

9 August 2019

Company Announcements

ASX

Via ASX Online

CTI LOGISTICS LIMITED – TRADING UPDATE

CTI Logistics Limited expects to report a profit before tax of approximately \$4m for the year ended 30 June 2019, after adding back the contingent consideration of \$2.34m relating to the purchase of Jayde Transport as reported at the half year. This compares to \$6.1m in the previous corresponding period after subtracting the profit on sale of non-core property of \$0.3m. Excluding the adjustments, EBITDA for the year ended 30 June 2019 is expected to be \$14.9m on revenue of \$211.9m (including acquisitions) compared to \$16.0m on revenue of \$182.9m in the prior corresponding period.

The results for the second half to 30 June 2019 have produced a marginal profit and are significantly below that of the prior corresponding period. The results have been impacted by the state of the economy, particularly in Western Australia, with significant reductions in activity and increased margin pressure across a wide range of clients, along with the continued investment in growing our Western Australian regional freight operations and the previously reported impact of expansion costs in the operations in Melbourne, Sydney and Brisbane.

Complete financial results for the full year to 30 June 2019 will be released to the market during the final week of August.



Owen Venter
COMPANY SECRETARY