



BAML Conference

14 May 2019

Together we are Fortescue



Fortescue
The New Force in Iron Ore

Forward looking statements

Disclaimer

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Any references to reserve and resources estimations should be read in conjunction with Fortescue's Ore Reserves and Mineral Resources statement for its Hematite and Magnetite projects at 30 June 2018 as released to the Australian Securities Exchange on 17 August 2018, together with the Iron Bridge Magnetite Mineral Reserves and Resources Report as released to the Australian Securities Exchange on 2 April 2019. Fortescue confirms in the subsequent public report that it is not aware of any new information or data that materially affects the information included in the relevant market announcement and, in the case of estimates of mineral resources or ore reserves, that all material assumptions and technical parameters underpinning the estimates in the relevant market announcement continue to apply and have not materially changed.

All amounts within this presentation are stated in United States Dollars consistent with the functional currency of Fortescue Metals Group Limited, unless otherwise stated. Tables contained within this presentation may contain immaterial rounding differences.

A world class company

**>1.1 billion
tonnes shipped**

**~170mtpa
Production rate**

**Core supplier
to China**

**Low cost
producer**



Fortescue's Values

Our Vision:
The safest, lowest
cost, most profitable
mining company.



HY19 highlights

US\$1.6bn
Underlying
EBITDA

NPAT
US\$644m

A\$0.30/share
dividends

82.7mt
shipped

US\$13.11/wmt
C1 cost

West Pilbara
Fines
Shipments commenced

March quarter highlights

TRIFR 3.6

10% improvement
over the prior quarter

US\$71/dmt

average price received

▲ 47%

38.3mt shipped

including 3.8mt of West
Pilbara Fines

C1 cost

US\$13.51/wmt

Iron Bridge Magnetite Project

US\$2.6bn Stage 2
approved

Cash on hand

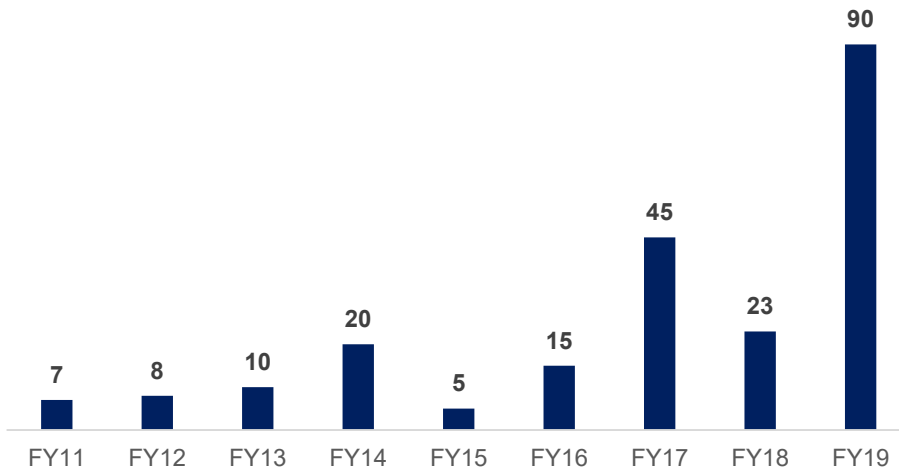
US\$1.1bn

Fortescue delivering growth and income for shareholders

Fully franked A\$0.60/share dividend declared*
FY19 dividends total A\$0.90/share

- **A\$0.19/share fully franked interim dividend**
- **A\$0.11/ share fully franked special dividend**
- **A\$0.60/share fully franked dividend***
- **A\$139m share back**

Total A\$ dividend payments



* Declared 14 May 2019, payable 14 June 2019

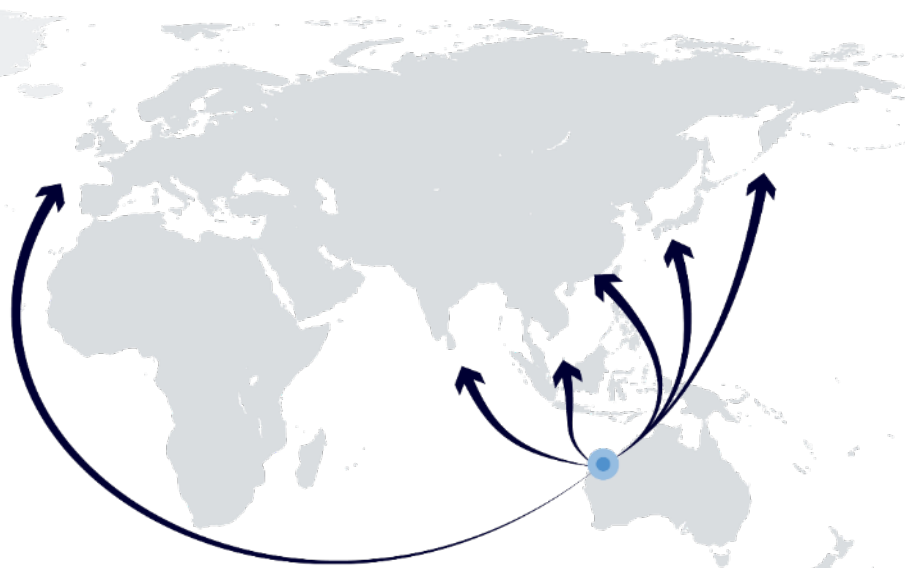
Integrated operations and marketing



Strong demand for Fortescue products in China and other regions

March Quarter China steel production increased by 9.9% yoy*

- **Proximity** to high growth region
- **Responsive** to market needs
- **Diverse customer** base
- **Half year sales outside China**
10 per cent
- Maiden **shipments** to new Indonesian and German customers
- Competitive **value in use**



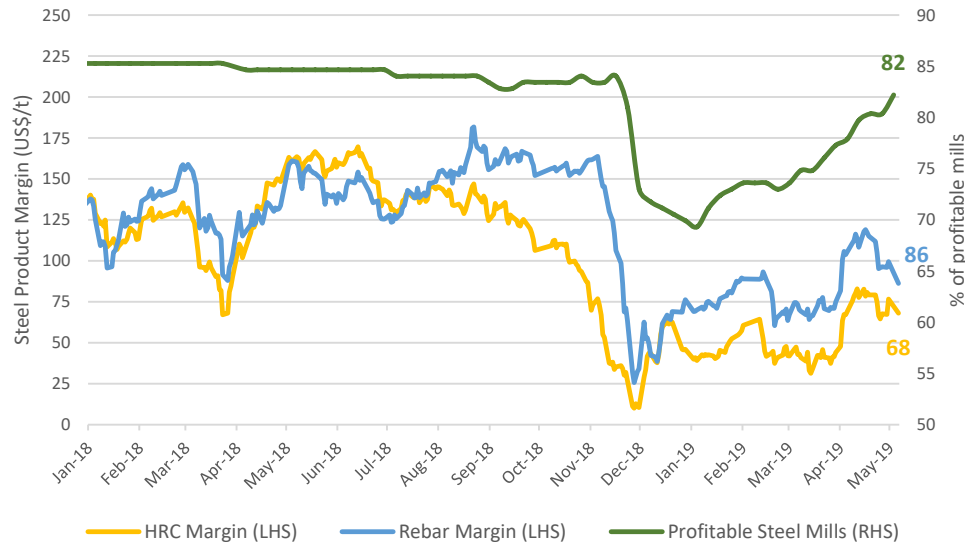
*Source: National Bureau of Statistics

Chinese steel mill profits driving iron ore price spreads

China steel margins moderating

Focus moved to input costs

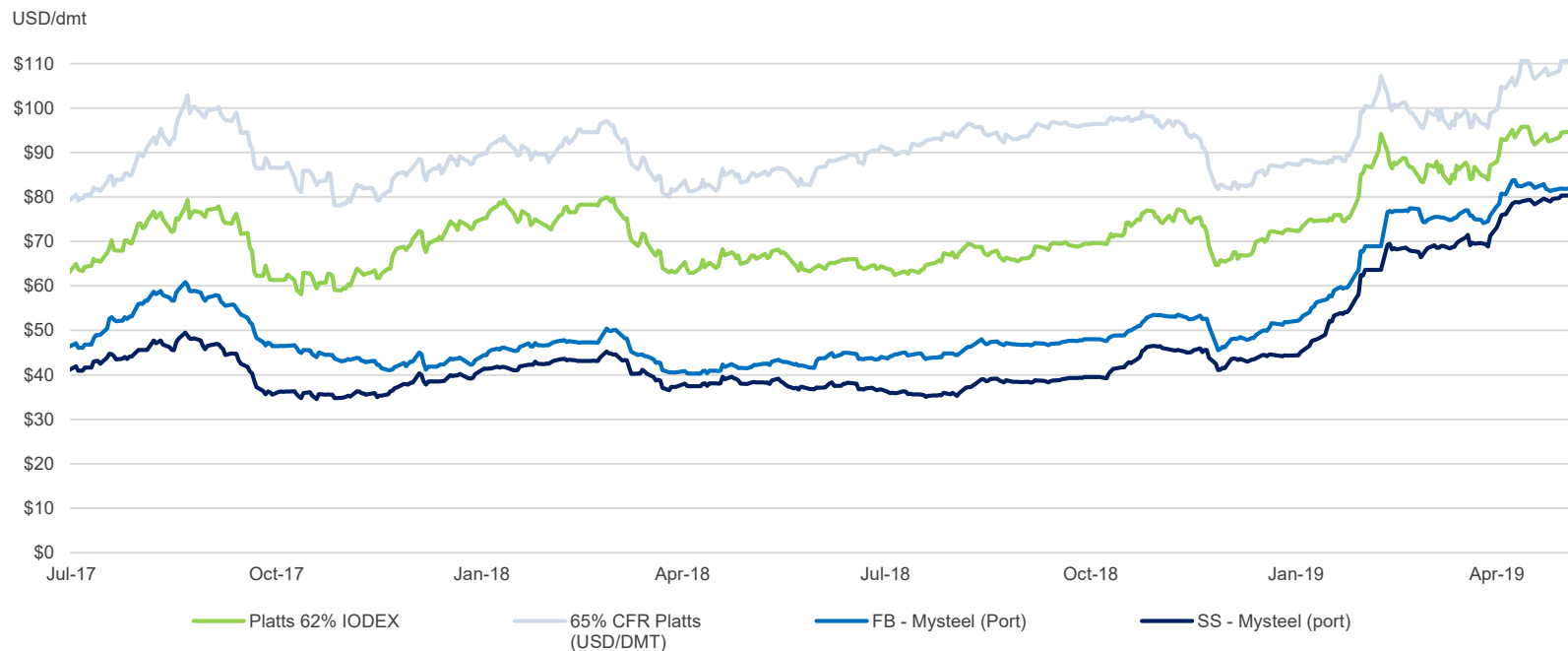
Increasing demand for lower Fe products



Source: Mysteel and Platts

Iron Ore price

Average price increased to US\$71/dmt driven by higher realisation and iron ore supply



Optimise product mix

Product mix optimisation delivers real value:

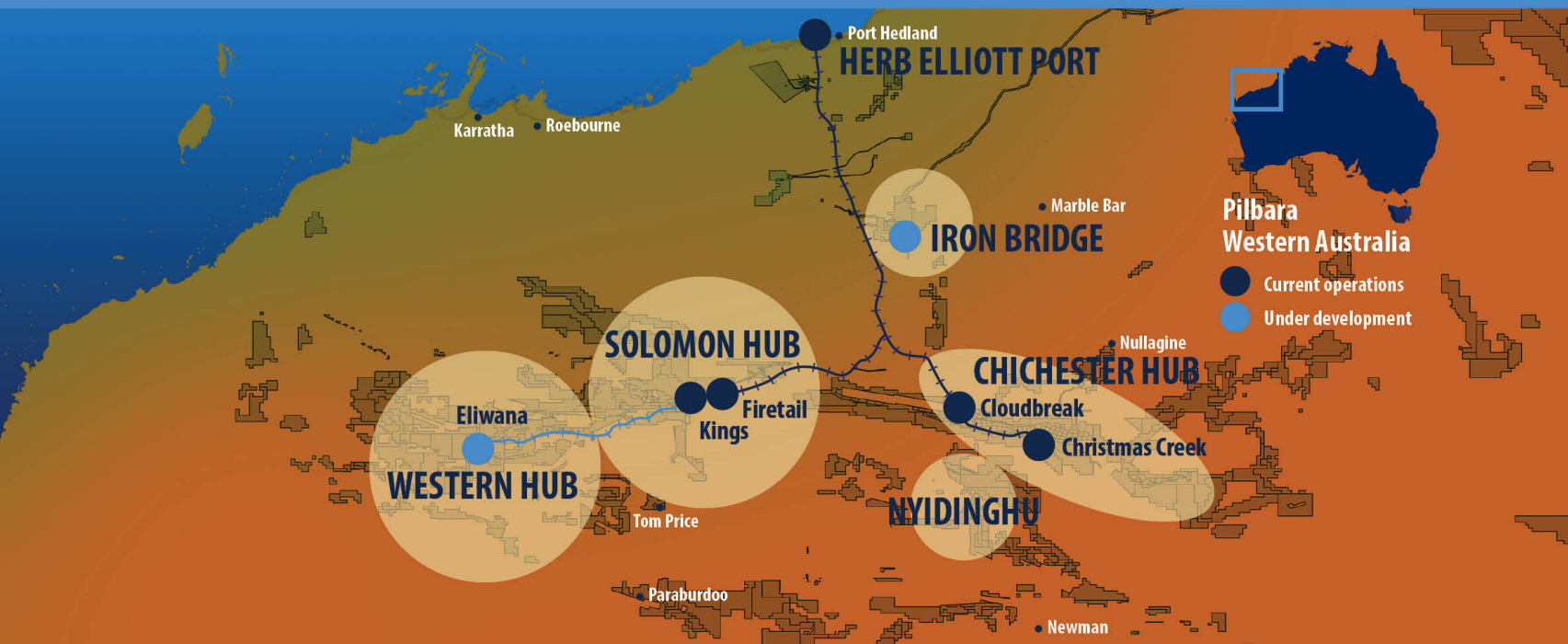
Q3 average realised price increased 47% v Q2FY19:

- Introduction of West Pilbara Fines
- Increased Fortescue Blend shipments
- Production of Fortescue Lump
- Reduced Super Special Fines
- Other marketing initiatives

Tonnes shipped millions, (wmt)	Q3 FY19	Product mix %	Q2 FY19	Product mix %	Q1 FY19	Product mix %
West Pilbara Fines	3.8	10%	0.4	1%	-	-
Kings Fines	3.4	9%	3.2	8%	3.5	9%
Fortescue Blend	16.1	42%	20.0	47%	19.2	48%
Fortescue Lump	2.2	6%	2.7	6%	0.4	1%
Super Special Fines	12.6	33%	15.9	37%	17.0	42%
Manganese Iron Ore	0.2	0%	0.3	1%	0.1	0%
Total	38.3	100%	42.5	100%	40.2	100%

Growth and Development

Significant Pilbara footprint for long life production





Eliwana mine and rail project

On target for delivery on time and budget

**US\$1.275bn
capital investment
30mtpa dry OPF
143km rail**

Majority of major equipment tendered
and in line with budget

Detailed design well progressed using
in-house integrated team

200 person fly camp mobilised

Construction tenders early 2019

Iron Bridge Magnetite Project

US\$2.6bn investment in Stage 2 underpinned by Fortescue's track record in development and operations

22 mtpa*
67% Fe, low impurity
premium product
First ore 1H CY22

Globally competitive
low capital intensity
and operating cost

Growth in earnings
delivers enhanced
returns to
shareholders

Project validated
through Stage 1
pilot and
demonstration plants

Industry-leading
energy efficient
operation

Innovative design
incorporating a dry
grinding and
crushing circuit

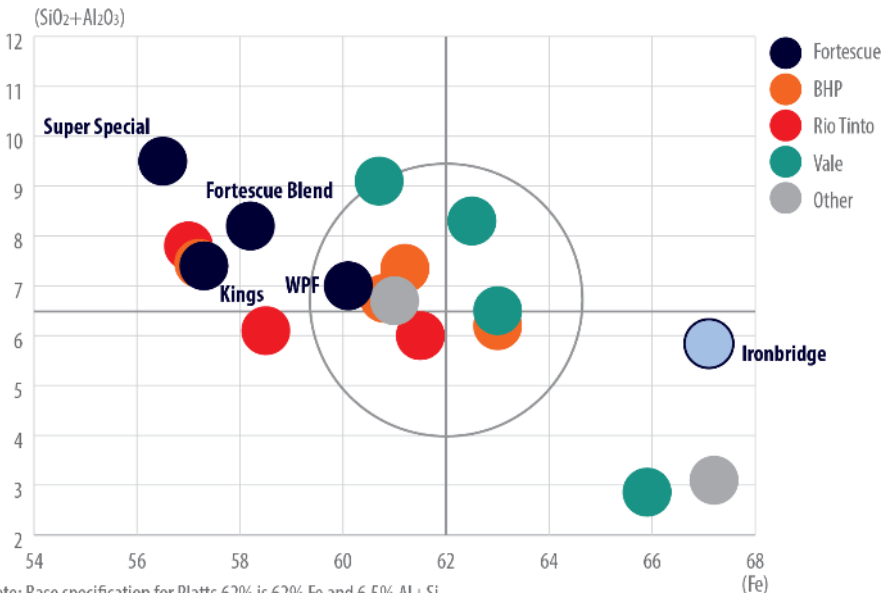
**wet million tonnes per annum*

Ability to deliver majority of product over 60% Fe

Continues to increase Fortescue's average grade

- **Competitively** positioned across all product segments
- **Flexibility to optimise** margins through iron ore market cycles
- **Highest grade Australian product** with global scale in magnetite

Product positioning: Natural Fe v Gangue ($\text{SiO}_2 + \text{Al}_2\text{O}_3$)



Note: Base specification for Platts 62% is 62% Fe and 6.5% Al+Si
Source: Fortescue, company reports

Innovation

Track record of embracing innovation

World first AHS on commercial scale

26 million km safely travelled by AHS

Ore Carriers

Eight vessels
14% annual shipping vol

Remote Operations Centre

Port, Rail
Mine Control

Future of Mobility Centre, Karratha

Explore autonomous mobility technology

Innovation in every aspect of our business

Beyond technology and equipment

Safety culture

Empowering people to take control

Communities

benefit from our growth and development

Aboriginal Engagement

Jobs, employment and business development

Diversity

Practical initiatives

Sustainable cost improvements

Structural improvements

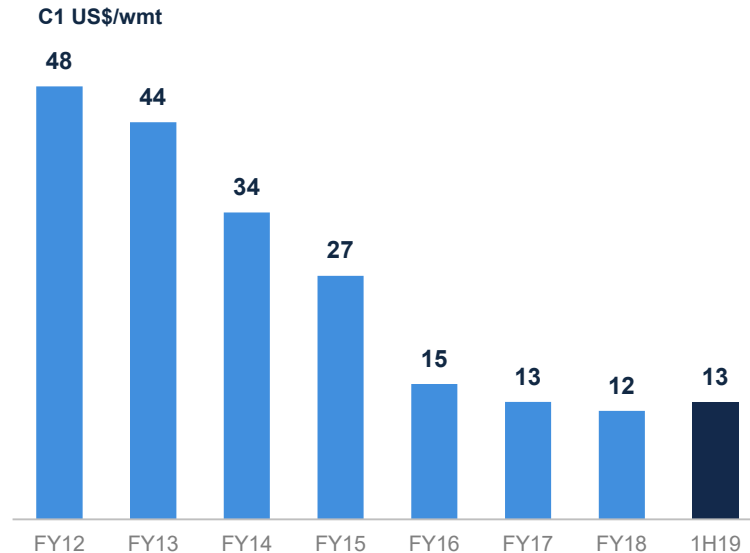
Solomon + blending + processing

Productivity and efficiency

Utilisation, recoveries, maintenance

Innovation and technology

Autonomy, conveyor, ore carriers, data analysis



Looking to the future

Product strategy

Integrated operations and marketing strategy

Eliwana and Iron Bridge

Latest technology including autonomy

New energy

Renewable energy, reduced emissions and increased connectivity

Exploration

Global opportunities to support demand

World class exploration

Opportunities that will be driven by market demand

**Paterson
and Rudall
projects, WA**
Early stage target
generation copper-gold

NSW
~2,000km² tenure
South Australia
~10,000km² tenure

Portugal
21 tenement applications
~6,000 km²
Prospective lithium

Ecuador
Drilling commenced in Santa
Ana, April 2019
Prospective for copper-gold

Colombia
64 applications for
exploration concessions
Prospective copper-gold

Argentina
48 tenements,
San Juan Prospective
for copper-gold

FY19 Guidance

Shipments

165-170mt

Including 8-10mt WPF

C1 cost

US\$13-13.50/wmt

Capital spend

US\$1.2bn

Dividend policy

**50-80%
pay-out of NPAT**

Key strategic focus

Balance sheet strength

Long term sustainability

Growth and development options

Returns to shareholders





Fortescue
The New Force in Iron Ore

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