



Q3 2019 Overview

October 2019

ASX:APV



Our Goal

**To become the
standard technology
platform of business
for SMBs worldwide**



Today

We enable SMBs with:

Mobile presence

Customer management

Online advertising



Tomorrow...

Empowering SMBs with:

**Micro-finance
Business coaching
Virtual executives
and much more**



Q3 FY 2019

**Strong growth
across all KPIs**



Q3 FY 2019

**158% increase in
paying SMBs**

3,975

1,536

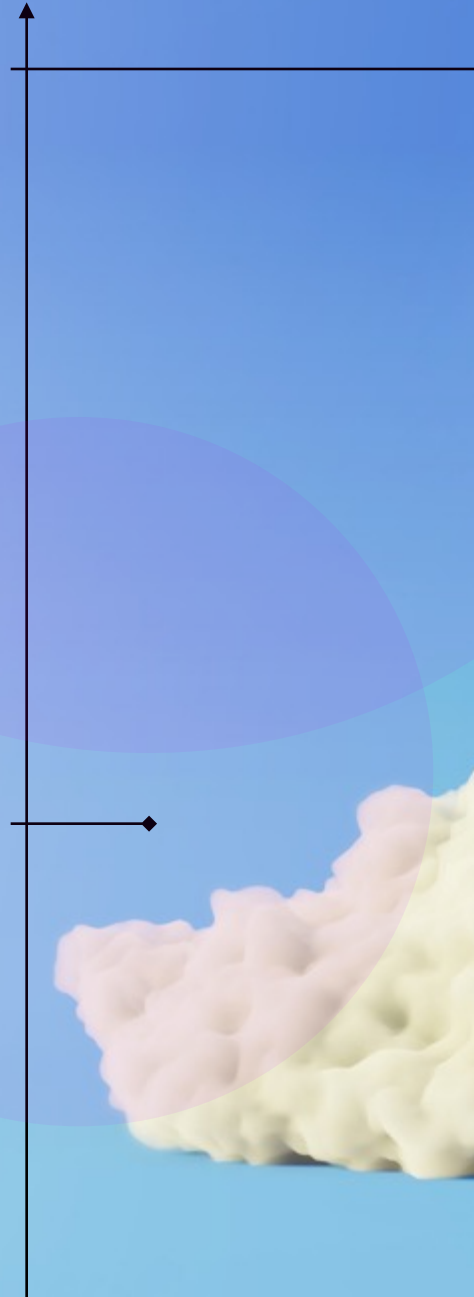


Q3 FY 2019

**46% increase in
invoiced revenues**

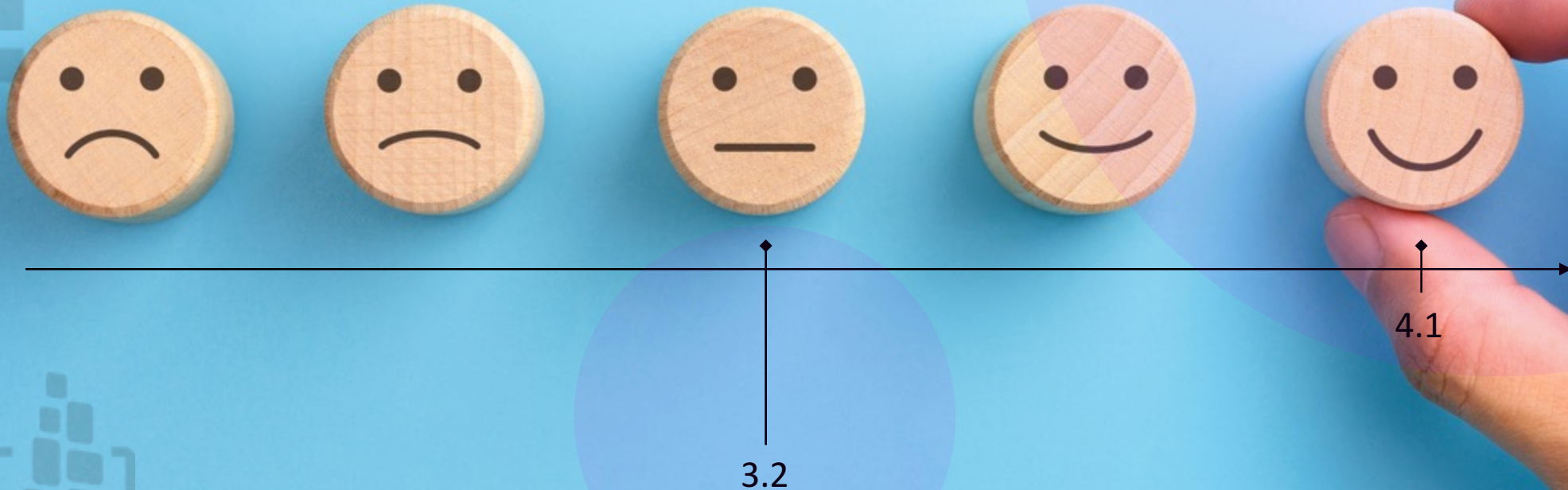
AU\$873K

AU\$598K



Q3 FY 2019

**Increased App user
satisfaction from 3.2 to 4.1**



Additional highlights

1. **67% increase in invoiced revenues as of end of Oct 2019**
– already AU\$1,000,000 Vs \$600K on 2018
2. **225% increase in customers – now almost 5,000 Paying SMB's at the start of November 2019**
3. **Geographical Expansion – including: India, Philippines, Nigeria, Indonesia, Uganda and Ghana**
4. **Getting into Fintech - Merchant cash advance offering in AUS and US**
5. **Customer outreach – expanded to more than 150 countries and 5 continents**



Outlook

Company management sees growth continuing across all business segments with global expansion and provisioning of novel services to the Company's growing base of over 5,000 international SMB clients early Q4



Annos
Village

