



ORCODA

OPERATIONAL EFFICIENCY
SPECIALISTS



optimise everything

Orcoda Holdings Limited (ASX: ODA)

2018 Annual General Meeting

November 2018

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Orcoda Corporate Snapshot & Key People



Corporate overview	
ASX code	ODA
Shares on issue	89.5M
Market Cap (at \$0.21 per share)	\$19M
Unlisted Options	6.6M
52 week high (\$/share)	\$0.49
52 week low (\$/share)	\$0.15
Loans	Nil

Major shareholders	No. Shares	%
1 HSBC Custody Nom. (Aust) Ltd A/C No 2	14.0M	15.7
2 Ravenslea Nominees Pty Ltd	8.8M	9.8
3 Halcyon United Pty Ltd	8.8M	9.8
4 Hardman FIFO Pty Ltd	8.8M	9.8
5 JaneGold Pty Ltd	8.8M	9.8
20 largest shareholders:	69.1M	77.2
Total Shareholders (number)	2,508	100

Directors



Nicholas Johansen
Non-Executive Chairman.
Chair Rem and Audit Committees
Partner Cozens Johansen Law. NED Armadale Capital PLC. President NT Resources & Energy Law Association



Brendan Mason
Managing Director.
GM, Transport Logistics
Member Rem Committee.
Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs
Past Chair AustCham (Beijing)



Geoff Jamieson
Executive Director
CFO / Member Audit committee. MD
Resource Connect
Ex Merchant banker, Managing Director / Financial Controller 5 Listed Public Companies



Warren Preston
Executive Director
GM Resource Logistics
B Bus, AICD
Ex Director Property, Financial Services, Chartered Acct Firm, Commercial Banking



Scott McIntosh
Alternate Executive Director and COO
15 years Snr Mgt experience.. ex Mirvac, Macquarie Bank, Devine, Meridien, Waratah Coal. COO/Director Resource Connect



Sean Hardman
Sales & Marketing Director Orcoda
Resource Logistics Pty Ltd. Ex PWC, Board roles with Queensland Rugby, Resource Connect. 12 year professional rugby career.



Simon Anthonisz
GM Healthcare Logistics
Director Orcoda Healthcare Logistics Pty Ltd. Founder iCURO platform. 15 year HR and Recruitment career

Senior Management Team



Orcoda Mission

We Optimise Everything

WHY We improve the efficiency and compliance of resources companies, transport fleets and healthcare service providers..

HOW by transforming the way operations practices are understood and conducted...

WHAT and introducing innovative technologies that deliver improved and more efficient operating standards.



Orcoda Objectives

Supporting our mission are five core corporate objectives that support our strategic growth agenda

Customer Experience

Establish our offerings as new standards of efficiency in the mining, transport, healthcare services and emergency services sectors

Product Innovation

Create and bring to market a portfolio of innovative and easy to use applications that address unmet customer needs providing higher standards of compliance, safety, efficiency and patient care, we optimise everything

Operational Excellence

Develop an agile operation with scalable, compliant and performance focussed processes, designed to deliver a positive experience for our customers

People Engagement

Build an organisation that attracts and retains the best people and engages and empowers them to take appropriate initiative and be accountable for our core objectives

Value Creation

Create sustainable shareholder value, delivering growth and strong returns, while making a significant contribution to society



Resource Logistics

Integrate People, Places and Process In One Supply Chain

Orcoda Resource Logistics offers best-in-class service and technology in order to manage people, places and process on complex resources projects for which visibility and control over the whole work team and assets are critical to safety and success.

Orcoda Resource Logistics solutions have been built on the back of some of Australia's largest workforce-intensive projects. Our expertise extends across all phases of delivery, from early works through to construction, operation and maintenance. We bring together a combination of management, contracting experience and technology to simplify the complexity of mass workforce deployments.

Our approach is to integrate the Orcoda Resource Logistics solution into your existing systems rather than replacing them. This ensures that we can centralise all information in one place to give you complete visibility at all stages, including onboarding, mobilisation and worksite movements. The results are reduced costs, reduced risk and increased productivity for your project.



THIESS

MPC
GROUP

CPB
CONTRACTORS

serco

adani

QGC
A BG Group business

LEIGHTON posco

aspenmedical

Alliance
AIRLINES

virginia
australia

STONESTREETS
Going the extra mile since 1993

CORPORATE AIR

RECED

Sonic
HealthPlus



Resource Logistics Benefits

Resource Compliance



Our system factors in an individual's suitability for each allocated task in the workflow. This means that the most suitable person for the job is prioritised based on your business rules and preferences.

Total Operational Control



Consolidate all existing and potential people, places and processes into a real-time management system that evolves with each phase of the project.

Procure and Contract

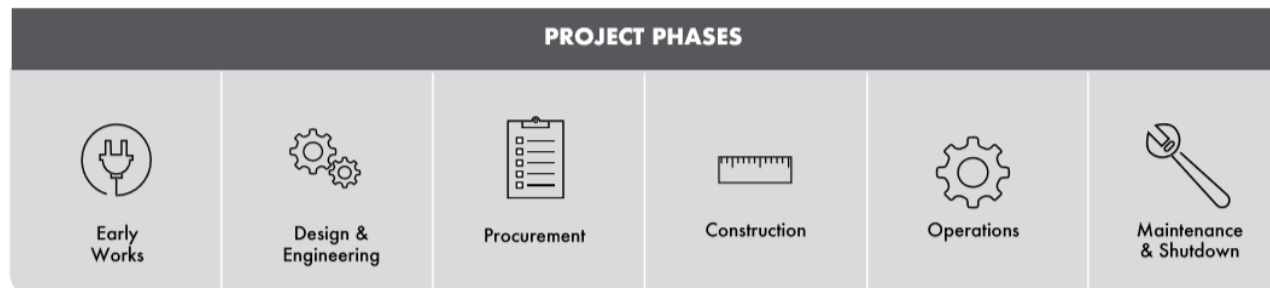


We reduce the time and cost of the procurement and management of contractors through our expert knowledge of the industry and the supply networks that support it.

Route Planning & Optimisation



Our expert management team has a proven track record of increasing utilisation, reducing costs and increasing worker safety, compliance and productivity.





Healthcare Logistics

Healthcare Logistics brings together our people management and asset management applications to provide a new service for community transport and transport for NDIS clients with disabilities. The optimisation of people and vehicle assets allows community transport, not-for-profit firms, to operate and reduce expenses under the new NDIS reimbursement scheme.

- *Efficient NDIS community transport optimisation*
- *Prompt on-time arrival for aged care in the home clients*
- *Orcoda fleet - disability compliant dedicated cars*
- *Homecare coordination to ensure carer compliance and on-time service deliveries*





Transport Logistics

We will continue to assist transport fleets to become more efficient than would be possible using non-automated allocation methods. We are able to do this through the implementation of clever software applications and skilled managed services.

- *Metro deliveries with dynamic route planning*
- *Multi modal optimisation capabilities*
- *Field Services: Newly created service. Allows central control of field service teams.*



australbricks

MRS MAC'S

bam
WINE LOGISTICS

KINGS



CALENDAR
CHEESE COMPANY

CEVA

OTR
we never close!

BAYCORP.

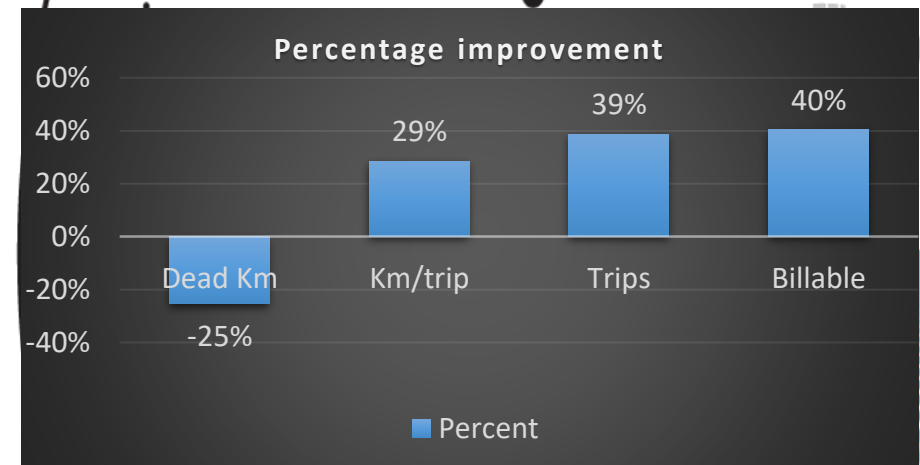
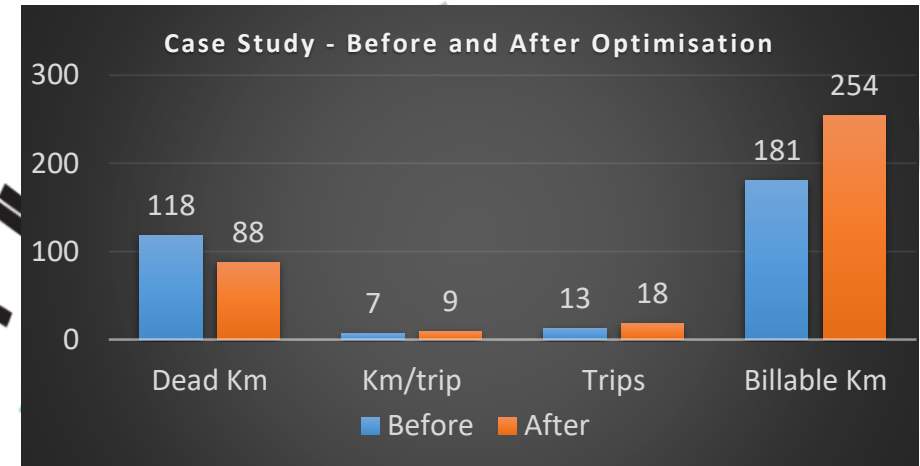
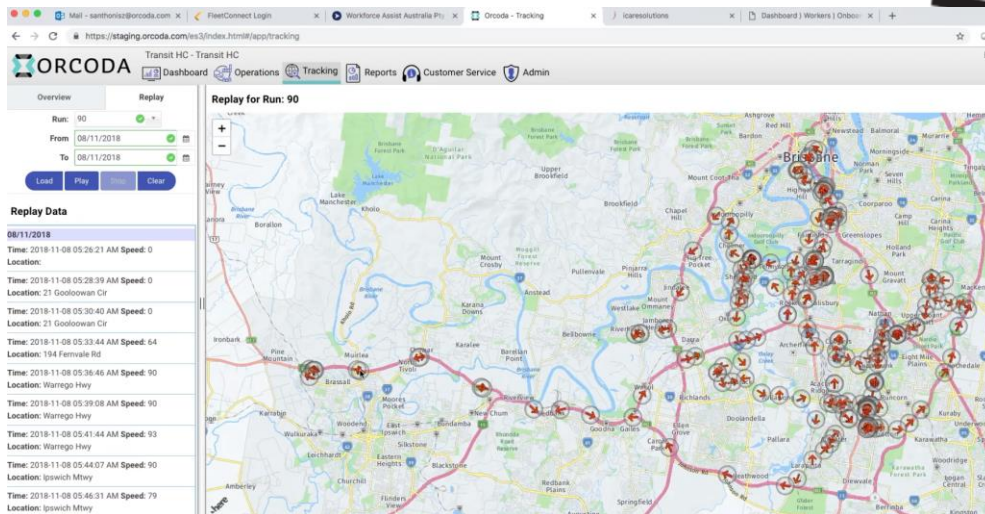
BRICKWORKS
LIMITED



Transport Logistics - Case

A case for transport optimisation

- **Efficiency** – every metric improves
- **Intensity** – assets working harder
- **Leverage** – empty Km as a proportion of total Km multiplies efficiency
- **Customer Service/Compliance** – information to clients, on time service, total transparency





Initiatives Update

- **Resources Sector Renewal** – Sales funnel for resources and mining opportunities recovery. Shortlisted for large projects under consideration
- **China exit** – Divestment of Hong Kong, China WFOE and China VIE structure is progressing. Due diligence by Open DNA (ASX: OPN) complete
- **China Mobile Debt** – Court proceedings for recovery of RMB20M in trade debt from SOE China Mobile. Three hearings. Judgement due in two months
- **Mine Shutdown Services** – BHP shutdown services to continue early 2018
- **Software Integration/Rebranding** – One integrated solution today. Orcoda Management System (OMS). Branding complete
- **Transport Division** – Customers ‘sticky’ and new clients announced
- **Orcoda Healthcare Logistics** – New solution application platform. Utilises the best of Resource Connect and SmartTrans applications. Provides a solutions for disability transport, aged homecare, emergency services



Outlook

2019



- Capitalise on the resurgence in mining sector. Win at least one large deal
- Complete design for Mine Shutdown Services



- Extend services to existing customers
- Continue to develop small fleet capabilities
- Work more closely with suppliers of new IP



- Continue to deliver technology and asset improvement in community transport
- Launch homecare model into all markets



- Create sustainable shareholder value
- Effectively manage overheads
- Complete China & resolve China litigation
- Make Orcoda a great place to work



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