



ACQUISITION OF RCR MINING & RCR HEAT TREATMENT

31 JANUARY 2019

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ACQUISITION OVERVIEW

- NRW to acquire the assets of RCR Mining (including Mining Technologies) and RCR Heat Treatment.
- Acquisition price \$10M - funded through existing cash reserves and expected to complete in early February 2019.
- Mining Technologies and Heat Treatment form part of the original RCR Tomlinson business established over 100 years ago.
- Mining Technologies business is a leading national and international original equipment manufacturer (OEM) and innovative materials handling designer.
- Mining Technologies and Heat Treatment generated ~\$110M of revenue in FY18 and have a track record of delivering a positive earnings contribution.
- Employing ~300 people with primary locations at Welshpool and Bunbury together with a facility in Victoria – all to continue with NRW.
- Experienced management team to remain with the business under NRW ownership.
- Delivers incremental services to a number of core clients common to both NRW and the RCR businesses to be acquired.
- Annuity style income from the maintenance activities of Mining Technologies and Heat Treatment will provide a platform to continue to build a broader service offering across resources and oil and gas client base.
 - Mining Technologies has a strong customer base with over 1,500 primary machines in operation nationally and internationally.



- Stackers
- Apron & Belt Feeders
- Belt Reelers
- High Capacity Conveyors
- Slide Gates
- Screening Plants
- Mobile Screening Plants
- Autogenous Scrubbers
- In-Pit Crushing & Conveying
- OEM Product Support



Strengthens strategic relationships with NRW's key clients underpinned by enhanced capability

- Delivers a highly regarded and established platform with exposure to the resources and oil and gas sectors.
- Strong strategic fit with complementary capabilities and expanded service offering:
 - Comprehensive mine service capability.
 - Opportunity to offer clients an integrated service offering that includes design, procurement and maintenance.
 - Synergies between NRW's existing businesses.
- Complementary and expanded base of tier 1 clients.
 - Enhances NRW's position to further leverage participation in the various mine expansion programs.
 - Adds scale and recurring income from maintenance activities.

Mining Technologies has a strong customer base with over 1,500 primary machines in operation nationally and internationally.

Historical assignments include:

Iron Ore

- Manufacture of Apron Feeders, Belt Feeders and Belt Reelers for ore processing facilities and port handling.
- Equipment contracts for the various sites including Apron Feeders, Belt Feeders, Isolation Gates, Shuttle Conveyors, Sizing Plants and a Relocatable Modular Overland Conveyor.
- Overland Conveyor including a Crushing Plant and Sizing Plant.

Bauxite

- Radial Stacker.
- Refurbishment of Apron Feeders.
- Services contract at the Bunbury Port.

Mineral Sands

- Supply of Mobile Mining Units.
- Refurbishment of existing equipment.

Gold

- Supply of Apron Feeder packages for various sites.

Overseas

- Supply of Apron Feeder and Spile Bar Systems.

Concept to Reality, leading in Innovation, Design and Manufacture

1 Leading National and International Original Equipment Manufacturer (OEM) & Materials Handling Designer and Manufacturer.

2 Iconic Manufacturer and Off-Site Repair (OSR) business, with unique heavy machining and fabrication capability.

3 Attractive exposure to strong forecast growth in Australian and International Mining Projects, for equipment sales and maintenance.

4 Strong customer base which includes major mining and leading OEM companies in Australia and International markets.

5 Recognised leading Australian designer of innovative and specialised materials handling equipment and product support and maintenance services, supporting RCR and OEM equipment with manufacture, parts and service.

6 Highly skilled and experienced management, design, manufacturing, service and maintenance teams with a long term commitment to RCR.

RCR Mining Technologies consists of the Bunbury & Welshpool operations

Bunbury

- Centre of the Mining Technologies, with design, manufacture and support for materials handling and process equipment.
- Supports over 1500 materials handling machines with service and parts.
- National and international client base for equipment and mining solutions.

Welshpool

- Major manufacturing and maintenance centre.
- Off Site Repair (OSR) focus with industry unique machining capacity.
- Fabrication, machining, surface treatment centre.
- Associated Heat Treatment.

RELOCATABLE PRIMARY SIZING STATION
Iron Ore (2,500tph)



HEAT TREATMENT

Provides in-house and call out heat treatment services throughout Australia

1 Welshpool workshop is the dominant contract heat treatment service in Perth, with additional workshop in Victoria.

2 Provider of mobile heat treatment services to sites across Australia.

3 Diverse and long standing customer base in mining, oil & gas, engineering, refractories, and manufacturing.

4 Reputation for rapid turnaround and flexible customer service.

5 Experienced stable workforce committed for the long term operations.

6 Strong pipeline of work.

HEAT TREATMENT

- Two workshops – WA and Victoria; provides access coast-to-coast.
- Leading provider of heat treatment services to engineering businesses in Perth.
- Largest permanent stress relieving furnace in Australia running daily with fabrication and repair work.
- Site services include low voltage electrical heating and portable gas burners and furnace panels.
- Line of gas carburising furnaces provides capacity for controlled atmosphere heat treatment.
- Additional specialised services including induction hardening and large, high-temperature bogie furnaces for hardening / annealing.
- Capability for remote monitoring and digital recording of heat treatment equipment for demanding site projects.
- Site services include combination of maintenance work in power stations, mining & engineering, and large projects such as oil & gas plant construction.





MINING TECHNOLOGIES – PRODUCTS AND CAPABILITIES

MINING TECHNOLOGIES

OEM Product Line – Apron, Belt and Hybrid Feeders



MINING TECHNOLOGIES

OEM Product Line - Stackers



STACKERS – RADIAL
IRON ORE (1,200tph)



MINING TECHNOLOGIES

OEM Product Line - Belt Reelers And Turning Stations



MINING TECHNOLOGIES

OEM Product Line - Autogenous Drum Scrubbers



MINING TECHNOLOGIES

OEM Product Support, Spare Parts and Service



MINING TECHNOLOGIES

Off-Site Repair (OSR) and Fabrication





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