

Half Year Results FY 2020



Financial Highlights and FY20 Guidance

1H20 Revenue

\$686.7m

▲ 27% on 1H19

1H20 Reported NPAT

\$28.7m

▲ 22% on 1H19

Net Tangible Assets

20.8 cps

▲ **8%** on 1H19

1H20 Underlying EBITDA¹

\$114.0m

▲ 28% on 1H19

1H20 Operating cash flow²

\$90.7m

▲ 162% on 1H19

Return on Average Capital Employed⁴

14.6%

1H20 Underlying EBIT(A)¹

\$44.1m

▲ 11% on 1H19

Order Book³

\$4.5bn

1H20 Dividend

0.25 cps

FY20 Revenue Guidance increased⁵

\$1.3bn – \$1.4bn

\$1.3bn contracted

FY20 EBIT(A) Guidance increased⁵

\$85m - \$95m

^{1.} Underlying numbers, refer to reconciliation on slide 27

^{2.} OCF: Net operating cash flow excluding interest and tax and M&A costs

^{3.} Includes SLR letter of intent

^{4.} Underlying EBIT(A) annualised / Average (Total Assets - Current Liabilities)

^{5.} Guidance assumes an exchange rate of AUD:USD 0.70, and excludes one-off items and amortisation related to the GBF Group acquisition.



1H20 Key Developments

Financials

- Continued strong revenue and earnings growth
- · Majority of revenue is from mines at bottom half of global cost curve
- Robust financial position gearing 18.6%
- Continued focus on capital discipline cash conversion of 79.5% and ROACE of 14.6%
- Interim dividend 0.25 cents per share (30% franked)

Surface Mining

- Record production volumes at Batu Hijau, Byerwen and Telfer
- Secured 2 year extension of Martabe contract to March 2023
- Telfer settlement for increased contract rates
- Byerwen final negotiations for an extension and expanded scope

Underground Mining

- Successfully completed the acquisition of specialist underground contractor, GBF Group
- · GBF integration well advanced
- Successfully ramped up Tropicana Boston Shaker contract
- Secured extension at Tujuh Bukit and expansions at Olympic Dam and Leinster

Outlook

- Increased FY20 guidance:
 - Revenue \$1.3 \$1.4bn (from \$1.2 \$1.3bn)
 - **EBIT(A) \$85 \$95m** (from \$80 \$90m)
- FY20 secured work of \$1.3bn
- Order book of \$4.5bn
- 25 tender opportunities worth \$7bn+, potentially \$2 \$4bn to be awarded in 2020
- Refreshed Board with significant industry experience

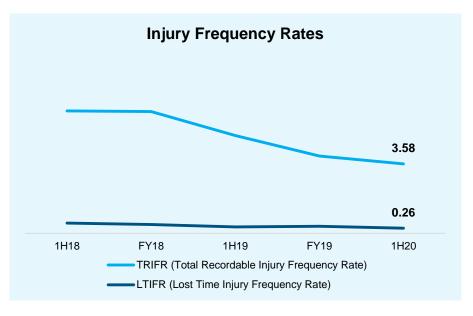
People and Safety



- Successful integration of GBF (460 people)
- Diversity is a key focus
 - 4.2% of Australian workforce is Indigenous
 - 14.3% of our total workforce is female

Strong Minds, Strong Mines program continues to improve mental health awareness – Winner of WA Mental Health Award 2019 'Mentally Healthy Workplace'





- · Safety remains a core business value
- Safety incidents and TRIFR at record lows
- 29% yearly improvement in TRIFR down to 3.58
- 21% yearly improvement in LTIFR down to 0.26

^{1.} Group employee numbers includes Full Time Equivalent contractors

Key Projects

Project	Client	Location	Commodity	Туре	Start	End	Global Cost Curve ¹	Comments
√ Batu Hijau	AMMAN AMMINERAL	Sumbawa Indonesia	Copper-gold	Surface	Aug 2017	2031		 Alliance life-of-mine contract Equipment depreciated on straight line basis over 5 years to August 2022 Investigating extension of the Batu Hijau pit and development of large Elang deposit
✓ Tropican	ANGLOGOLD ASHANTI	WA Australia	Gold	Surface	Mar 2012	2023		Alliance life-of-mine contractPotential to extend scope 2023+
✓ Byerwen	QCOAL GROUP	QLD Australia	Coking coal	Surface	Nov 2017	Nov 2020		 3 year contract Put and call option on equipment Final negotiations to extend and expand scope
✓ Telfer	NEWCREST MINING LIMITED	WA Australia	Copper-gold	Surface	Feb 2016	Jan 2023		 Life-of-mine contract – current estimate to January 2023 Finalised rates increase
✓ Mount Morgans	DACIAN GOLD LUMITS	WA Australia	Gold	Surface	Dec 2017	Dec 2022		Potential to extend and expand scope
1. Minespans 2020	data by McKinsey							



Key Projects

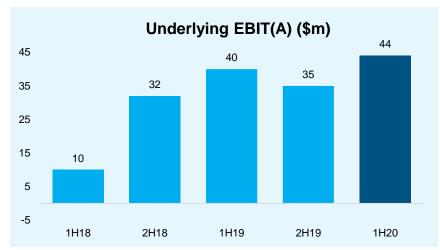
Div	vision	Location	Commodity / Type	Comments
✓	SE Asia	Indonesia & Malaysia	Gold/Quarries Mining Services	 50:50 joint venture in Indonesia: open cut mining at Martabe – extended by 2 years to March 2023 developing an exploration decline at Tujuh Bukit – extended to May 2020 Limestone quarries in Malaysia and Indonesia
✓	GBF Group	Australia	Gold Underground	 Silver Lake (Mount Monger) – LOI for extension by 3 years to March 2023 Silver Lake (Deflector) Pantoro (Nicolsons) Mineral Ventures (Comet Vale)
✓	Underground	Australia	Various Mining Services	 Boston Shaker Tropicana alliance 5 year contract, commenced May 2019 Production drilling, cable bolting, raise drilling, shaft sinking and support at Fosterville, Olympic Dam, Granny Smith, Leinster and Ballarat
✓	Civil TMM G R O U P	Australia	Coking Coal Mining Services	Civil and rehabilitation work at Peak Downs, Saraji, Poitrel and South Walker Creek

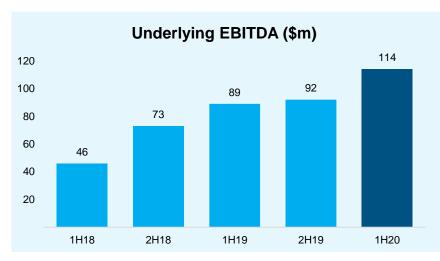


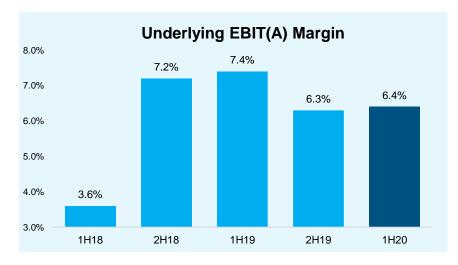
1H20 Results

Financial Performance



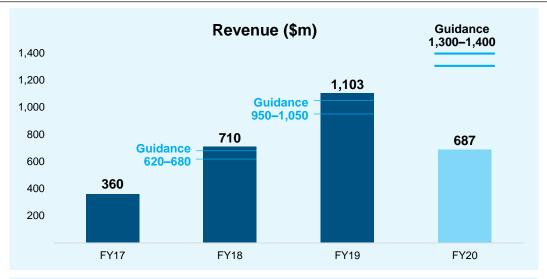


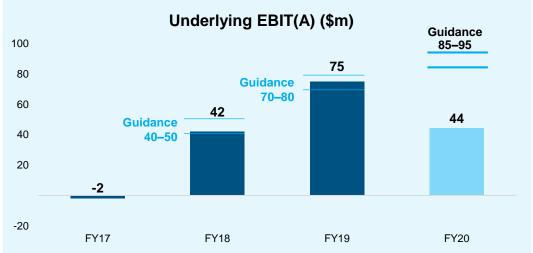






Delivering strong growth in line with guidance





Profit and Loss

\$ Millions	1H19	1H20	Change
Revenue	542.2	686.7	▲ 27%
EBITDA ¹	89.1	114.0	▲ 28%
EBITDA margin	16.4%	16.6%	
EBIT(A) ¹	39.9	44.1	▲ 11%
EBIT(A) margin	7.4%	6.4%	
Net finance costs	(4.8)	(7.6)	
PBT(A) ¹	35.1	36.5	4 %
PBT(A) margin	6.5%	5.3%	
Tax expense	(2.8)	(5.0)	
Effective Tax rate	7.9%	13.8%	
NPAT(A) ¹	32.3	31.5	v 2%
NPAT(A) margin	6.0%	4.6%	
EPS(A) ¹ (basic)	1.53 cps	1.50 cps	▼ 1%
Reported NPAT ²	23.6	28.7	▲ 22%
Reported EPS ² (basic)	1.11 cps	1.37 cps	23 %
Dividends per share	-	0.25 cps	

- Strong result 1H20 revenue and EBIT(A) of \$686.7m and \$44.1 million, up 27% and 11% respectively.
- Earnings driven by organic growth, GBF contribution (5 months) and new work including Boston Shaker.
- EBIT margin lower as expected. Includes lower margin in GBF business, to improve with scale as planned. Integration on track.
- No Australian tax expense due to deferred tax assets.
 Expect benefit over next 2 years and effective tax rate of ~15%.
- Interim dividend of 0.25 cps (30% franked) declared.
- Immaterial impact from AASB16 leases adoption, effective 1 July 2019 (see Appendix).

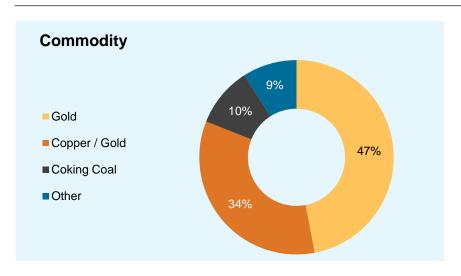
^{1.} Underlying earnings from continuing operations, refer to reconciliation on slide 27

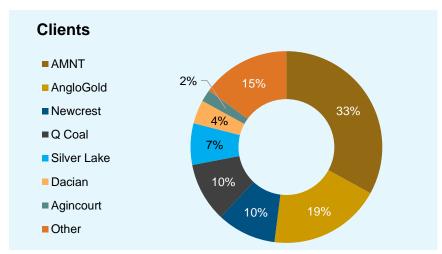
^{2.} Continuing Operations

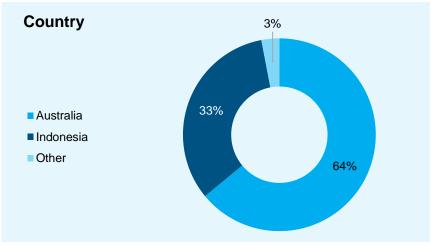
^{3.} Columns may not add due to rounding

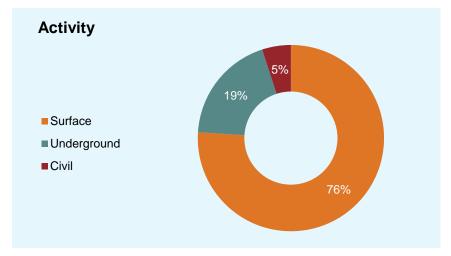


1H20 Revenue Diversification

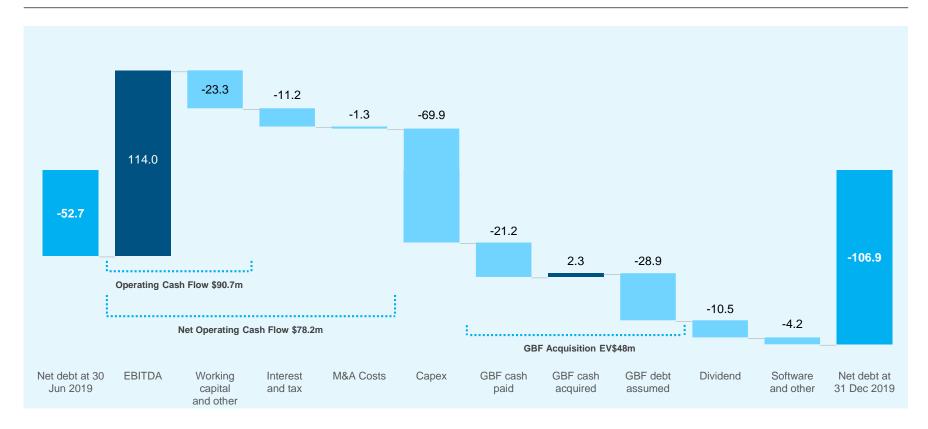








Cash Flow – Net Debt waterfall



- Strong operating cash flow of \$90.7m, up 162% on 1H19
- Solid EBITDA cash conversion of 79.5% expect to improve in 2H in line with full year target of 85% conversion
- 1H20 capex \$69.9m. FY20 capex expected to be \$155m (\$85m is sustaining capex) supports existing and new contract wins (including Silver Lake), and adoption of new automated drills and diesel-electric trucks

Balance Sheet

\$ Millions	FY19	1H20
Cash	113.2	114.2
Receivables	200.8	235.4
Inventories	45.8	55.8
Property, plant and equipment ¹	424.9	487.2
Intangible assets and goodwill	10.2	19.4
Other assets	30.0	28.0
Total assets	824.9	939.9
Payables	168.6	177.4
Financial debt	165.8	221.0
Lease debt		16.7
Other liabilities	42.8	57.3
Total liabilities	377.3	472.4
Total Equity	447.6	467.5
Net Debt / (Cash)	52.7	106.8
Net Tangible Assets (NTA)	20.3 cps	20.8 cps
Gearing ²	10.5%	18.6%
ROACE ³	13.9%	14.6%
ROE⁴	13.2%	13.7%

- Significant movement reflects GBF acquisition including goodwill \$5.8m
- Robust balance sheet Gearing 18.6%, Net Debt/annualised EBITDA of 0.5x
- Balance sheet protection 60% of PPE is subject to put call options and/or used on life of mine contracts
- Balance sheet supports continued sustainable dividends
- Financial debt comprises:
 - \$204m equipment lease facilities (including \$28.9m assumed on GBF acquisition)
 - \$17m working capital facility (undrawn headroom of \$41m)
- Lease debt recognised on adoption of AASB16 (see Appendix)

^{1.} Includes lease receivable related to Byerwen excavators

^{2.} Net Debt / (Net Debt + Equity)

^{3.} Underlying EBIT (A) annualised / Average (Total Assets - Current Liabilities)

^{4.} Underlying NPAT (A) annualised / Average Equity

^{5.} Columns may not add due to rounding



Capital Allocation Policy & 1H20 Dividend

Policy to balance growth and cash returns to shareholders						
Objectives	Maintain financial strength					
Priorities	 Maintain strong balance sheet Ensure appropriate liquidity and gearing with regard to revenue visibility and outlook Retain flexibility to fund tender pipeline and accretive acquisitions Return capital to shareholders 					
1H20 Dividend	 Board has reinstated sustainable dividends 1H20 interim dividend of 0.25 cents per share 30% franked Record date of 17 March 2020 Payment date of 2 April 2020 					



Strategy and Outlook



Strategy on track

Our strong order book with excellent revenue visibility underpins a focus on execution of work in hand and pursuit of new opportunities

A premium provider of contract mining services across the mining value chain, delivering consistent returns and stable employment

Safety

Safety performance across operations a core priority

Execution and Relationships

Improve operating margins and ensure project performance at or above expectations with commitment to strong client relationships

Technology

Invest in innovation and technology striving for increased efficiency and productivity

People and Culture

Proactive, positive culture with people empowered to make decisions, who are accountable and appropriately rewarded

New Work

Macmahon remains focused on winning new work across a diverse spread of commodities, clients and geographies

Diversification

Grow our core mining business with a focus on underground and rehabilitation, including exploring M&A opportunities





Surface



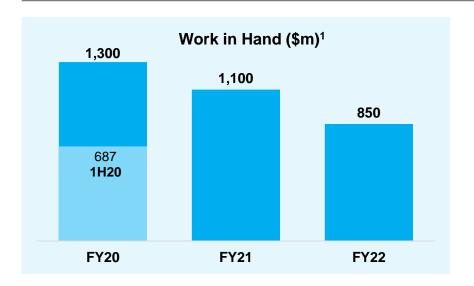
Underground

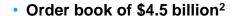




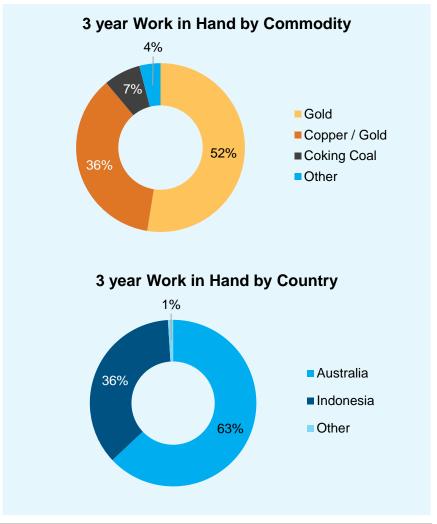
Rehabilitation Emerging

Work in Hand





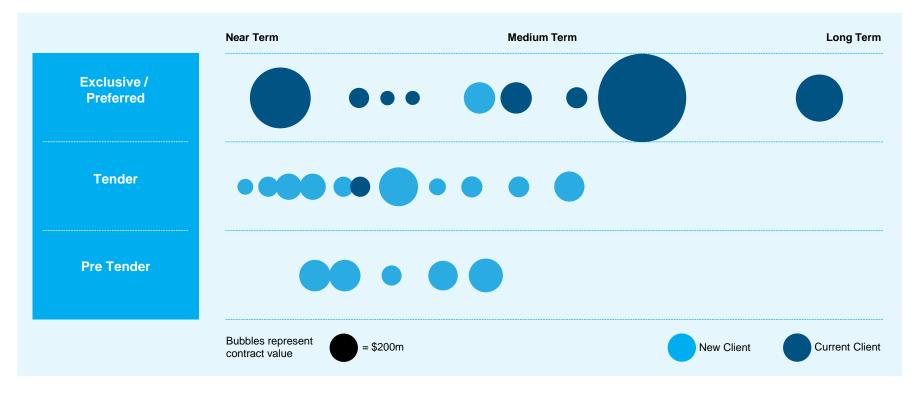
- Existing order book underpins FY20 growth before any civil and underground churn work
- Solid medium term earnings visibility with largely long term alliance style contracts
- Majority of order book (88%) is exposed to Copper/Gold and Gold
- Majority of order book (63%) is Australian based earnings



^{1.} Excludes Civil and JV revenue

^{2.} Includes SLR letter of intent extension

Tender Pipeline



- 25 tender opportunities worth \$7bn+, split primarily between Australia and Indonesia, and gold, base metals, lithium and coking coal
- \$4.5bn+ exclusive or preferred tenderer
- \$4.5bn+ current clients
- Potentially \$2 \$4bn to be awarded in 2020

FY20 Priorities and Outlook

FY20 priorities:

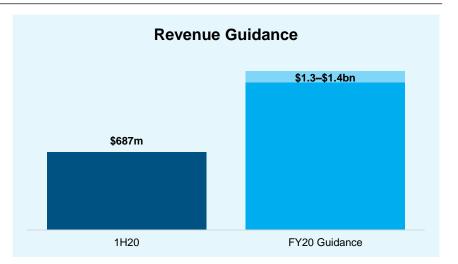
- Lock in additional contract expansions / new work
- Build on strong safety culture
- Enhance and diversify earnings by targeting further growth in underground and civil businesses
- Maintain disciplined management of capital to ensure strong returns on capital and cash conversion
- Invest in mining technology and digital transformation

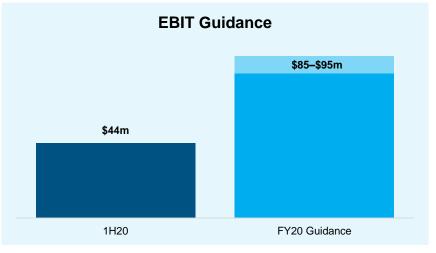
FY20 guidance¹ increased to:

- Revenue of \$1.3bn \$1.4bn
- EBIT(A) of \$85m \$95m

Positive outlook supported by:

- ✓ Order book of \$4.5bn
- ✓ FY20 work in hand of \$1.3bn
- √ \$7bn+ tender pipeline
- Solid balance sheet protected by security arrangements on significant fleet





^{1.} Guidance assumes an exchange rate of AUD:USD 0.70, and excludes the impact of one-offs, and amortisation related to GBF Group acquisition

Thank You



Contact

Chris Chong

Investor Relations and Corporate Development cchong@macmahon.com.au

Mick Finnegan

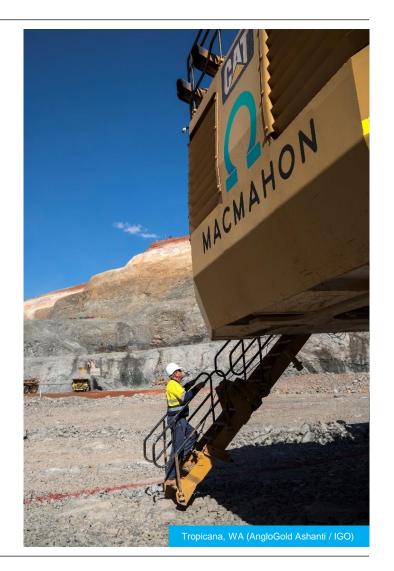
CEO & MD mfinnegan@macmahon.com.au

Giles Everist

CFO

geverist@macmahon.com.au

www.macmahon.com.au





Appendix

Corporate Overview

Capital Structure

Share Price ¹	\$0.29
Fully paid ordinary shares (m)	2,155
Market Capitalisation	\$625.0m
Cash at 31 December 2019	\$114.2m
Debt at 31 December 2019	\$221.0m
Enterprise Value	\$731.8m

Directors and Senior Management

Eva Skira Non-Executive Chair Non-Executive Director Vyril Vella Alex Ramlie Non-Executive Director Arief Sidarto Non-Executive Director **Bruce Munro** Non-Executive Director Hamish Tyrwhitt Non-Executive Director CEO and MD Michael Finnegan Giles Everist **CFO Greg Gettingby** Chief Development Officer

Analyst Coverage

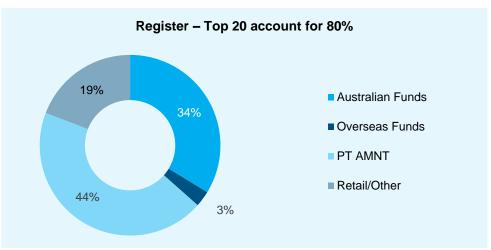
Argonaut Ian Christie
Euroz Gavin Allen
Hartleys Trent Barnett
Moelis Sean Kiriwan

Index ASX300

Liquidity - Daily Average Value \$400k+

1. As at 21 February 2020





Map of Operations

Offices

- Perth
- Brisbane
- Jakarta
- Kalgoorlie

Workshops

- Perth
- 4 Boulder
- Coppabella
- 6 Lonsdale

Surface Mining

- 7 Argyle
- Batu Hijau
- Byerwen
- 10 Kanthan
- 11 Langkawi
- 12 Lhoknga
- Martabe
- Mt Keith
- Mt Morgans
- Telfer
- Tropicana

TMM Group

- 18 Norwich Park
- 19 Peak Downs
- 20 Poitrel
- 21 Rolleston
- 22 Saraji

Performance **Enhancement**

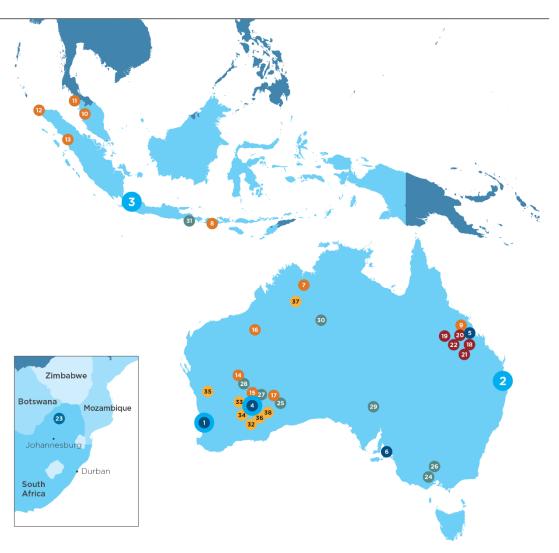
23 Mogalakwena

Underground Mining/Services

- 24 Ballarat
- 25 Boston Shaker
- 26 Fosterville
- 27 Granny Smith
- 28 Leinster
- 29 Olympic Dam
- 30 Tanami
- 31 Tujuh Bukit

GBF Underground

- 32 Cock-eyed Bob
- 33 Comet Vale
- 34 Daisy Milano
- 35 Deflector
- **36** Maxwells
- 37 Nicolsons
- Santa



Batu Hijau – world class asset

AMNT

- AMNT is an Indonesian mining company that acquired 82.2% of Batu Hijau mine from Newmont and Sumitomo in November 2016
- Supportive strategic shareholder and two board representatives

Batu Hijau

- Open pit, copper-gold porphyry located on Sumbawa, Indonesia
- Second largest copper-gold mine in Indonesia (behind Grasberg)
- Infrastructure includes: 120ktpd processing plant, 158MW coal-fired power plant, Benete port, town-site
- · First quartile of the global copper cost curve
- Conducting smelter feasibility currently
- Investigating significant extension of the Batu Hijau pit

Performance Update

- Project performing well achieving record productivities
- FY20 guidance does not include any potential gain share

Elang

- Potential to extend scope of work to Elang if developed
- Elang is one the world's largest undeveloped copper-gold porphyry deposits with a 13 billion lb Cu/ 20 million oz Au resource¹
- Potential production of ~365mlbs Cu and ~480k oz Au per annum¹





1. PT Medco Energi Internasional Tbk company website (see www.medcoenergi.com)



Delivering value through technology

Finance

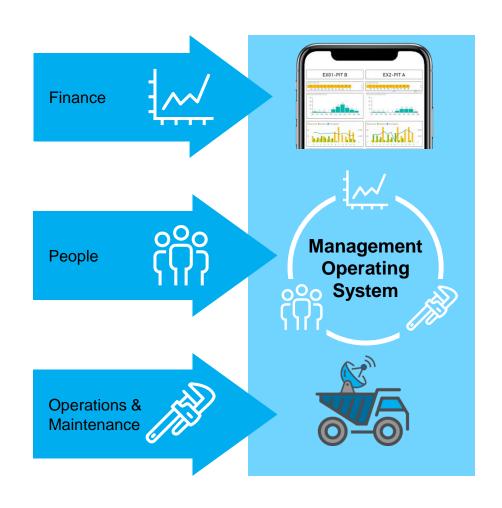
Successful implementation of single ERP

People

 Rollout of Cloud Based HRM Technology - driving improved employee engagement, training outcomes and performance

Operations & Maintenance

- Deployed technology to unlock efficiencies, including:
 - Longer Tyre Life
 - Reduced consumable costs
 - Improved cycle times
 - Condition based maintenance
 - Improving data quality via in-house development of an Underground Production Reporting System



ESG – achievements and focus

Environmental

- Rehabilitation Batu Hijau, Tropicana, Peak Downs and South Walker Creek
- Installed solar panels at head office produce 400,000kWh pa
- Climate Change Position Statement seek continual improvement in energy efficiency across business to reduce carbon intensity
- Electric trucks Byerwen and Tropicana
- Bio-fuels Batu Hijau and Martabe
- ISO AS/NZS 14001 certified environmental system

Social & Community

- Cancer 200: Ride for Research raised \$235k
- Regional and local sporting club sponsorships
- Industry membership and education sponsorships
- Red Cross Bushfire support
- QCoal Ca\$hEdUp program support regional education
- Creation of Jangga Aboriginal Green program with QCoal
- Carey Mining Get Into Mining program
- Doorn-Djil subsidiary of Macmahon

Safety, Health, Quality

- Continued improvement in safety record low TRIFR
- Promoted mental and physical health workplace
- Implemented Strong Minds, Strong Mines Program
- Winner of WA Mental Health Award 2019 'Mentally Healthy Workplace'
- Diversity Policy specific areas of focus: Indigenous and gender
- Expanded apprenticeship and traineeship programs
- People turnover 11.5%
- AS/NZC 4801, AS/NZS ISO 9001, OHSAS 18001 certification

Governance

- Code of Conduct Policy Anti-bribery and Corruption and Conflict of Interest framework
- Induction and annual employee Code of Conduct training
- Updated Whistleblower policy
- 7 Board members 4 independent (including Chair)

Reconciliation of Non-IFRS Financial Information



© Mailliana	41140	41100
\$ Millions	1H19	1H20
Profit for the year (as reported)	23.5	28.7
Add back: Loss from discontinued operations (net of tax)	0.1	-
Less: Profit from discontinued operations (net of tax)	-	-
Net profit after tax from continuing operations (as reported)	23.6	28.7
Add back:		
Share Based Payment expense	1.4	1.3
Class Action Settlement	7.3	-
M&A transaction costs	-	1.3
GBF customer amortisation (A)	-	0.2
Underlying Net profit after tax (NPAT)(A)	32.3	31.5
Add back: Tax expense	2.8	5.0
Underlying Profit before tax (PBT)(A)	35.1	36.5
Add back: Net finance costs	4.8	7.6
Underlying earnings before interest and tax (EBIT)(A)	39.9	44.1
Add back: Depreciation and amortisation expense (excluding GBF customer amortisation)	49.3	69.9
Underlying earnings before interest, tax, depreciation and amortisation (EBITDA)	89.1	114.0
Weighted Average Number of Shares (m)	2,115	2,095
Underlying basic EPS(A) (cents)	1.53	1.50

^{1.} Columns may not add due to rounding



Lease Accounting – minor impact

1H20 financial impact of new leasing standard – AASB16

 AASB 16 provides a new lessee accounting model which requires a lessee to recognise assets and liabilities for all leases with a term of more than 12 months. Depreciation on the leased asset and interest on lease debt are recognised in the profit and loss statement.

Metric	Change	Comment	
Profit & Loss			
EBITDA	▲ \$1.8m		
EBIT	▲ \$0.3m		
PBT	▼ \$0.1m		
Balance Sheet			
PPE	▲ \$16.4m	Primarily relates to office lease	
Lease Debt	▲ \$16.7m	Primarily relates to office lease	
Cash Flow		No net impact, only change to classification	
Operating Cash Flow	▲ \$1.4m		
Financing Cash Flow	▼ \$1.4m		

Cash Flow

\$ Millions	1H19	1H20
EBITDA	89.1	114.0
Movement in receivables	(30.3)	(8.8)
Movement in inventory	(3.8)	(2.9)
Movement in payables and provisions	(12.8)	(13.0)
Other	(7.5)	1.4
Interest and tax (paid) / received	(10.0)	(11.2)
Class Action Settlement	(7.6)	-
M&A costs	-	(1.3)
Net operating cash flow	17.1	78.2
Capital expenditure (cash)	(25.5)	(36.7)
Payment of software	-	(3.2)
Proceeds from sale of assets	0.2	0.9
Net repayment of financial & lease debt	(9.8)	(8.7)
Shares purchased on market for LTIP	(11.3)	-
GBF acquisition (net of cash acquired)	-	(18.9)
Dividends	-	(10.5)
Other	(3.8)	-
Net cash flow	(33.1)	1.2
Operating cash flow ¹	34.6	90.7
EBITDA conversion	38.8%	79.5%
Capex ²	87.6	69.9

^{1.} Net Operating cash flow excluding interest, tax, class action settlement and M&A costs

^{2.} PPE and lease receivable

^{3.} Columns may not add due to rounding

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