

Form 603
Corporations Act 2001
Section 671B
Notice of initial substantial holder

To Company Name/Scheme **The Agency Group Australia Ltd (Company)**

ACN/ARSN **118 913 232**

1. Details of substantial holder (1)

Name **Matt Lahood**

ACN/ARSN (if applicable) **N/A**

The holder became a substantial holder on **01/10/2019**

2. Details of voting power

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

| Class of securities (4) | Number of securities | Person's votes (5) | Voting power (6) |
|---|----------------------|--------------------|------------------|
| Fully paid ordinary shares (Ordinary Shares) | 24,679,595 | 24,679,595 | 8.32% |

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

| Holder of relevant interest | Nature of relevant interest (7) | Class and number of securities |
|-----------------------------|--|--------------------------------|
| Matt Lahood | Power to exercise voting rights attached to the securities and power to dispose the securities | 24,679,595 Ordinary Shares |

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

| Holder of relevant interest | Registered holder of securities | Person entitled to be registered as holder (8) | Class and number of securities |
|-----------------------------|---|---|--------------------------------|
| Matt Lahood | TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C> | TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C> | 24,349,790 Ordinary Shares |
| Matt Lahood | BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP> | BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP> | 329,805 Ordinary Shares |

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

| Holder of relevant interest | Date of acquisition | Consideration (9) | | Class and number of securities |
|---|---------------------|-------------------|--|--------------------------------|
| | | Cash | Non-cash | |
| Matt Lahood – registered in the name of TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C> | 1 October 2019 | | Debt to equity conversion of \$1,250,865 in accordance with Shareholder approval received on 23-Sep19, Resolution 16 | 19,244,077 Ordinary Shares |

6. Associates

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

| Name and ACN/ARSN (if applicable) | Nature of association |
|---|--|
| TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C> | Entity that the substantial holder controls |
| BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP> | Entity that is the custodian of shares that held for the benefit of the substantial holder |

7. Addresses

The addresses of persons named in this form are as follows:

| Name | Address |
|---|--|
| TELDAR REAL ESTATE PTY LTD <MJ LAHOOD FAMILY A/C> | 51 FOWLER CRESCENT SOUTH COOGEE NSW 2034 |
| BNP PARIBAS NOMINEES PTY LTD <IB AU NOMS RETAILCLIENT DRP> | PO BOX R209 ROYAL EXCHANGE NSW 1225 |

Signature

print name Matt Lahood

capacity N/A

sign here



date 8 October 2019