

# ASX ANNOUNCEMENT

04 February 2019



## COMPLETION OF CLOUDTEN ACQUISITION

Transaction Solutions International Ltd (ASX: TSN) (TSN or the Company) announced on 13 December 2018, the acquisition of highly accredited Sydney based cloud and cloud security service provider, Cloudten Industries Pty Ltd (Cloudten). TSN shareholders approved the acquisition of Cloudten at a meeting held 29 January 2019 and TSN has now completed the acquisition of Cloudten with the payment of the first tranche of the cash consideration (\$3.0 million). The remaining cash consideration will be paid in four tranches over the next 12 months.

Cloudten helps large enterprises and government organisations to migrate and manage their cloud infrastructure. They are an Advanced consulting partner of Amazon Web Services (AWS), the dominant infrastructure-as-a-service provider globally. Cloudten is one of a very few partners that is highly accredited by AWS, with specific competencies in Government and Security. Cloudten has a strong balance sheet and has experienced significant revenue growth in excess of 100% year-on-year, in the last 3 years and recorded \$3.8 million of revenue and \$1.6 million of profit before tax for the year ending 30 June 2018.

The acquisition is a strong fit with TSN's cybersecurity specialist, Decipher Works Pty Ltd (DWX), and can build on potential synergies amongst technologies, strong client base, sharing of common resources (sales, marketing, back office) and bundled services (e.g. Platform-as-a-Service).

With the completion of the acquisition, Cloudten brings with them growth strategies to increase their revenue over the next 1 to 2 years by expanding in to new markets in Melbourne, the UK and Singapore.

TSN's Chairman, Mr Gary Foster says: "We are pleased to welcome Cloudten to the TSN Group. Cloudten's strong business fundamentals provide good cash flow and exciting growth opportunities to TSN. We will focus on working with both Cloudten and DWX management to embed best practices into the commercial and operational aspects of the business to prepare it for further growth opportunities."

### For more information:

Jeffrey Lai  
Managing Director  
E: [jlai@tsiplc.com.au](mailto:jlai@tsiplc.com.au)

### About TSN

Transaction Solutions International (TSN) is a technology-based company focused on cybersecurity and cloud. The company has a 100% ownership of Decipher Works, a Sydney-based cybersecurity specialist that provides consulting and managed services to its loyal client base of financial institutions and large corporations. In addition, TSN owns 100% of Cloudten Industries, a cloud and cloud security specialist that assists the government, financial institutions and large corporations migrate, secure and manage their infrastructure in the cloud.

TSN also holds a 24.89% interest in TSI India, a company having 400 employees, which has created a scalable operation in the field of e-transactions and payments in India. TSI India has over 30 major bank relationships, owns and manages approximately 14,000 ATMs, also offers Bill Payment services to a number of utility companies in India and owns a Managed Services platform.