

# Values based approach to innovation

3 April 2019

**Together we are Fortescue** 



## Forward looking statements

#### Disclaimer

#### **Important Notice**

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This presentation should be read in conjunction with the Annual Report at 30 June 2018 together with any announcements made by Fortescue in accordance with its continuous disclosure obligations arising under the *Corporations Act 2001*.

Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statement for its Hematite and Magnetite projects at 30 June 2018 as released to the Australian Securities Exchange on 17 August 2018, together with the Iron Bridge Magnetite Mineral Reserves and Resources Report as released to the Australian Securities Exchange on 2 April 2019. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.



# A world class company



>1.1 billion tonnes shipped

~170mtpa

Production rate

Core supplier to China

Low cost producer



### WA: the nation's engine room





Fortescue's Values



**Our Vision:** The safest, lowest cost, most profitable mining company



**Family** 









**Generating ideas** 















### Approach to exploration

Unlocking the Chichesters

#### Integrated,

Remote Operations Centre
Port, Rail and Mine Control

Financing and marketing strategy

World first AHS on commercial scale

26 million km safely travelled by AHS

### Innovative mining

Delivering productivity and efficiency improvements



**Autonomous** drills

Relocatable conveyor

Ore processing and beneficiation

Data analytics



## Fortescue ore carriers



Designed to optimise efficient port infrastructure

Eight ore carriers now operational

Completed over 100 voyages

27mt of iron ore to China to date

14% Fortescue's annual volume



## Sustainable cost improvements



#### **Structural improvements**

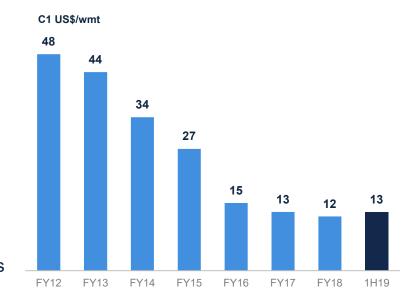
Solomon + blending + processing

#### **Productivity and efficiency**

Utilisation, recoveries, maintenance

#### Innovation and technology

Autonomy, conveyor, ore carriers, data analysis



## Innovation in every aspect of our business



Beyond technology and equipment

#### Safety culture

Empowering people to take control

#### Communities

benefit from our growth and development

### Aboriginal Engagement

Jobs, employment and business development

#### **Diversity**

**Practical initiatives** 

Training at the heart of what we do

Fortescue

**Empowering our people to be successful** 

#### **VTEC**

Training for a guaranteed job

#### **AHS** training

Over 3,000 people trained in autonomy

#### **Trade Up**

Pathway to an apprenticeship

### Successful retraining

Career transition and opportunities



## Building partnerships

Technology, services and research

**TAFE** 

to deliver VTEC

Collaborated to deliver AHS

ANZ Leasing Facility

Financing options for Aboriginal businesses

CSIRO
partnership
Hydrogen technology



### Landmark partnership with CSIRO



**Develop** and **commercialise** hydrogen technology

**Metal membrane technology** has potential for bulk hydrogen transportation

Potential for export market opportunities

Potential fuel source for operational requirements







## Iron Bridge Magnetite Project

US\$2.6bn investment in Stage 2 underpinned by Fortescue's track record in development and operations

22 wmtpa\*
67% Fe, low impurity
premium product
First ore 1H CY22

Project validated through Stage 1 pilot and demonstration plants

Globally competitive low capital intensity and operating cost

Innovative design and industry-leading energy efficient operation

Growth in earnings delivers enhanced returns to shareholders

Employs 3,000 people during construction and 900 once operational



## Looking to the future



### **Product** strategy

Integrated operations and marketing strategy

#### **New energy**

Renewable energy, reduced emissions and increased connectivity

### Eliwana and Iron Bridge

Latest technology including autonomy

#### **Exploration**

Global opportunities to support demand

Key strategic focus



Balance sheet strength

Growth and development options

Long term sustainability

Returns to shareholders



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Family





















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