



### **MMJ Group Holdings Limited**

Global cannabis investment company

Corporate Details	Portfolio	Investment Approach		
ASX: MMJ	10 minority investments	Invest across the value chain		
Listed investment company ("LIC")	(2 public; 8 private)			
Sydney HQ – team of 3		Minority stakes		
	Legal recreational market	Seed & venture capital		
27¢ NTA per share		Growth & pre-IPO funding		
\$66m AUM	Hemp-derived CBD			
(includes \$2.6m corporate cash at bank)	* * * 2	Divestments provide liquidity		
	Emerging medical market			

Note: "NTA" is unaudited net tangible assets after tax (on both realised and unrealised gains/losses). "AUM" is unaudited market value of assets under management. AUM is based on the most recent closing share prices for public companies and the most recent funding round share prices for private companies converted into Australian dollars at the relevant prevailing foreign exchange rates. AUM also includes the unrealised gain arising from the positive difference between the most recent share price and the exercised warrants (where applicable). All figures in this presentation are as at 21 January 2019 unless stated otherwise.



## Portfolio currently focused on North America

Recreational cannabis sales were legalised in Canada in October 2018

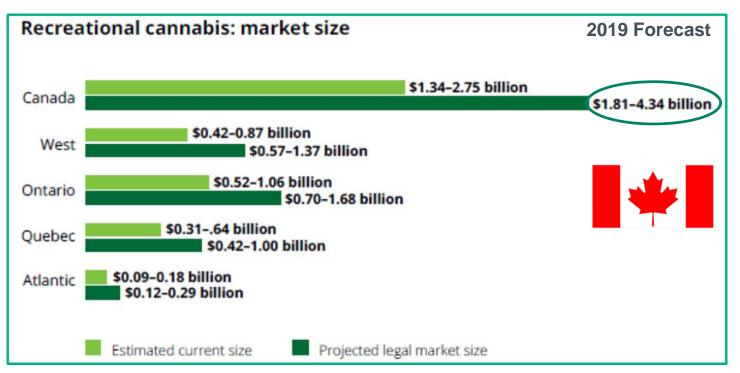
Country of Origin Investee Embark SFIRE&FLOWER BEVCANNAS cannabis Caccess HARVEST ONE MediPharm Labs VITAGENNETM TSXV:LABS TSXV:HVT Branded Hemp-Retail **Business** Extraction Cultivation R&D **Clinics** Consumer Extraction Beverages derived Extraction Stores **CBD** Goods % of AUM 53% 17% 10% 5% 4% 2% 1% 2% 2% 1%

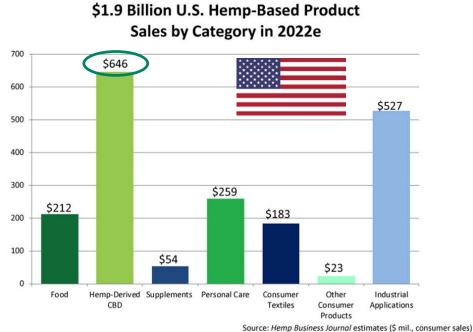
% of AUM figures will not add to a total of 100% as corporate cash is excluded from the above table.



## North American target markets are attractive

Large markets for recreational cannabis and hemp-derived CBD products





Source: Deloitte 2018 cannabis report "A society in transition, an industry ready to bloom". Projected legal market size is based on forecast sales for the whole market in 2019.

Important Note: These are not forecasts for MMJ nor its investees. MMJ's investees participate in these markets and are aiming to capture some market share.



# Portfolio company leadership is impressive

Experienced and highly motivated senior executives with strong track records



































Curtis Leifso







Nelson

Reynolds

**Grant Froese** 

38-vear career at Loblaw Companies Limited. Canada's food and pharmacy leader

15-vears in the pharmaceutical industry in top sales roles. successfully launching a wide range of medical products

Pat McCutcheon Ed Jamieson

> Recent CEO of Medical **Pharmacies** Group Limited in Canada



Founder and ex-CEO of WeedMD (TSXV:WMD)

Co-founded Mettrum Health. Canada's 2nd largest licensed cannabis producer before its sale to Canopy Growth for \$430m in 2017

Trevor Fencott

CEO and President of RYU Apparel (TSXV:RYU) and owner of Naturo Group Investments

Marcello Leone

Ph.D. from the University of Calgary, Canada and experienced in working in demanding startup environments

Ram Venkat

Co-founded a US-based cannabis and hemp-infused beverages company and a super-premium vodka company

Dr Saniav Nijhawan

Previous Head

of Clinical

Primary

Healthcare

Limited and

network of

responsible for

their extensive

clinics around Australia

Extensive experience with Development at **ASX** listed companies: holds a degree with majors in Pharmacology and Microbiology



#### Investments sit across most of the value chain

Capital is allocated to potential market leaders, consolidators and takeover targets

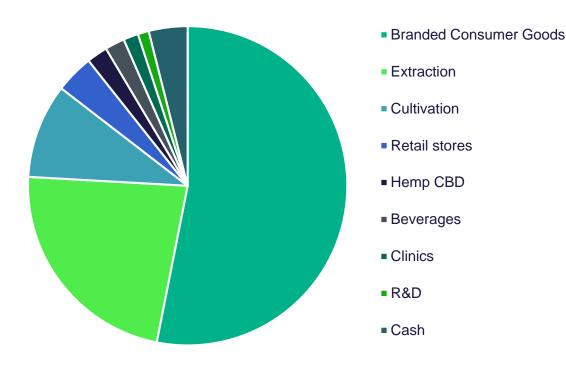




# Capital allocation is actively managed

Currently skewed to branded consumer goods and extraction facilities

#### **Capital Allocation**



#### **Warrants**

Warrants held by MMJ Unaudited figures, rounded to one decimal place	ercise cost f warrants (CAD\$m)	١	Current Market /alue of Warrants (CAD\$m)	Current realised Gain (CAD\$m)	Warrants expiry
MediPharm Labs (TSXV:LABS)	\$ 3.5	\$	5.8	\$ 2.2	Oct 2020
Weed Me	\$ 3.0	\$	4.5	\$ 1.5	Dec 2020
Embark Health	\$ 1.8	\$	1.8	\$ -	Nov 2020
Fire & Flower	\$ 1.3	\$	1.9	\$ 0.6	Apr 2020
Bien	\$ 1.0	\$	1.0	\$ -	May 2021
Total	\$ 10.6	\$	14.9	\$ 4.3	

Warrants provide potential future upside and the option for MMJ to increase the capital allocation of existing investments

Note: Capital allocation pie chart is based on AUM. No warrants have been exercised to date by MMJ. The realisation of potential gains is subject to there being capital available to MMJ to exercise the warrants.



## Assets under management ("AUM")

\$66 million with a 1.4x MOIC at 21 January 2019

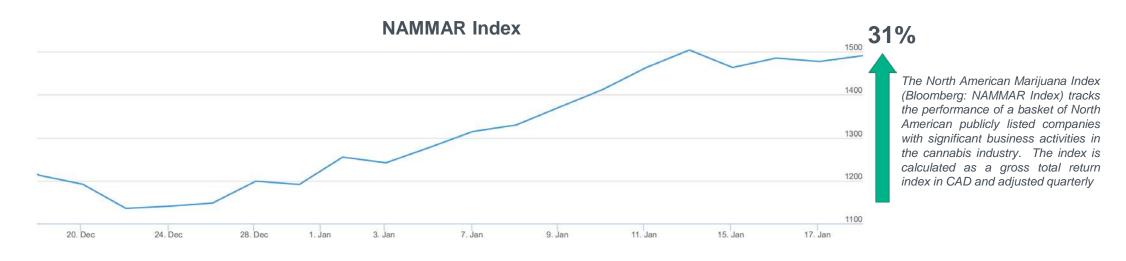
Investment	TSXV Code	Investment date	Country	Business	Market Value AUD\$m (unaudited)	Weight	MOIC (unrealised)
Harvest One	HVT	Apr-17	Canada	Branded Consumer Goods	35.1	53%	1.1x
MediPharm Labs	LABS	Jun-18	Canada	Extraction	11.4	17%	3.1x
Weed Me		Dec-17	Canada	Cultivation	6.3	10%	3.1x
Embark Health		Jul-18	Canada	Extraction	3.0	5%	1.1x
Fire & Flower		Apr-18	Canada	Retail stores	2.6	4%	2.5x
VitaGenne		Nov-18	USA	Hemp CBD	1.4	2%	1.0x
BevCanna		Jun-18	Canada	Beverages	1.3	2%	1.7x
Cannabis Access		Apr-18	Australia	Clinics	1.0	2%	1.0x
Bien		Jun-18	Canada	R&D	0.7	1%	1.0x
Martha Jane Medica		May-18	Australia	Extraction	0.6	1%	1.0x
Corporate cash					2.6	4%	1.0x
Total					66.0	100%	1.4x

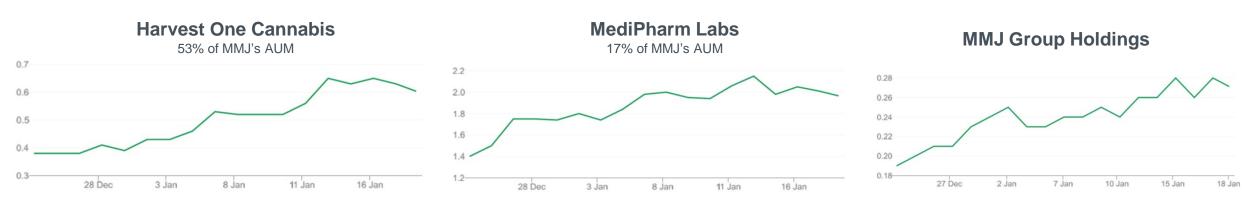
<sup>&</sup>quot;Market value" is unaudited and based on the most recent closing share prices for public companies and the most recent funding round share prices for private companies converted into Australian dollars at the relevant prevailing foreign exchange rates. Market value also includes the unrealised gain arising from the positive difference between the most recent share price and the exercise price of unexercised warrants (where applicable). "MOIC" is multiple on invested capital (pre-tax and transaction costs).



### Share prices are rebounding

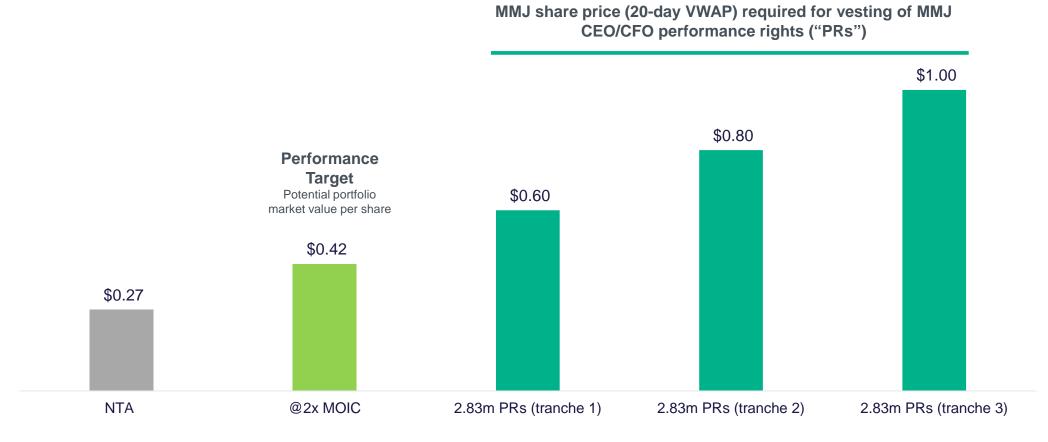
Recovery from December 2018 lows is well underway





### Performance target and incentives

Minimum 2x MOIC in next 12 months; CEO/CFO are incentivised to beat this



Note: "MOIC" is multiple on invested capital (pre-tax and transaction costs). "NTA" means unaudited net tangible assets per share (post-tax). Charts assume no change in current shares on issue.



## **Equity raising**

MMJ to raise up to \$10 million subject to shareholder approval on 22 February 2019

Amount	Structure	Pricing	Timing	Use of Funds
\$10 million	Share Purchase Plan ("SPP") plus Share Placement of any shortfall from the SPP	Still to be determined, but not less than 80% of the 5-day VWAP before the day of lodgement of the prospectus	March 2019 subject to approval by MMJ's Eligible Shareholders at a meeting to be held in Sydney on 22 February 2019	Global cannabis investment opportunities plus, potentially, the exercise of in-the-money warrants held by MMJ in its existing investments (see page 7 of this presentation)

Please refer to MMJ's separate ASX announcement dated 23 January 2019 for further details.

#### **Disclaimer**

#### **DISCLAIMER**

This presentation has been prepared by MMJ Group Holdings Limited (the "Company" or "MMJ") (ABN 91 601 236 417). It does not purport to contain all the information that a prospective investor may require in connection with any potential investment in the Company. You should not treat the contents of this presentation, or any information provided in connection with it, as financial advice, financial product advice or advice relating to legal, taxation or investment matters.

No representation or warranty (whether express or implied) is made by the Company or any of its officers, advisers, agents or employees as to the accuracy, completeness or reasonableness of the information, statements, opinions or matters (express or implied) arising out of, contained in or derived from this presentation or provided in connection with it, or any omission from this presentation, nor as to the attainability of any estimates, forecasts or projections set out in this presentation.

This presentation is provided expressly on the basis that you will carry out your own independent inquiries into the matters contained in the presentation and make your own independent decisions about the affairs, financial position or prospects of the Company. The Company reserves the right to update, amend or supplement the information at any time in its absolute discretion (without incurring any obligation to do so).

Neither the Company, nor its related bodies corporate, officers, their advisers, agents and employees accept any responsibility or liability to you or to any other person or entity arising out of this presentation including pursuant to the general law (whether for negligence, under statute or otherwise), or under the Australian Securities and Investments Commission Act 2001, Corporations Act 2001, Competition and Consumer Act 2010 or any corresponding provision of any Australian state or territory legislation (or the law of any similar legislation in any other jurisdiction), or similar provision under any applicable law. Any such responsibility or liability is, to the maximum extent permitted by law, expressly disclaimed and excluded.

Nothing in this material should be construed as either an offer to sell or a solicitation of an offer to buy or sell securities. It does not include all available information and should not be used in isolation as a basis to invest in the Company.

#### **FUTURE MATTERS**

This presentation contains reference to certain intentions, expectations, future plans, strategy and prospects of the Company.

Those intentions, expectations, future plans, strategy and prospects may or may not be achieved. They are based on certain assumptions, which may not be met or on which views may differ and may be affected by known and unknown risks. The performance and operations of the Company may be influenced by a number of factors, many of which are outside the control of the Company. No representation or warranty, express or implied, is made by the Company, or any of its directors, officers, employees, advisers or agents that any intentions, expectations or plans will be achieved either totally or partially or that any particular rate of return will be achieved.

Given the risks and uncertainties that may cause the Company's actual future results, performance or achievements to be materially different from those expected, planned or intended, recipients should not place undue reliance on these intentions, expectations, future plans, strategy and prospects. The Company does not warrant or represent that the actual results, performance or achievements will be as expected, planned or intended.

#### **US DISCLOSURE**

This document does not constitute any part of any offer to sell, or the solicitation of an offer to buy, any securities in the United States or to, or for the account or benefit of any "US person" as defined in Regulation S under the US Securities Act of 1993 ("Securities Act"). The Company's shares have not been, and will not be, registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States, and may not be offered or sold in the United States or to any US person without being so registered or pursuant to an exemption from registration including an exemption for qualified institutional buyers.

