

1 March 2019

## **iSoftStone Agreement**

NetLinkz Limited has entered into an agreement with iSoftStone to establish an Internet of Things Laboratory at iSoftStone's Beijing China facilities to market and commercialise NetLinkz's software for the IoT market place in China.

NetLinkz will be transferring its key source code into the IoT Lab established under the Agreement.

Under the Agreement iSoftStone will be providing engineering support to accelerate the preparation of NetLinkz's software for large-scale usage.

NetLinkz's core capability of providing SDWAN via its VIN and VSP software as well as the successful pilot with China Telecom have created the opportunity between the two companies.

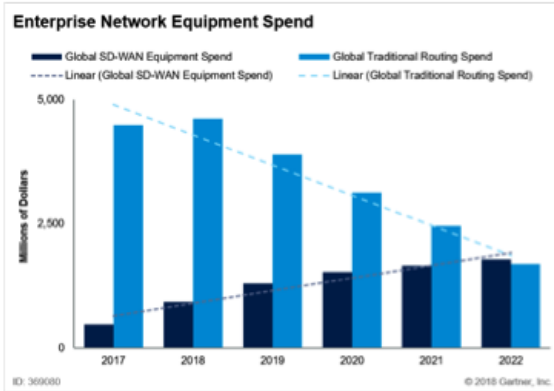
iSoftStone is a recognised leader in software and cloud based technology as well as having all necessary licensing in China, significantly reducing the commercial and regulatory risks for NetLinkz.

iSoftStone has a national footprint in China, over 55,000 employees and 1,000+ local and Global Corporate Customers including 90+ Fortune 500 Companies. iSoftStone has existing commercial relationships with Industry Leaders such as Huawei, China Telecom, China Unicom, China Mobile, Tencent, Alibaba and Baidu.

James Tsiolis  
Executive Chairman.  
NetLinkz Limited

## ► China SD-WAN Market analyze

iSOFTSTONE | 软通动力 | 数字转型新动力



China SD-WAN market:

- Multi-cloud and hybrid cloud connection
- High customer acceptance, market grows very fast
- CSP & Carrier is the key for breakthrough
- Tractional network equipment supplier and startups are the major power in the market.

软件与技术服务 | 创新与数字化转型服务 | 数字化运营服务

©2019 本文档版权归软通动力信息技术（集团）有限公司所有，并保留所有权利。



软件与技术服务 | 创新与数字化转型服务 | 数字化运营服务

iSOFTSTONE | 软通动力 | 数字转型新动力

软通动力信息技术（集团）有限公司  
北京市海淀区西北旺东路10号院16号楼  
邮编：100193  
电话：+86 10 58749000  
传真：+86 10 58749001  
www.isoftstone.com

©2019 本文档版权归软通动力信息技术（集团）有限公司所有，并保留所有权利。

\*\*\*ENDS\*\*\*

### About NetLinkz Limited

NetLinkz provides secure and efficient cloud network solutions. The company's technology makes Fortune-500 security commercially available for organizations of all sizes. NetLinkz has received numerous industry awards for its technology, including being a worldwide winner of the Global Security Challenge.

{MJG\S1687459:1}

Level 40, 161 Castlereagh Street, Sydney NSW 2000  
ASX: NET | ACN: 141 509 426