

### **Disclaimer**

This Presentation has been prepared by Lynas Corporation Limited (ABN 27 009 066 648) (Lynas or the Company) This Presentation contains summary information about Lynas and its subsidiaries (Lynas Group) and their activities current as at the date of this Presentation. The information in this Presentation is of general background and does not purport to be complete or to comprise all the information that a shareholder or potential investor in Lynas may require in order to determine whether to deal in Lynas shares. It should be read in conjunction with Lynas Group's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange (ASX), which are available at www.asx.com.au. This document is not a prospectus or a product disclosure statement under the Corporations Act (Cth) 2001 (Corporations Act) and has not been lodged with ASIC.

#### Not investment or financial product advice

This Presentation is for information purposes only and is not financial product or investment advice or a recommendation to acquire Lynas shares and has been prepared without taking into account the objectives, financial situation or needs of individuals. Before making an investment decision, prospective investors should consider the appropriateness of the information having regard to their own objectives, financial situation and needs and seek financial, legal and taxation advice appropriate to their jurisdiction. Lynas is not licensed to provide financial product advice in respect of Lynas shares. Cooling off rights do not apply to the acquisition of Lynas shares.

#### Financial data

All dollar values are in Australian dollars (A\$) unless stated otherwise and financial data is presented within the half year ending 31 December 2019 unless stated otherwise. Any pro forma historical financial information included in this Presentation does not purport to be in compliance with Article 11 of Regulation S-X of the rules and regulations of the US Securities and Exchange Commission.

#### **Future performance**

Past performance information given in this Presentation is given for illustrative purposes only and should not be relied upon as (and is not) an indication of future performance. This Presentation contains certain "forward-looking statements". The words "expect", "should", "could", "may", "will, "predict", "plan", "scenario", "forecasts", "anticipates" "estimates" and other similar expressions are intended to identify forward-looking statements. Indications of, and guidance on, future earnings and

financial position and performance are also forward-looking statements. Forward-looking statements, opinions and estimates provided in this Presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions. Such forward-looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. There can be no assurance that actual outcomes will not differ materially from these forward-looking statements.

#### Investment Risk and other risks

An investment in Lynas shares is subject to investment and other known and unknown risks, some of which are beyond the control of Lynas Group, including risk factors associated with the industry in which Lynas Group operates, such as: nature of mineral exploration and production; mineral and ore reserves; operations risks; project development risks; market price and demand risk; credit and market risks; regulatory, political and environmental risks; tax and other risks generally relating to equity investment.

#### Not an offer

This Presentation does not constitute an offer to sell, or the solicitation of an offer to buy, any securities in the United States. Any securities described in this Presentation have not been, and will not be, registered under the U.S. Securities Act of 1933 (the "Securities Act").

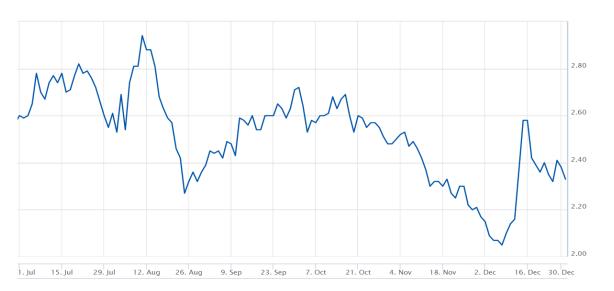
#### Disclaimer

Lynas and its affiliates, officers, employees, agents and advisers have not authorised, permitted or caused the issue, dispatch or provision of this Presentation to any third party. Lynas, its related bodies corporate and their respective affiliates, officers, employees, agents and advisers to the maximum extent permitted by law, expressly disclaim all liabilities in respect of any expenses, losses, damages or costs incurred by you as a result of the information in this Presentation being inaccurate or due to information being omitted from this Presentation, whether by way of negligence or otherwise, and make no representation or warranty, express or implied, as to the fairness, currency, accuracy, reliability or completeness of information. The information in this Presentation remains subject to change without notice.



### Building on our unique market position

Key Metrics	
ASX Ticker	LYC
ISIN	AU000000LYC6
Shares Outstanding as at 31 December 2019	697,378,577
Cash Balance (31 December 2019)	A\$111.8m
Debt as at 31 December 2019	US\$145m JARE US\$13.7m Conv Bond
Enterprise Value as at 31 December 2019	A\$1.85b



- Mt Weld: A true Tier 1 resource
- Lynas Malaysia: The world's largest, most modern RE plant designed on best practice sustainability principles
- World's 2<sup>nd</sup> largest Rare Earths producer and only rest of world producer of scale
- Comprehensive approach to safety and sustainability; environmental stewardship and community engagement
- Continued process and product innovations
- Quality, long term customer relationships with manufacturing supply chains around the world



## Delivering solid HY performance in challenging conditions

**Revenue** \$180.1m

Closing cash balance \$111.8m

Revenue stable despite weak market conditions:

Revenue: \$180.1m

NPAT: \$3.9m

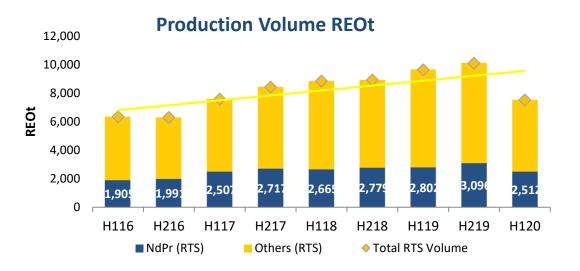
EBIT: \$8.4m

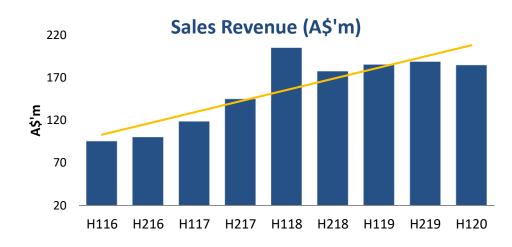
EBITDA: \$44.2m

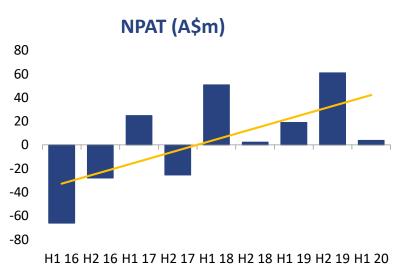
- Met NdPr demand from key customers. Offset lower market prices with a higher value product mix
- Cash flows from operating activities of \$39.1m (H1 2019: \$41.2m)
- Closing cash balance of \$111.8m (H1 2019: \$53.7m)
- Significant progress made on Lynas 2025 initiatives to diversify industrial footprint by establishing new processing facilities in Kalgoorlie and the United States
- Achieved 461 days Lost Time Injury free at Lynas Malaysia in August 2019
- Received a "Very Satisfactory" audit result from Malaysia's AELB, the highest performance rating available.
- Malaysian operating licence renewed for three years to March 2023, as announced on 27 February 2020.

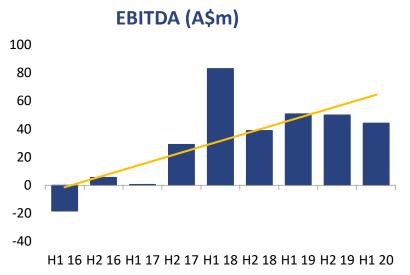


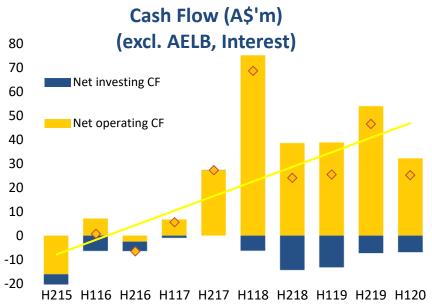
## Delivering solid HY performance in challenging conditions













## Meeting our commitments to Malaysia

### **Lynas Malaysia Operating Licence renewed for 3 years**

- The licence is subject to certain conditions which Lynas is confident to meet:
  - Start process of developing the Permanent Disposal Facility (PDF) within the 1<sup>st</sup> year of licence
  - Submit a work development plan for the construction of the PDF and report on its status to the Malaysian Atomic Energy Licensing Board (AELB).
  - Cease import of raw materials containing Naturally Occurring Radioactive Material (NORM) into Malaysia after July 2023.
  - Maintain US\$50m AELB deposit





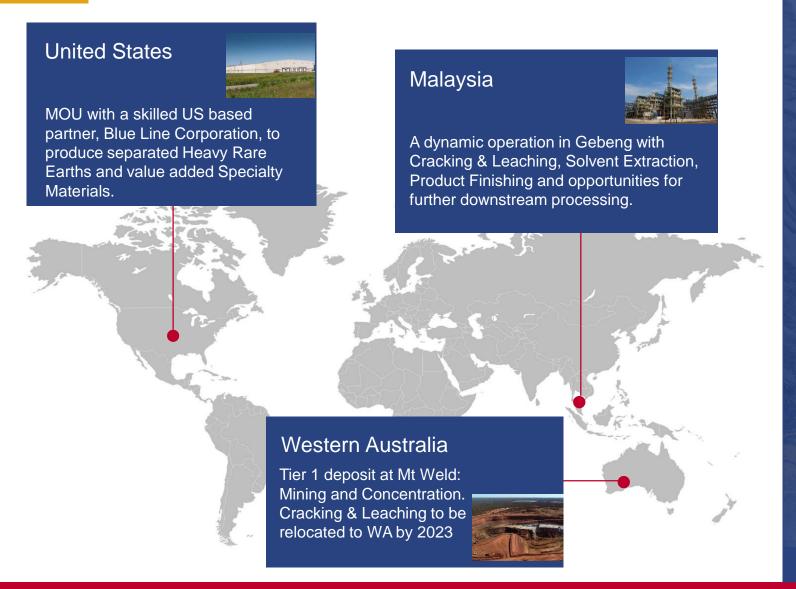
#### **Ongoing Commitments**

- Operate Safely: Compliant with all relevant regulation
- Employ locally: 97% of staff are Malaysian
- Buy Locally: RM600m spent in Malaysia each year
- Develop skills: 19k hours of staff training, STEM training sponsorship
- Engage and educate local stakeholders and communities
  - >500 visitors welcomed to the plant during the half year
  - February 2020 Open Day had >2000 visitors
  - Community exhibitions and information booths
  - New Communication campaign in major Malaysian media
    - Recognized by Lang International with 'Best in CSR Award'





## **Diversifying** our industrial footprint



# **Excellent Progress on Lynas 2025** growth plan

Project team formed

 Project Office established and staffed in Perth

Kalgoorlie confirmed as location for new C&L plant

Option signed on specific site

Key stakeholder engagement plan well progressed at local, state and federal level

Compliant tender for Heavy Rare Earth separation submitted to Us Government



### Making significant progress on Lynas 2025 initiatives



Mt Weld, WA: Production ramp up to meet forecast demand growth



Kalgoorlie, WA: Building a new Cracking & Leaching in WA



Malaysia: Investing in increased downstream processing, product range, recycling



United States: Filling a market gap with new separation and product finishing capability

### **H1 FY20 Progress**

- Increasing Dysprosium (Dy) and Terbium (Tb) content of SEG by blending Duncan ore into the feed
- Optimising circuit changes
  pre-leach to reduce
  carbonate levels in
  concentrate
  - kiln drying of concentrate

- Option signed on industrial site in Kalgoorlie for new plant (Dec 2019)
- Kalgoorlie processing plant awarded Lead Agency status by the Government of Western Australia (Dec 2019)
- Major Project status awarded by the Australian Government (Feb 2020)

- La and Ce quality improvements delivered increased average selling price during the half year
- Completed circuit upgrades to further improve product quality
- Advanced plans for proposed Texas separation plant developed with Blue Line Corporation following signing of MOU on 20 May 2019
- Compliant tender submitted to U.S. Department of Defense for Heavy Rare Earths processing facility in the United States (Dec 2019)



## Producing critical minerals for the low carbon economy





































- Lynas was designed from the ground up as a state-of-the-art environmentally-responsible Rare Earths operation
- Certified to OHSAS 18001 (Occupational Health and Safety Management Systems), ISO 14001 (Environmental Management Systems) and ISO 9001 (Quality Management Systems)
- Life Cycle Assessment with selected partners
- Awarded Gold EcoVadis CSR rating ranking in the top 5% of 55,000 companies evaluated
- Released first Sustainability Report in 2019



