

**WESTERN AREAS LTD**



## WA MINING CLUB LUNCHEON

*"NICKEL...NOT AS FICKLE?"*

28 MARCH 2019

[www.westernareas.com.au](http://www.westernareas.com.au)



# AGENDA



Who is Western Areas?



Odysseus Project



Innovation



Nickel Market

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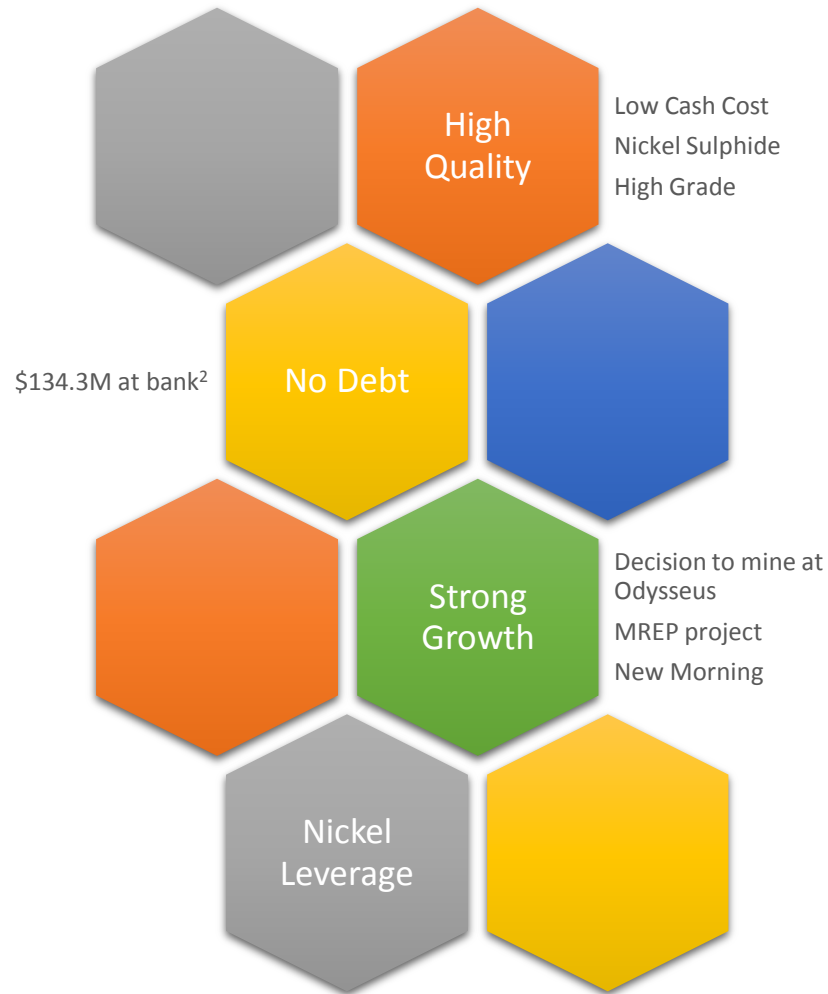
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# WHO IS WESTERN AREAS?



# CORPORATE OVERVIEW



ASX code	WSA
Share price	2.24
Shares outstanding (m)	273.5
Market Cap (A\$m) <sup>1</sup>	612.6
Cash (A\$m) <sup>2</sup>	134.3

## COSMOS Complex

592kt Ni Mineral Resources  
165kt Ni Ore Reserves  
DFS complete

## FORRESTANIA

### Flying Fox

4.9kt Ni mined HY19  
23.7kt Ni reserves  
80.0kt Ni resources

### Spotted Quoll

6.8kt Ni mined HY19  
63.3kt Ni reserves  
88.2kt Ni resources



1. Based on share price on 11 March 2019 2. As at 31 December 2018

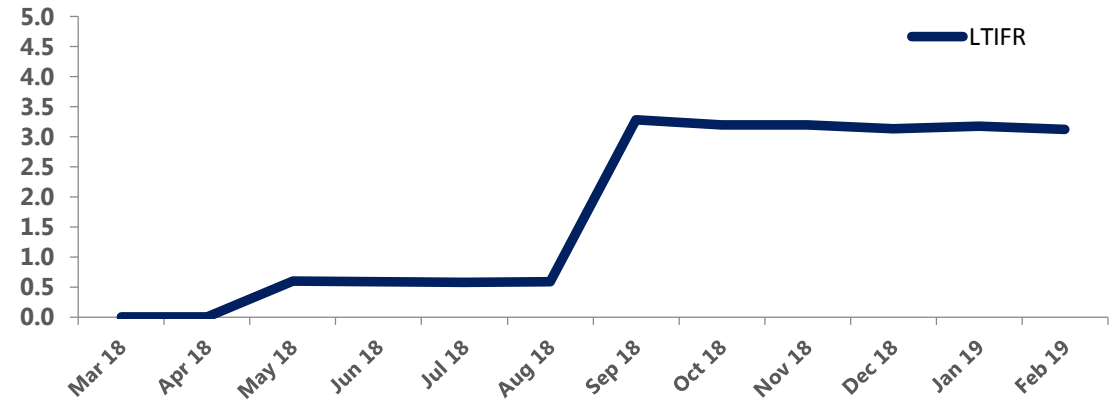
# WESTERN AREAS ARE SAFE AREAS



Days LTI free

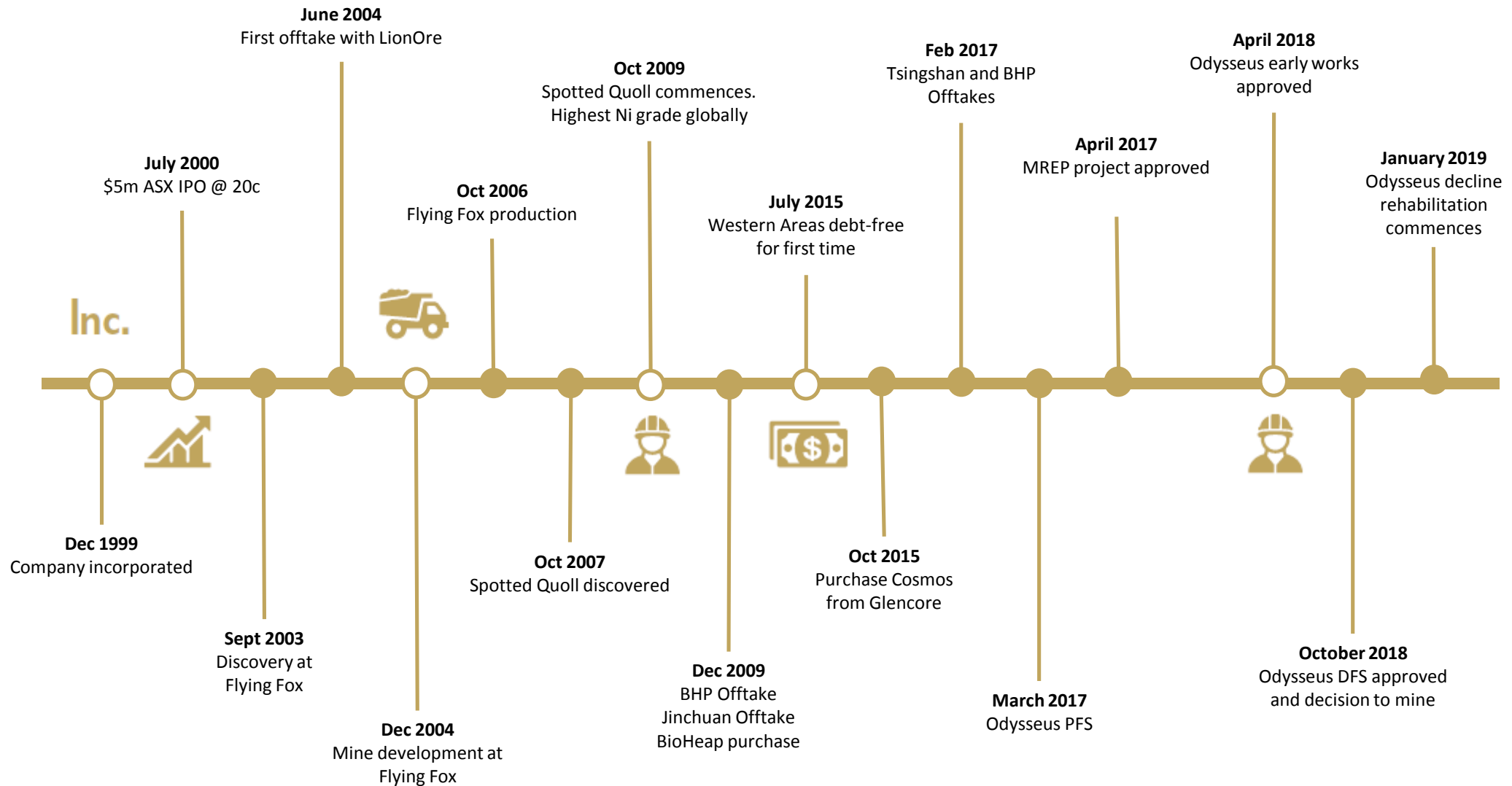
Spotted Quoll	<b>2,879</b>	Aug-11
Cosmos	<b>1,246</b>	Oct-15 (no injuries)
Flying Fox	<b>718</b>	May-17
Cosmic Boy Concentrator	<b>174</b>	May-18
Exploration	<b>160</b>	Sep-18

12 month LTIFR moving average



Safe operations make efficient operations

# WESTERN AREAS SUCCESS TIMELINE



# ODYSSEUS-OUR NEW PROJECT DELIVERING LONG TERM VALUE





# COSMOS OVERVIEW

## WESTERN AREAS' SECOND OPERATIONAL HUB

### Outstanding Nickel Address:

- Within prolific Leinster – Wiluna Nickel camp;
- Jubilee Mines sold in 2007 to Xstrata for A\$3.1B!;
- WSA purchase from Glencore Oct 2015 for \$24M;
- WSA PFS completed in March 2017; and
- WSA DFS completed in Oct 2018 with Board approval to start mining.



# BUILDING RELATIONSHIPS



# COSMOS SITE READY FOR ACTION!



# ODYSSEUS – EARLY WORKS NEARING COMPLETION

## *Early Works Activities*

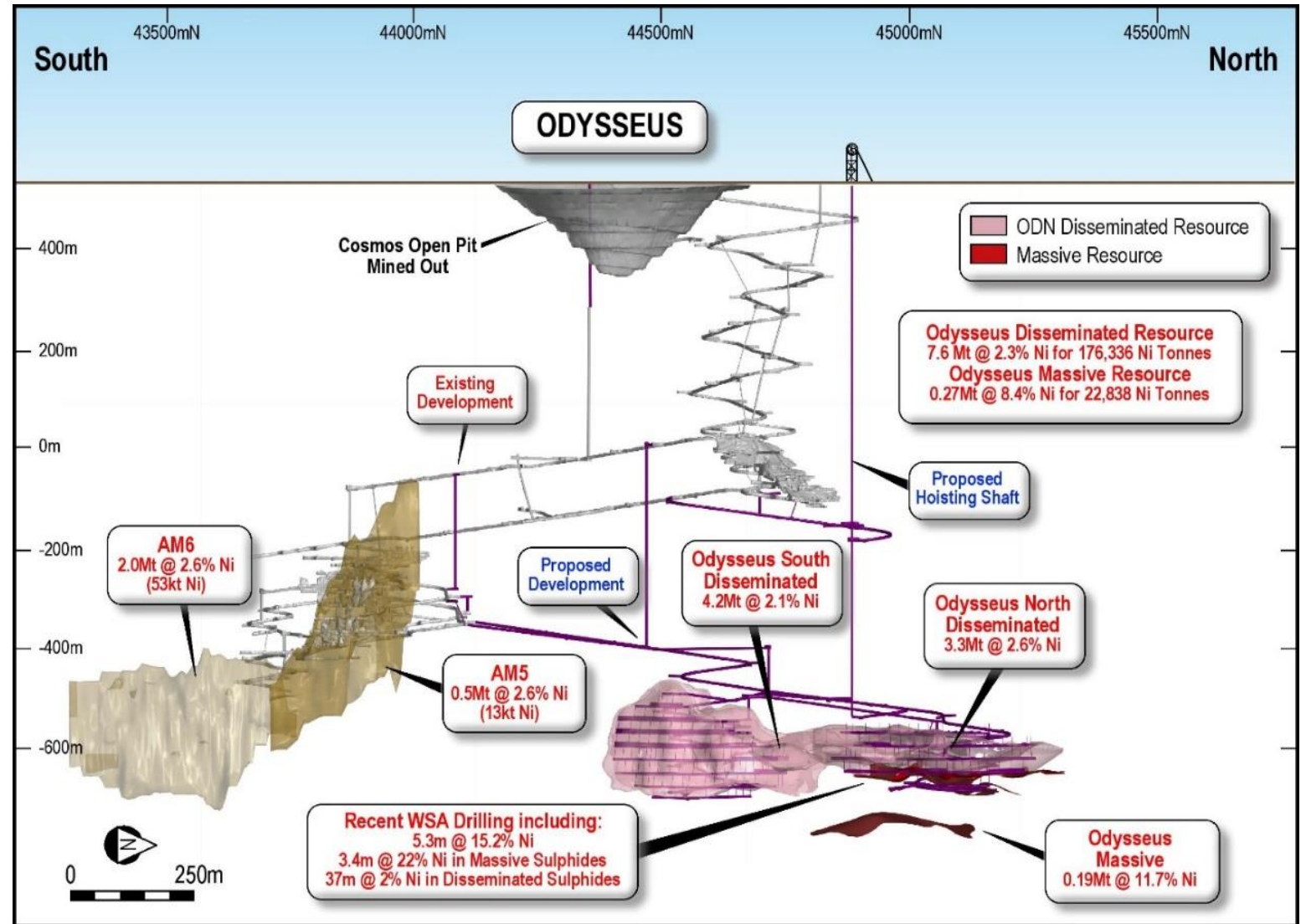
- ✓ Baraminco decline rehabilitation commenced (Jan 2019) – already 2km of decline completed;
- ✓ De-watering on schedule;
- ✓ Schlumberger pump for underground dewatering installed and operational;
- ✓ Camp commissioned with over 150 rooms available out of 520.



# ODYSSEUS – NOW A LONG LIFE PROJECT

## Western Areas' Second Operation

- Long life, low cost project
  - ✓ Ore Reserve 8.1mt @ 2.0% for 164kt nickel
  - ✓ Mine life > 10 years
  - ✓ AISC A\$3.50/lb
  - ✓ Average nickel in concentrate production >13.0ktpa (14.6ktpa from FY24-FY31)
- Pre-production capex A\$299m includes:
  - ✓ Shaft hoisting
  - ✓ Larger mill (900ktpa immediately)
- Significant upside:
  - ✓ AM5 & AM6 deposits contain an Indicated Mineral Resource of 57.6kt of nickel (not included in DFS)
  - ✓ Record massive sulphide intersections



# SHAFT INFRASTRUCTURE

- WSA has secured a high quality, second hand head gear and winder from Impala Platinum;
- Shaft infrastructure will be dismantled, refurbished in South Africa and shipped to Perth;
- Significant economical benefit versus trucking.

## Key Metrics:

- 5.5m diam. raise bore;
- 4 guide ropes per conveyance;
- 1.27Mtpa (ore and waste);
- 12 t skips;
- 1 truck required to feed shaft;
- 4.5 MW peak power.



# INNOVATION



# BIOHEAP LABORATORY





# MILL RECOVERY ENHANCEMENT PROJECT (MREP)

*Produces additional new higher-grade product (45%-50% Ni)*

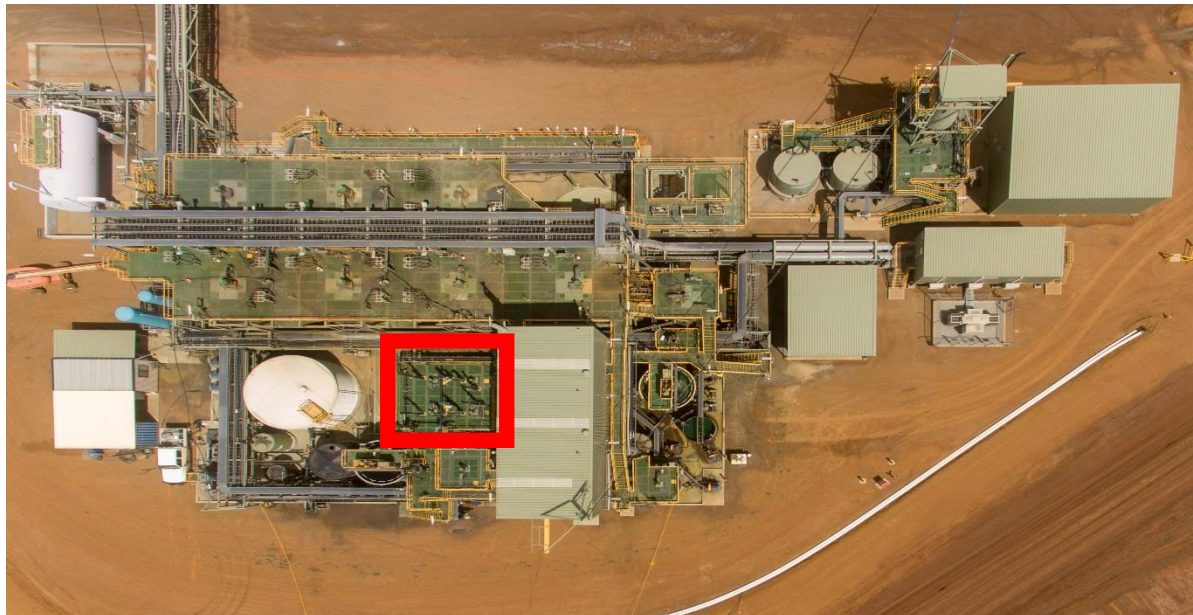
*Generating value from waste tailings*

*New customers - EV battery market*

- Product specification achieved. Now ramping up leach volume to nameplate capacity (1,400t nickel pa max)
- Filtration and bagging facilities to sell a new high grade nickel sulphide product complete
- Premium payables versus flotation concentrate
- Back-end of plant capable of up to 4,000t of nickel pa – Mill Scats, New Morning, Flying Fox LG to provide future feed options

## Front End – BioHeap Leach

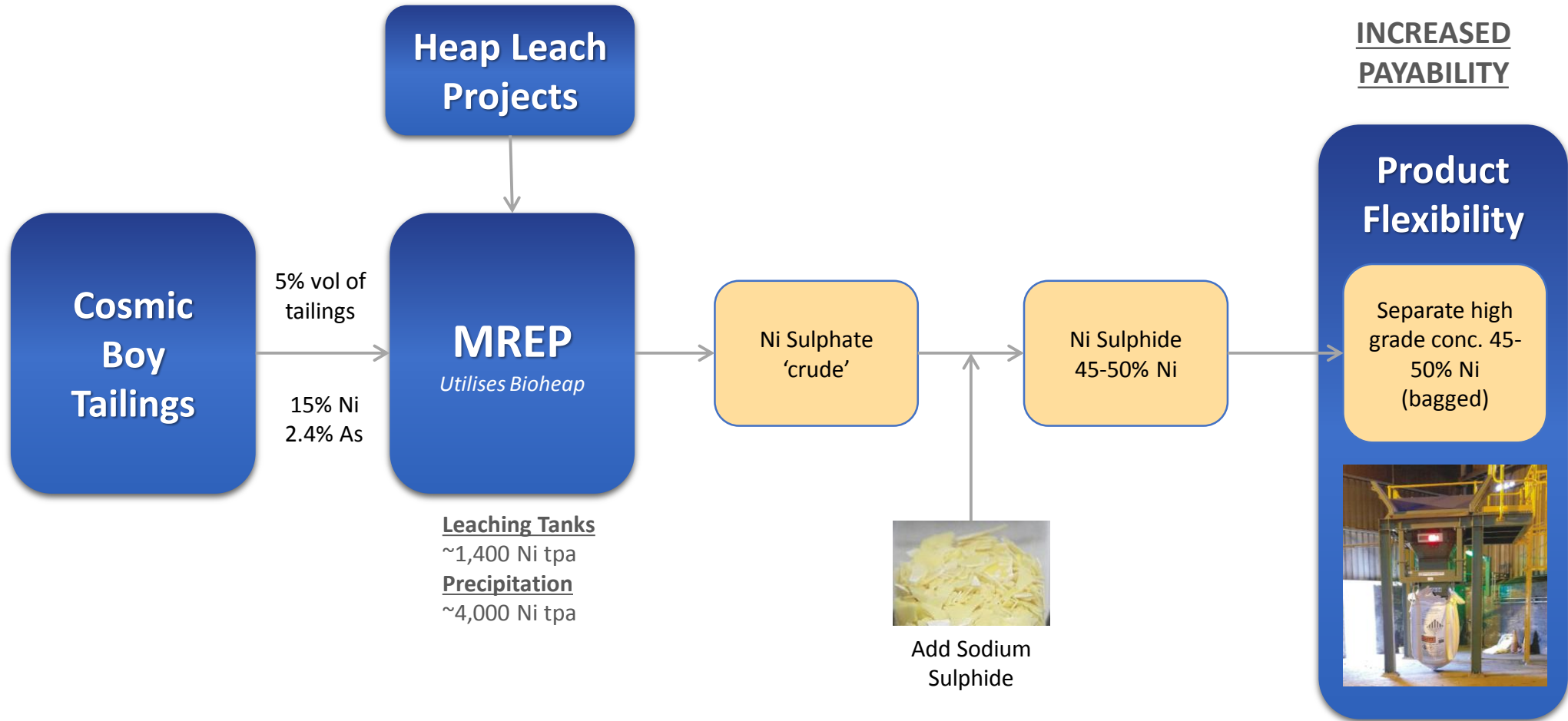
- 1,400 tpa capacity
- Tailings stream from Cosmic Boy - applies BioHeap Leach, then passes to precipitation



## Back End – Precipitation

- 4,000 tpa capacity
- 1,400 tpa - leached material from BioHeap front end
- 2,600tpa - other sources of nickel in solution eg. heap leach elsewhere in Forrestania, or mill scats treatment

# MREP FLOWSHEET



# NICKEL MARKET



# WHAT WE ARE SEEING

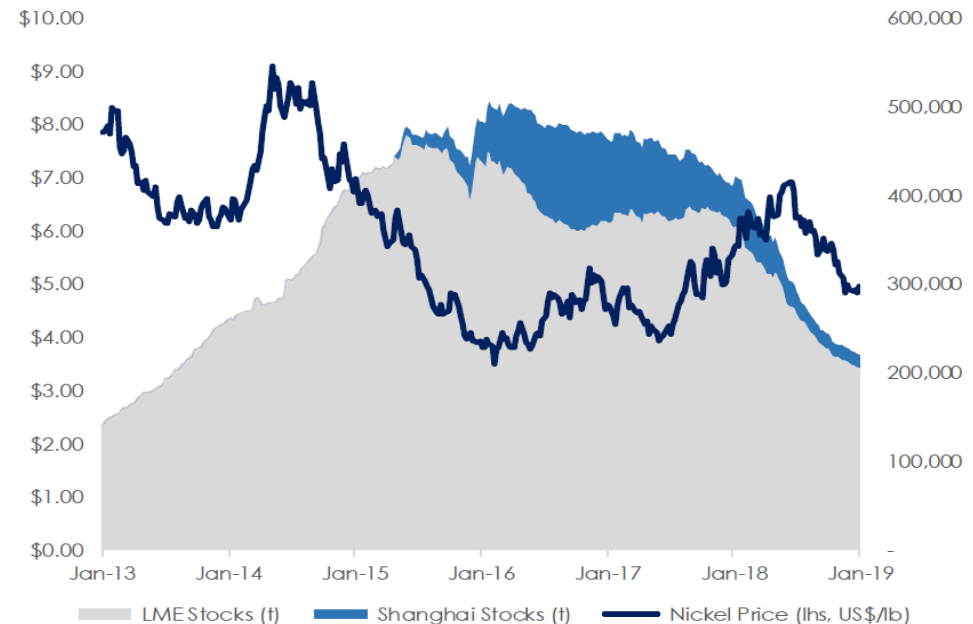
- **Significant increase in inbound off-take enquiries** for Nickel Sulphide concentrate post current contract period, primarily linked to the Electric Vehicle battery sector;
- **Our partner, China's largest stainless steel producer, Tsingshan, has strong growth plan** which will require significant additional nickel units – **reinforcing industry wide trend;**
- **Technology change to NCM 811** which requires even more nickel;
- **Current nickel price too low** to incentivise new project development. New mine development can take 3 years – the nickel “pie” is not expanding;
- **May see divergent market in nickel supply** emerging between stainless steel and EV;
- **LME and other stockpiles shrinking** on the back of current stainless demand.



Estimated electrification impact per vehicle (avg NMC battery)

40-50kg <b>Ni</b>	50-75kg <b>Cu</b>
5-15kg <b>Co</b>	+ Cu for charging point + Cu for grid access

LME and SHFE Nickel Stocks vs Nickel Price\*



Source: Global Mining Research, Bloomberg

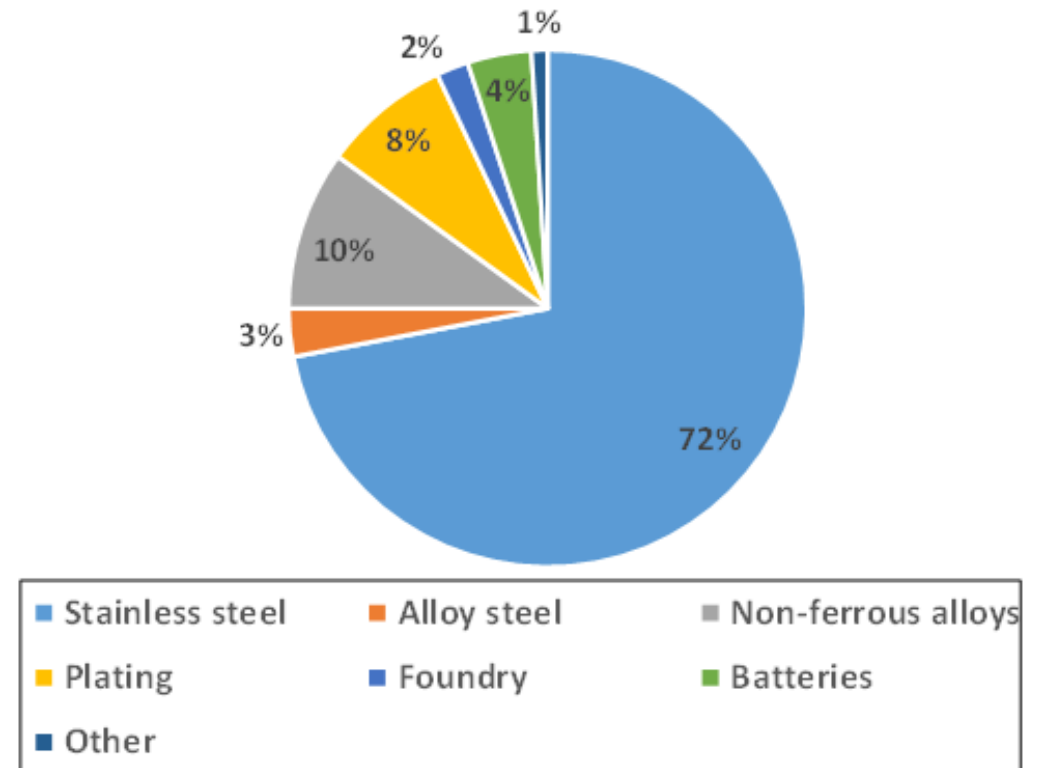
# NICKEL CONSUMPTION OUTLOOK – STAINLESS DOMINATES

- Stainless steel consumption growing at 5%+-a-year trend;
- Non-ferrous alloys booming due to strong aerospace and recovery in oil and gas investment;
- Nickel use in batteries growing by 30–40% a year from low base due to growing nickel use in lithium ion batteries for the electric vehicle industries.**

Estimated electrification impact per vehicle (avg NMC battery)



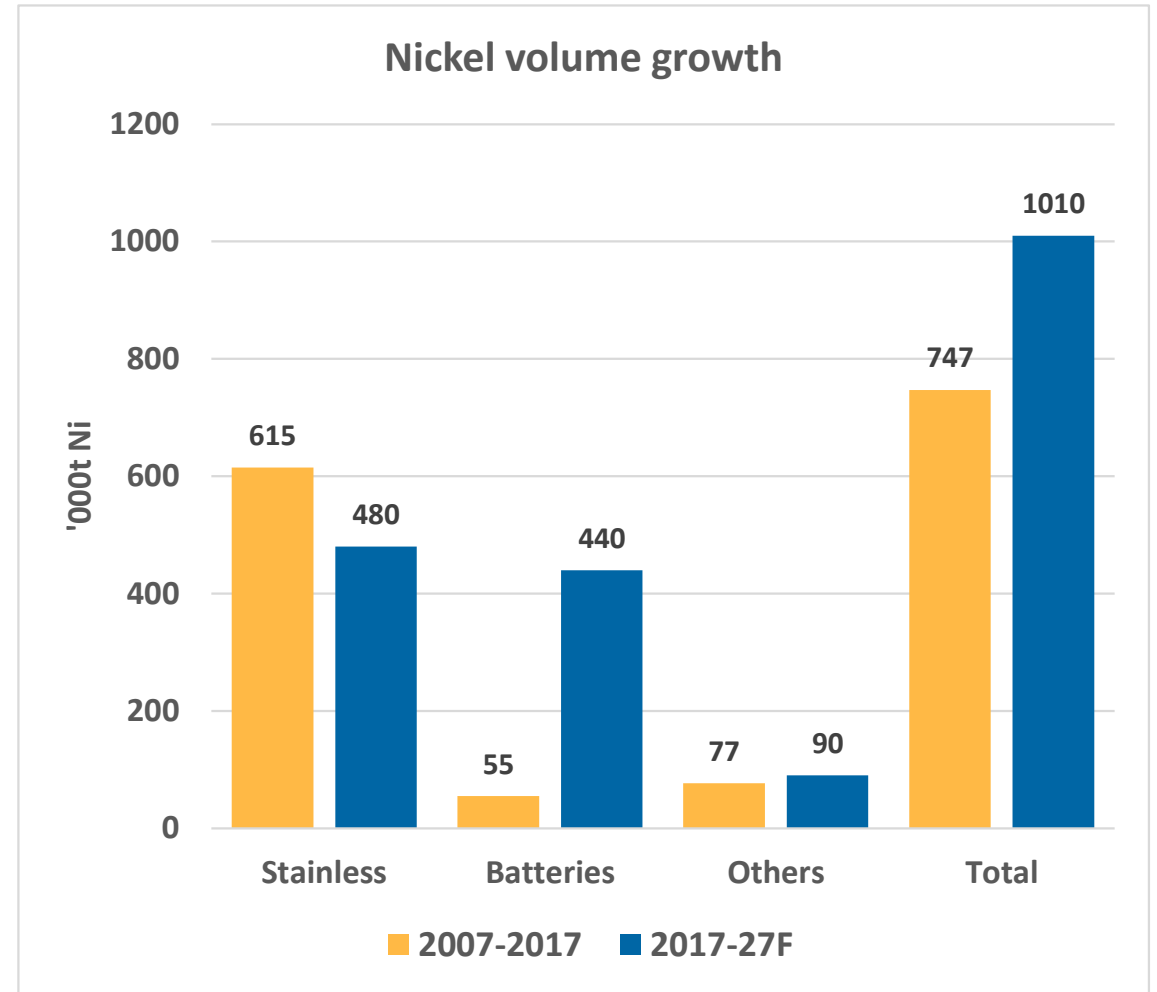
2018 primary nickel consumption by first use 2.2mt



Source: CRU, Macquarie Commodities Strategy, February 2019

# WHERE WILL NICKEL GROW IN THE NEXT TEN YEARS?

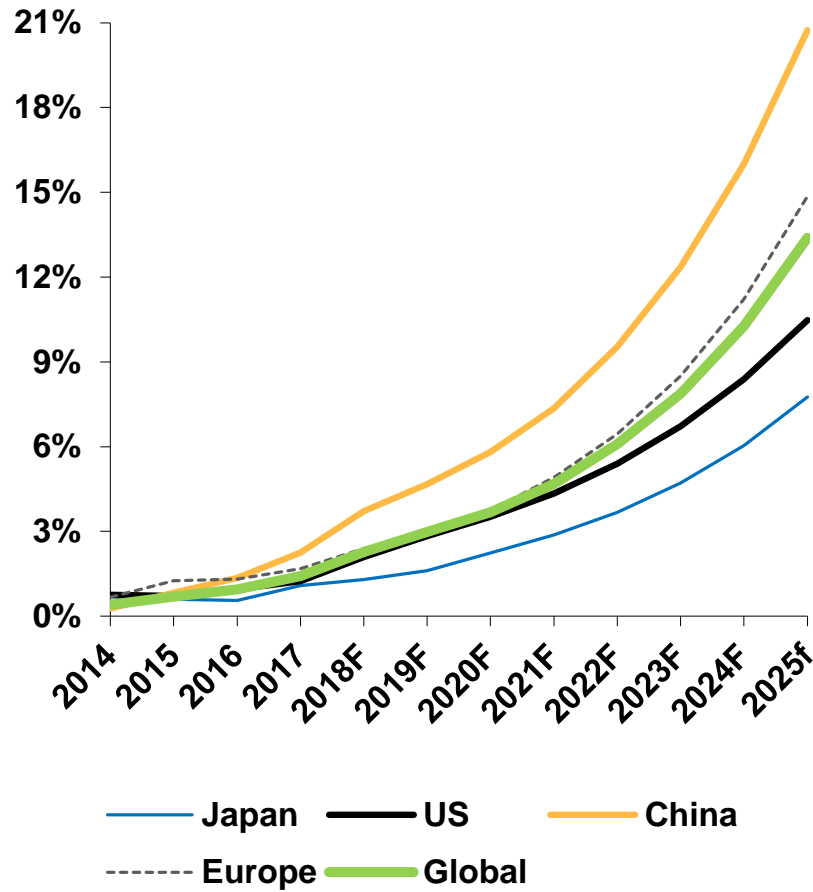
- Stainless will remain the largest growth area;
- Battery market set to grow almost as fast as stainless in volume, but from a much lower base;
- **Estimated additional 1mt of nickel units needed in next ten years.**



Source: CRU, INSG, Macquarie Commodities Strategy, February 2019

# ELECTRIC VEHICLE SALES - CHINA LEADING THE WAY!

EV + PHEV sales penetration

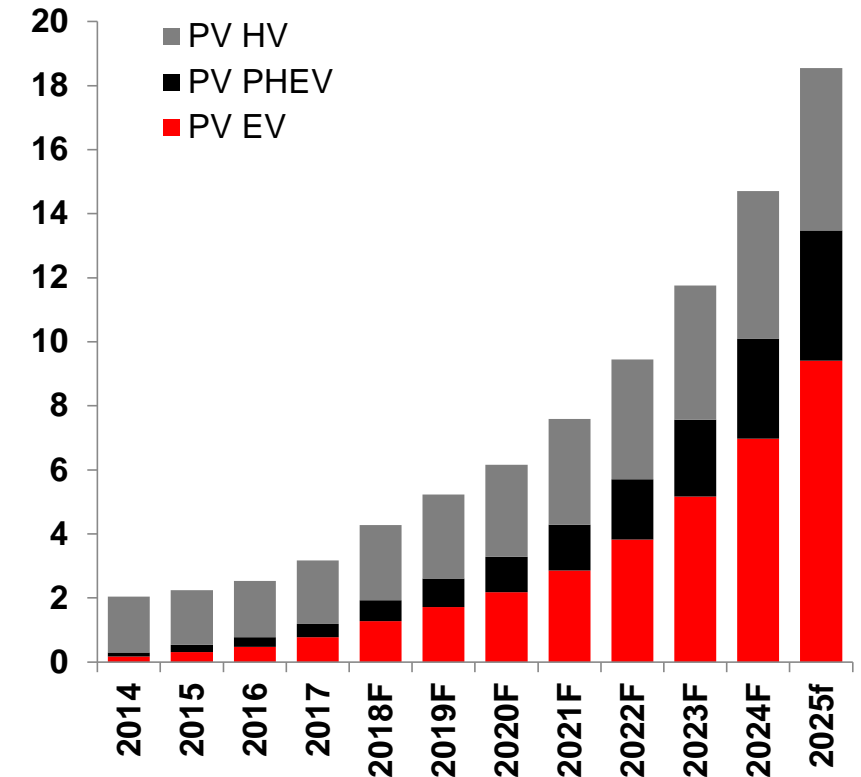


China leads the way, as pollution and the chance to become a leading automaker motivates subsidies for EVs

PV excluding HV to reach ~6M units by 2022 and 13.5M units by 2025

Global NEV sales projections

M units

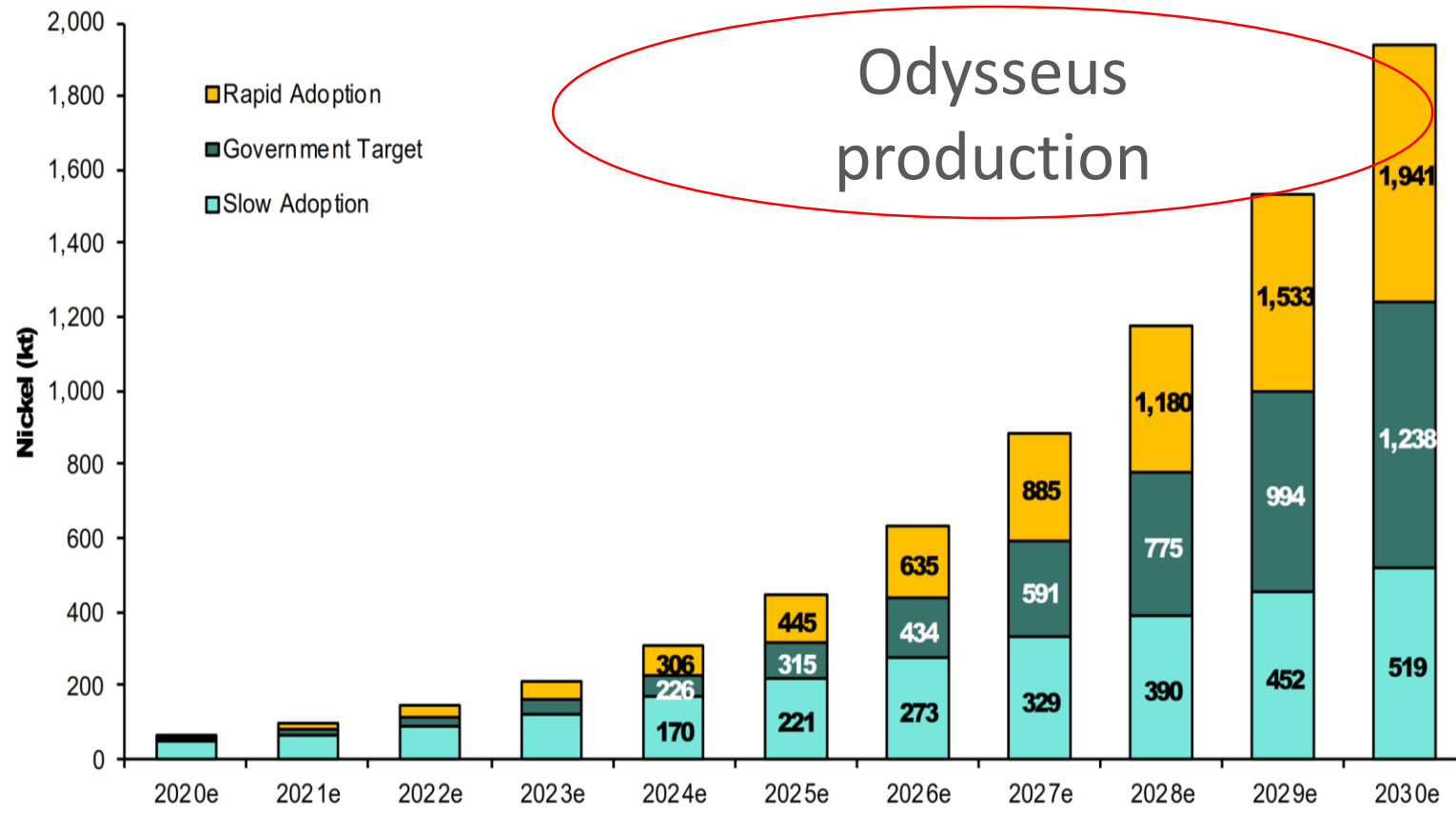


Source: Industry data, Macquarie Commodities Strategy, February 2019

# FUTURE ELECTRIC VEHICLE DEMAND FOR NICKEL

- Potentially very significant incremental demand versus a current nickel market size of c.2,200kt
- Research indicates NCM 811 will be the fastest growing battery combination by 2025!

**Global Demand for Nickel for Electric Vehicles**

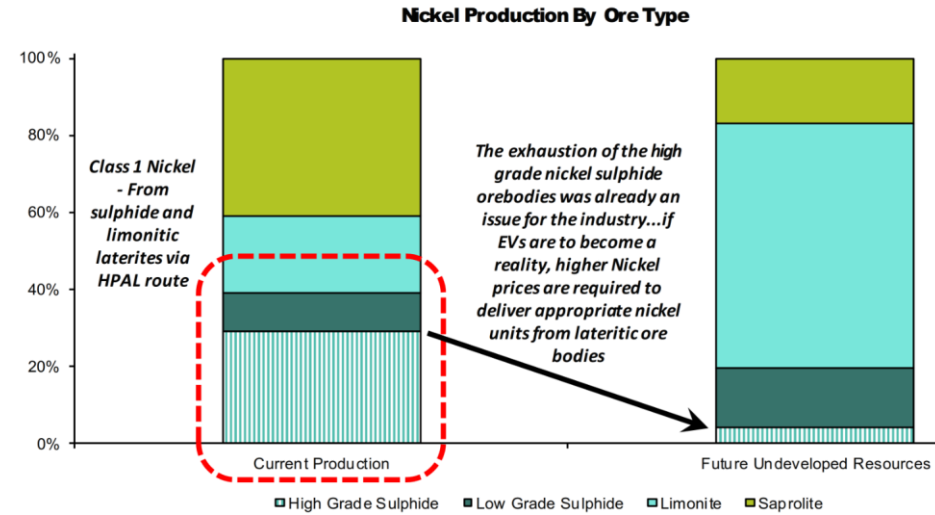


Source: Bernstein - June 2018

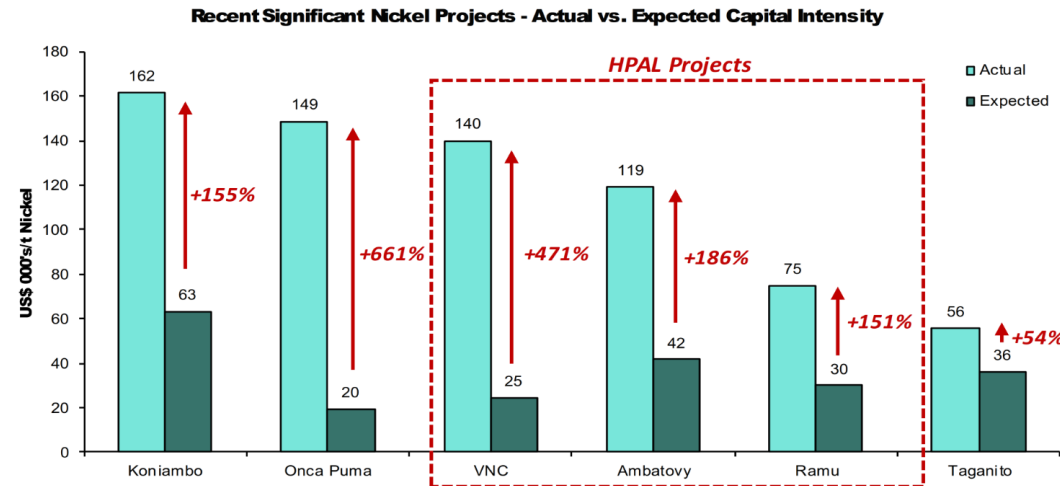


# CHEMISTRY FAVOURS NICKEL SULPHIDE FOR BATTERIES

.. But there is very little Nickel sulphide left to be developed



And laterites via HPAL are serial disappointments



# NICKEL DEFICITS NOW A REALITY !

Two successive sizeable nickel market deficits, both this year and in 2019, combined with **expectations for continued deficits** through the first half of the 2020's ... point to a **necessity for higher prices.**

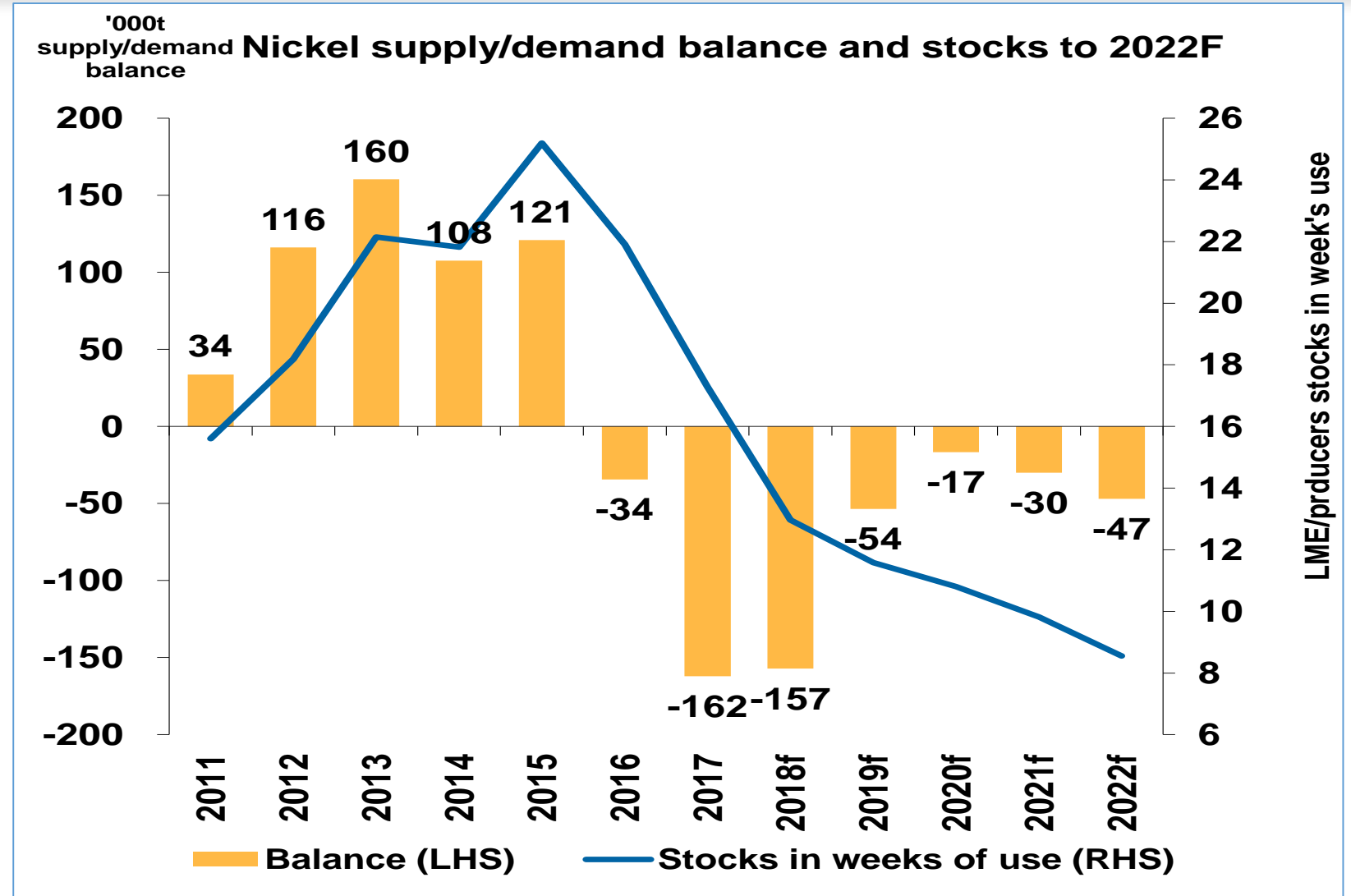
*Deutsche, July 18*

There is **consensus** from within the industry, nickel trade bodies and industry consultants, **that the market is in deficit.**

*Bernstein, June 18*

We expect the nickel market to **remain in deficit beyond 2018**, and we believe **higher prices** are required to incentivise new supply to keep up with demand growth.

*J.P. Morgan, July 18*



Source: INSG, CRU, LME, Macquarie Strategy, Feb 2019

**WESTERN AREAS LTD**



**WWW.WESTERNAREAS.COM.AU | ASX:WSA**  
**PO BOX 1891 West Perth 6872 | +61 8 9334 7777**

