

#### 27 May 2019

Australian Securities Exchange (**ASX**) Level 40, Central Park 152-158 St George's Terrace Perth WA 6000

## **COMPLETION OF SHARE PLACEMENT TO RAISE \$422,111.65**

**Family Insights Group Limited (ASX: FAM) (Company)** is pleased to announce the successful completion of a placement issue of 422,111,665 fully paid ordinary shares (**Placement Shares**) at an issue price of \$0.001 per Placement Share to raise \$422,111.65 before costs (**Placement**).

The Placement Shares were issued under the Company's existing placement capacity pursuant to both ASX Listing Rule 7.1 (311,683,250 Shares) and ASX Listing Rule 7.1A (110,428,415 Shares). Monies raised will be used to continue the development and marketing of the Company's Family Insights App.

The Company notes that following the successful completion of the Placement, the Board of the Company has determined not to proceed with a Share Purchase Plan offer to shareholders, as was originally contemplated in the Company's announcement dated 30 April 2019.

#### Additional disclosure under ASX Listing Rule 3.10.5A

The Company provides the following additional information as required under ASX Listing Rule 3.10.5A in respect of the Placement Shares issued under the Company's additional 10% placement capacity pursuant to ASX Listing Rule 7.1A:

1. The dilutive effect of the Placement on existing shareholders is as follows:

FAM Placement	Shares	%
Number of shares on issue prior to Placement	2,077,888,336	83.11
Dilution as a result of issue under ASX LR7.1A	110,428,415	4.42
Dilution as a result of issue under ASX LR7.1	311,683,250	12.47
Number of shares on issue following Placement	2,500,000,001	100.00

The shares issued under ASX Listing Rule 7.1A were issued to a new shareholder of the Company.



- 2. The shares issued under ASX Listing Rule 7.1A were issued to sophisticated and professional investors under the Placement. The decision to conduct a placement pursuant to ASX Listing Rule 7.1A was considered by the Board of the Company to be the most efficient and effective mechanism to raise capital to fund the development of the Family Insights App.
- 3. There were no underwriting arrangements entered into as a part of the Placement.
- 4. The fee payable to the joint lead managers engaged by the Company in connection with the Placement comprises an aggregate cash fee of 6% of the funds raised pursuant to the Placement.

#### For further information, please contact:

### Family Insights Group Limited

Quinton Meyers
Company Secretary
P: +618 6489 1600
info@familyinsightsgroup.com

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#### **ABOUT FAMILY INSIGHTS**

Family Insights offers parents a unique approach to ensuring the safe use of the internet by children and teenagers. By utilising Family Insights' world class secure VPN network, backed by the research insights of childhood development research organisation Telethon Kids Institute, Family Insights monitors mobile network patterns in real time and advises parents of potential threats as well as providing greater details and resources to parents on the threats identified.

#### **ABOUT FRUGL GROUP**

Frugl is a data insights business utilising a price comparison platform that allows families to compare the cost of goods between different supermarket retailers in their local areas, whilst simultaneously analysing shopper behaviours in real time against the changing landscape of product merchandising and pricing changes across over 60,000 different products from major supermarket chains.

Rule 2.7, 3.10.3, 3.10.4, 3.10.5

# **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12, Name of entity **FAMILY INSIGHTS GROUP LIMITED** ABN 80 096 870 978 We (the entity) give ASX the following information. Part 1 - All issues You must complete the relevant sections (attach sheets if there is not enough space). 1 Fully Paid Ordinary Shares. +Class of +securities issued or to be issued 2 Number of +securities issued or 422,111,665 to be issued (if known) or maximum number which may be issued 3 Fully Paid Ordinary Shares. Principal terms of the +securities (e.g. if options, exercise price and expiry date; if partly paid +securities. amount the outstanding and due dates for payment: +convertible if securities, the conversion price and dates for conversion)

<sup>+</sup> See chapter 19 for defined terms.

4	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	Yes.
	If the additional *securities do not rank equally, please state:	
	the date from which they do	
	<ul> <li>the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment</li> </ul>	
	<ul> <li>the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment</li> </ul>	
5	Issue price or consideration	\$0.001
6	Purpose of the issue	Monies raised will used to continue the
	(If issued as consideration for the acquisition of assets, clearly identify those assets)	development and marketing of the Company's Family Insights App.
6a	Is the entity an *eligible entity that has obtained security holder approval under rule 7.1A?	Yes.
	If Yes, complete sections 6b – 6h in relation to the *securities the subject of this Appendix 3B, and comply with section 6i	
6b	The date the security holder resolution under rule 7.1A was passed	30 November 2018
6c	Number of *securities issued without security holder approval under rule 7.1	311,683,250

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<sup>+</sup> See chapter 19 for defined terms.

6d	Number of *securities issued with security holder approval under rule 7.1A	110,428,415
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	Nil.
6f	Number of *securities issued under an exception in rule 7.2	Nil.
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15-day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	Yes, as at 27 May 2019, the 15-day VWAP was equal to \$0.001.
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A — complete Annexure 1 and release to ASX Market Announcements	Remaining placement capacity under rule 7.1  Nil.  Remaining placement capacity under rule 7.1A  97,360,419
7	*Issue dates  Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B.	27 May 2019

<sup>+</sup> See chapter 19 for defined terms.

8 Number and \*class of all \*securities quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class
2,500,000,001	Ordinary Fully Paid Shares
1,152,444,168	Options exercisable at \$0.01 each on or before 30 June 2021.

9 Number and +class of all +securities not quoted on ASX (including the +securities in section 2 if applicable)

Number	+Class
N/A	N/A

10 Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

No plans to pay dividends at this stage.

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<sup>+</sup> See chapter 19 for defined terms.

## Part 2 - Pro rata issue

11	Is security holder approval required?	N/A
12	Is the issue renounceable or non-renounceable?	N/A
13	Ratio in which the *securities will be offered	N/A
14	*Class of *securities to which the offer relates	N/A
15	*Record date to determine entitlements	N/A
16	Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?	N/A
17	Policy for deciding entitlements in relation to fractions	N/A
18	Names of countries in which the entity has security holders who will not be sent new offer documents	N/A
	Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7.	
19	Closing date for receipt of acceptances or renunciations	N/A
20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	N/A
23	Fee or commission payable to the broker to the issue	N/A

<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B New issue announcement

24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	N/A
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	N/A
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A
32	How do security holders dispose of their entitlements (except by sale through a broker)?	N/A
33	*Issue date	N/A

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<sup>+</sup> See chapter 19 for defined terms.

## Part 3 - Quotation of securities

You need only complete this section if you are applying for quotation of securities

34	Type of *securities (tick one)
(a)	+Securities described in Part 1
(b)	All other *securities
	Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities

## Entities that have ticked box 34(a)

## Additional securities forming a new class of securities

Tick to indicate you are providing the information or documents

35	If the *securities are *equity securities, the names of the 20 largest holders of the additional *securities, and the number and percentage of additional *securities held by those holders
36	If the *securities are *equity securities, a distribution schedule of the additional *securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over
37	A copy of any trust deed for the additional *securities

<sup>+</sup> See chapter 19 for defined terms.

## Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	N/A	
39	*Class of *securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now  Example: In the case of restricted securities, end of restriction period  (if issued upon conversion of another *security, clearly identify that other *security)	N/A	
42	Number and +class of all +securities quoted on ASX (including the +securities in clause 38)	Number N/A	+Class N/A

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<sup>+</sup> See chapter 19 for defined terms.

### **Quotation agreement**

- †Quotation of our additional \*securities is in ASX's absolute discretion. ASX may quote the \*securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the +securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act 
  at the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before +quotation of the +securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Quinton Meyers Company Secretary 27 May 2019

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<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B - Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

## Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue	1,100,444,168	
Add the following:		
Number of fully paid +ordinary securities issued in that 12 month period under an exception in rule 7.2	251,793,198 Shares issued on 22/06/18 pursuant to the Prospectus dated 11 May 2018.	
<ul> <li>Number of fully paid +ordinary securities issued in that 12 month period with shareholder approval</li> <li>Number of partly paid +ordinary securities that became fully paid in that 12 month period</li> </ul>	725,650,970 Shares issued on 25/07/18 pursuant to the Prospectus dated 11 May 2018.	
Note:  Include only ordinary securities here – other classes of equity securities cannot be added  Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed  It may be useful to set out issues of securities on different dates as separate line items		
Subtract the number of fully paid tordinary securities cancelled during that 12 month period	Nil	
"A"	2,077,888,336	

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<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"		
"B"	0.15	
	[Note: this value cannot be changed]	
<b>Multiply</b> "A" by 0.15	311,683,250	
Step 3: Calculate "C", the amount 7.1 that has already been used	of placement capacity under rule	
<b>Insert</b> number of *equity securities issued or agreed to be issued in that 12-month period <i>not counting</i> those issued:	311,683,250 Shares issued on 27 May 2019, as per this Appendix 3B.	
• Under an exception in rule 7.2		
Under rule 7.1A		
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>		
<ul> <li>Note:</li> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"C"	311,683,250	
Step 4: Subtract "C" from ["A" x ' placement capacity under rule 7.1		
"A" x 0.15	311,683,250	
Note: number must be same as shown in Step 2		
Subtract "C"	311,683,250	
Note: number must be same as shown in Step 3		
<i>Total</i> ["A" x 0.15] – "C"	Nil.	
	[Note: this is the remaining placement capacity under rule 7.1]	

<sup>+</sup> See chapter 19 for defined terms.

## Part 2

Rule 7.1A – Additional placement capacity for eligible entities  Step 1: Calculate "A", the base figure from which the placement capacity is calculated	
Note: number must be same as shown in Step 1 of Part 1	
Step 2: Calculate 10% of "A"	
"D"	0.10
	Note: this value cannot be changed
Multiply "A" by 0.10	207,788,834
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used	
<i>Insert</i> number of *equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	110,428,415 Shares issued on 27 May 2019, as per this Appendix 3B.
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>	
"E"	110,428,415

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<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A	
"A" x 0.10	207,788,834
Note: number must be same as shown in Step 2	
Subtract "E"	110,428,415
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" x 0.10] – "E"	97,360,419
	Note: this is the remaining placement capacity under rule 7.1A

<sup>+</sup> See chapter 19 for defined terms.