

25 March 2020

Solo Crisis Management Launched and Key Contract Secured with KiwiRail

Vault Intelligence Limited (ASX: VLT) (Vault or the Company), a leading software provider in workforce performance and protection is pleased to announce New Zealand Government owned **KiwiRail** as a new customer for Vault's **Solo Crisis Management** solution.

- ✔ Vault has significantly **strengthened** the capability of its **product range** and reach with the release of the **Solo Crisis Management** solution as part of the **Solo Ecosystem**
- ✔ Solo enables organisations to manage business continuity and performance through any crisis and is configured in compliance with the principles of relevant **International Standards**. **Solo** enables businesses to **manage their workforce** through crises, such as **COVID-19**, by being able to **communicate with, connect and protect workers globally** whether they be onsite, remote, isolated, quarantined or working from home
- ✔ Vault is pleased the **New Zealand Government owned KiwiRail** has **selected Solo** for its crisis management across its entire Group, and will commence **rollout immediately**
- ✔ **KiwiRail's** commitment for Solo is for an initial six months, subject to extension
- ✔ Vault expects to enter into **additional contracts** given current interest in the Vault Solo Crisis Management solution. Given the **shortened sales cycle** and rapid implementation capability of the solution it is also expected to result in **earlier cash flow**

Solo Crisis Management

Vault Solo, used for **Crisis Management** is a SaaS based solution utilising web-based dashboards, mobile phones and wearables to allow workforces to continue to operate whether they are onsite, deployed locally, overseas, travelling, working remotely or are isolated, quarantined or working from home. Through Solo, businesses are able to communicate with, connect and protect their workers, minimising the loss of productivity and

disruption in times of a crisis or when implementing a business decision that calls for greater remote working.

Solo Crisis Management provides an essential mechanism to organisations that have enacted their Business Continuity Plans, in a Crisis Management situation to help sustain and operate a business, including through a crisis such as COVID-19. Solo provides real time visualisation and insights into the wellness and status of their workforce.

Target Group for Distribution and Deployment

Vault has been working with a number of large customers domestically and globally seeking a solution to manage their staff in a crisis situation, including the COVID-19 crisis. Interest and opportunities as a result of the release of Solo Crisis Management are broad, across all sectors and geographies. Vault is actively promoting the Solo Crisis Management solution globally given the solution is:

- Scalable from SME businesses through to multinational organisations
- Deployable globally for use in countries, organisations and multinationals that are either high risk, or require Crisis Management solutions
- Ideally suited and critical to the needs of essential private, public and government services and organisations which need to continue to operate through a crisis
- Highly desirable for businesses that are planning or enacting the remote worker concept to ensure business continuity during a crisis such as responding to the effects and rapid spread of COVID-19

David Moylan, CEO and Managing Director at Vault said, *“During these difficult times we are assisting organisations in communicating with and protecting their workforces. Our Solo solution has always enabled organisations to better manage remote workforces but the tailoring of the solution to specifically address Crisis Management further demonstrates the substantial capability of Solo.*

KiwiRail, amongst other large global enterprises, are increasingly looking for rapidly deployable, cost effective and simple solutions and we look forward to assisting more organisations meet their Crisis Management goals.”

KiwiRail



KiwiRail Holdings Limited (KiwiRail) is a state owned enterprise (SOE) and moves approximately 25% of New Zealand's exports, transports more than one million tourists and helps enable 34 million commuter journeys a year. KiwiRail is one of New Zealand's largest

landowners and a significant landlord with 18,000ha of land, more than 1500 buildings and a property portfolio worth \$3.6 billion.

This Announcement was authorised by the Board of Vault Intelligence Limited.

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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS business specialising in the development of workforce performance technologies to deliver significant productivity benefits to organisations, whilst managing the risk, safety, security and protection of their workers.

Vault Technology empowers modern businesses with two enterprise leading platforms (Vault Enterprise and Vault Solo), which are enhanced through mobility and IoT wearables to deliver tangible benefits in workforce performance and protection.

Vault delivers its enterprise-level software, mobility and wearable solutions to 1,000,000+ people across 30 industries and various parts of the world.

Further information on how Vault technology can assist in managing, protecting and improving the efficiency of your workforce can be found at www.vaultintel.com.

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