



 ASX : YOJ

NEXT-GENERATION COLLABORATIVE LOGISTICS

ARTIFICIAL INTELLIGENCE

MACHINE LEARNING

BLOCKCHAIN

VISION

TO BE THE WORLD'S FAVOURITE LOGISTICS GEEKOSYSTEM

STATUS

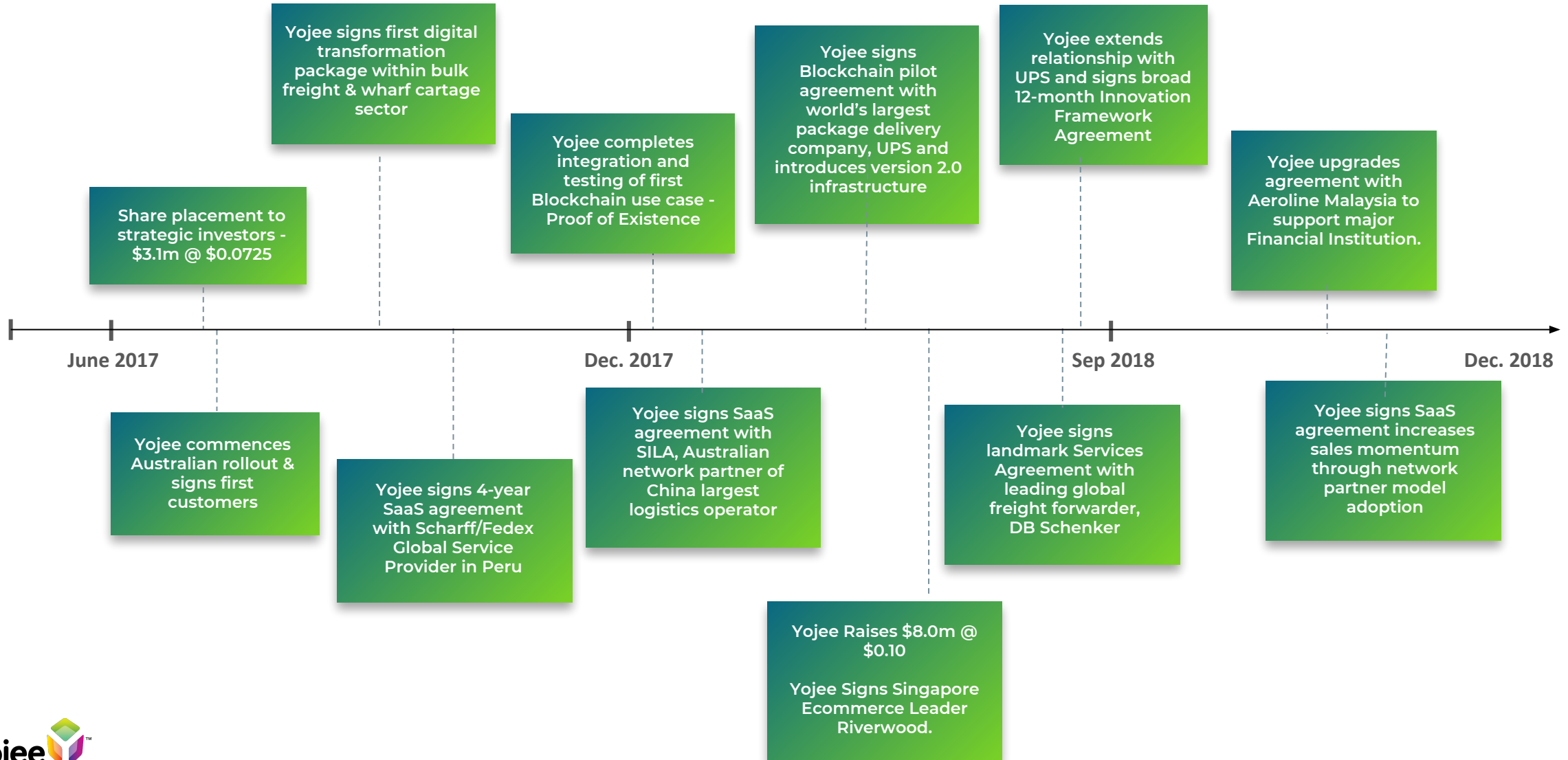
YOJEE HAS RELEASED POWERFUL NEW INFRASTRUCTURE AND INTELLIGENT USER FUNCTIONALITY TO ITS GROWING CUSTOMER BASE AND IS NOW CAPABLE OF POWERING THE LARGEST AND MOST EXCITING GLOBAL COMPANIES AND PROJECTS.

YEAR IN REVIEW

Achievements

- Selected to engage with Global Players DB Schenker and UPS
- Release of Version 2 of the Yojee Infrastructure build on Elixir
- Release of Version 3 of the Technology Front End (User Interfaces)
- Contracts with SILA, Aeroline (since Upgraded), Riverwood and many more
- Positive Software Sales and Freight Network Growth
- PROVEN SCALABILITY
- PROVEN UTILITY TO CUSTOMERS OF ALL SIZES
- PROVEN ABILITY TO DEPLOY RAPIDLY

SIGNIFICANT MILESTONES ACHIEVED



WHERE THE VISION MEETS THE MARKET.

Sample use cases and applicability to markets.

EXCITING FACTS

In Singapore, Yojee is in the heart of the new China Silk Road Initiative which is vast, encompassing countries that account for **29%** of global GDP

**\$8 TRILLION
SPENDING BY 2027**

Economists agree the revived Silk Road has the potential to stimulate global growth and provide opportunities for logistics companies and technology

**LOGISTICS IS
TIPPED TO BE A
\$15.5 TRILLION
ANNUAL REVENUE
MARKET BY 2023**

The industry is fragmented and has shown little capability to innovate from within.

The 2018 Singles Day Online sale generated USD \$30.8 billion in sales in 24 hours for Ali Baba alone
bursting logistics networks

YOJEE HAS UNIQUE SEAMLESS TECHNOLOGY

ADDING VALUE AT EVERY STEP OF THE WAY



CUSTOMER/ SUPPLIER

Receives automated notifications at key points in the process

FIRST MILE

Track pick ups in real time, Easily work with downstream partners, optimised routes,

HUB

Visibility on cross docking process, better adherence to schedules

CROSS BORDER

Continuous visibility of shipments even on handover.

HUB

Clarity and security around break bulk processes
Close linkage of cartons and pallets for additional assurity

LAST MILE

Track deliveries in real time.
Easily manage downstream, partners.

RECIPIENTS

Recipients receive automated notifications at key points in the process.
Track and trace available end to end.

Continuous Data Analytics, Dynamic Planning and Route Optimisation, Backed Up By Machine Learning and Artificial Intelligence

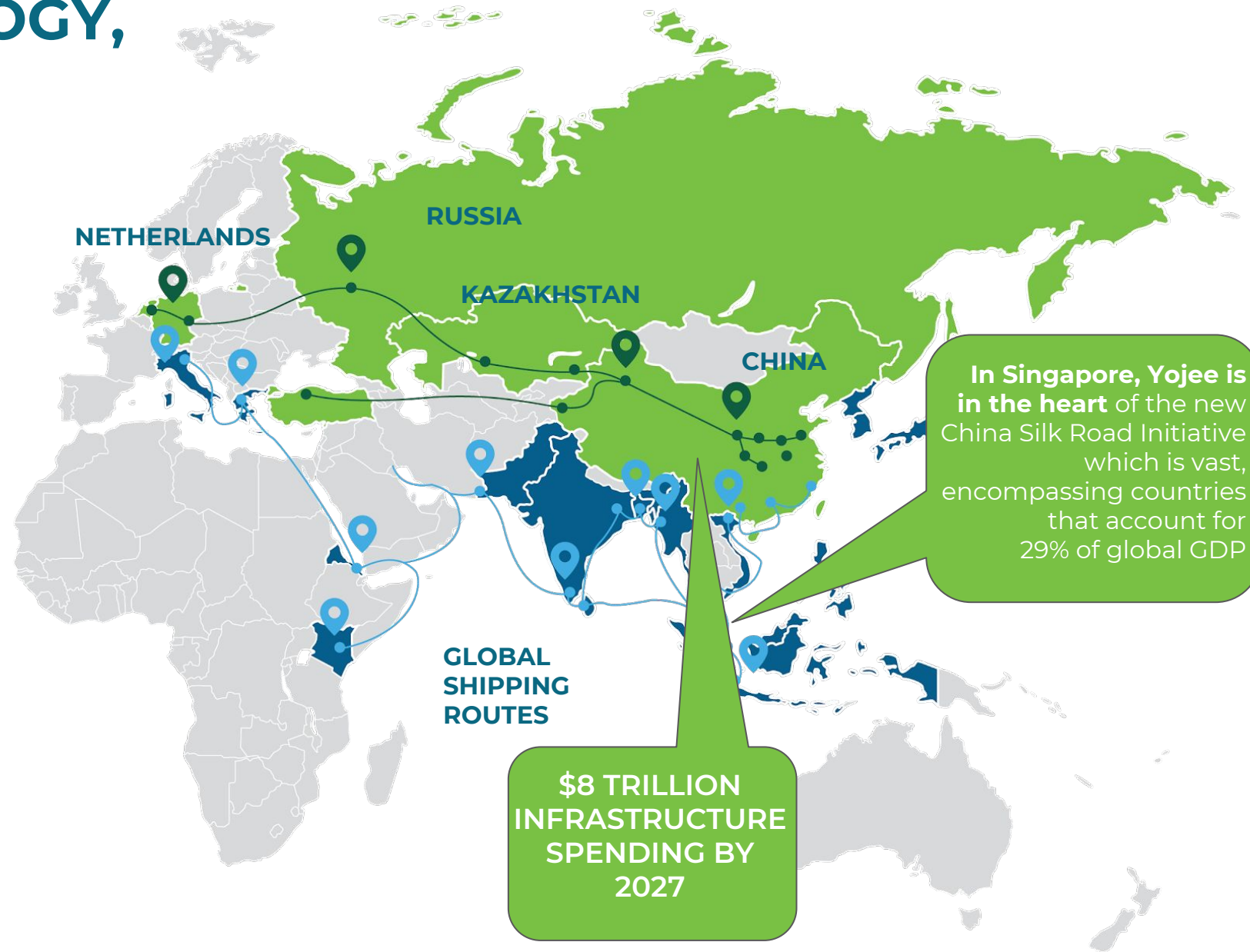
UNIQUE TECHNOLOGY, SAMPLE USE CASE: CHINA'S BELT AND ROAD INITIATIVE

(The New Silk Road)

The world's largest supply chain
with \$8 Trillion spending by
2027

This represents the biggest
opportunity in logistics today

Yojee is commercialising its
leading multi-leg, end to end
solution to support companies
of all size.



The New Silk Road Project like all Logistics Projects needs to overcome many challenges:

- Many borders need to be crossed
- Customs clearance processes need to be standardised
- Advanced information technology and digitisation needed
- Requires shipper confidence meaning tracking and proof of delivery vital
- Needs partner network enabled technology to enable planning and maintain visibility.
- Proof of origin and transit important to reduce corruption and ensure responsible supply chains
- **Overall, the largest road freight trade lanes are between China, Thailand, Malaysia and Singapore,**

SUPPLY CHAIN TECHNOLOGY TODAY – FRAGMENTED

Supply chain softwares today are fragmented and largely built in the 1990's, and there is no efficiency gain across supply-chain sectors. The only effective solutions are highly costly, and only available to the very largest companies.



YOJEE TODAY

CONNECTING THE SUPPLY CHAIN:

THE NETWORK

BUSINESS REQUIREMENTS

PLANNING

ORDER MANAGEMENT

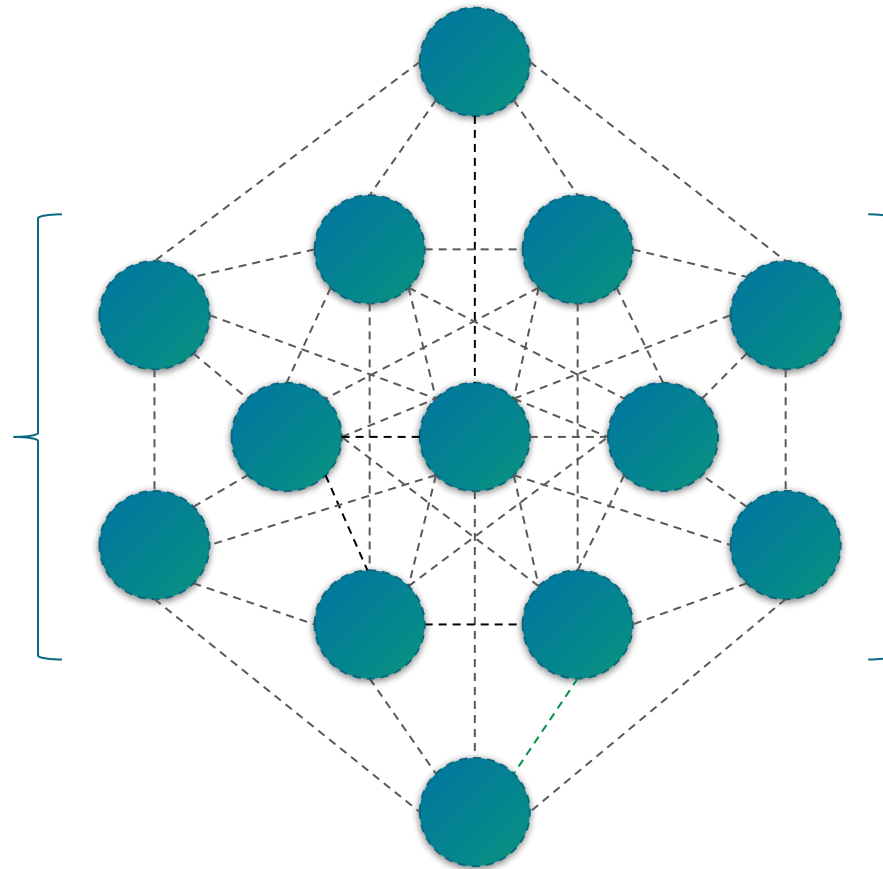
ROUTING
PICKUP, DELIVERY,
AND LINE HAUL
PLANNING

CROSS DOCKS AND
BREAK BULK

SETTLEMENT
RATING, MANIFESTS,
INVOICING, FREIGHT
BILL, PAYMENT,
CLAIMS

WORK IN ANY
DIRECTION, WITH
ANY COMBINATION
OF PARTNERS,
WHILE ENJOYING
FULL VISIBILITY
THROUGHOUT THE
PROCESS

SHIPPER



3PL
FORWARDER / 4PL
CARRIER
MARKETPLACE
CROWDSOURCED
LABOUR
CROSS DOCK
SUB-CONTRACTOR

RECIPIENT

SOFTWARE FUNCTIONS

SEAMLESS
MULTI-ACTOR
TRACKING

SCALABLE
REGION-SPECIFIC
OPERATIONS

ADAPTABLE PRICING &
FINANCING

WHOLISTIC
ANTI-FRAUD &
MULTI-SECTOR
ANALYTICS

SECURE \$
RESPONSIBLE
PROCUREMENT &
SUPPLY CHAIN

OUR NEW CUSTOMERS AND PIPELINE. WHAT DOES IT MEAN?

EXPRESS (PARCELS & SMALL VEHICLES)

GLOBAL AND NATIONAL LEADERS COLLABORATING ON DESIGN

BUILT FOR CARRIERS OF ALL SIZES

CITIES AND TOWNS OF ALL SIZES

SERVES THE ECOMMERCE BOOM, BANKING PARTS AND MORE!

HIGHEST STANDARD OF VISIBILITY AND EFFICIENCY NEEDED

BULK - LINE HAUL (BIG TRUCKS)

GLOBAL AND NATIONAL LEADERS COLLABORATING ON DESIGN

BUILT FOR CONNECTING EVERYTHING TO EVERY LOCATION AROUND THE WORLD

CHINA SILK ROAD AND SE ASIA TRANSPORT NETWORK

AUSTRALIAN NATIONAL VIRTUAL NETWORK

HIGHEST CONSOLIDATION AND DECONSOLIDATION STANDARDS NEEDED



NEW MARKET REALITIES

MULTINATIONALS

Engaged with 5 of the
world's top 10
Forwarders

NATIONALS AND SMEs

Many signed already

FINDING NEW PARTNERS

The opportunity to participate
drives sales



TODAY'S CHALLENGES

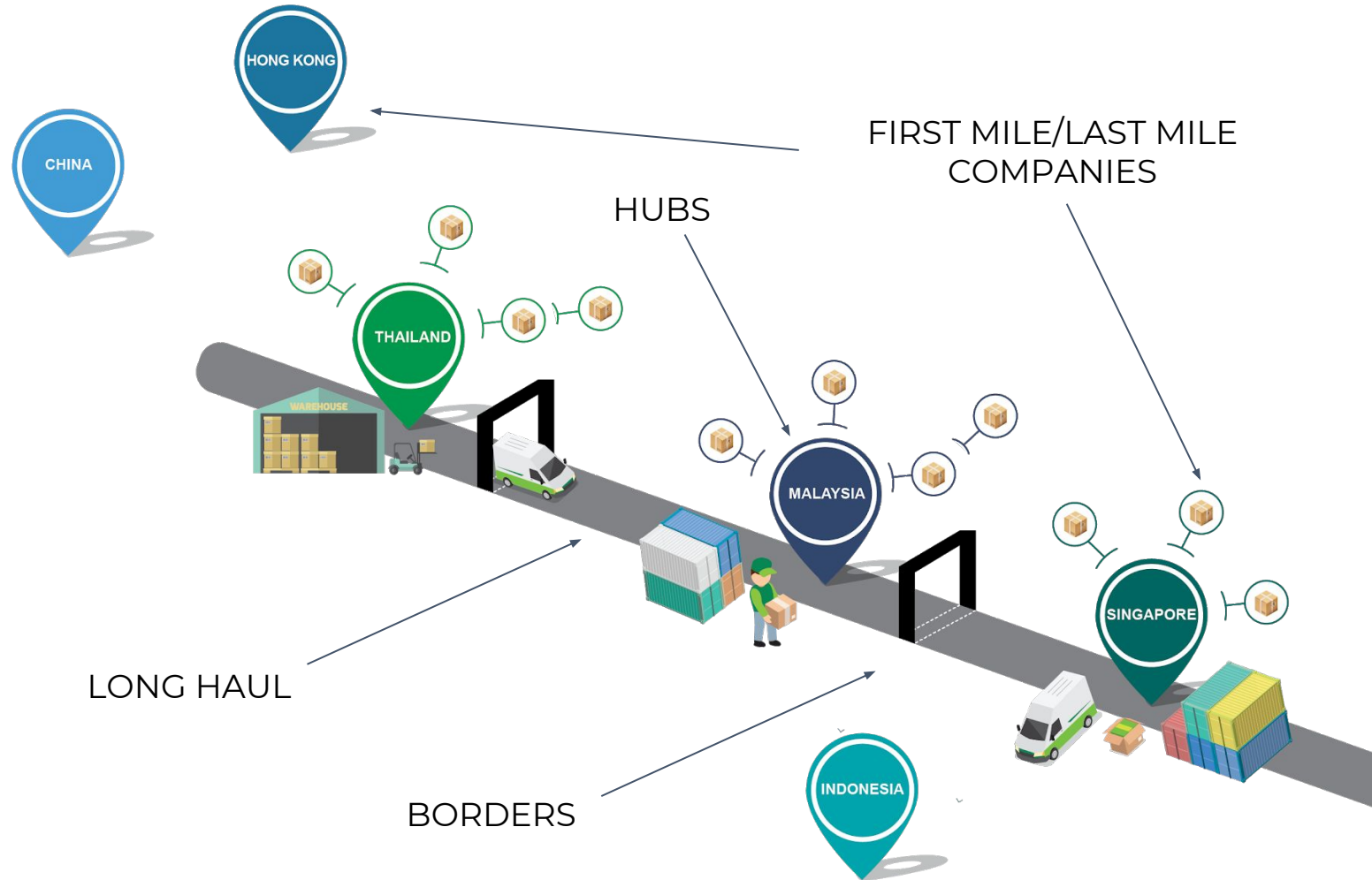
Individual companies use different and incompatible technology (or no technology at all)

Poor visibility on upcoming shipments means difficulty asset planning

Important information is not visible as shipments move

Borders present unique challenges

Increased reliance on South East Asian road network



HOW YOJEE SOLVES THE PROBLEM

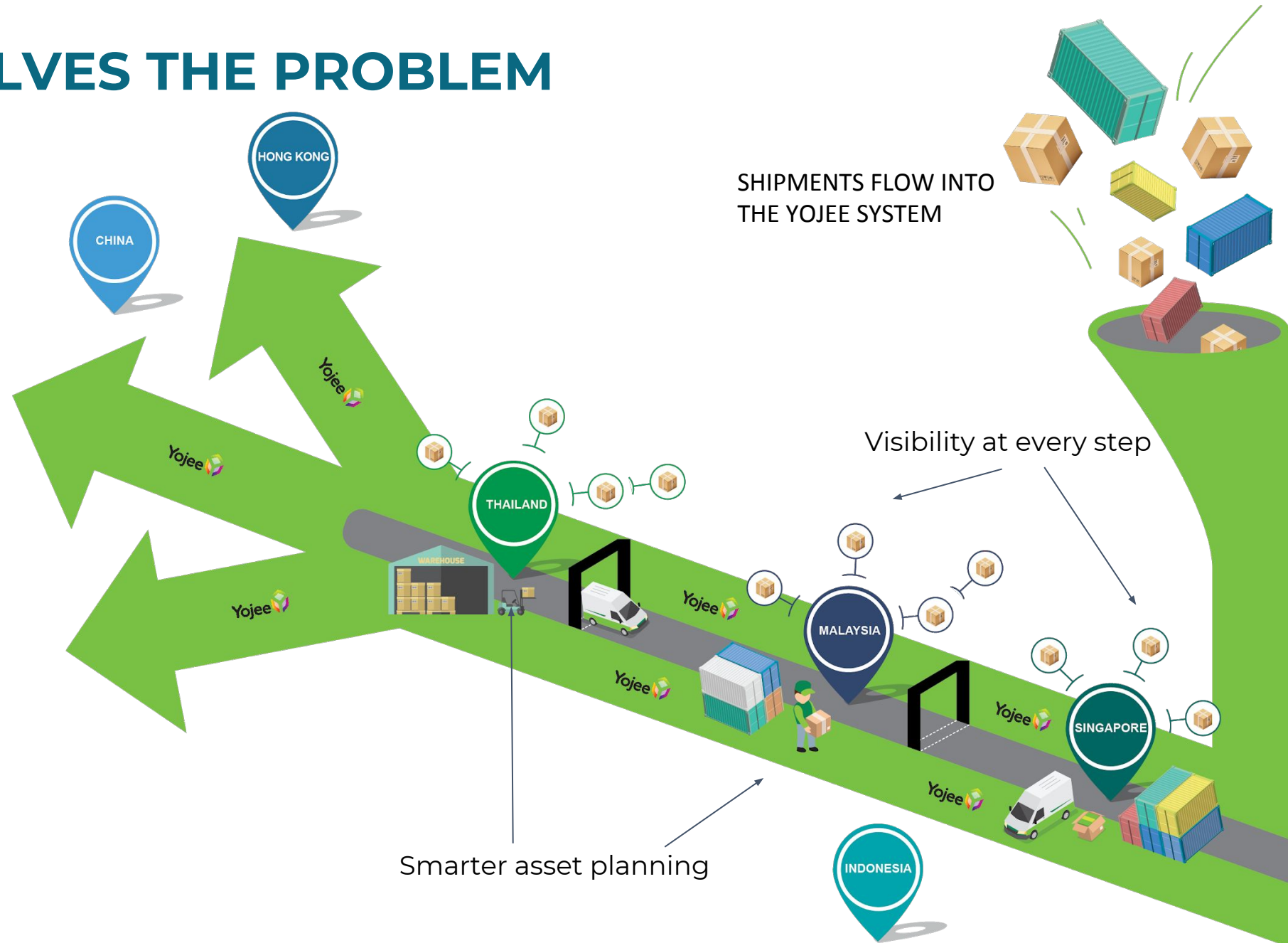
Visibility is maintained throughout

People at the end of the line understand what is heading there way in advance

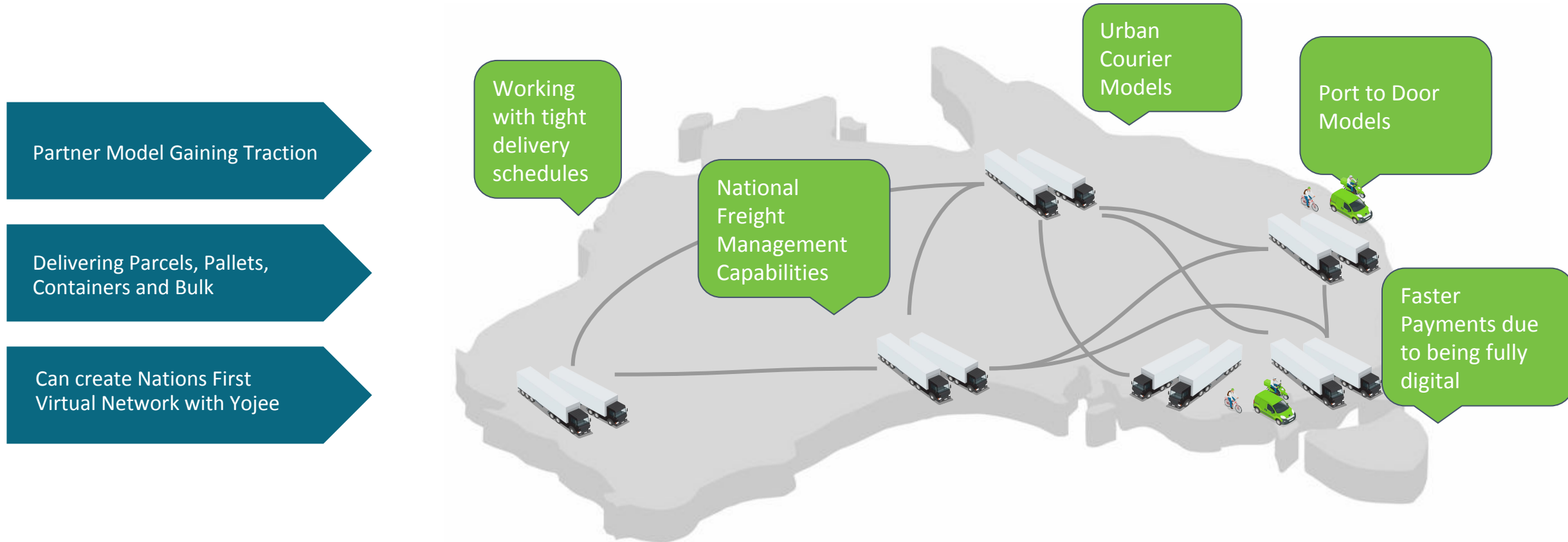
Better asset planning

Ability to transfer between trucks and companies across jurisdictions and contracted regions.

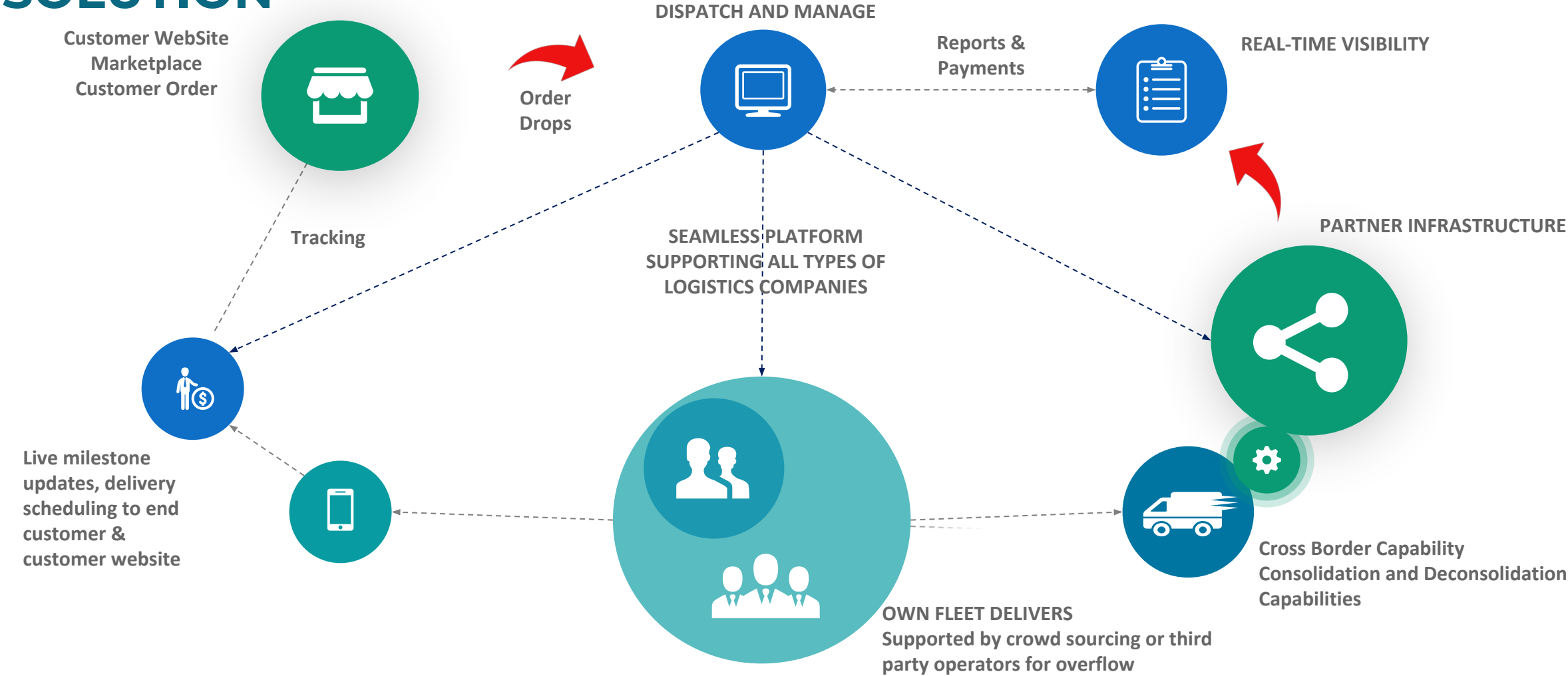
By solving this there is no limit to scale.



AUSTRALIA - CONNECTING UP



ONLY YOJEE CAN PROVIDE THIS (SEAMLESS) SOLUTION





MUCH MORE THAN AN APP: **AN INCREDIBLY POWERFUL PLATFORM**

SOME UNIQUE (AND VERY DIFFICULT TO BUILD) FEATURES:

HUBS AND MULTILEG

Anything to anywhere! Route and plan automatically through hubs and apply business logic to software.

NETWORK TRANSFERS

Seamless track and create unlimited scale by working with partners on the Yojee Network! 1 click management of unlimited subcontractors and partners.

ANY BUSINESS OF ANY SIZE

Big Guys and Small Guys, many operating models, fast to deploy, find and order a partner to adopt in minutes! The more companies using Yojee (big or small) the more incentive for other to join.

ARTIFICIAL INTELLIGENCE

Incredible capabilities solving complex scheduling and routing problems with many constraints (weight limits, time windows, labour costs, drop off logic)

UNDERSTANDING THE SOLUTION

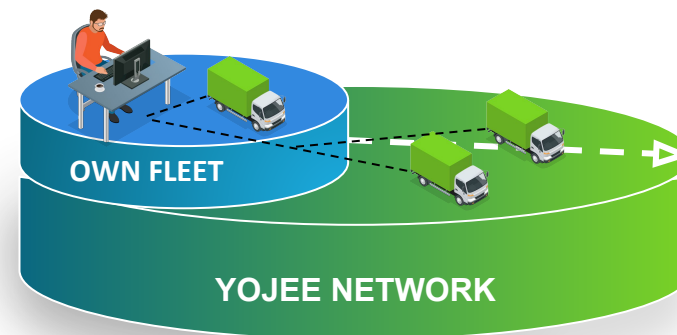
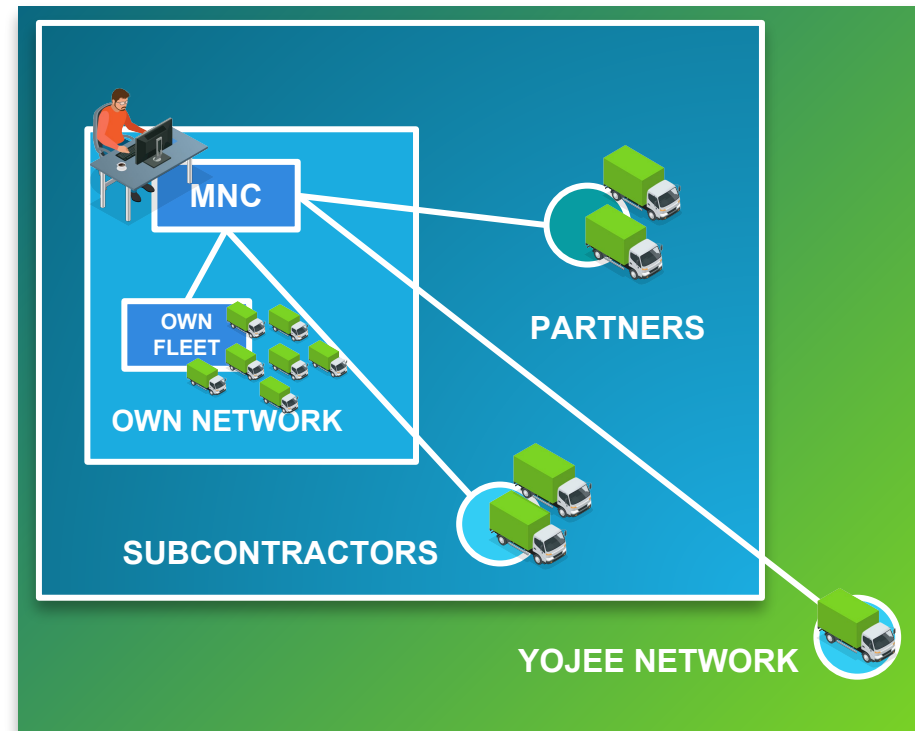
A UNIQUE SOLUTION FOR REAL LOGISTICS

Multinationals/Majors Engaging Downstream Partners

With the ability to work seamlessly with downstream partners on the Yojee network, Yojee becomes an essential part of handling high or unpredictable volumes, thus creating stickiness with software being used by all parties.

SMEs Scalability

Being able to access the Yojee Network enables growing companies the ability to take larger contracts with the confidence that they can execute as required with full visibility over SLAs.



Organic Viral Growth The network effect

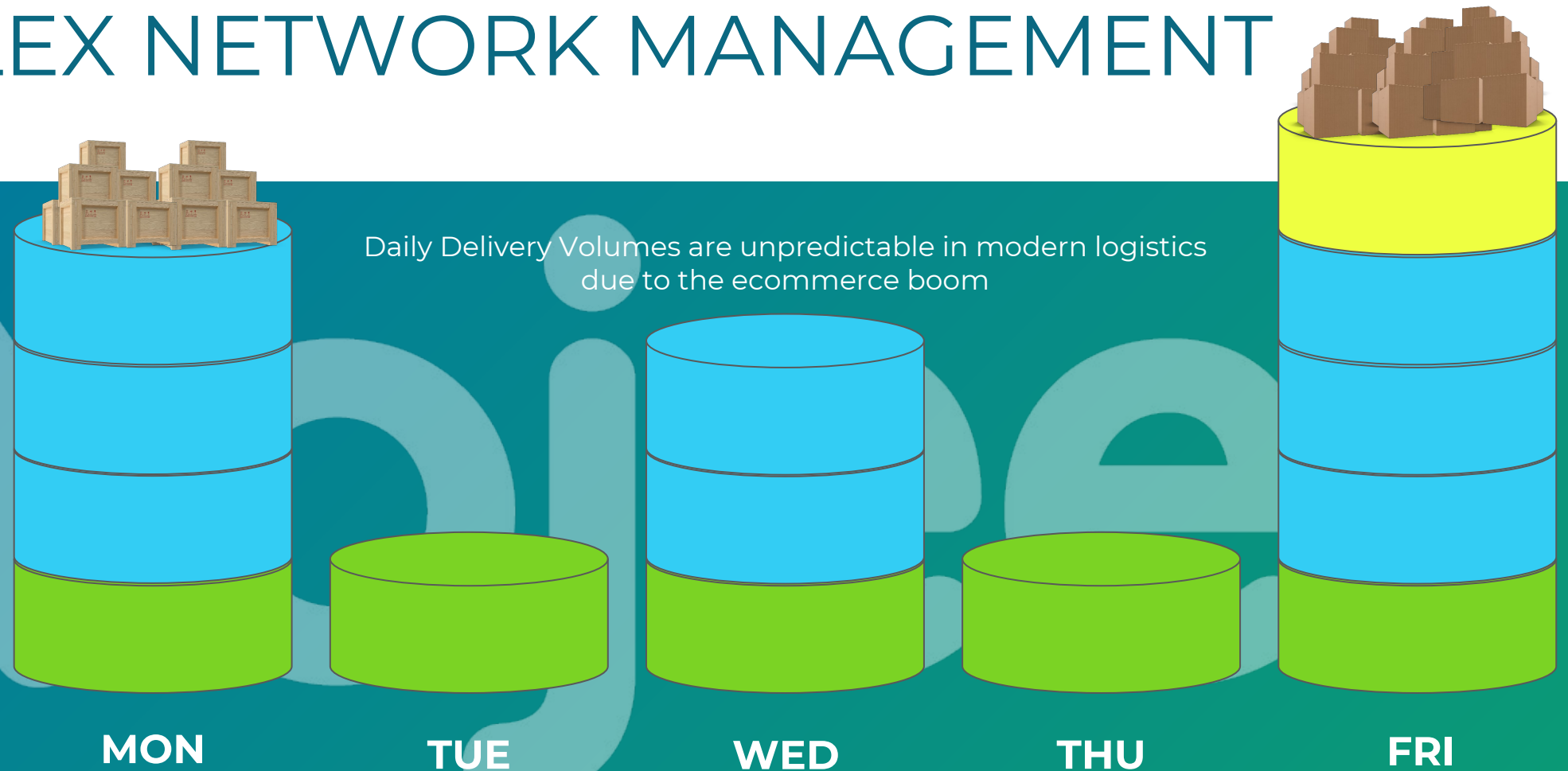
As more companies adopt the Yojee Software and join the Network, Yojee generates transaction fees, while also virally exposing the cutting edge technology to more and more customers.

COMPLEX NETWORK MANAGEMENT

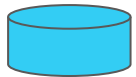


Manage all work through all partners from a single screen with seamless transfer and visibility. Only with Yojee.

Daily Delivery Volumes are unpredictable in modern logistics due to the ecommerce boom



Crowdsourced Labour: Highest cost, but instant supply. Best utilised when unforecasted volumes hit the network and SLAs must be met



Partner/Subcontractors: Lowest cost when company cannot fully utilise its own fleet. Usually fixed or minimum volume agreements



Own Fleet: Lowest cost when fully utilised. High cost if unutilised. Every vehicle must be busy every day

YOJEE BLOCKCHAIN

Establishing Accountability In Logistics

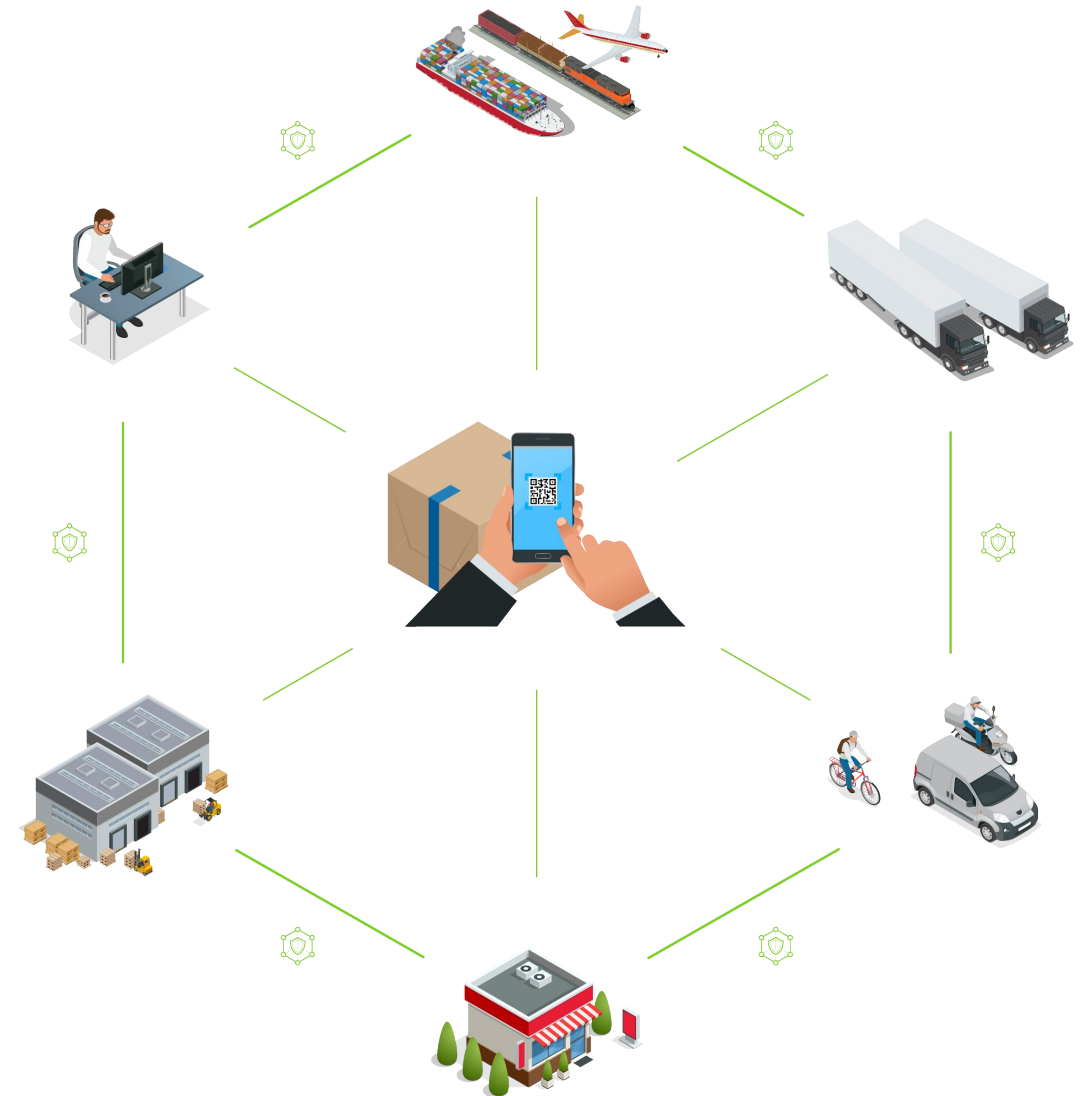
Adding Security and Accountability through Blockchain:

Procurement – to enable new ways to source, agree, insure and pay using smart contracts and foreign exchange payments.

Processing – removing unnecessary 3rd parties.

Provenance – to indisputably prove the movement of an object across various countries and companies.

First use case, Proof of Existence, has already been successfully tested



“At Yojee, we drive efficiency
and build confidence across the
logistics ecosystem through
innovative technology”

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