Schrole Tech-enabled education recruitment and training



Schroe













June Quarter Highlights August, 2019

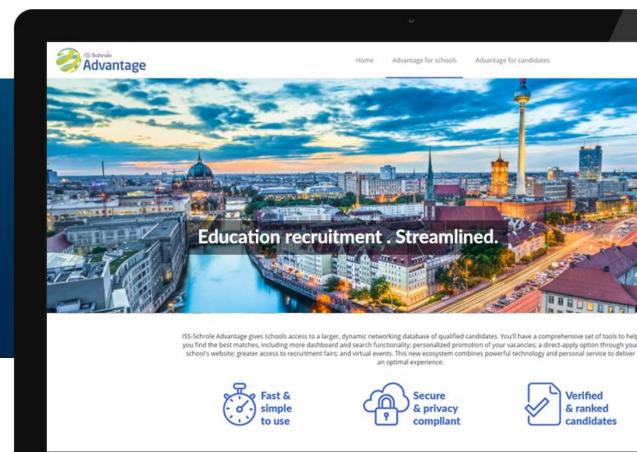
- 11% growth in paid candidate numbers over the quarter
- Two major ISS-Schrole Advantage software updates cement position as best-in-market technology
- Schrole Connect beta released to 3 schools in AU, NZ
- Schrole Verify first sales acquired, and platform integration progressing
- Schrole Cover welcome another hospital onboard. Plus first sales in Queensland and New Zealand
- Schrole ETAS delivered 13% revenue growth in quarter.
- Hall of Fame Inductee WAITTA Awards
- New business information / analytics dashboards
 deployed to track sales and marketing performance







Schrole's technology is now disrupting the US\$2 billion* International Schools recruitment industry

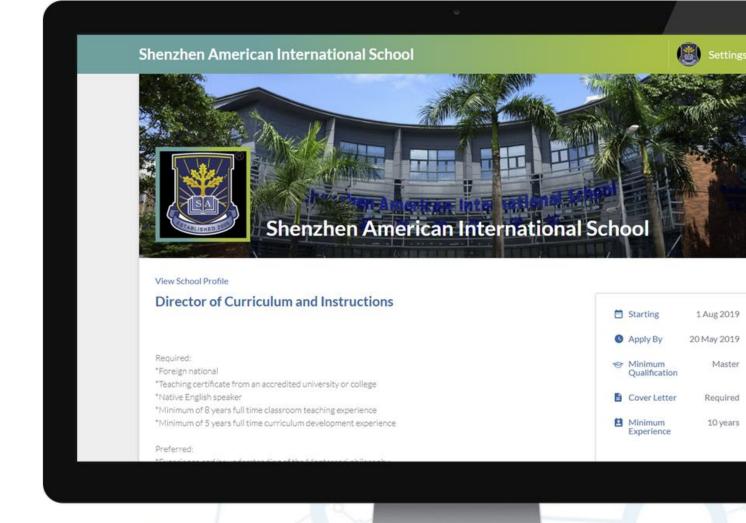






Schrole's technology connects international schools with highly qualified teachers.

- Revenue from schools & candidates
 - Schools average annual subscription US\$7,120
 - Candidates US\$75 per annum
- Disrupts competitors' revenue
 models by eliminating advertising
 or placement fees





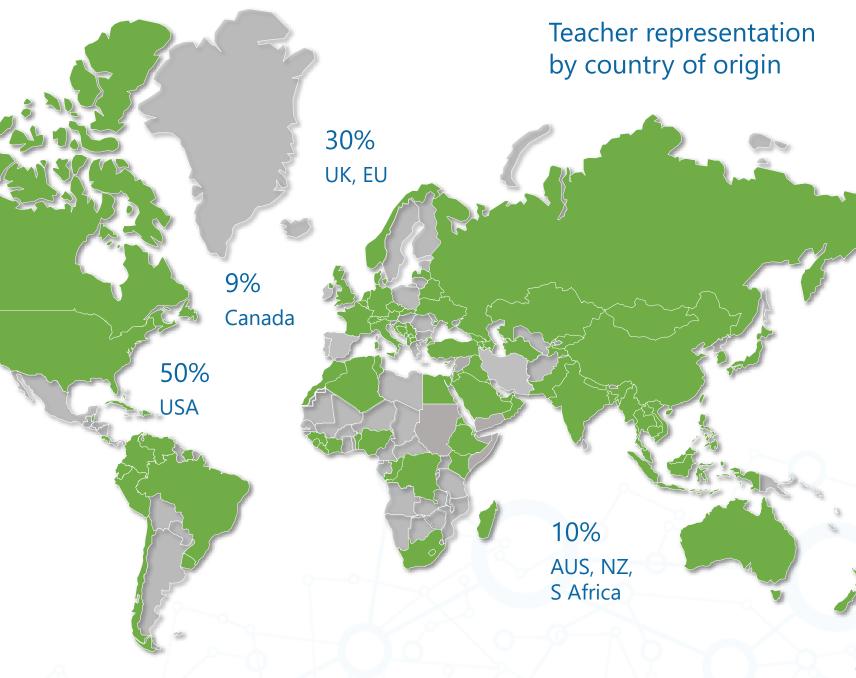
19%

share of global teacher market on ISS-Schrole Advantage

88% growth in teacher requirements forecast by 2028

*Estimate based on projections from **International Schools Research.**

Forecast: 720,480 teachers required by International Schools by 2028. (470,579 teachers in 2018.)



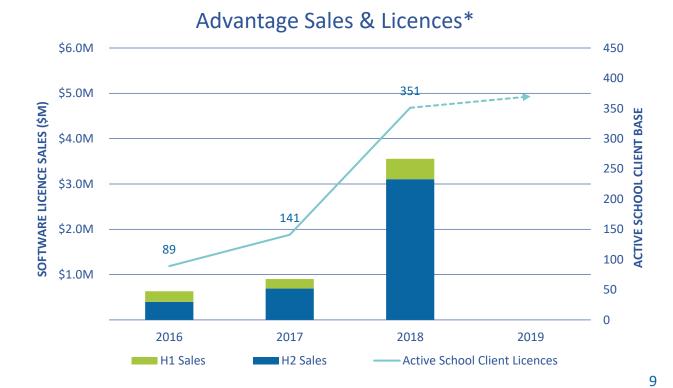






Advantage sales performance Commercialised and growing

Schrole Advantage













For Schools

Do you really know who's working for you?

From experience we know that 1 in 5 people provide inaccurate, misleading or false information on their resume. When you're employing new staff, make sure you know who you're really hiring.

For Candidates

Take a step ahead in the job market with Schrole Verify

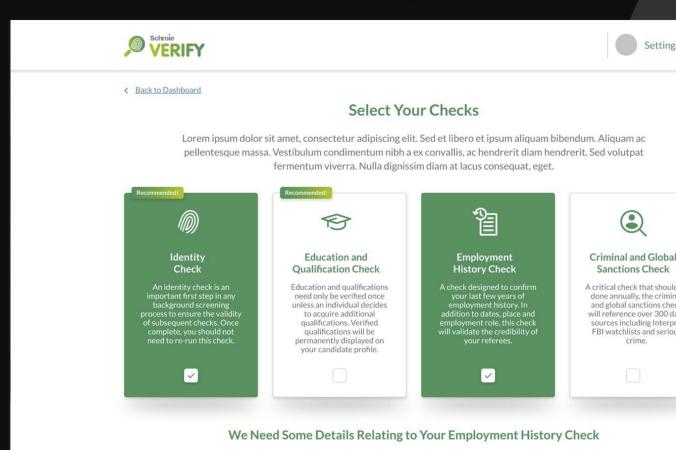
Employers are often confronted with time pressures. Get your background verified in advance and you may fast-track yourself to the front of the interview short list.





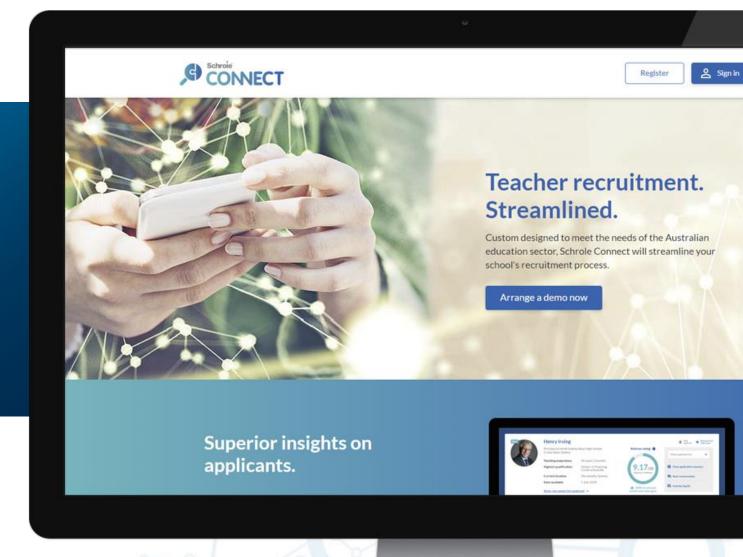
- Council of International Schools requires 100% of international teachers to be checked by schools
- API* integration underway with provider of data from Interpol, FBI etc
- Both schools and candidates pay an average of US\$300 for a detailed background check
- First sales have been made and are in line with financial targets





How many years back would you like us to verify your Employment History for?

Schrole Connect is an adaption of Advantage for the Australian independent schools market







Subscription revenue opportunity

 Australian private schools (2,800) currently rely on industry non-specific ATS* or no system at all, this represents a subscription opportunity with a local version of Advantage

Candidate acquisition opportunity

 Acquisition of Australian teachers is an opportunity to enhance the Advantage database

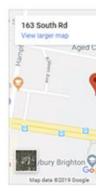
St Leonard's College



St Leonard's is one of Australia's most innovative and thriving professional educational communities. We have a proud history of pioneering progress and innovation in education and curriculum development. In 1972 we became the first single-sex independent school in Victoria to introduce coeducation. In 1982 we became the first school in the state to offer the choice of the VCE or International Baccalaureate Diploma Programme as pathways to tertiary education. Today our pedagogy and programs are informed by the world's very best academic research from the most respected organisations.

We recognise that "the quality of a school cannot exceed the quality of its teachers" and we offer highly sought after professional learning opportunities from global leaders in education such as Harvard University. These programs inspire our teaching staff with the most progressive and innovative scholastic models and practices. St Leonard's College is also the very first Australian school to be independently invited in 2018 to support the work of the OECD's Future of Skills and Education 2030 Project.

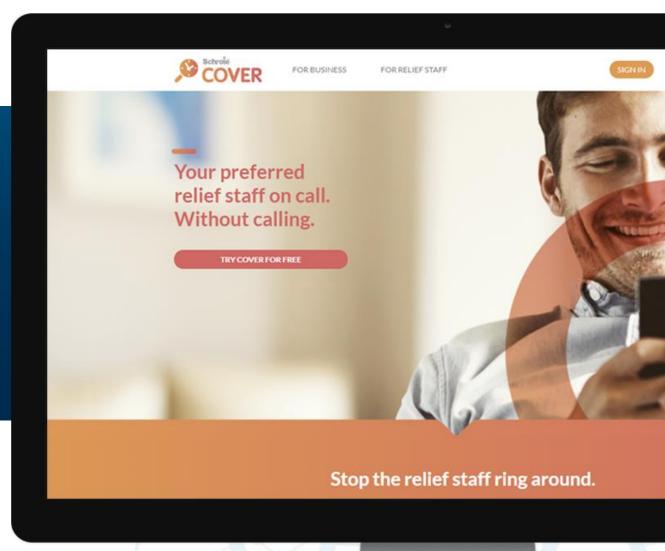
We encourage you to consider the career opporuntities available at St Leonard's College.







Schrole Cover has already established a foothold in the Australian education sector

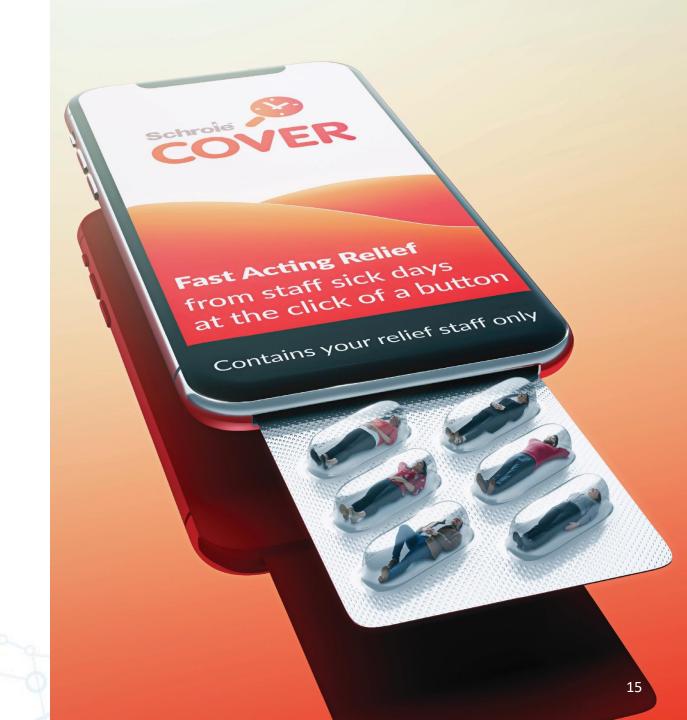






- App-based SaaS platform that automates the process of arranging relief teachers
- 170+ licenses in Western Australia and
 6,761 active teachers
- Average annual subscription fee of approximately \$1,211 per school
- Addressable market of approximately
 11,900 schools in Australia & New Zealand
- First sales acquired in Queensland and New Zealand during July.





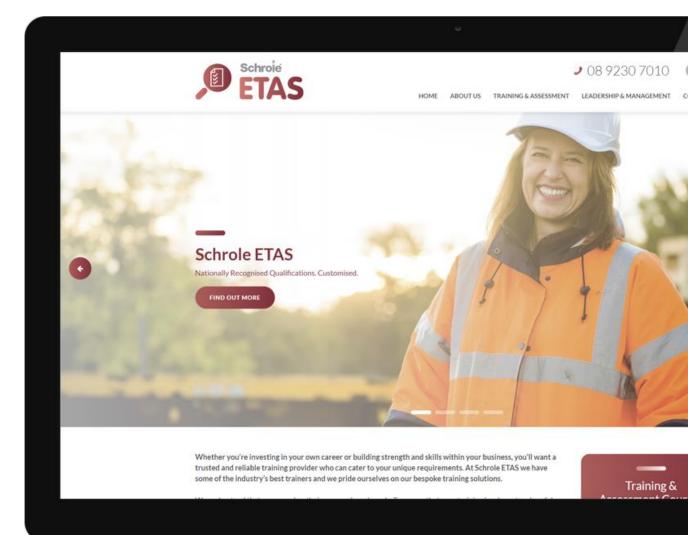
Schrole ETAS offers training and development services







- 20 year history in delivering specialised training in Western Australia
- Delivers 'train the trainer' and leadership and management courses
- Provides contextualised solutions to suit the education and resources sectors
- Future vision includes Diploma of Innovation in International Education







Schrole is well placed to deliver on its growth strategy

- A unique market leading SaaS platform
- Software is developed, in market and rapidly becoming more sophisticated
- Key market is experiencing double digit growth
- Cross-selling opportunities exist within the current market to increase revenue from existing client base
- Significant market opportunities in Australia, the United States and the United Kingdom

















APPENDIX

Company structure







Board & Management



Rob Graham, B.Ed, M.Ed **Managing Director**

Managing Director of Schrole Group. Over 30 years experience as a teacher and principal, and ran an international school recruitment company prior to forming Schrole



Nick Allan, B.Com ACA
CFO and Company Secretary

20 year career in corporate finance, accounting and information technology at listed and unlisted companies in Australia and the UK



Stuart Carmichael, *B.Com*, *CA* **Chairman | Non Executive Director**

Partner & Director Ventnor Capital. Over 20 years international experience advising on corporate finance, commercial and operational matters. Non-Executive Director De.mem Limited (ASX:DEM)



Craig Read-Smith, *Bcm* **Non Executive Director**

Partner at Systemic with over 20 years experience in the software development & information technology sector. Non-Executive Director at Snap



Shaun Hardcastle, *BA LLB* **Non Executive Director**

Partner & Director of Bellanhouse Lawyers, advising on equity capital markets and mergers & acquisitions. Non-Executive Director of Hawkstone Mining Ltd (ASX: HWK)



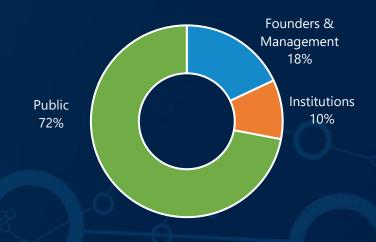
Capital Structure

Ordinary Sha	res	
SCL Listing Da	te	12 Oct-17
Share Price @ 5 August 2019		\$0.008
52-week High / Low		\$0.039 / \$0.009
Shares on Issue (Unrestricted)		554m
Shares on Issue (Restricted)		233m
Cash (30 June 2019)		1.30m
Market Capitalisation		\$6.3m
Performance Shares	Milestones	Period from Listing
Series B: 93m shares	Sales revenue of \$7m over 12 months	36 months
Series C: 150m shares	EBITDA of \$3m over 12 months	48 months

Options	Exercise Price	Number
Expiring 3 years from issue/listing	\$0.02	50,000,000
Expiring 3 years from issue/listing	\$0.03	57,000,000
Expiring 3 years from issue/listing	\$0.04	104,000,000

Performance Rights	Vesting Milestone	Expiry
Class A: 4.7m rights	Vested	n/a
Class B: 13.6m rights	Sales revenue of \$7m over 12 months	36 months from listing
Class C: 22.6m rights	EBITDA of \$3m over 12 months	48 months from listing

Top Ordinary Shareholders	%
Top 5 Shareholders	25%
Top 10 Shareholders	32%
Top 50 Shareholders	57%
Founders & Management	18%





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It is important that investors seek professional advice where necessary. An investment in Shares is speculative.

