

#### Hyper-Personalized Video is Here

Linius aims to make all the world's video accessible as data — unlocking the value in AI and cloud platforms, and providing previously impossible hyper-personalized video experiences.

**Annual General Meeting** 

29 November 2018



#### Disclaimer



This presentation has been prepared by Linius Technologies Ltd ("LNU"). The information contained in this presentation is for information purposes only and has been prepared for use in conjunction with a verbal presentation and should be read in that context.

The information contained in this presentation is not investment or financial product advice and is not intended to be used as the basis for making an investment decision. Please note that, in providing this presentation, LNU has not considered the objectives, financial position or needs of any particular recipient. LNU strongly suggests that investors consult a financial advisor prior to making an investment decision.

No representation or warranty, express or implied, is made as to the fairness, accuracy, completeness or correctness of the information, opinions and conclusions contained in this presentation. To the maximum extent permitted by law, none of LNU, its related bodies corporate, shareholders or respective directors, officers, employees, agents or advisors, nor any other person accepts any liability, including, without limitation, any liability arising out of fault or negligence for any loss arising from the use of information contained in this presentation.

This presentation includes "forward looking statements" within the meaning of securities laws of applicable jurisdictions. Forward looking statements can generally be identified by the use of the words "anticipate", "believe", "expect", "project", "forecast", "estimate", "likely", "intend", "should", "could", "may", "target", "plan" "guidance" and other similar expressions. Indications of, and guidance on, future earning or dividends and financial position and performance are also forward-looking statements.

Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of LNU and its officers, employees, agents or associates, that may cause actual results to differ materially from those expressed or implied in such statement. Actual results, performance or achievements may vary materially from any projections and forward looking statements and the assumptions on which those statements are based. Readers are cautioned not to place undue reliance on forward looking statements and LNU assumes no obligation to update such information.

This presentation is not, and does not constitute, an offer to sell or the solicitation, invitation or recommendation to purchase any securities and neither this presentation nor anything contained in it forms the basis of any contract or commitment. Any offer or sale of securities will be made pursuant to definitive documentation, which describes the terms of the offer (Offer Document). An Offer Document for any offer of securities in LNU will be made available when the securities are offered. Prospective investors should consider the Offer Document in deciding whether to acquire securities under the offer. Prospective investors who want to acquire securities under the offer bocument.

This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States. The securities of LNU have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (Securities Act) or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States except in compliance with the registration requirements of the Securities Act and any other applicable securities laws or pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any other applicable securities laws.



### 2018 AGM: Welcome and Agenda

- 1. Resolutions
- 2. Chairman's Address
- 3. Demonstration: Hyper-personalized TV
- 4. Review of Operations
- 5. Q&A



## Resolutions

-----



#### 2018 AGM: Resolutions

- Resolution 1 Adoption of the Remuneration Report, year end June 30
- Resolution 2 Re-election of Director, Gerard Bongiorno
- Resolution 3 Approval for additional 10% placement capacity
- Resolution 4 Renewal of Employee Incentive Scheme (Share Plan)
- **Resolution 5** Renewal of Employee Incentive Scheme (Option Scheme)



### **Summary of Proxies Received**

Resolutions	For	Against	Proxy's discretion	Abstain
1. Adoption of Remuneration Report	150,892,858	1,450,636	1,975,416	10,000
2. Re-election of Director, Gerard Bongiorno	174,253,592	183,236	1,975,416	1,000,000
3. Approval for additional 10% placement capacity	173,686,192	1,634,836	1,975,416	115,800
4. Renewal of Employee Incentive Scheme (Share Plan)	150,306,894	2,036,600	1,975,416	10,000
5. Renewal of Employee Incentive Scheme (Option Scheme)	150,306,894	2,036,600	1,975,416	10,000



## Chairman's Address



### Chairman's Address: Gerard Bongiorno

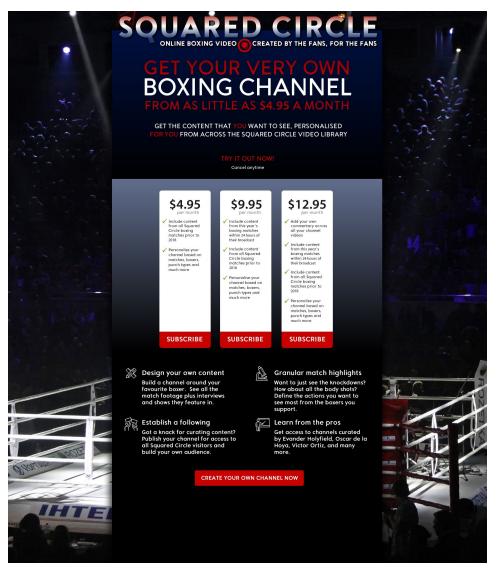




# Hyper-Personalized Video Demonstration



#### Hyper-Personalized Subscription Packages



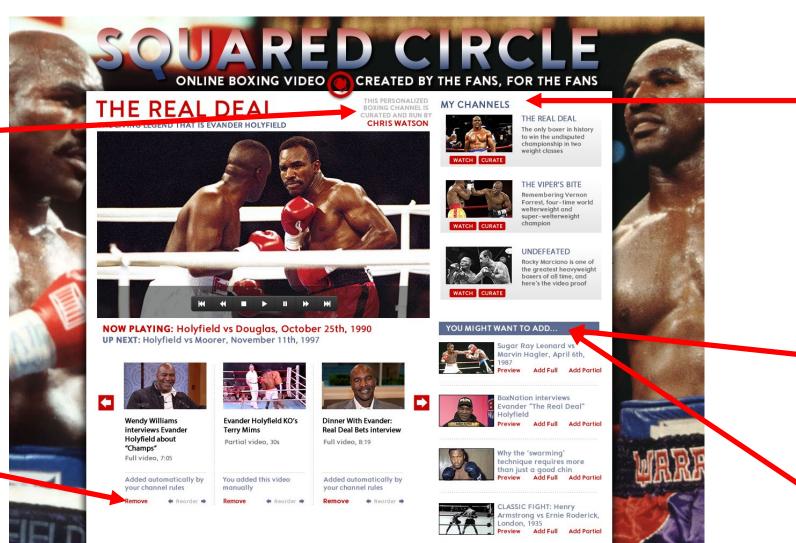
- Design your own content: Build a channel around your favorite boxers and match-ups.
- Establish a following: Got a knack for curating video? Publish your channel and enable other subscribers to access it.
- Granular match highlights: Want to just see the knock-downs? How about all right hooks?
   Define the actions you want to see most from the fighters you follow.
- Learn from the pros: Get access to curated video by the boxers, coaches and managers themselves.



### Hyper-Personalized Channel

Hyperpersonalized channel for an end-user

Add or reorder content



Subscribed channels

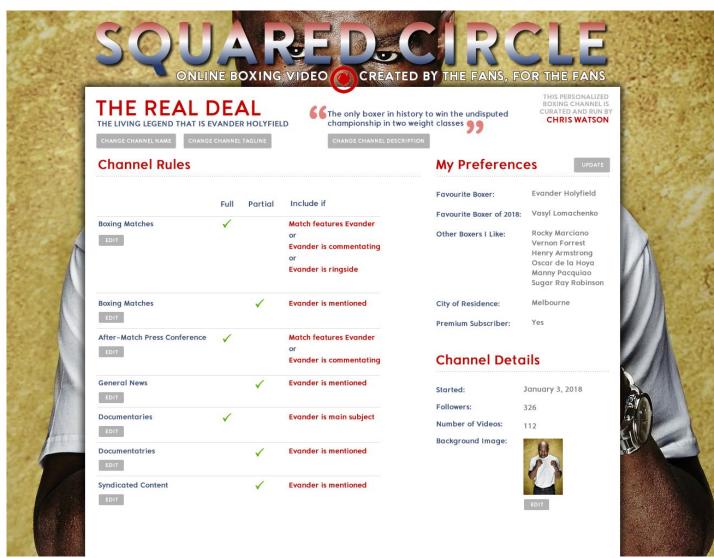
Recommendation engine suggests additional content

Advertising / sponsor funded



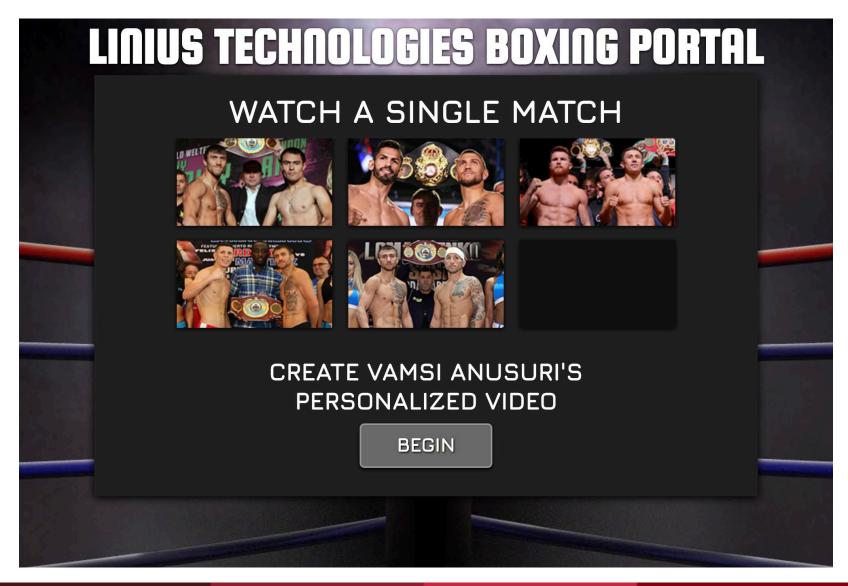
#### Hyper-Personalized Channel Builder

- Viewers dictate what they want to watch
- No human hands touch the video
- An infinite number of personalized streams delivered





#### It's Time: For the Demonstration





#### **Linius: The Opportunity**

Has a strong pipeline, and is poised to complete Near-Term Goals and announce new ones

The only company that can deliver hyper-personalized video

No two streams need ever be the same again

Provides the missing link to leverage the billions invested in video services and AI in the cloud

Available on AWS, Azure and IBM Cloud Holds global patents protecting its video virtualization technology



# Review of Operations

\_\_\_\_\_



### Our Strategy Remains Unchanged

Our mission: To make the world's video accessible as data

Direct

Deliver direct commercial deals and POCs in key verticals

Channel

Roll solutions out in a replicable fashion with channel partners

SaaS

Build on and market LVS to leverage the power of the cloud



#### Commercial Validation with Direct Sales

**Sports** - Deliver subscription-based hyper-personalized sports channels

News - Develop new revenue models with hyper-personalized news

**Education** - Unleash the value of video: learning, teaching, research & business

**Corp Comms** - Boost employee performance and meet compliance

Gambling - Drive subscription and gambling revenues with granular data

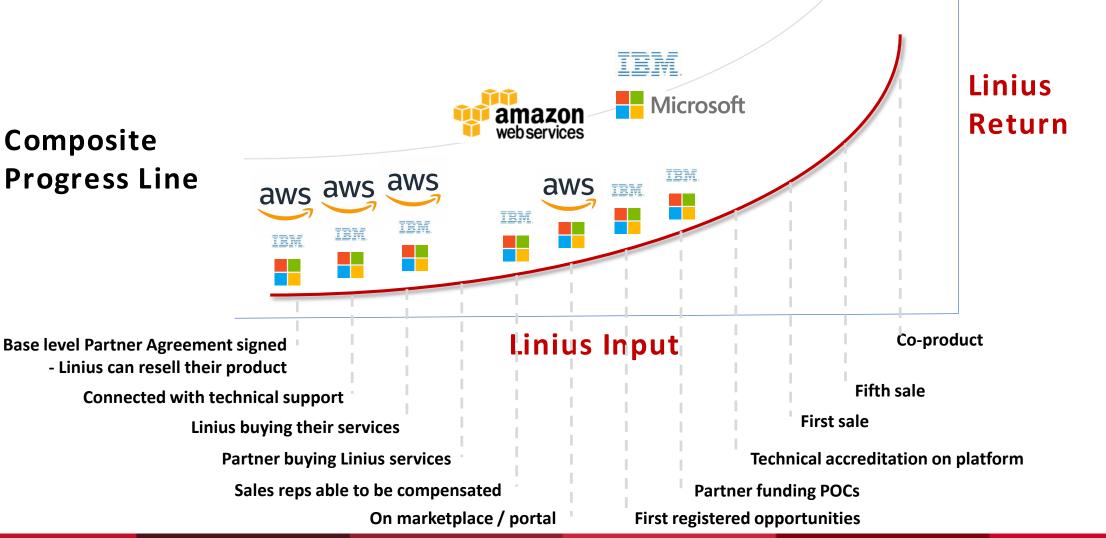
Security & Defense - Assemble and distribute actionable intelligence

Media & Entertainment - Deliver anti-piracy and drive workflow efficiency



#### **Channel Partners**

Composite **Progress Line** 





### **Additional Opportunities**

#### Blockchain

- Hired Syeed Ahmed, Linius Blockchain Project Lead

#### Linius Video Services (LVS)

- Launched SaaS platform to take video virtualization to the world



## Finances

-----

#### Financial Overview



Item	Volume / Value
Share Price (as of 26th Nov 2018)	A\$0.06
Market Cap	A\$56.3m
Total Shares on issue / listed on ASX	938.1m
Options listed on ASX - A\$0.16 Exp Sept 2019 Options not listed:  • A\$0.05 Exp Mar 2019  • A\$0.075 Exp May 2019  • A\$0.045 Exp Nov 2019  • A\$0.07-A\$0.085 Exp Dec 2019  • A\$0.22 Exp Sept 2019  • A\$0.17 Exp Feb 2020  • A\$0.045-A\$0.05 Exp June 2021	62.1m 61.5m 63.8m 11.5m 13.5m 10.0m 1.0m 5.8m
Total options on issue	229.20
Fully diluted shares on issue	1,167.3m
Cash on hand as at 30 Sept 2018	\$8.2m
Estimated cash spend Dec 2018 Quarter	\$3.1m
Cash spend for Sept 2018 Quarter	\$2.5m
Cash spend for June 2018 Financial Year	\$8.5m
Net Assets at 30 June 2018	\$14.1m

#### Capital Markets History

- Listed on ASX May 2016
- Raised A\$3.5m (5 cents/share) in March 2016
- Raised A\$0.5m (5 cents/share) in Sept 2016 through placement to key industry player
- Raised A\$1.5m (5 cents/share) with strategic investment from Village Roadshow in July 2017
- Raised A\$4.5m (5 cents/share) Oct 2017 in placement to sophisticated investors
- Raised A\$0.8m in Dec'17/Jan'18 via exercise of options by holders of 7.5cent options
- Raised A\$12.5m (12 cents/share) Feb 2018 in placement to sophisticated investors, with Chairman investing A\$0.25m



# Questions?

-----