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Dear Sir or Madam

Alterra Secures Exclusive Technical Partner Agreement with Tyson Bennett

Alterra Ltd (ASX: 1AG) (**Alterra** or the **Company**) is pleased to announce that it has entered into an exclusive Technical Partner Agreement with leading industry expert Mr Tyson Bennett covering high value tree crops in Australia and New Zealand.

Mr Bennett is a horticultural expert specialising in the outperformance of high value tree crops through the systematic enhancement of plant physiology and the use of plant growth regulators. Mr Bennett is the principal of privately-owned Perth based Chemicals Direct Pty Ltd, which is a world class supplier of proprietary plant growth regulators (AuStar[™] and UniStar[™]) and canopy management services to leading producers in Australia and 21 other countries.

Chemicals Direct delivers canopy management products and services via regional headquarters in Australia, Brazil, India, Kenya, Mexico and South Africa. Chemicals Direct owns proprietary technology and systems currently used in the management of over 32,000 hectares of avocados, mangos, stone fruit, citrus, table grapes and other permanent crops by some of the world's largest horticultural producers.

The canopy of a high value tree crop is the engine room for productivity and a principal area of out-performance. Mr Bennett and Chemicals Direct have developed a suite of canopy management techniques and products that deliver a number of tangible benefits to high performance systems, including but not limited to:

- Control of excessive vegetative growth and therefore wasted production energy;
- Uniform flowering and fruit set;
- Minimising the risk of biennial bearing fruit where trees crop heavily one year and then produce little or nothing in the next;
- Tailoring of fruit size according to market requirements;
- Enhancement of product quality, nutritional density and pack out rates;
- Improved water use efficiency;
- Reducing the input cost of labour; and
- Controlling tree canopy to permit the adoption of high-density systems and automation.

Chemicals Direct's success is the accumulation of 17 years of intensive research, product development, field trials, and adaptation of management systems across a broad range of geographical locations by a team led by Mr Bennett.

The Technical Partner Agreement adds significant inhouse execution capabilities and expands Alterra's industry network as the Company progresses a pipeline of development opportunities and continues to seek to offer investors access to best in class management.

Key Terms of Technical Partner Agreement

- Tyson Bennett to provide Business Development Services for 3 years.
- Business Development Services covers permanent crops including avocados, table grapes, stone fruit, pome fruit, nuts, citrus, mangos, pomegranates, kiwi fruit and olives (**Crops**) in Australia and New Zealand.
- Consideration for Business Development Services provided by Tyson Bennett will be strictly success based and in the form of performance rights.
- A total of 2,000,000 performance rights are intended to be issued for nil consideration to Tyson Bennett or nominee under the Company's 7.1 capacity and with the following vesting conditions:
 - 1,000,000 will vest upon the execution of a binding term sheet for the development or purchase of 50 hectares of Crops;
 - 1,000,000 will vest upon the execution of a binding term sheet for the development or purchase of an additional 150 hectares of Crops;
- Separate agreements to be executed for services and products to be provided by Tyson Bennett and Chemicals Direct for each asset at the development stage and management stage.
- Chemicals Direct to provide product and services to Alterra on a priority basis.
- Alterra to have 'Research Partner' status with Chemicals Direct which entitles the Company to information sharing and collaboration as well as preferred rates for its product.
- To the extent that Alterra develops new market opportunities for Chemicals Direct, Alterra to be paid a royalty or rebate for products sold into the new markets i.e. new crop types, geographic regions or customers.

Managing Director Oliver Barnes said, "the engagement of Tyson Bennett as a Technical Partner places Alterra at the forefront of high-density high-performance production systems for permanent tree crops. Capturing Tyson's knowledge and experience inhouse greatly enhances Alterra's ability to optimise production cost curves and unlock maximum value from assets in its development portfolio.

Our alignment with Chemicals Direct, and its international network in the horticultural sector, provides the Company with valuable insight into the various operating systems and latest technologies adopted across a broad range of crops and geographical locations".

Tyson Bennett said "Chemicals Direct is seeing first hand an economic transformation of historic significance within the high value tree crop industry. Alterra's asset development program converges with an industry shift to high-density high-performance systems at a time of unprecedented demand for permanent crops. I'm excited to be working alongside the Alterra team as it plays its role in unlocking value from underutilised agricultural assets."

Yours faithfully



Oliver Barnes
Managing Director