

# Orcoda Limited (ASX:ODA)

**Investor Update** 

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#### Orcoda Limited Consolidated Indicative Financial Highlights

#### Year on year comparison

- May 2018 loss \$360,000 for month
- May 2019 profit \$245,000 for month

#### Current cash at bank

• \$1.5m

China divestment by Y/E FY19

Renewed strategic partnership with technology provider Opturion Pty Ltd

Focus on growing logistics businesses

- licencing software
- transporting people



#### Many customers, three divisions, one common theme













































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### **Orcoda Healthcare Logistics Update**

- 1. Healthcare division direction
  - Leveraging joined technology platforms and management processes
  - Division made profit \$400k for month (5/19)
- 2. Sale of Vehicle Licences
  - Licence allows licensee to utilise Orcoda IP and earn revenue from vehicle rental business
  - Signed first four Licences @ \$162k (inc GST) each
  - \$100k Gross Profit from each Licence
  - Indicative forecast FY20 ~70 Licences
- 3. Vehicle care operations will generate revenues from transporting passengers in FY 20
- 4. Vehicles utilised by Medical Practices, RSL/Leagues
  Clubs, Retirement Villages, Aged Care Facilities & Not for Profits
  to better service persons with disability or aged who cannot drive





#### **Orcoda Transport Logistics Update**







SaaS model with long term contracts

Division forecast to be profitable for FY19

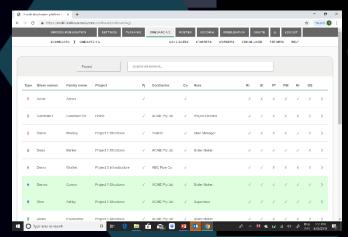
FY20 forecast for sustainable growth

Long term/sticky customers high gross profit margin

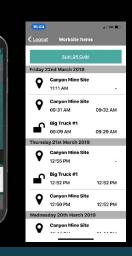
#### **Orcoda Resource Logistics Update**











Management & Technology model with big lumpy contracts FY 20 looks promising

Shutdown technology platform projects generating revenue

Major bank has paid to trial our worker wearables technology at multiple branches



Large Bus operator has paid 50% of platform costs to trial for school runs & Snowy Hydro project

Key Opportunities on two major projects

#### **Orcoda Corporate Snapshot & Key People**

Corporate overview	
ASX code	ODA
Shares on issue	102M
Market Cap	\$9.5M
Unlisted Options	6.0M
52 week high (\$/share)	\$0.30
52 week low (\$/share)	\$0.08
Debt	Nil

#### **Board of Directors**



Nicholas Johansen Non-Executive Chairman. Chair Rem and Audit Committees Partner Cozens Johansen Law. NED Armadale Capital Managing Director/ PLC. President NT Resources Financial Controller 5 & Energy Law Association



**Geoff Jamieson** Managing Director CFO / Member Audit committee. MAICD Ex Merchant banker, Listed Public Companies



Brendan Mason Non- Executive Director. Member Rem Committee. Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs Past Chair AustCham (Beijing)



Stephen Pronk Non-Executive Director Founder & Director AimLab. Chairmann Talentvine, MEntr Venture Capitalist with Brisbane Angels



**Major shareholders** 

2 Pronk Holdings Pty Ltd

4 Hardman FIFO Pty Ltd

6. Halcyon United Pty Ltd

Top 6 Shareholders (number)

3 Tamlin Super Fund

5 JaneGold Pty Ltd

1 HSBC Custody Nom. (Aust) Ltd A/C No 2

Simon Anthonisz GM Healthcare Logistics Director Orcoda Healthcare Logistics Pty Ltd. 15 year HR and Recruitment career



**Warren Preston GM Resource Logistics** Director Orcoda Resource Logistics Pty Ltd B Bus, AICD Ex Financial Services. Chartered Acct Firm, Commercial Banking



**Senior Management Team** 

Sean Hardman **GM Sales & Marketing** Director Orcoda Resource Logistics Pty Ltd. Ex PWC, Board roles with Queensland Rugby, Resource Connect. 12 year professional rugby career.



No. Shares

14.5M

12.5M

8.8M

8.7M

8.7M

8.7M

62M

14.2

12.2

8.8

8.6

8.6

8.6

61

**Grant Boydell GM Transport Logistics** Transport expert having been in the industry for many years. Ex accountant CPA.



**Grant Neilson GM** Customer Solutions. Expert at customizing software Solutions. Engineer by trade

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# ORCODA

OPERATIONAL EFFICIENCY SPECIALISTS



optimise everything

