

30 June 2020




Vault Intelligence Operational Update





Key Customer Signings and Extensions in Multiple Geographies and Segments during Strong Q4 Performance

Vault Intelligence Limited (**ASX:VLT**) (**Vault** or **the Company**) is pleased to provide an operational customer update as Vault continues to ramp-up major contracts, generate new signings and extend coverage in all geographies.

Vault is a SaaS Software Technology business specialising in the development of workforce performance technologies to deliver significant productivity benefits to organisations, whilst managing the risk, safety, security, protection and connection of their workers.

Key Highlights

-  **Singapore blue-chip** customer commits via Vault Partner, **M1**, to rapidly upscale from 1,000 Solo Licenses to **7,500 Solo licenses** on wearable devices using the **Samsung Galaxy Watch**. Over 2,500 devices were provisioned in June with the ramp-up significantly in advance of the contracted rollout schedule and is one of **Samsung's largest global deployments** of the **Galaxy Watch**.
-  **MePACS** (part of Peninsula Health) executes agreement with Vault and **launches MePACS Solo** into the **B2C** market for **aged care** with the initial bulk order received. Continued demand is driving new orders as MePACS launches a multi-media campaign with the MePACS Solo watch, **designed specifically for aged care** with several unique features to maximise the safety, protection and connection of the wearer with the **MePACS 24/7 response centre**. MePACS currently provides **response centre services for approximately 40,000 seniors**.
-  **ADT** and **SurePlan** are experiencing significant pipeline growth across Australia and NZ, with **material contracts expected in Q1**. Vault Solo alerts and key functional capabilities have now been **fully integrated into the ADT Monitoring Centres**. Vault has also provisioned a **comprehensive management portal** to allow ADT (and other partners) to directly manage provisioning and support of Vault Solo, thereby increasing operational efficiencies and speed for customers.

-  **Vodafone NZ** signs as a **major reseller partner** in NZ with Vodafone front line sales staff and solution architects trained and a **major go-to-market campaign** underway. Vodafone is focused on assisting businesses with their business continuity through the capabilities provided by **Vault Solo**. The initial focus will be aligned to **Vodafone's Top 200 customers**
-  Vault partner **Vita Group** signs up **Aruma** with Vault Solo to protect carers in disability care after a successful extended trial. This is a significant step for **Vault in the Health Sector** and coupled with the rollout into the **aged care vertical** establishes a **platform for expansion** in the sector, which is under significant pressure to embrace technology and improve services to consumers following the Royal Commission review in Australia.
-  **Restaurant Brands Limited**, a longstanding Vault customer extends use of Vault products in the US with commitment to an additional **70 stores in California** to be deployed in Q1 FY21. This will take the total number of Restaurant Brands locations where Vault products are deployed to over **350 stores**.
-  In addition to the aforementioned significant customer developments, in the quarter Vault **extended agreements** and/or signed **new agreements** with over **30 customers** in the quarter including but not restricted to; **NZ Post, Visy Recycling, HirePool, Sorbent, Asaleo Care, DB Breweries** and multiple councils across NZ & Australia.

Vault will be pleased to update the market in more detail in the Quarterly 4C due before the end of July 2020.

This Announcement was authorised by the Board of Vault Intelligence Limited.

Ends.

For more information:

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About Vault Intelligence Limited

Vault Intelligence Limited (ASX: VLT) is an online/SaaS business specialising in the development of workforce performance technologies to deliver significant productivity benefits to organisations, whilst managing the risk, safety, security and protection of their workers.

Vault Technology empowers modern businesses with two enterprise leading platforms (Vault Enterprise and Vault Solo), which are enhanced through mobility and IoT wearables to deliver tangible benefits in workforce performance and protection.

Vault delivers its enterprise-level software, mobility and wearable solutions to 1,000,000+ people across 30 industries and various parts of the world.

Further information on how Vault technology can assist in managing, protecting and improving the efficiency of your workforce can be found at www.vaultintel.com.

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