

Mr Sean Maloney Adviser, Listings Compliance ASX Limited Level 40, Central Park 152-158 St Georges Terrace Perth WA 6000 15 August 2019

By Email: <u>ListingsCompliancePerth@asx.com.au</u>

Dear Mr Maloney

# ADMEDUS LTD (ASX: AHZ, 'COMPANY') RESPONSE TO APPENDIX 4C QUERY

- 1. We refer to the ASX's letter to the Company dated 13 August 2019 (the **ASX Letter**) concerning the Company's Appendix 4C lodged with the ASX Market Announcements Platform and released on 31 July 2019 (the **AHZ 4C**).
- 2. The Company responds to each of the questions set out in the ASX Letter as set out below.

# Question 1: Does AHZ expect that it will continue to have negative operating cash flows for the time being and, if not, why not?

- 3. The Company expects that it will continue to have negative operating cash flows for the time being including the financial period ending 31 December 2019.
- 4. The Company's ability to operate with a profit beyond that period will depend in part on its ability to continue successfully commercialising its products and grow sales.
- 5. As stated in the AHZ 4C, ADAPT® sales of \$3.1 million for the quarter 1 April 2019 to 30 June 2019 represented growth of 14% over the prior corresponding period.
- 6. The Company continues to progress the development of its transcatheter aortic valve replacement (TAVR) project, expand and increase the penetration of its ADAPT® product range and obtain regulatory approvals in new markets. The Company is considering its options with respect to its commercialisation strategy, including the potential for a strategic partnership or alternative distribution partner across multiple key markets that could significantly reduce the capital expenditure towards commercialisation of some of its ADAPT® portfolio products. The Company will continue to disclose to the market as further milestones are met in accordance with the ASX Listing Rules.
- 7. The negative operating cash flows result from the Company's continued investment in product research and development, market solidification, and market expansion. However, the Company continues to review its operations to improve efficiencies and reduce costs where possible, without impacting the long-term strategy.

#### **Admedus Limited**

#### **Registered Office:**

Level 9, 301 Coronation Drive, Milton, Queensland 4064

#### Customer Service

T: 1300 550 310 F: 1300 880 398 International: T: +61 (0)7 3152 3200 F: +61 (0)7 3152 3299 E: info@admedus.com W: admedus.com





Question 2: Has AHZ taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

- 8. The Company has been working with its advisers to complete the next phase of its recapitalisation as most recently referred to in the Extension for Voluntary Suspension released to the market on 5 August 2019. The recapitalisation plan has progressed but has not yet been finalised.
- 9. The Company will provide further details of the recapitalisation plan when the terms are complete, and as and when required by the ASX Listing Rules. The quotation of the Company's ordinary securities will remain in suspension until the Company announces the terms of its recapitalisation plan.

Question 3: Does AHZ expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

10. The Company expects that it will be able to continue its operations and to meet its business objectives for the reasons outlined in the response to Question 2 above.

Question 4: Please confirm that AHZ is complying with Listing Rule 3.1 and that there is no information that should be given to ASX about its financial condition under that rule that has not already been released to the market.

11. The Company confirms that to the best of its knowledge and belief, it is in compliance with Listing Rule 3.1, and that there is no information that should be given to the ASX about the Company's financial condition under that rule that has not already been released to the market.

Question 5: Please confirm that AHZ's responses to the questions above have been authorised and approved in accordance with its published continuous disclosure policy or otherwise by its board or an officer of AHZ with delegated authority from the board to respond to ASX on disclosure matters.

12. The Company confirms that these responses have been authorised and approved in accordance with the published continuous disclosure policy.

The Company believes its financial condition warrants the Company's continued listing on the ASX. The Company is not aware of any other information (other than information to which Listing Rule 3.1 does not apply as a result of Listing Rule 3.1A) that it considers may be relevant to ASX forming an opinion on whether the Company is in compliance with ASX Listing Rule 12.2.

Yours faithfully

Steve Denaro

**Director and Company Secretary** 



13 August 2019

Reference: 05386

Mr Steve Denaro Company Secretary Admedus Ltd

By email: sdenaro@admedus.com

Dear Mr Denaro

#### Admedus Ltd ('AHZ'): Appendix 4C Query

ASX refers to AHZ's Appendix 4C quarterly report for the period ended 30 June 2019 lodged with the ASX Market Announcements Platform and released on 31 July 2019 (the 'Appendix 4C').

ASX notes that AHZ has reported:

- negative net operating cash flows for the quarter of \$6,748,000;
- cash at the end of the quarter of \$4,887,000; and
- estimated cash outflows for the next quarter of \$10,076,000.

It is possible to conclude, based on the information in the Appendix 4C, that if AHZ were to continue to expend cash at the rate indicated by the Appendix 4C, AHZ may not have sufficient cash to continue funding its operations.

#### **Request for Information**

In view of that, ASX asks AHZ to answer separately each of the following questions and provide the following confirmations in a format suitable for release to the market under Listing Rule 18.7A:

- 1. Does AHZ expect that it will continue to have negative operating cash flows for the time being and, if not, why not?
- 2. Has AHZ taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?
- 3. Does AHZ expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?
- 4. Please confirm that AHZ is complying with Listing Rule 3.1 and that there is no information that should be given to ASX about its financial condition under that rule that has not already been released to the market.
- 5. Please confirm that AHZ's responses to the questions above have been authorised and approved in accordance with its published continuous disclosure policy or otherwise by its board or an officer of AHZ with delegated authority from the board to respond to ASX on disclosure matters.

Please also provide any other information that AHZ considers may be relevant to ASX forming an opinion on whether AHZ is complying with Listing Rule 12.2 that a listed entity's financial condition must, in ASX's opinion, be adequate to warrant the continued quotation of its securities and its continued listing.

#### When and where to send your response

This request is made under Listing Rule 18.7. Your response is required as soon as reasonably possible and, in any event, by no later than **4:00 PM AWST Friday**, **16 August 2019**.

If we do not have your response by then, ASX will have no choice but to consider suspending trading in AHZ's securities under Listing Rule 17.3. You should note that if the information requested by this letter is information required to be given to ASX under Listing Rule 3.1 and it does not fall within the exceptions mentioned in Listing Rule 3.1A, AHZ's obligation is to disclose the information "immediately". This may require the information to be disclosed before the deadline set out in the previous paragraph.

ASX reserves the right to release a copy of this letter and your response on the ASX Market Announcements Platform under Listing Rule 18.7A. Accordingly, your response should be in a form suitable for release to the market. Your response should be sent to me by e-mail at <u>ListingsCompliancePerth@asx.com.au</u>. It should not be sent directly to the ASX Market Announcements Office. This is to allow me to review your response to confirm that it is in a form appropriate for release to the market, before it is published on the ASX Market Announcements Platform.

#### Listing Rule 3.1 and 3.1A

Listing Rule 3.1 requires a listed entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. Exceptions to this requirement are set out in Listing Rule 3.1A. In responding to this letter, you should have regard to AHZ's obligations under Listing Rules 3.1 and 3.1A and also to Guidance Note 8 *Continuous Disclosure: Listing Rules* 3.1 - 3.1B. It should be noted that AHZ's obligation to disclose information under Listing Rule 3.1 is not confined to, nor is it necessarily satisfied by, answering the questions set out in this letter.

### **Trading halt**

If you are unable to respond to this letter by the time specified above, you should discuss with us whether it is appropriate to request a trading halt in AHZ's securities under Listing Rule 17.1. If you wish to request a trading halt, you must tell us:

- the reasons for the trading halt;
- how long you want the trading halt to last;
- the event you expect to happen that will end the trading halt;
- that you are not aware of any reason why the trading halt should not be granted; and
- any other information necessary to inform the market about the trading halt, or that we ask for.

We may require the request for a trading halt to be in writing. The trading halt cannot extend past the commencement of normal trading on the second day after the day on which it is granted.

You can find further information about trading halts in Guidance Note 16 *Trading Halts & Voluntary Suspensions*.

## **Enquiries**

If you have any queries or concerns about any of the above, please contact me immediately.

Yours sincerely			

# **Sean Maloney**

Adviser, Listings Compliance (Perth)