

7 August 2019

## **China Distribution Expansion**

**Netlinkz Ltd is pleased to announce that a Strategic Cooperation Agreement has been signed between Sichuan Meixunda Communications Corporation, a wholly-owned subsidiary of China Communications Services Corporation Limited Sichuan branch, and the China based reseller – JAST Limited**

NetLinkz Limited (ASX: NET) ('NetLinkz') is pleased to announce that JAST Limited - a China based distributor of NetLinkz's products in China has signed a Strategic Cooperation Agreement with **Sichuan Meixunda Communications Corporation Limited** - a wholly-owned subsidiary of **China Communications Services Corporation Limited** - Sichuan branch.

China Communications Services Corporation Limited is the largest telecommunications infrastructure service group in China with over 100 specialised companies that offer a range of professional services along their customers' value chain. The three major telecom operators in China – China Telecom, China Mobile and China Unicom are shareholders and customers of China Communications Services.

Sichuan Meixunda Communications Corporations:

- covers 20 cities (out of 21 cities) in Sichuan Province with a total population of 81m; and
- has 381 retail stores; and
- has more than 1800 employees; and.
- is the number one reseller into China Telecom Sichuan; and
- is a direct reseller of Huawei and Samsung.

China Telecom Sichuan has confirmed to JAST and Sichuan Meixunda Communications that it will add the Netlinkz VIN product to its product sales catalogue.

*"I am very excited that JAST has achieved a strategic cooperative partnership with Meixunda. The cooperation with Meixunda will start from Sichuan Province, and gradually expand to the five southwest provinces in China. It is a fantastic opportunity for the distribution of NetLinkz's products"*

Mr. Yang - CEO of Jiangsu Aoyun Software Technology Limited (JAST)

**\*\*\*ENDS\*\*\***

## About China Communications Services Corporation Limited

China Communications Services Corporation Limited was listed on Hong Kong Stock Exchange on December 8, 2006, HKEX code 00552. Market Cap HK\$ 34.5bn (AUD\$ 6.5bn)

China Communications Services was formed out of China Telecom transferring its specialised telecommunications support businesses in Shanghai municipality, Zhejiang, Fujian, Hubei, Guangdong and Hainan provinces, which comprised the then primary service regions, together with the related assets and liabilities, to CCS in order to list on the HKEX. It is the largest state-owned enterprises charged with delivering telecommunications in China.

The three major telecom operators – China Telecom, China Mobile and China Unicom are shareholders and customers of China Communications Services Corporation Limited.

The company reported revenue of RMB 106bn (AUD\$22.5bn ) in FY2018

<https://www.chinaccs.com.hk/en/global/home.php>

## About NetLinkz Limited

NetLinkz provides secure and efficient cloud network solutions. The Company's technology makes Fortune-500 security commercially available for organisations of all sizes. NetLinkz has received numerous industry awards for its technology, including being a worldwide winner of the Global Security Challenge.