

Commercial in Confidence



ORCODA <> optimise
everything
OPERATIONAL EFFICIENCY SPECIALISTS

Orcoda Limited (ASX:ODA)

Investor Update

May 2019

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Orcoda Limited Consolidated Indicative Financial Highlights

Year on year comparison

- May 2018 **loss \$360,000 for month**
- May 2019 **profit \$245,000 for month**

Current cash at bank

- \$1.5m

China divestment by Y/E FY19

Renewed strategic partnership with technology provider Opturion Pty Ltd

Focus on growing logistics businesses

- licencing software
- transporting people



Many customers, three divisions, one common theme

**ORCODA** >> optimise everything
OPERATIONAL EFFICIENCY SPECIALISTS

Transport Logistics
>> Metro Deliveries >> Line Haul >> Field Services



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Healthcare Logistics
>> Homecare Services >> Disability Transport Services
>> Health Transport Services



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Resource Logistics
>> Oil and Gas >> Mining >> Infrastructure



Orcoda Healthcare Logistics Update

1. Healthcare division direction

- Leveraging joined technology platforms and management processes
- Division made profit \$400k for month (5/19)

2. Sale of Vehicle Licences

- Licence allows licensee to utilise Orcoda IP and earn revenue from vehicle rental business
- Signed first four Licences @ \$162k (inc GST) each
- \$100k Gross Profit from each Licence
- Indicative forecast FY20 ~70 Licences

3. Vehicle care operations will generate revenues from transporting passengers in FY 20

4. Vehicles utilised by Medical Practices, RSL/Leagues Clubs, Retirement Villages, Aged Care Facilities & Not for Profits to better service persons with disability or aged who cannot drive



Orcoda Transport Logistics Update



SaaS model with long term contracts

Division forecast to be profitable for FY19

FY20 forecast for sustainable growth

Long term/sticky customers high gross profit margin

Orcoda Resource Logistics Update



Type	Given names	Family name	Project	PJ	Contractor	Co	Role	RI	SI	PT	PM	Rr	DS
Adam	Adam			✓		✓		✓	✓	✓	✓	✓	✓
Candace	Candace	Candace	Done	✓	ACME Pty Ltd	✓	Project Director	✓	✓	✓	✓	✓	✓
Daniel	Daniel	Project 1 Shutdown	✓	Tisdale	✓	Mine Manager	✓	✓	✓	✓	✓	✓	✓
Dean	Dean	Project 1 Shutdown	✓	ACME Pty Ltd	✓	Boiler Maker	✓	✓	✓	✓	✓	✓	✓
Denise	Denise	Project 3 Shutdown	✓	ABC Pty Co	✓		✓	✓	✓	✓	✓	✓	✓
Denise	Denise	Project 1 Shutdown	✓	ACME Pty Ltd	✓	Boiler Maker	✓	✓	✓	✓	✓	✓	✓
Glen	Glen	Project 1 Shutdown	✓	ACME Pty Ltd	✓	Supervisor	✓	✓	✓	✓	✓	✓	✓



Location	Time	Status
Canyon Mine Site	11:11 AM	-
Canyon Mine Site	09:31 AM	09:32 AM
Big Truck #1	09:09 AM	09:29 AM
Canyon Mine Site	12:55 PM	-
Big Truck #1	12:52 PM	12:52 PM
Canyon Mine Site	12:50 PM	12:52 PM
Canyon Mine Site	12:50 PM	12:52 PM

Management & Technology model with big lumpy contracts FY 20 looks promising

Shutdown technology platform projects generating revenue

Major bank has paid to trial our worker wearables technology at multiple branches



Large Bus operator has paid 50% of platform costs to trial for school runs & Snowy Hydro project

Key Opportunities on two major projects

Orcoda Corporate Snapshot & Key People

Corporate overview	
ASX code	ODA
Shares on issue	102M
Market Cap	\$9.5M
Unlisted Options	6.0M
52 week high (\$/share)	\$0.30
52 week low (\$/share)	\$0.08
Debt	Nil

Major shareholders	No. Shares	%
1 HSBC Custody Nom. (Aust) Ltd A/C No 2	14.5M	14.2
2 Pronk Holdings Pty Ltd	12.5M	12.2
3 Tamlin Super Fund	8.8M	8.8
4 Hardman FIFO Pty Ltd	8.7M	8.6
5 JaneGold Pty Ltd	8.7M	8.6
6. Halcyon United Pty Ltd	8.7M	8.6
Top 6 Shareholders (number)	62M	61

Directors

Board of Directors



Nicholas Johansen
Non-Executive Chairman.
Chair Rem and Audit Committees
Partner Cozens Johansen Law. NED Armadale Capital PLC. President NT Resources & Energy Law Association



Geoff Jamieson
Managing Director
CFO / Member Audit committee. *MAICD Ex Merchant banker, Managing Director / Financial Controller 5 Listed Public Companies*



Brendan Mason
Non- Executive Director.
Member Rem Committee. Ex Caterpillar, Cochlear, Boral, Lucent/Bell Labs Past Chair AustCham (Beijing)



Stephen Pronk
Non-Executive Director
Founder & Director AimLab. Chairmann Talentvine, MEntr Venture Capitalist with Brisbane Angels



Simon Anthonisz
GM Healthcare Logistics
Director Orcoda Healthcare Logistics Pty Ltd. 15 year HR and Recruitment career



Warren Preston
GM Resource Logistics
Director Orcoda Resource Logistics Pty Ltd B Bus, AICD
Ex Financial Services, Chartered Acct Firm, Commercial Banking



Sean Hardman
GM Sales & Marketing
Director Orcoda Resource Logistics Pty Ltd. *Ex PWC, Board roles with Queensland Rugby, Resource Connect. 12 year professional rugby career.*



Grant Boydell
GM Transport Logistics
Transport expert having been in the industry for many years. Ex accountant CPA.



Grant Neilson
GM Customer Solutions. Expert at customizing software Solutions. Engineer by trade

Senior Management Team

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