



February 14, 2020

NetLinkz's VSN selected by Beijing Municipal Bureau of Economics and Information Technology as a Government approved product in the fight against the coronavirus

NetLinkz Limited (ASX: NET) today announced Beijing iLinkAll Science and Technology Co. Ltd (iLinkAll) has been selected by the Beijing Municipal Bureau of Economic and Information Technology as an approved provider of Remote Office collaboration solutions in an initiative to fight the coronavirus and enable people in Beijing to work and receive information safely and securely (see Appendix A). Netlinkz owns 80 per cent of iLinkAll with an iSoftStone entity controlling 20 per cent.

The new equity raising (\$4.5m) announced today provides funding to support an anticipated escalation in sales by iLinkAll of its Virtual Secure Network (VSN) as a result of the Beijing Government's selection. ILinkAll will contract directly with Chinese enterprises to provide its VSN solution as a Beijing Municipal Government selected provider. At the time of the announcement the terms of any engagement with Chinese businesses or communities have not been finalised. The Beijing Municipal Government has not placed any term or limit on iLinkAll's selection. While there is no guarantee of additional revenue, this represents an opportunity to widely demonstrate VSN's technical solutions. There are no other providers that have been selected by the Government that have the same offering of remote secure connectivity solutions as offered by the VSN.

The other IT enterprises selected by the Government (including Alibaba, Ten Cent, Jindong, We Chat and JD.Com) cover the areas of re-establishing online working, community outbreak management, telemedicine, remote consultation, co-operation, remote video conferencing, online education, cloud games, video-on-demand, digital entertainment, live video broadcasting, network science, and other public service platforms.

James Tsiolis, Executive Chairman of NetLinkz said: "We are proud to be supporting the people of Beijing during an extremely difficult period for the city and the people of China. LinkAll's VSN has been selected as the City's first batch of 'remote and mobile' technology solutions to help small to medium-sized companies and their professional workers remotely log into their office and help those businesses get back to work.

Senior Executive of iSoftStone Zen Wang said: "iLinkAll, the 2019 award winner of the Innovative Cloud Service Platform by the China Software Industry Association, leads the China SDN market in providing innovative intelligent enterprise solutions to secure networks and assists their digital transformations. Within the VSN, professionals can collaborate and work together point to point and in a meshed network. With so many people being forced to work from home we anticipate that our product will be widely used by both businesses and individuals."

Further Mr Tsiolis said: "The Beijing Government has released a list of selected IT enterprises in Beijing that have approved products and services aimed at assisting business and the community through the epidemic, with practical actions. Included in the list is Alibaba, Baidu, Ten Cent, Jingdong and JD.com. iLinkAll VSN is the only majority foreign owned company selected by the Beijing Government which is a significant



acknowledgement of the work that our Company has done to create a secure solution for the Chinese market and one that is trusted to assist its businesses and community.”

Mr Tsiolis said: “We anticipate a similar program will be initiated nationally to assist other impacted cities and communities.

“We also believe being a selected provider by the Beijing Government will deliver increased visibility of our capabilities to the Chinese business community.”

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About NetLinkz Limited

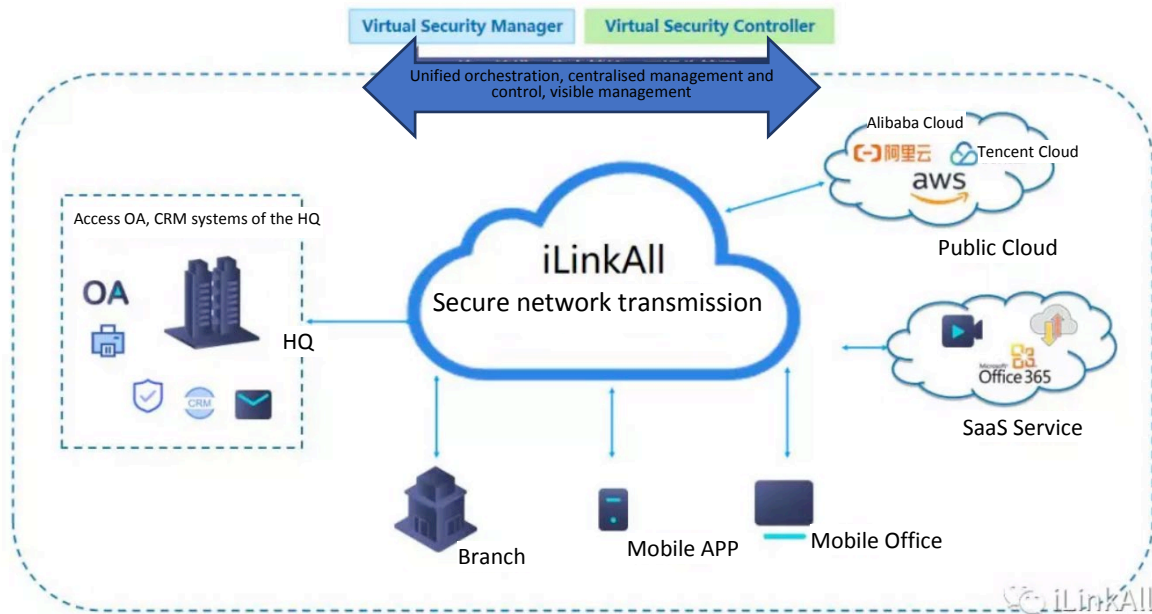
NetLinkz provides secure and efficient cloud network solutions. The Company’s technology makes Fortune-500 security commercially available for organisations of all sizes. NetLinkz has received numerous industry awards for its technology, including being a worldwide winner of the Global Security Challenge.

www.netlinkz.com

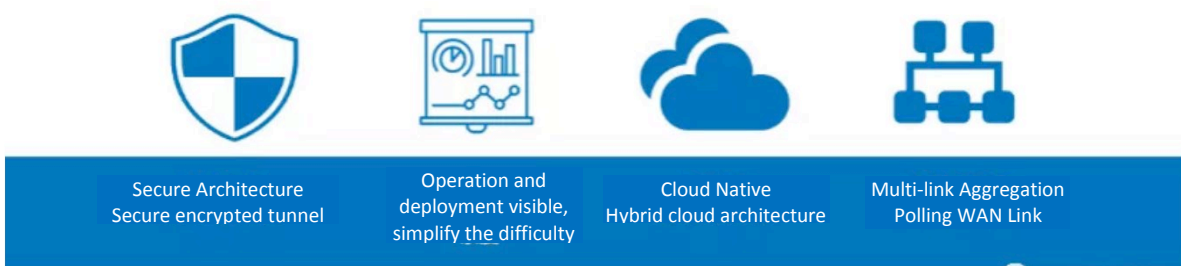


Appendix A

iLinkAll has been nominated as one of the approved providers for Remote Office collaboration



Product features



Core Benefits

Zero-touch automated deployment, makes network service activation more agile

Through the centralised management platform, the service can be activated or adjusted quickly to improve the business control and configuration efficiency of a large number of network nodes and reduce the risk of configuration errors. Branch nodes do not need professional IT operation and maintenance personnel.



Intelligent QoS, ensure key business and utilise bandwidth resources at the same time.

By pooling the link resources and matching the centralised QoS scheduling, it can automatically allocate the bandwidth for the applications according to the needs of different applications for network resources, and greatly improve the usage rate of the links.

Intelligent path control to ensure high availability of business

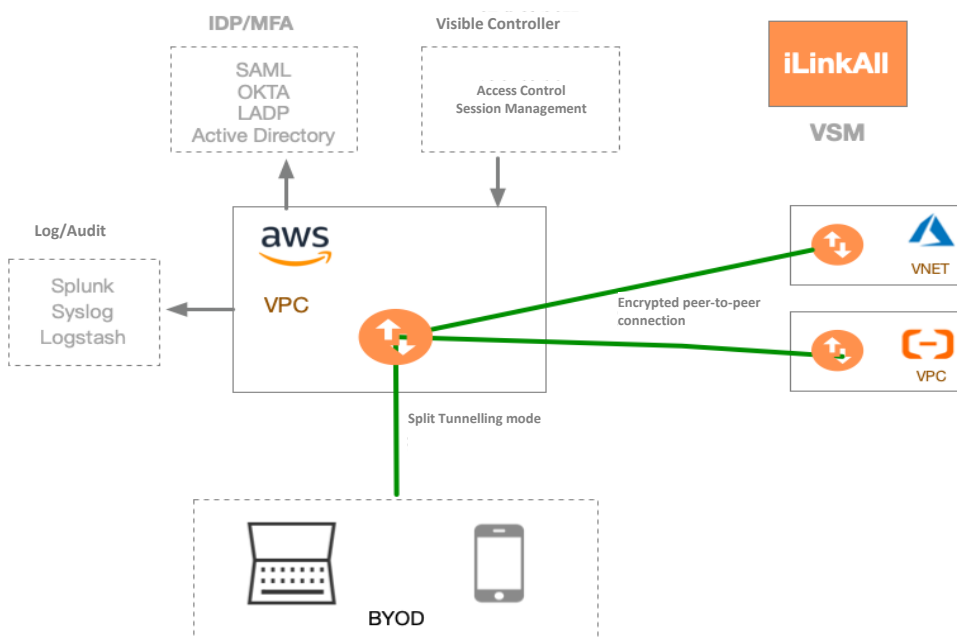
According to the network quality, flexible switch links improve the service availability and ensure the normal operation of users' business.

Containerisable Differentiated Services

Through the service intelligent orchestration system, the business traffic can be imported into the cloud service system and the customers can dynamically load the security and computing services according to the actual needs.

Guarantees remote office security and efficiency

To meet the requirements of secure networking for remote office, iSoftStone has published "iLinkAll intelligent virtual secure network (VSN)" product solution which provides enterprises simple branch to branch, branch to data centre and branch to cloud WAN connections on demand and utilising intelligent routing, acceleration, operation and maintenance to provide enterprise customers with optimised service experience and full-screen connections with optimised link efficiency.





Netlinkz

Alongside multiple Chinese software companies including JD.com, We Chat, and a number of Alibaba subsidiaries, iLinkAll has been nominated as the only majority foreign owned entity in a consortium of software companies working together to provide innovative solutions to tackle the coronavirus epidemic.

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