

## **CelGro®** approved in key UK public dental hospital

- Orthocell secures approval for use of CelGro® in major NHS Dental Hospital
- Expected to provide a boost to revenues and accelerate product awareness of CelGro®
- Birmingham Dental Hospital is a top-tier teaching Dental Hospital training more than 600 undergraduate and postgraduate dental students in the UK
- This represents the first step in **growing Orthocell's public hospital customer base**, as part of its commercialisation strategy in Europe

**Perth, Australia; 11<sup>th</sup> December 2018**: Regenerative medicine company Orthocell Limited (ASX:OCC, "Orthocell", or the "Company") is pleased to announce that CelGro<sup>®</sup> has been approved for use in Birmingham Dental Hospital ("BDH"), one of only ten public dental hospitals in England.

The approval for the use of CelGro<sup>®</sup> at BDH was driven Key Opinion Leader ("KOL") feedback and recommendation, underpinned by clinical data demonstrating CelGro<sup>®</sup> assists clinicians in delivering superior tissue repair outcomes (up to 26% better quality newly formed bone) compared to the market leading dental product.

The approval represents a key milestone in the delivery of Orthocell's marketing and sales strategy. In addition to generating CelGro<sup>®</sup> sales, this provides the opportunity for CelGro<sup>®</sup> to be used by leading clinicians while educating upcoming dentists. This is expected to have a substantial impact on educating and growing product awareness and Orthocell will leverage this approval to grow its UK customer base.

**Orthocell Managing Director Paul Anderson said:** "This achievement creates exciting and valuable opportunities for Orthocell. Not only does BDH perform thousands of dental implant procedures each year, but as a top-tier teaching institution, dental students will be exposed to the superior performance of CelGro<sup>®</sup>. This approval is an important step into the UK public sector and we look forward to expanding our customer base in Europe and accelerate CelGro<sup>®</sup> sales."

BDH is operated by the National Health Service ("NHS"), the public health service system in England. BDH is a top-tier research institution, providing teaching opportunities for more than 600 postgraduate and undergraduate dental students.

Approximately 300,000 dental implant procedures are performed in the UK each year and approximately 20% are performed by public dental hospitals. The use of CelGro<sup>®</sup> in dental implant procedures prevents tissue in growth and enables high-quality bone repair.





## About Birmingham Dental Hospital (BDH):

BDH is operated by the NHS and one of only ten dental hospitals in England. BDH provides a unique range of government funded dental services for the public including walk-in emergency dental care, restorative dentistry, oral surgery, oral medicine, orthodontics and paediatric dentistry.

BDH is also home to the University of Birmingham's School of Dentistry, a world-class research institution providing a modern learning environment for more than 600 postgraduate and undergraduate and postgraduate dental students. There are approximately 115,000 consultant-led dental treatments and procedures undertaken at BDH each year, along with specialised training for dental students, dental nurses, dental hygienists and therapists.

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## **About Orthocell Limited**

Orthocell is a regenerative medicine company focused on regenerating mobility for patients by developing products for the repair of a variety of soft tissue injuries. Orthocell's portfolio of products include TGA-licensed cell therapies Autologous Tenocyte Implantation (Ortho-ATI<sup>®</sup>) and Autologous Chondrocyte Implantation (Ortho-ACI<sup>®</sup>), which aim to regenerate damaged tendon and cartilage tissue. The Company's other major product is CelGro<sup>®</sup>, a collagen medical device which facilitates tissue repair and healing in a variety of orthopaedic, reconstructive and surgical applications. Orthocell recently received European regulatory approval (CE Mark) for CelGro<sup>®</sup>. The collagen medical device can now be marketed and sold within the European Union for a range of dental bone and soft tissue regeneration procedures and is being readied for market authorisation in the US.

For more information on Orthocell, please visit <u>www.orthocell.com.au</u> or follow us on Twitter **@OrthocellItd** and Linkedin <u>www.linkedin.com/company/orthocell-ltd</u>=

