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CUNIENIS	
020 Highlights <b>3</b>	KWB Gro
Chairman's Letter4	Bedshed
EO's Address	Board of
Vho Are We?6	Executive

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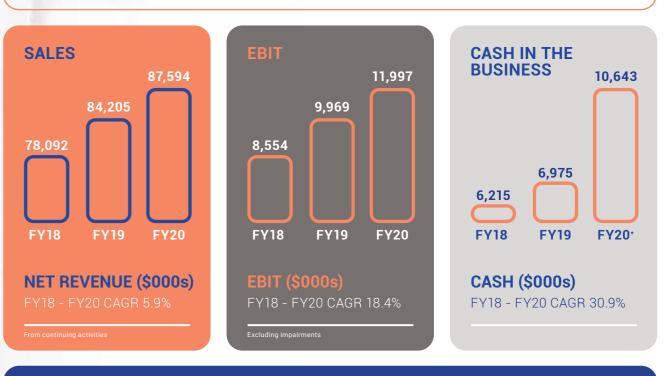
KWB Group1	0
Bedshed	2
Board of Directors	4
Executive Team1	6
Consolidated	
Financial Reports1	8

# 2020 HIGHLIGHTS

We are pleased to present the results for the FY20 year and to report that the commitment of our people. We have worked together to deliver on the strategic and operational initiatives that we considered would add value during these challenging times. This is testament to our Joyce Way business model.

We divested Lloyds Online Auctions. Together with the Lloyds team, we grew the business threefold; the business now sits better with new owners.

In the year, we have continued to enact 'good governance' and follow a prudent approach. This has led to a number of impairments which the Board feel are justified in the current environment (for details see notes 16 and 18 in these financial statements).



In uncertain times a key 'risk mitigation' strategy is to maximise cash within the business and Joyce has delivered a significant increase with +52% increase in liquid funds year on year.

# Joyce group has continued to deliver increased earnings in its ongoing operations, and have strengthened our cash position considerably. This is due primarily to the

# **CHAIRMAN'S LETTER**

We are pleased to report the Joyce Corporation has had another successful year with an increase in our Earnings Before Impairment, Interest and Tax of over 20%. It is pleasing the company was able to safely navigate the COVID-19 environmnent while improving its underlying performance. This has been a huge achievement given what the organisation has been through this year. I am mindful that in my last address I referred to an 'Economics Insights' article published by CommSec – the title of which read: 'Slowest retail spending in 28 years'. Today, that environment does not feel as bad as the last six months. Despite this, our underlying earnings have increased and as a Group we have generated significant levels of cash. Delivering on key, short term initiatives has reduced our risk in these turbulent times and set the Group up to take advantage of investment opportunities in the future.

This ongoing success is founded on our business model, under which we partner with business owners and for all parties to benefit from the others' strengths. Joyce benefits from the specialised expertise, passion and drive of these business owners, and Joyce provides the structure, guidance and strategy to maximise the earnings potential of these businesses. In some circumstances, where there are clear benefits for all parties, we are able to divest so the business can continue its iournev into the future and Jovce has funds to re-invest in other opportunities.

In FY20, we divested Llovds Online Auctions and that business is now in the hands of owners who are committed to its growth in a challenging environment. In the four years we partnered with Lloyds, we helped it realise the following commercial outcomes:

- Grew the business to three times its original size;
- Supported the establishment of many new 'verticals', expanding into new lines of business;
- Delivered a national presence with geographic expansion into Victoria and Western Australia; and

 In the past 18 months led a restructure which reduced costs by 26%.

These achievements occurred while implementing an improved corporate structure, stronger governance, systems and effective reporting. We continue to have a good relationship with our now ex-partners and wish them every success in the future.

### Dividends

On 27 March, 2020, Joyce updated the market to advise that the Board had taken a prudent approach to the payment of the interim dividend, by deferring the final date of payment to 25 September, 2020. This ensured cash was maximised through a period of uncertainty thereby minimising risk for the organisation. Through this and a series of other initiatives the Group finished the financial year with 52% more cash than 12 months earlier.

With this in mind, the Board has determined to pay a fully franked final dividend of 2.7c per share, payable on 16 November 2020. The Board acknowledges that this is below previous vears, but believes it is prudent to preserve cash in the business whilst the uncertainty in markets related to COVID-19 remains.

### Acknowledgements

During the second half of the financial year we have experienced a once in a lifetime disruptive event, with the arrival of the COVID-19 pandemic. This required fast and decisive action to protect the value of our business, and I would like to acknowledge the role and contribution my fellow Directors have played and making those decisions. which have seen the Company emerge with renewed resilience and with sound financial strength. Special thanks to Jeremy Kirkwood, who chaired the COVID-19 sub-committee through the peak of the crisis. All of the Directors contributed their time and leadership generously to support our Executive team, which also spent many long hours through this period focusing on ways to navigate through what



is a significant global, societal and economic crisis.

Over the past two years, our Chief Executive Officer Keith Smith has worked tirelessly to deliver the necessary building blocks required for Joyce to be successful, and this has been especially true during the COVID-19 crisis. Our current position and result is testament to his ability to deliver for the Group. Joyce is stronger for his delivery and now is well-positioned to step into an unfamiliar future. Keith has decided to leave Joyce in pursuit of other opportunities. Positively for us, he has agreed to be flexible and support the on-boarding of new leadership for Joyce Corporation. We wish him every success in the future.

I too have chosen to step aside and pass on the role of Chair. As communicated in our announcement of 20 July 2020, this will be to Jeremy Kirkwood who is well gualified to lead the company's future growth. I will be staying on as a Non-Executive Director.

Our Divisional General Managers have delivered extraordinary outcomes in an environment that many have coined 'extraordinary times'. We decided to close the KWB operations for a short period, and once conditions stabilised rapidly reopened. Bedshed's team managed 32 franchisees through the pandemic, as well as managing company-owned stores, and Lloyds has reinvented its business model. It is clear we have exceptional leaders in our operating units.

Finally, our wider team have gone above and beyond what I and the Board could have expected for Joyce. They have supported Management in delivering important and rapid changes, like the deployment of our e-Commerce offering, while delivering strong commercial outcomes in a very difficult environment. I thank you all for the contribution you have made to Joyce in what was a very difficult, but ultimately rewarding, FY20.

With best wishes,

Mike Gurry – Chairman

# **CEO ADDRESS**

This year has been both a challenging and rewarding time to be the CEO of Joyce, COVID-19 threw up both business and personal challenges for everyone associated with the Company, including our people, our partners, our suppliers, and of course our customers.

I am proud to say that we have faced these challenges with unity and strength. As a result, we have closed the year in a good position with a strong balance sheet, including in excess of \$10.6m cash on hand, and the capacity to borrow further funds. Given the uncertainty in retail markets we faced at the start of 2020, we took decisive action to both preserve cash and position ourselves to be flexible so we could respond to both the constraints and opportunities of the economic effects of COVID-19. This was made possible by the dedication and flexibility of the wider team, and the leadership shown by all the Divisional General Managers.

We have seen our Continuing Operations progress down a path of growth, both in sales (+4.0%) and in Earnings Before Impairment, Interest and Tax (EBIT) (+20.3%). This is consistent with what we budgeted and was achieved in spite of the economic turmoil.

### **Our Partner Organisations** KWB

In FY20, the team delivered an EBIT result of \$11.3 million, representing a +18.9 per cent increase on the prior financial year. There remains significant geography to expand into and drive earnings further because. KWB's current footprint only covers 25 per cent of the Australian population.

The organisation, having closed all showrooms for a short period, is currently at order levels consistent with pre-pandemic volumes. During this period of rapid change, it was identified that improvements could be made to customer engagement, and this led to the development of a central customer

engagement team now facilitating seven days a week engagement with customers.

On 1 July 2020 the new showroom at Tweed Heads was opened as planned. This additional presence in NSW continues the geographic expansion and further sites are planned for FY21. We believe key sites will become available in the wake of the pandemic, principally in the Northern suburbs of Sydney.

### Bedshed

Bedshed continues to add value to Joyce with earnings in the past financial year growing by 48.2 per cent to \$3.6 million<sup>1</sup>, which follows the 13 per cent growth in earnings recorded in the previous year.

This result was achieved despite a significant drop off in trade during April. We made the conscious decision to continue to trade across the company-owned store and franchise network, while taking all the necessary precautions to protect the health of our people and our customers. This was in contrast to our larger competitors who closed all or large parts of their networks. This provided us with two distinct advantages - an ongoing ability to read the market, and continued engagement with our supply chain. In May and June when demand increased significantly, we were ahead of the competition and able to increase

our market share.

During the year the Bedshed team won the initial Large Format Retailers award for best Marketing Campaign of the Year, which is a huge accolade and a testament to the capability of the team. We also saw the rollout of our new systems across the network of 37 stores, which focuses on supply chain and managing the 'point of sale' experience for the customer. In addition to this we launched a new e Commerce offering, the trading performance of this route to market has already exceeded our expectations.



Not surprisingly, many potential franchisees put partnership plans on hold until they understood the potential effect of COVID-19 on the retail sector. We are now starting to see these opportunities re-emerge, but we are still in the early stages of recovery and this type of growth is more likely to come in the medium term. The Bedshed team will continue to execute on its franchisee recruitment plan, exceptional marketing and utilisation of new reporting technology to maintain earnings through what we expect to be a very fluid FY21.

### Lloyds

Having sold the investment in Lloyds Online Auctions, Joyce continues to engage and support Lloyds to ensure a seamless separation.

### Joyce

As a Group we have followed good governance and applied a prudent approach in assessing the carrying value of the assets on the balance sheet. This has led to impairments, \$4.4m in goodwill and \$1.1m in assets (principally the Howe St property asset). A detailed review is supplied in Note 16 and Note 18 in these accounts.

Joyce Corporation is now well placed to take advantage of organic and inorganic growth opportunities in the future. We have increased our financial strength and resilience despite the commercial impacts of the pandemic. Having delivered on what I had planned for the CEO role I see this as a natural point to hand over to a new CEO who will take Joyce on to the next phase of its journey. I would like to thank the Board, Executive, Partners and Teams for their support during my tenure and wish the Company every success in the future.

Sincerely,



Keith Smith

# WHO ARE WE?

Joyce Corporation is a fast-growing investment Group that partners with quality, small to medium Australian businesses that have a strong potential to grow. We use our unique capability in business development and governance, and combine that with our partners' energy and passion to create better businesses that deliver increased value for all our stakeholders.

Joyce Corporation aims to deliver above average returns and a strong dividend stream to its shareholders. Our business model is built on high ethical standards and a corporate culture driven by relentless, continuous improvement.

### Our partnership approach

We choose our business partners based on dynamism, energy and passion. While we commit to ongoing, year on year growth, we also look for opportunities that can deliver immediate results. Our partners include the KWB Group, a leader in the home renovations market focusing on kitchens and wardrobes. Additionally, we have one of Australia's most recognised brands, Bedshed, which is at the forefront of Australia's home furnishings market. Until recently we partnered with Lloyds Online Auctions, growing that brand to become a highly recognised Australian auction house that carved out specialty niches in classic cars and art.

In the four years we partnered with Lloyds we achieve the following together:

- Tripled the value of annual auction sales;
- Researched and stood up multiple new streams of business-like Art which is now the third largest Art auctioneer in Australia;
- Successfully restructured the organisation, removing 26% of the cost base at the time out of the organisation; and

• Despite the current economic landscape, improved moral.

We are constantly reviewing a range of markets for opportunities to create value for our partners and shareholders. We also take a disciplined approach to our partnerships, which are regularly reviewed to ensure that we are aligned in delivering value for all of our stakeholders. Where we can continue to add value, we will, but we do not assume that value can be added indefinitely. Where others can add greater value, we support businesses like Lloyds move to a different path.

The Board and the Executive are focused on growing our current business divisions and attracting new partners to support the growth plans of the Group.



### Joyce believes that a diverse workforce delivers the best outcomes for the Group, and the ability for us to access input to decisions

from multiple viewpoints and backgrounds achieves the best outcomes. Our inclusive view is reflected in our gender balance.

### Joyce

The Group entity has finalised a lot of the development projects that were underway in the year, and as a result of this the whole Group was well placed to deal with the demands of the pandemic. We had already established the capability to have large parts of our workforce work from home offices.

In the year, we incurred a number of 'one time' costs which by their nature we do not anticipate will occur in FY21. The Executive team are focused on operating a low-cost Group which is critical for Joyce's current size and complexity. To that end, as a part of the CEO transition, the Board have commissioned a review of the corporate structures to establish the optimal design for the Group going forwards.

There remains a lot of potential for the Group.

### **Our values**

Internally, we describe these as the 'Joyce Way' and it defines how we do business. We value business partners and staff alike, and we engage in an open and honest way with everyone we do business with. Strong values make great business sense. They help us maintain great relationships with our people, our partners and our customers.

By being true to our values, we develop long term relationships with our partners to drive growth and value for all parties. By developing our culture to support these long term business outcomes, we expect to maximise future earnings despite uncertainty in the broader economic environment.



### Partner and Grow

### Integrity

- · Being reliable and dependable
- · Valuing our staff and customers
- · Being authentic in all our dealings

# THE JOYCE WAY

### + Performance

- · Recognition of performance achievement
- · Understanding our business and industry needs
- · Creating an excellent customer service experience
- Striving to do better
- Endeavoring to exceed customer expectations

Collaborate and Advise

### Act with

### Openness

### Seek superior

### Professionalism

- · Striving to adopt contemporary business
- Timely responses
- Meeting standards
- Doing what you say you're going to do
- Maintaining a professional reputation

# **FY20 BUSINESS UNIT PERFORMANCE**





### **KWB** Group

to renovate their homes. KWB's kitchen and wardrobe

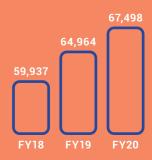
The economic impact of the COVID-19 pandemic and associated government restrictions saw us close our showroom network for most of April. Despite the closures, customer interest in our offering was significantly higher than expected. In response we accelerated and expanded our online and telephone channels to maximise our interaction with customers during this difficult time.

By the end of April, the KWB team was confident demand would continue to be robust enough to enable a phased reopening of the rapidly re-engaged with the brand and the levels of orders increased quickly, with June orders returning to pre-COVID-19 levels. We continue to see strong demand for our highquality products and services.

We are pleased to report that as a result KWB achieved its budgeted EBIT growth, completing the FY20 year at \$11.3m. This result is an improvement on the prior year of 18.9% and has been achieved despite the short-term impact of COVID-19.

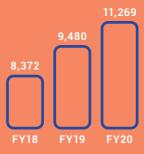
The KWB management team continues to focus on growing earnings into the future. Principally, this will be achieved by expanding the number of showrooms in the network. Our Tweed Heads showroom opened as planned on 1 July 2020 – an important step in growing our NSW footprint. Plans to deploy more showrooms are in place, targeting the rapidly growing northern suburbs of Sydney. Timing is being carefully considered given the uncertainty around State imposed restrictions associated with the COVID-19 pandemic.

### **SALES**



NET REVENUE (\$000s)

### **EBIT**



EBIT (\$000s)

# **FY20 BUSINESS UNIT PERFORMANCE**





### Bedshed

The 37-store network is run and owned by franchisees, except for five company-owned

The franchisee model has proved enormously successful for Bedshed, and we see this as the key opportunity to grow the overall Bedshed business. Additional resources were added to the team in FY20 to focus on attracting new franchisees. Significant interest had been generated by the half year and the team were engaging with over 100 live enquiries. The onset of COVID-19 has delayed new franchisees coming on board, however a good level of interest remains.

At the half year, we shared the growth in earnings compared to the same period in the previous year, which was +20.9% up. Growth continued until late March, when the impacts of the pandemic were felt. The decision was made for the whole network to stay open, subject to a rigorous health and safety regime to protect our customers and staff.

This was in contrast to many of our competitors who shut all or significant parts of their networks. The advantage for Bedshed was threefold:

- **1**. By being open we could get first-hand indicators of the rapidly changing demand and react to them;
- 2. We could continue interaction with our supply chain and manage inventory coming into the network, as well as maintaining critical supply chain and supplier relationships, and;
- 3. Having staff available to close out key technology and process projects.

The month of April was significantly below the same period in the prior year. Near the end of the month we experienced a significant increase in the level of orders. By being open and trading we were able to react to the change and resource our stores appropriately, and most critically, manage our supply chain. This placed us ahead of the competition and continues to be of benefit.



### In the year we exceeded the earnings our strategic plan called for with increases to our EBIT number of 48.2%.

This rapid rise in orders continued through May, resulting in a record month of sales for the organisation. This was followed by a new record for sales in June. Some of this demand is through a shift in consumer buying patterns. however we have also secured a gain in market share. The spending shift is from consumers spending less on holidays and other services, and some of those savings have been allocated to spending on consumer goods. The gain in share was supported by high quality marketing campaigns in the year, including the Bedroom Report campaign which saw Bedshed win a coveted 'Marketing Campaign of the Year' Large Format Retailers Association (LFRA) award.

Looking forward, it is highly unlikely that demand will remain at these elevated levels. We have recently closed 10 franchisee stores in Victoria in line with the State Government's lock down restrictions. Through these changes the team and our franchisee partners have demonstrated agility and the ability to benefit from a rapidly changing environment. We believe these capabilities will place Bedshed in the best position to navigate FY21, which will be an unpredictable year.

# BOARD OF Directors



MIKE GURRY AM Chairman

Mike was appointed Chair in Dec 2018 and has been a Non-Executive Director since 2008. He has 35 years Chair/Non-Executive Director experience and has held directorships across the publicly listed, private, government and not-for-profit sectors within Australia and internationally, including Foundation Housing Ltd, Australian Health Insurance Association (AHIA), the Australian Information Industry Association (AIIA), the West Australian Ballet and Integrated Group Ltd. He is currently a Non-Executive Director of St John Ambulance WA. Mike is a pure mathematician and statistician who has worked as a senior executive for IBM and CEO of both an international management consulting company and a large WA based insurance company. He has consulted to Government at both State and Federal level, and worked in numerous industries including Banking, Insurance, Health, Manufacturing, Mining, Transport and Energy. Mike was awarded the Order of Australia (AM) in 2018.



KAREN GADSBY Deputy Chair

Karen was appointed Deputy

Chair in May 2019 and has been a Non-Executive Director since July 2017. She has 19 years Chair/Non-Executive Director experience and has held directorships across the publicly listed, private, government and not- for-profit sectors within Australia, including Strategen Environmental Consulting Pty Ltd, Landgate, Forest Products Commission, Western Health (Vic.), Community First International and GMHBA (Vic). She is currently a Non-Executive Director of Talisman Mining Limited and Mindful Meditation Australia. Karen is a Chartered Accountant who worked as a senior executive with North Limited for 13 years across finance, commercial, risk, IT and human resources.



DAN SMETANA Non-Executive Director

Dan was Chair of Joyce Corporation Ltd for 34 years, stepping down in Nov 2018, and he remains on the Board as a Non-Executive Director. He has had 50 years Chair/Non-Executive Director experience and has held directorships across the publicly listed, private, government and not-for-profit sectors within Australia and internationally, including Defence Reserves Support Council – WA, Youth Focus, Western Power, West Australian Symphony Orchestra, Edge Employment, WA Federation of PCYC and Korab Resources Limited. Dan is a Certified Practicing Accountant (FCPA) who has worked across many industries including mining, manufacturing and retail. Dan was awarded the Centenary Medal for Service to Commerce and the Community in 2003.





TIM HANTKE Non-Executive Director

Tim has been a Non-Executive Director since 2006. He has 30 years Non-Executive Director experience across the publicly listed, private, government and not-for-profit sectors within Australia, including Snap Printing and Lifeline, as well as serving on various advisory boards for the Federal Government. He is currently a Non-Executive Director of Mrs Macs Pty Ltd and Bentech Assistive Technologies Inc. Tim has a B Comm. (UWA) degree, and is a Fellow Member of AICD, AIM and a Member of AMA. He has worked in a wide variety of industries including building materials, food manufacturing, government relations, printing and franchising.

Jeremy was appoin Director in January

Jeremy was appointed a Non-Executive Director in January 2020. He has extensive experience as a Director of listed and private companies. Jeremy is currently a Director of Talisman Mining Limited (Chair until July 2020), Trustee of the RE Ross Trust and Director of Hillview Quarries Pty Ltd, Nurturecare Pty Ltd and Independent Schools Victoria. He is a principal of Pilot Advisory Group and was previously a Managing Director at Credit Suisse, Morgan Stanley and Austock. He has extensive experience in corporate strategy, merger and acquisitions, investment banking and global capital markets.

JEREMY KIRKWOOD Non-Executive Director



TRAVIS McKENZIE Non-Executive Director

Travis was appointed a Non-Executive Director in July 2019. He has had 6 years Executive Director experience on private boards within Australia, including Celsius Developments Pty Ltd. He is currently an Executive Director of Alma Road Rise Pty Ltd and 78 Degrees Pty Ltd. Travis is a qualified Lawyer who has worked in derivatives and foreign exchange trading in Europe and the Americas, as well as in Australia. He has worked in multiple industries and more recently has focused on property and property development.

# EXECUTIVE TEAM



### **KEITH SMITH** CEO / Company Secretary

Keith joined the team in May 2018 and has previously worked across Europe and the Americas, which allows a global perspective to be taken and the ability to present different solutions to local issues. Since coming to Australia, he has led Finance, Technology, Operations and Company Secretarial functions for publicly listed and not-for-profit (NFP) organisations. Exposure to technology in its broadest form and recent emerging technology has provided Keith with unique experiences and awareness of the potential 'digitalisation' has for commercial and NFP entities.

Keith has led divisions of a large international Corporate during his time in the United States. From this, he has extensive experience in successfully leading businesses in diverse industries to achieve their commercial and cultural goals.



### **DEREK FOWLER** Chief Financial Officer

Derek was appointed Chief Financial Officer of Joyce Corporation in August 2019. He brings broad financial, commercial and operational experience, having led finance and commercial functions in global organisations across a multitude of industries, including Oil & Gas, Mining Services and Engineering. These include Falck, Oceaneering, and AGR. Derek holds a Bachelor of Business from Curtin University, a Certificate in Corporate Governance, is a qualified CPA and graduate of the AICD Company Directors Course.



16

YEAR ENDED **30 JUNE 2020** 

Your Directors present their report on the Consolidated Entity, consisting of Joyce Corporation Ltd ("the Company") and the entities it controlled at the end of, or during, the year ended 30 June 2020 ("the Financial Year").

### DIRECTORS

The names of the Company's Directors in office during the Financial Year and until the date of this report are as stated below. Directors were in office for this entire period unless otherwise stated.

Name	Position	Appointment date	Resignation date
Michael Gurry	Non-Executive Director (Chair) (a)	8 May 2007	-
Karen Gadsby	Non-Executive Director (Deputy Chair)	1 July 2017	-
Daniel Smetana	Non-Executive Director	30 November 1984	-
Timothy Hantke	Non-Executive Director	9 June 2006	-
Travis McKenzie	Non-Executive Director	1 July 2019	-
Jeremy Kirkwood	Non-Executive Director (a)	14 January 2020	-
Anthony Mankarios	Non-Executive Director (b)	1 July 2019	24 November 2019

(a) In the ASX announcement dated 20 July 2020, the Company communicated the planned transition of the Chair. Michael Gurry announced that he will be standing down as Chair at this year's Annual General Meeting in November. Jeremy Kirkwood will take over as the Joyce Chair following the 2020 Annual General Meeting. Michael Gurry will stay on as a Non-Executive Director.

(b) Change of role from Executive Director to Non-Executive Director as of 1 July 2019. Resigned 24 November 2019.

### SECRETARIES

Keith Smith	Group Company Secretary (a)
Anita Hollenberg	Company Secretary

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

### PRINCIPAL ACTIVITIES

During the Financial Year the principal continuing activities of the Consolidated Entity consisted of being:

- Majority owner of 51% of KWB Group Pty Ltd, operator of retail kitchen and wardrobe showrooms;
- Franchisor of the Bedshed chain of retail bedding stores; and -
- Owner of five Bedshed retail stores.

The significant change in the nature of the principal activity of the Consolidated Entity was the disposal in June 2020 of the 56% majority ownership of Lloyds Online Auctions Pty Ltd, an online auctioneer and valuer.

### **REVIEW AND RESULTS OF OPERATIONS**

During the Financial Year, the Consolidated Entity achieved revenue from continuing operations of \$87.59 million (2019: \$84.20 million) and a profit from continuing operations before tax of \$5.77 million (2019: \$9.11 million) and after tax of \$2.67 million (2019: \$6.38 million). These profit numbers were after deducting \$5.52 million (2019: nil) of impairments.

## **DIRECTORS' REPORT**

#### **Financial position**

At 30 June 2020, the Consolidated Entity had total equity of \$21.65 million (2019: \$26.21 million) including noncontrolling interest and dividend payments of \$2.80 million in the Financial Year (2019: \$3.55 million). Cash and cash equivalents increased from \$6.97 million at 30 June 2019 to \$10.64 million at 30 June 2020. Unused finance facilities were \$4.41 million (2019: \$0.28 million).

#### **Bank facilities**

The Consolidated Entity has a long-term debt funding facility with the Commonwealth Bank of Australia in place, in addition to a short-term debt funding facility with the National Australia Bank. Refer to Note 23 in relation to the limits and expiry dates.

### FUTURE DEVELOPMENTS, PROSPECTS AND BUSINESS STRATEGIES

The Consolidated Entity will look to further develop the KWB business and continue to invest in additional stores down the East Coast of Australia. The Bedshed business will develop through the expansion of its network of franchised stores and improving the financial performance of the five company-owned stores. The Company continues to pursue other investment opportunities.

### DIVIDENDS

Dividends declared or paid during the Financial Year are as follows:

### Dividends paid or payable

(a) The FY20 interim fully franked dividend of 5.0 cents per share resolved on 25 February 2020 is payable on 25 September 2020, (deferred from 6 May 2020 due to the commercial uncertainty surrounding the COVID-19 pandemic).

The Directors resolved that a FY20 final dividend of 2.7 cents per share, fully franked, be paid by Joyce Corporation Limited on 16 November 2020 to all shareholders registered as at the record date of 10 November 2020.

	2020	2019
	\$000	\$000
Dividends paid or payable		
Ordinary shares:		
FY18 final fully franked dividend of 6.0 cents per share	-	1,678
FY19 interim fully franked dividend of 5.0 cents per share	-	1,399
FY19 second interim fully franked dividend of 1.7 cents per share	-	476
FY19 final fully franked dividend of 5.0 cents per share	1,397	-
FY20 interim fully franked dividend of 5.0 cents per share (a)	1,404	-
Total dividends declared or paid	2,801	3,553

YEAR ENDED **30 JUNE 2020** 

### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

A significant change in the principal activity of the Consolidated Entity was the disposal in June 2020 of the 56% majority ownership of Lloyds Online Auctions Pty Ltd, an online auctioneer and valuer.

During the Financial Year the KWB Group closed 30 retail kitchen showrooms for a period of up to 4 weeks in relation to concerns for the health and safety of its staff and customers during the Coronavirus (COVID-19) pandemic.

The Bedshed franchising, Bedshed company-owned stores and online auctions business segments remained open and fully operational within COVID-19 health and safety precautions during the Financial Year.

As a result of the COVID-19 pandemic, Directors, KMP and Executive of the Consolidated Entity agreed to modify their remuneration arrangement to defer 50% of their director fee and/or salary until the trading environment normalised. In each case, the fee and/or salary deferred during the COVID-19 pandemic period will be aggregated and paid to the KMP or Executive once the trading environment has normalised. Refer to Note 30(a) in relation to the amount owing to Directors, KMP and Executive at 30 June 2020 under this modification.

Other than the disclosed above, there were no other significant changes in the state of affairs of the Consolidated Entity during the year ended 30 June 2020.

### SIGNIFICANT AFTER REPORTING DATE EVENTS

The FY20 interim fully franked dividend of 5.0 cents per share resolved on 25 February 2020 is payable on 25 September 2020, (deferred from 6 May 2020 due to the commercial uncertainty surrounding the COVID-19 pandemic).

In July 2020, KWB Group Pty Ltd updated the expiry date of its bank guarantee facility and business markets loan held with the National Australia Bank to 31 July 2021. All other limits and terms remain the same.

In the ASX announcement dated 20 July 2020, the Company communicated the planned transition of the Chair. Michael Gurry announced that he will be standing down as Chair at this year's Annual General Meeting in November. Jeremy Kirkwood will take over as the Joyce Chair following the 2020 Annual General Meeting.

In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

In August 2020, Derek Fowler left the Company as CFO, at the end of his fixed term contract.

The full impact of the COVID-19 pandemic continues to evolve at the date of this report. The Consolidated Entity is therefore uncertain as to the full impact the pandemic will have on the wider economy and as a result on its financial condition, liquidity, and future results of operations.

In August 2020 the 10 Bedshed stores located in Melbourne closed to the public for 6 weeks as per the government directive, they have maintained a presence online.

The Directors resolved that a FY20 final dividend of 2.7 cents per share, fully franked, be paid by Joyce Corporation Limited on 16 November 2020 to all shareholders registered as at the record date of 10 November 2020.

The Consolidated Entity is actively monitoring the global and national situation and its impact on the Consolidated Entity's financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 pandemic and government's responses to curb its spread, at this point the Consolidated Entity is not able to estimate the effects of the COVID-19 pandemic on its results of operations, financial condition, or liquidity for the 2021 financial year.

Other than disclosed above, no event has occurred since the reporting date to the date of this report that has significantly affected, or may significantly affect the Consolidated Entity's operations, the results of those operations, or the Consolidated Entity's state of affairs.

### **DIRECTORS' REPORT**

### INFORMATION ON DIRECTORS

Michael Gurry - Chair. Age 73. Bachelor of Science (UWA), Dip AICD, FAIM, SF Fin, FAICD

Other current directorships of listed companies None

Former directorships of listed companies in last 3 years None

### Special responsibilities

Chair of the Joyce Board (will be standing down as Chair at this year's Annual General Meeting in November). Chair of the Lloyds Board Director Bedshed until 17 December 2019 Member of the Audit and Risk Committee Member of the Remuneration Committee Member of the Nomination Committee Chair KWB Board until 13 August 2019 Member KWB Board Member Covid-19 Sub Committee from March to May 2020

Interests in shares and options held directly, indirectly, or beneficially 56,878 ordinary shares

Karen Gadsby – Deputy Chair. Age 57. Bachelor of Commerce, FCA, MAICD

Other current directorships of listed entities Talisman Mining Ltd

Former directorships of listed companies in the last 3 years None

### Special responsibilities

Deputy Chair from 1 May 2019 Chair KWB Board from 13 August 2019 Alternate Director Lloyds Online Auctions Pty Ltd Board until 3 March 2020 Director Bedshed until 17 December 2019 Chair of the Audit and Risk Committee Member of the Remuneration Committee Member of the Nomination Committee Member Covid-19 Sub Committee from March to May 2020

Interests in shares and options held directly, indirectly, or beneficially 20,000 ordinary shares



### YEAR ENDED **30 JUNE 2020**

Daniel Smetana - Non-Executive Director, former Chair (January 1985 to November 2018). Age 76. Dip Comm, FCPA, FAIM, FAICD

Other current directorships of listed companies None

Former directorships of listed companies in last 3 years Korab Resources Ltd

### Special responsibilities

Director Bedshed until 17 December 2019 Member of the Audit and Risk Committee Member of the Remuneration Committee Member of the Nomination Committee

Interests in shares and options held directly, indirectly, or beneficially 11,062,440 ordinary shares

Timothy Hantke – Non-Executive Director. Age 72. Bachelor of Commerce, FAIM, FAICD

Other current directorships of listed companies None

Former directorships of listed companies in last 3 years None

Special responsibilities Director Lloyds Online Auctions Pty Ltd Board until 3 March 2020 Director KWB Board until 28 February 2020 Chair Bedshed Member of the Audit and Risk Committee Chair of the Remuneration Committee Chair of the Nomination Committee

Interests in shares and options held directly, indirectly, or beneficially 20,000 ordinary shares

Travis McKenzie - Non-Executive Director (appointed 1 July 2019). Age 42. Bachelor of Law, Bachelor of Commerce, GAICD

Other current directorships of listed companies None

Former directorships of listed companies in last 3 years None

Special responsibilities Alternate Director Bedshed from 17 December 2019 Member of the Audit and Risk Committee Member of the Remuneration Committee Member of the Nomination Committee

Interests in shares and options held directly, indirectly, or beneficially 15,086 ordinary shares

# **DIRECTORS' REPORT**

Jeremy Kirkwood - Non-Executive Director (appointed 14 January 2020). Age 57. Bachelor of Commerce ANU

Other current directorships of listed entities Talisman Mining Ltd Kin Mining NL Zenitas Healthcare Ltd

Former directorships of listed companies in the last 3 years

### Special responsibilities

Chair Covid-19 Sub Committee from March to May 2020 Member of the Audit and Risk Committee Member of the Remuneration Committee Member of the Nomination Committee

Interests in shares and options held directly, indirectly, or beneficially Nil

Anthony Mankarios - Non-Executive Director (from 1 July 2019 to 24 November 2019). Age 53. MBA, FAICD, CFTP

Other current directorships of listed companies Inventis Ltd

Former directorships of listed companies in last 3 years None

### **Special responsibilities**

Director Lloyds Online Auctions Pty Ltd Board until 26 August 2019 Director KWB Board until 13 August 2019 Director Bedshed until 26 August 2019 Member of the Audit and Risk Committee until 24 November 2019 Member of the Remuneration Committee until 24 November 2019 Member of the Nomination Committee until 24 November 2019

Interests in shares and options held directly, indirectly, or beneficially Nil ordinary shares

### SECRETARIES

Keith Smith – Acting CEO (from 1 July 2019 to 30 March 2020), CEO (from 31 March 2020), Group Company Secretary. Age 54.

Accounting BSc (Hons), ACA, CA ANZ, AICD, GIA (Cert)

In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

Anita Hollenberg - Company Secretary (from 27 August 2019). Age 38.

Bachelor of Commerce, CA ANZ, GIA (Cert)

22





### **MEETINGS OF DIRECTORS**

The numbers of meetings of the Company's Board of Directors and of each Board Committee held during the Financial Year, and the number of meetings attended by each Director were:

Directors	Board of Directors		Audit & Risk Committee			eration nittee	Nomination Committee	
	Α	A B		В	Α	В	Α	В
Michael Gurry	15	13	4	4	2	2	2	2
Karen Gadsby	15	15	4	4	2	2	2	2
Daniel Smetana	15	15	4	4	2	2	2	2
Timothy Hantke	15	15	4	4	2	2	2	2
Travis McKenzie	15	14	4	4	2	2	2	2
Jeremy Kirkwood	11	11	3	3	1	1	2	2
Anthony Mankarios	2	2	1	1	1	1	-	-

A = Number of meetings held during the time the Director held office or was a member of the committee during the Financial Year.

B = Number of meetings attended during the time the Director held office or was a member of the committee during the Financial Year.

# **REMUNERATION REPORT – AUDITED**

The remuneration report is set out under the following parts:

- A. Principles used to determine the nature and amount of remuneration
- B. Service agreements
- C. Details of remuneration
- D. Share-based compensation
- E. Link between remuneration policy and company performance
- F. Voting at the 2019 Annual General Meeting
- G. Independent salary and incentive review
- H. Loans or other transactions with Directors and Key Management Personnel

The information provided in this remuneration report is also included in the financial report which has been audited as required by section 308(3C) of the Corporations Act 2001.

As well as the Directors previously mentioned in this Directors' Report, other KMP of the Consolidated Entity include:

Key Management Personnel	Positi
Keith Smith (a)	Actin CEO, Grouj
Derek Fowler	CFO, . 7 Aug
John Bourke	Mana
Chris Palin	Finan
Lee Hames	Direc
Gavin Culmsee	Gene

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

### A. PRINCIPLES USED TO DETERMINE THE NATURE AND AMOUNT OF REMUNERATION

### **Remuneration committee**

The Remuneration Committee Charter establishes the role of the Remuneration Committee, which is to review and make recommendations on Board remuneration; senior management remuneration; executive share plan participation; human resource and remuneration policies; and senior management succession planning, appointments and terminations.

The main responsibilities of the Remuneration Committee include reviewing and making recommendations on remuneration policies for the Consolidated Entity including those governing the Directors and the Key Management Personnel.

The Remuneration Committee comprises a majority of Non-Executive Directors and at least three members.

The Chair of the Remuneration Committee is appointed by the Board and is a Non-Executive Director.

The Remuneration Committee meets as and when required by the Chair and at least twice annually. The Committee may invite persons deemed appropriate to attend meetings and may take any independent advice as it considers necessary or appropriate. Any Committee member may request the Chair to call a meeting.

During the year the Remuneration Committee reviewed and revised its Charter and Policy and reviewed its effectiveness.

### ion Held

ng CEO, Joyce Corporation Ltd to 30 March 2020 Joyce Corporation Ltd from 31 March 2020 up Company Secretary, Joyce Corporation Ltd Joyce Corporation Ltd from 19 August 2019 to gust 2020 aging Director, KWB Group Pty Ltd nce Director, KWB Group Pty Ltd tor and COO, Lloyds Online Auctions Pty Ltd eral Manager, Bedshed Franchising Pty Ltd

YEAR ENDED **30 JUNE 2020** 

A. PRINCIPLES USED TO DETERMINE THE NATURE AND AMOUNT OF REMUNERATION (CONTINUED)

### **Remuneration policies**

The objective of the Consolidated Entity's executive reward framework is to ensure reward is competitive and appropriate for the results delivered. The framework aligns executive reward with achievement of strategic objectives and the creation of value for shareholders and conforms to market practice for delivery of reward. The Board ensures that executive reward satisfies the following key criteria for good reward governance practices:

- Competitiveness and reasonableness; -
- -Acceptability to shareholders;
- Performance linkage / alignment of executive compensation to organizational results;
- -Transparency; and
- Capital management.

In consultation with external remuneration consultants, where appropriate, the Consolidated Entity has structured an executive remuneration framework that is market competitive and complementary to the reward strategy of the organisation.

The framework aligns to shareholders' interests by:

- Having economic profit as a core component of plan design;
- Focusing on sustained growth in shareholder wealth, consisting of dividends and growth in share price, and delivering constant return on assets as well as focusing the executive on key non-financial drivers of value: and
- Attracting and retaining high caliber executives.

It aligns to program participants' interests by:

- Rewarding capability and experience;
- Reflecting competitive reward for contribution to growth in shareholder wealth;
- Providing a clear structure for earning rewards; and
- Providing recognition for contribution.

#### Non-Executive Director's remuneration

Fees and payments to Non-Executive Directors reflect the demands that are made on, and the responsibilities of, the Directors. Non-Executive Directors' fees and payments are reviewed annually by the Board. The Board considers, where appropriate, the advice of independent remuneration consultants to ensure Non-Executive Directors' fees and payments are appropriate and in line with the market. The Chair's fees are determined independently to the fees of Non-Executive Directors, based on comparative roles in the external market. The Chair is not present at any discussions relating to the determination of their own remuneration.

The current base remuneration was last independently reviewed in December 2016. Executive Directors who are members of a committee do not receive additional fees for membership of the committee. Non-Executive Directors receive additional fees for the Chairing of a committee. Since that time fees have been increased by the rate of CPI.

Non-Executive Directors' fees are determined within an aggregate directors' fee pool limit, which is periodically recommended for approval by shareholders. The limit currently stands at \$700,000 per annum and was approved by shareholders at the Annual General Meeting on 30 November 2017.

### **REMUNERATION REPORT – AUDITED**

### A. PRINCIPLES USED TO DETERMINE THE NATURE AND AMOUNT OF REMUNERATION (CONTINUED)

### **Executive remuneration**

#### Fixed Component

The level of fixed remuneration is set to provide a base level of remuneration, which is both appropriate to the position and is competitive in the market. Fixed remuneration is reviewed annually by the Remuneration Committee and the process involves the review of the Consolidated Entity, the relevant segment and individual performance.

Variable Component – Short-Term Incentives

Goals are set at the start of each financial year and consist of one or more key performance indicators (KPI's) covering both financial and non-financial, corporate and individual measures of performance. Included in the measures are targets for profit, cash balances and departmental functional KPI's. At the end of the financial year the Remuneration Committee assesses the actual performance of the Consolidated Entity, the relevant segment and individual against the KPI targets. When the Consolidated Entity, or the relevant segment, and the individual achieve their KPIs, the Board will reward the KMP with a cash bonus paid after the end of the financial year being assessed.

A percentage of a pre-determined maximum amount is awarded depending on the results achieved. No bonus is awarded where performance falls below the minimum.

Variable Component - Long Term Incentives The Remuneration Committee offers Performance Rights in the Long-Term Incentive Scheme.

#### **B. SERVICE AGREEMENTS**

This remuneration report outlines the Director and Executive remuneration arrangements with the Consolidated Entity in accordance with the requirements of the Corporations Act 2001 and its regulations.

For the purposes of this report, KMP are defined as those persons having authority and responsibility for planning, directing and controlling the major activities of the Consolidated Entity, directly or indirectly, including any Director (whether executive or otherwise) of the Consolidated Entity.

For the purposes of this report, the term "Executive" encompasses the Directors, Key Management Personnel and other senior executives of the organisation.



YEAR ENDED 30 JUNE 2020

### **B. SERVICE AGREEMENTS (CONTINUED)**

Details of the Key Management Personnel (including the Executives) of the Consolidated Entity:

Name	Position held
Michael Gurry	Non-Executive Director, Chair of the Board
Karen Gadsby	Non-Executive Director, Deputy Chair of the Board, Chair of the Audit Committee
Daniel Smetana	Non-Executive Director
Timothy Hantke	Non-Executive Director, Chair of the Remuneration Committee
Travis McKenzie	Non-Executive Director from 1 July 2019
Jeremy Kirkwood	Non-Executive Director from 14 January 2020
Anthony Mankarios	Non-Executive Director to 24 November 2019
Keith Smith (a)	Acting CEO to 30 March 2020, CEO from 31 March 2020, Group Company Secretary
Derek Fowler	CFO Joyce Corporation Ltd from 19 August 2019 to 7 August 2020
John Bourke	Managing Director KWB Group Pty Ltd
Chris Palin	Finance Director KWB Group Pty Ltd
Lee Hames	Director and COO of Lloyds Online Auctions Pty Ltd
Gavin Culmsee	General Manager Bedshed Franchising Pty Ltd

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

The employment conditions of all KMP are formalised in contracts. The directors and CEO are engaged by Joyce Corporation Ltd. All Executives, except for Derek Fowler (who had a fixed term contract), are permanent employees of subsidiaries within the Consolidated Entity.

#### **Contractual arrangements**

Remuneration arrangements for KMP are formalised in employment agreements. Details of these contracts is set out below.

	Term of agreement	Notice period in months	Termination payment in months
Keith Smith	rolling	3	3
Derek Fowler	1 year	1	-
Chris Palin	rolling	3	3
John Bourke	rolling	3	3
Lee Hames	rolling	3	3
Gavin Culmsee	rolling	3	3

The Consolidated Entity can terminate each contract by providing the required written notice period or providing payment in lieu of the notice period (based on the fixed component of the KMP's remuneration). The Consolidated Entity may terminate a KMP or Executive for serious misconduct without notice. Where termination with cause occurs, the Executive is only entitled to that portion of remuneration that is fixed up to the date of termination.

## **REMUNERATION REPORT – AUDITED**

### **B. SERVICE AGREEMENTS (CONTINUED)**

### **Contractual arrangements (continued)**

As a result of the COVID-19 pandemic, Directors, KMP and Executive of the Consolidated Entity agreed to modify their remuneration arrangement to defer 50% of their director fee and/or salary until the trading environment normalised. In each case, the fee and/or salary deferred during the COVID-19 pandemic period will be aggregated and paid to the KMP or Executive once the trading environment has normalised.

Refer to part H in relation to the amount owing to Directors, KMP and Executive at 30 June 2020 under this modification.

Refer to part C in relation to base salary and superannuation.

### **Related party transactions with Key Management Personnel**

Refer to part H in relation to transactions with Key Management Personnel.

YEAR ENDED 30 JUNE 2020

### C. DETAILS OF REMUNERATION

The remuneration summary of Key Management Personnel for the Financial Year is set out below.

2020	Short-term benefits			Post employment benefit	Other	Long-tern	Long-term benefits		% relating to	
	Salary & Fees	Cash Bonus	Non-Cash	Super	LSL & AL	Share-based payment (e)	Performance rights		performance	
Non-executive										-
Directors										
Michael Gurry		132,429	-	-	12,581	-	-	-	145,010	-
Karen Gadsby		80,667	-	-	7,663	-	-	-	88,330	-
Daniel Smetana		80,667	-	-	7,663	-	-	-	88,330	-
Timothy Hantke		80,667	-	-	7,663	-	-	-	88,330	-
Travis McKenzie	(a)	35,650	-	-	3,387	-	-	-	39,037	-
Jeremy Kirkwood	(b)	30,893	-	-	2,935	-	-	-	33,828	-
Anthony Mankarios	(c)(d)	353,386	-	-	8,305	-	189,474	-	551,165	-
Total Non-Executive Directors		794,359	-	-	50,197	-	189,474	-	1,034,030	0.0%
Total Directors		794,359	-	-	50,197	-	189,474	-	1,034,030	0.0%
Other Key Management Personnel										
Keith Smith		296,347	120,000	-	28,153	24,869	-	-	469,369	25.6%
Derek Fowler		154,545	-	-	14,682	12,821	-	-	182,048	-
John Bourke		361,492	98,084	-	43,660	-	-	-	503,236	19.5%
Chris Palin		284,831	77,518	-	34,509	-	-	-	396,858	19.5%
Lee Hames		171,923	47,620	7,057	14,745	-	-	-	241,345	19.7%
Gavin Culmsee		270,320	59,270	-	25,680	27,552	-	19,833	402,655	19.6%
Total Other Key Management Personnel		1,539,458	402,492	7,057	161,429	65,242	-	19,833	2,195,511	19.2%
Total Remuneration		2,333,817	402,492	7,057	211,627	65,242	189,474	19,833	3,229,541	13.1%

(a) Appointed 1 July 2019.

(b) Appointed 14 January 2020.

(c) Change of role from Executive Director to Non-Executive Director as of 1 July 2019. Resigned 24 November 2019.

(d) Salary & fees being:

- Termination payment of \$245,966

- Non-Executive Director fees of \$107,420.

(e) Refer to Remuneration Report Part (D) in relation to details of the share-based payment.

# **REMUNERATION REPORT – AUDITED**

### C. DETAILS OF REMUNERATION (CONTINUED)

### The remuneration summary of Key Management Personnel for the prior financial year is set out below.

2019		Short-term benefits			Post employment benefit	Other	Long-term benefits		Total	% relating to
		Salary & Fees	Cash Bonus	Non-Cash	Super	LSL & AL	Share-based payment	Performance rights		performance
Michael Gurry		115,982	-	-	11,018	-	-	-	127,000	-
Karen Gadsby		86,073	-	-	8,177	-	-	-	94,250	-
Daniel Smetana		120,772	-	-	11,473	-	-	-	132,245	-
Timothy Hantke		86,073	-	-	8,177	-	-	-	94,250	-
Total Non-Executive Directors		408,900	-	-	38,845	-	-	-	447,745	0.0%
Executive Director										
Anthony Mankarios	(a)	321,572	120,000	-	6,637	-	-	-	448,209	26.8%
Total Directors		730,472	120,000	-	45,482	-	-	-	895,954	13.4%
Other Key										
Management										
Personnel										
Keith Smith		242,149	-	-	23,004	15,781	-	-	280,934	-
Keith Gray	(b)	114,003	19,752	-	11,073	48,383	-	-	193,211	10.2%
John Bourke	(c)	326,946	94,767	-	40,063	-	-	-	461,776	20.5%
Chris Palin	(c)	258,393	74,897	-	31,663	-	-	-	364,953	20.5%
Andrew Webber	(d)	50,000	-	-	4,750	-	-	-	54,750	-
Lee Hames	(e)	185,433	-	4,099	15,894	4,183	-	-	209,609	-
Gavin Culmsee	(b)	236,210	61,683	-	23,421	26,750	-	-	348,064	17.7%
Total Other Key Management Personnel		1,413,134	251,099	4,099	149,868	95,097	-	-	1,913,297	13.1%
Total Remuneration		2,143,606	371,099	4,099	195,350	95,097	-	-	2,809,251	13.2%

(a) Anthony Mankarios was paid a cash bonus at the start of the financial year based on the achievement of key performance criteria related to the year ended 30 June 2018. These include profit goals and the successful completion of predetermined events set by the non-executive directors. For the year ended 30 June 2019 the short-term incentive bonus performance targets were not met and no payment will be made related to this incentive. Anthony was contracted to 30 June 2019; the Board have not renewed this contract. In the announcement made to the ASX on 24 July 2019 the Board indicated that the Performance Rights voted at the 2018 AGM had been cancelled.

(b) Cash bonuses paid to other KMP's were at the discretion of the directors and were based on key performance criteria, which required performance to meet or exceed the group budget and successfully complete predetermined targets.

(c) John Bourke and Chris Palin are both directors of KWB Group Pty Ltd their cash bonuses are related to meeting key performance criteria related to KWB Group Pty Ltd at the date of this report.

(d) Andrew Webber's consultancy company, was paid \$190k for consulting services performed by his staff members for the Lloyds Online group of companies.

(e) Lee Hames is a Director and COO of Lloyds Online Auctions Pty Ltd.



### C. DETAILS OF REMUNERATION (CONTINUED)

### Achievement of the short-term employment benefits

### STI - Cash Bonus

The achievement of the short-term employment benefits of Key Management Personnel for the Financial Year is set out below.

2020	Short-term employment benefits - Cash bonus											
	100% level STI \$000	% financial conditions	% non- financial conditions	STI financial condition \$000	STI non- financial condition \$000	% of the financial condition achieved	% of the non- financial condition achieved	STI payable <i>\$000</i>				
Non-executive												
Directors												
Michael Gurry	-	-	-	-	-	-	-	-				
Karen Gadsby	-	-	-	-	-	-	-	-				
Daniel Smetana	-	-	-	-	-	-	-	-				
Timothy Hantke	-	-	-	-	-	-	-	-				
Travis McKenzie	-	-	-	-	-	-	-	-				
Jerermy Kirkwood	-	-	-	-	-	-	-	-				
Anthony Mankarios	-	-	-	-	-	-	-	-				
Total Non-Executive Directors	-	-	-	-	-	-	-	-				
Total Directors	-	-	-	-	-	-	-	-				
Other Key Management Personnel												
Keith Smith	120,000	-	100%	-	120,000	-	100%	120,000				
Derek Fowler	-	-	-	-	-	-	-	-				
John Bourke	98,084	100%	-	98,084	-	100%	-	98,084				
Chris Palin	77,518	100%	-	77,518	-	100%	-	77,518				
Lee Hames	47,620	100%	-	47,620	-	100%	-	47,620				
Gavin Culmsee	72,280	76%	24%	54,933	17,347	100%	25%	59,270				
Total Other Key Management Personnel	415,502			278,155	137,347			402,492				
Total Cash Bonus	415,502			278,155	137,347			402,492				

The original STI targets set for Keith Smith became redundant as the Financial Year progressed. These were updated multiple times, however by the year end all iterations had been superseded by the changing circumstances of the business environment and his role requirements. The Board of the Company concluded a specific fixed sum rewarding Keith Smith was more appropriate than attempting to allocate the STI based on the multiple iterations of the targets.

The non-financial targets set in Gavin Culmsee's STI related to onboarding new franchisees into the network and improving reporting to more effectively manage the Bedshed operations.

# **REMUNERATION REPORT – AUDITED**

### C. DETAILS OF REMUNERATION (CONTINUED)

### Achievement of the short-term employment benefits

STI - Cash Bonus

year is set out below.

			Short-term	employmer	nt benefits -	Cash bonus	5	
2019	100% level STI <i>\$000</i>	financial	% financial conditions	STI financial condition \$000	STI financial condition \$000	% of the financial condition achieved	% of the non- financial condition achieved	STI payable <i>\$000</i>
Non-executive								
Directors								
Michael Gurry	-	-	-	-	-	-	-	-
Karen Gadsby	-	-	-	-	-	-	-	-
Daniel Smetana	-	-	-	-	-	-	-	-
Timothy Hantke	-	-	-	-	-	-	-	-
Total Non-Executive Directors	-			-	-			-
Executive Director								
Anthony Mankarios	120,000	100%	-	-	120,000	100%	-	120,000
Total Directors	120,000			-	120,000		-	120,000
Other Key Management Personnel								
Keith Smith	-	-	-	-	-	-	-	-
Keith Gray	19,752	100%	-	19,752	-	100%	-	19,752
John Bourke	94,767	100%	-	94,767	-	100%	-	94,767
Chris Palin	74,897	100%	-	74,897	-	100%	-	74,897
Lee Hames	-	-	-	-	-	-	-	-
Gavin Culmsee	70,095	88%	12%	61,683	8,411	100%	0%	61,683
Total Other Key Management Personnel	259,511			251,099	8,411			251,09
Total Cash Bonus	379,511			251,099	128,411			371,09

32

### The achievement of the short-term employment benefits of Key Management Personnel for the prior financial



### **D. SHARE-BASED COMPENSATION**

### Performance rights granted as compensation

During the Financial Year, 137,032 performance rights were issued to Keith Smith and 76,387 issued to Gavin Culmsee. These are subject to continued employment and meeting predetermined performance criteria.

During the previous financial year, 263,158 'FY18 performance rights' and 272,109 'FY19 performance rights' were granted to Anthony Mankarios as compensation.

#### **Recognition and measurement**

The agreements in place can only be equity-settled and are accounted for accordingly. The cost of equitysettled transactions with employees is measured using their fair value at the date which they were granted. In determining the fair value, where non-market-based conditions are attached, no account is taken of any performance conditions.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which any performance conditions are met, ending on the date on which the employee becomes fully entitled to the award (vesting date). The cumulative expense recognised for these transactions at each reporting date reflects the extent to which the vesting period has expired and the proportion of the awards that are expected to ultimately vest.

No expense is recognised for awards that do not ultimately vest due to a performance condition not being met.

On conversion the performance right converts to one ordinary share which carries no voting or dividend rights.

### Terms and conditions

Details of the performance rights on issue are summarised below.

Beneficiary	Keith Smith (a)	Gavin Culmsee	
Number of Rights Granted	137,032	76,387	
Fair Value per right	\$1.55	\$1.55	
Total fair value	\$212,400	\$118,400	
Grant date	1 July 2019		
Expected vesting date	30 June 20	22 (3 years)	
Vesting conditions	Profit metric over 3 yea	ars as described below.	
No. of rights expected to vest	Nil	38,194	
Expense recorded	\$Nil	\$19,733	

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

# **REMUNERATION REPORT – AUDITED**

### D. SHARE-BASED COMPENSATION (CONTINUED)

### Performance rights granted as compensation (continued)

#### Reconciliation of performance rights

The reconciliation of the performance rights is set out below.

	Year granted	Balance at start of year	Granted during year	Rights Vestee		eferred shar Forfei		Balance at end of year	Maximum value yet to vest
	-	Number	Number	Number	%	Number	%	Number	\$
Anthony Mankarios	FY18	263,158	-	-	-	263,158	100%	nil	nil
Anthony Mankarios	FY19	272,109	-	-	-	272,109	100%	nil	nil
Keith Smith	FY20	-	137,032	-	-	-	-	137,032	\$212,400
Gavin Culmsee	FY20	-	76,387	-	-	-	-	76,387	\$98,667

In the ASX announcement dated 24 July 2019 the Company communicated the Performance Rights allocated to Anthony Mankarios at the 2018 AGM had been cancelled.

### Keith Smith and Gavin Culmsee share-based payment

The expense recognised in respect of the performance rights is based on the Board's assessment of the probability that certain milestone earnings will be achieved, measured cumulatively over the three-year period commencing 1 July 2019 and ending 30 June 2022. There are three milestones: "threshold"; "target"; and "stretch and above". Meeting these milestones results in, respectively, 25%, an additional 25%, and the final 50% of the rights vesting into ordinary shares.

	Keith Smith -	137,032 perform	nance rights (a)	
Consolidated Entity net profit after tax cumulative over 3 years		No. vesting	Expected Probability of	Total number
greater than (\$000):		(%)	occurring (%)	expected to vest
Threshold	\$32,184	25%	0%	Nil
Target	\$35,760	25%	0%	Nil
Stretch and above	\$42,912	50%	0%	Nil

Total expense expected to be recorded over the three-year vesting period

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

### Gavin Culmsee - 76,387 performance rights

Bedshed EBIT cumulative over 3 years greater than (\$000):		No. vesting (%)	Expected Probability of occurring (%)	Total number expected to vest
Threshold	\$6,570	25%	100%	19,097
Target	\$7,300	25%	100%	19,097
Stretch and above	\$8,760	50%	0%	Nil

Total expense expected to be recorded over the three-year vesting period

\$Nil

\$59,200

### **REMUNERATION REPORT – AUDITED**

YEAR ENDED **30 JUNE 2020** 

### D. SHARE-BASED COMPENSATION (CONTINUED)

### Anthony Mankarios fully paid ordinary share-based payment

In the 2019 Annual General Meeting on 25 November 2019, the members approved the issue of 131,579 fully paid ordinary shares to Starball Pty Ltd. Starball Pty Ltd is an entity controlled by Anthony Mankarios, the former Joyce Corporation Ltd Executive Director who held that position for nine years. In recognition of the effort that Anthony Mankarios has put into the Consolidated Entity over that period, the members resolved it was appropriate to issue 131,579 ordinary shares in the Company to Starball Pty Ltd.

The shares rank equally with the ordinary shares already on issue by the Company. No funds were received or applied in the issue, as the shares were issued in recognition of Anthony Mankarios' contribution to the Company. The fair value of the shares is determined as per the spot rate on grant date, being \$1.44 on 25 November 2019.

The cost of the share-based payment is recognised, together with a corresponding increase in equity, in the period in which the shares were issued (December 2019). An expense of \$189,474 was recognised in the Consolidated Statement of Profit or Loss.

### Option and holding rights granted as compensation

During the Financial Year no options were granted or vested as equity compensation benefits to any Director or Executive of the Consolidated Entity (2019: nil).

#### **Option holdings as compensation**

During the Financial Year there were no options on issue to any Director or Executive of the Consolidated Entity (2019: nil).

#### Partly paid ordinary shares as compensation

There were no partly paid ordinary shares held or granted during the Financial Year as compensation (2019: nil).

### **REMUNERATION REPORT – AUDITED**

### D. SHARE-BASED COMPENSATION (CONTINUED)

### Share holdings

The number of shares in the Company held during the Financial Year by each Director and KMP of the Consolidated Entity, including their personally related parties, are set out below.

During the Financial Year, 131,579 shares were granted as compensation to Anthony Mankarios (2019: nil).

2020	Balance 1 July 2019	Granted as remuneration	On exercise of options	Other net change	Balance 30 June 2020
Michael Gurry	56,878	-	-	-	56,878
Karen Gadsby	20,000	-	-	-	20,000
Daniel Smetana (a)	10,254,129	-	-	772,311	11,026,440
Timothy Hantke	20,000	-	-	-	20,000
Travis McKenzie	-	-	-	15,086	15,086
Jeremy Kirkwood	-	-	-	-	-
Anthony Mankarios (b)	741,323	131,579	-	(872,902)	-
Keith Smith	40,000	-	-	22,500	62,500
Derek Fowler	-	-	-	-	-
John Bourke	65,359	-	-	-	65,359
Chris Palin	-	-	-	-	-
Lee Hames	-	-	-	-	-
Gavin Culmsee	10,000	-	-	10,000	20,000
TOTAL	11,207,689	131,579	-	(53,005)	11,286,263

(a) The Other net change reflects changes in indirect holdings of associated parties. (b) Anthony Mankarios resigned on 24 November 2019.

### E. LINK BETWEEN REMUNERATION POLICY AND COMPANY PERFORMANCE

The Consolidated Entity provided executives with variable remuneration in the form of short-term and longterm incentives as described in Part A of the Remuneration Report. These incentives are payable upon the achievement of certain goals covering both financial and non-financial, corporate and individual measures of performance. Included in the measures are contributions to profit, cash targets and departmental functional KPI's.

The following table shows the revenue, profit and dividends for the last five years for the Consolidated Entity, as well as the share price at the end of the respective financial year. The dividend includes ordinary and special dividends paid or payable in respect of each financial year.

	FY20	FY19	FY18	FY17	FY16
	\$000	\$000	\$000	\$000	\$000
Revenue from continuing operations (a)	87,594	84,205	78,093	64,726	56,544
Profit from continuing operations after tax (a)	2,674	6,385	6,204	3,794	3,460
Share price at year-end \$	1.10	1.53	1.42	1.60	1.01
Dividends (cents) paid or payable	10.0	12.7	11.0	11.5	16.0

(a) Revenue and profit exclude discontinued operations.

### F. VOTING AT THE 2019 ANNUAL GENERAL MEETING ON THE REMUNERATION REPORT

The Remuneration Report in the 2019 Annual Report to shareholders was voted on in the November 2019 Annual General Meeting, 58.40% of the eligible votes were cast against the resolution, being the first strike against the Company.

### G. INDEPENDENT SALARY AND INCENTIVE REVIEW

During the prior financial year, the Company undertook an independent review of executive salary and incentive levels to benchmark against market. The review was undertaken by the independent professional firm of Godfrey Remuneration Group. The majority of the recommendations were enacted with the remaining changes being the subject of an ongoing project.

### H. LOANS OR OTHER TRANSACTIONS WITH DIRECTORS AND KEY MANAGEMENT PERSONNEL

There are no loans outstanding with any Director as at 30 June 2020 (2019: \$nil).

During the Financial Year the entities of the Consolidated Entity entered into the following transactions with related parties who are not members of the group:

Key Management Personnel	Type of transaction
(i) Key Management Personnel	Received dividend payments totalling \$600,625.
(ii) Key Management Personnel	Director fee and/or salary deferred due to the COVID-19 pandemic. Amount owing to KMP and Executive at 30 June 2020 totalling \$47,681.

Other than the items disclosed above, there are no other material transactions with KMP not in the ordinary course of business.

### End of Audited Remuneration Report.

# **DIRECTORS' REPORT**

### **INSURANCE OF OFFICERS**

During the Financial Year, Joyce Corporation Ltd paid a premium to insure the Directors, Secretaries and KMP of the Consolidated Entity. A clause in the relevant insurance policy prevents the disclosure of the amount of the premium.

The liabilities insured are legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers of the Consolidated Entity, and any other payments arising from liabilities incurred by the officers in connection with such proceedings. This does not include such liabilities that arise from conduct involving a willful breach of duty by the officers or the improper use by the officers of their position or of information to gain advantage for themselves or someone else or to cause detriment to the Company or more broadly to the Consolidated Entity. It is not possible to apportion the premium between amounts relating to the insurance against legal costs and those relating to other liabilities.

### PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied to the Court under section 237 of the Corporations Act 2001 for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for taking responsibility on behalf of the Company for all or part of those proceedings.

### PERFORMANCE IN RELATION TO ENVIRONMENTAL REGULATION

Joyce Corporation Ltd is party to licenses issued by the Environmental Protection Authority as per NGER Act 2007 and various other authorities throughout Australia. These licenses regulate the management of air and water quality, the storage and carriage of hazardous materials and disposal of wastes associated with the Consolidated Entity's properties. There have been no new or material known breaches associated with the Consolidated Entity's license conditions.

### NON-AUDIT SERVICES

Details of the amounts paid or payable to the auditor for non-audit services provided during the Financial Year by the auditor are outlined in Note 33.

The Directors are satisfied that the provision of non-audit services during the Financial Year, by the auditor (or by another person or firm on the auditor's behalf), is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001.

The directors are of the opinion that the services as disclosed in Note 33 do not compromise the external auditor's independence requirements of the Corporations Act 2001 for the following reasons:

- integrity and objectivity of the auditor; and
- jointly sharing economic risks and rewards.

### AUDITOR'S INDEPENDENCE DECLARATION

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 41.

- All non-audit services have been reviewed and approved to ensure that they do not impact the

- None of the services undermine the general principles relating to auditor independence as set out in APES 110 Code of Ethics for Professional Accountants issued by the Accounting Professional and Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the company, acting as advocate for the company or

YEAR ENDED **30 JUNE 2020** 

### **ROUNDING OF AMOUNTS**

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with the instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

Signed in accordance with a resolution of the Directors made pursuant to section 298(2) of the Corporations Act 2001.

Ming

M A Gurry Chair Perth, 27 August 2020

# **AUDITOR'S INDEPENDANCE REPORT**



### DECLARATION OF INDEPENDENCE BY NEIL SMITH TO THE DIRECTORS OF JOYCE CORPORATION LTD

As lead auditor of Joyce Corporation Ltd for the year ended 30 June 2020, I declare that, to the best of my knowledge and belief, there have been:

- 1. No contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- 2. No contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Joyce Corporation Ltd and the entities it controlled during the period.

**Neil Smith** Director

BDO Audit (WA) Pty Ltd Perth, 27 August 2020

BDO Audit (WA) Pty Ltd ABN 79 112 284 787 is a member of a national association of independent entities which are all members of BDO Australia Ltd ABN 77 050 110 275, an Australian company limited by guarantee. BDO Audit (WA) Pty Ltd and BDO Australia Ltd are members of BDO International Ltd, a UK company limited by guarantee, and form part of the international BDO network of independent member firms. Liability limited by a scheme approved under Professional Standards Legislation.





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38 Station Street Subiaco, WA 6008 PO Box 700 West Perth WA 6872 Australia

### CORPORATE GOVERNANCE STATEMENT

Joyce Corporation Ltd ("the Company") and the Board are committed to achieving and demonstrating a high standard of corporate governance. The Company has reviewed its corporate governance practices against the Corporate Governance Principles and Recommendations (3<sup>rd</sup> edition) published by the ASX Corporate Governance Council.

The 2020 corporate governance policy and statement reflects the corporate governance practices in place throughout the Financial Year. A description of the Company's current corporate governance practices is set out in the Company's corporate governance statements, which can be viewed at www.joycecorp.com.au.

# **Annual Financial Report**

### Joyce Corporation Ltd

AND CONTROLLED ENTITIES ABN: 80 009 116 269

### For the Year Ended 30 June 2020

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 30 JUNE 2020

			Consolidated 2019
		2020	restated *
	Note	\$000	\$000
Continuing operations	6	07.504	04.205
Revenue	6	87,594	84,205
Cost of sales	6	(42,557)	(41,373)
Gross Profit		45,037	42,832
Other revenue	6	3,938	1,545
Variable costs	6	(4,838)	(4,277)
Contribution Margin		44,137	40,100
Expenses from continuing operations			
Employment expenses	6	(19,828)	(19,161)
Dccupancy expenses		(1,444)	(1,299)
Marketing expenses		(2,654)	(2,779)
Administration expenses	6	(3,608)	(2,706)
Profit before depreciation, impairment, interest, tax		16,603	14,155
Depreciation and amortisation	6	(4,606)	(4,186)
Profit before impairment, interest, tax		11,997	9,969
mpairment of non-financial assets	6	(5,526)	-
Profit before interest, tax	·	6,471	9,969
Net interest	6	(699)	(850)
Profit before tax	·	5,772	9,119
ncome tax expense	8	(3,098)	(2,734)
Profit for the year from continuing operations		2,674	6,385
(Loss) / profit for the year from discontinued operations	7	(2,319)	126
Profit for the year		355	6,511
Profit is attributable to:			
Continuing operations:			
Drdinary equity holders of the company		(1,107)	3,281
Non-controlling interests		3,781	3,104
		2,674	6,385
Discontinued operations:			
Drdinary equity holders of the company		(1,655)	70
Non-controlling interests		(664)	56
		(2,319)	126

(Loss) / earnings per share (cents per share) for (loss) / profit attributable to ordinary equity holders of the

Basic (loss) / earnings per share:

Company:

(Loss) / earnings from continuing operations (Loss) / earnings from discontinued operations

### Diluted (loss) / earnings per share:

(Loss) / earnings from continuing operations (Loss) / earnings from discontinued operations

### Basic earnings / (loss) per share excluding impairment expense amount: Earnings from continuing operations Earnings from discontinued operations

\* Refer to Note 2 in relation to details of restatement.

\* Refer to Note 2 in relation to details of restatement.

The consolidated statement of profit or loss is to be read in conjunction with the notes to the consolidated financial statements set out on pages 51 to 114.

44

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 30 JUNE 2020

		Consolidated
Note	2020 <i>\$000</i>	2019 restated * <i>\$000</i>
10	(3.95)	11.73
	(5.90) (9.85)	0.25
10	(3.95)	11.73
	(5.90)	0.25
	(9.85)	11.98
10	15.76	11.73
	(5.90)	0.25
	9.86	11.98

set out on pages 51 to 114.

### CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2020

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2020

20192020restated *Note2000\$000Profit for the year3556,511Other comprehensive incomeItems that will not be reclassified to profit or lossOther comprehensive income for the year, net of taxTotal comprehensive income for the year3556,511Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511126Total comprehensive income for the year72,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year attributable to: Continuing operations:3,7813,104Non-controlling interests3,7813,104Ordinary equity holders of the company Non-controlling interests(1,655)70Non-controlling interests(1,654)56(2,319)126126				Consolidated
Note\$000\$000Profit for the year3556,511Other comprehensive incomeItems that will not be reclassified to profit or lossOther comprehensive income for the year, net of taxTotal comprehensive income for the year3556,511Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511126Total comprehensive income for the year7(2,319)126Total comprehensive income for the year attributable to: Continuing operations:Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,104Discontinued operations:Ordinary equity holders of the company(1,655)70Non-controlling interestsOrdinary equity holders of the company(1,655)70Non-controlling interestsOrdinary equity holders of the company(1,655)70Non-controlling interestsOrdinary equity holders of the company(1,655)70Non-controlling interestsOther company(1,655)-Ordinary equity holders of the companyOrdinary equity holders of the companyOrdinary equity holders of the company <th></th> <th></th> <th>2020</th> <th></th>			2020	
Other comprehensive incomeItems that will not be reclassified to profit or loss-Other comprehensive income for the year, net of tax-Total comprehensive income for the year355Additional comprehensive income for the year arises from: Continuing operations-Continuing operations7Discontinued operations7Cotal comprehensive income for the year7Continuing operations7Discontinued operations:7Continuing operations:7Ordinary equity holders of the company(1,107)Non-controlling interests3,781Discontinued operations:3,781Ordinary equity holders of the company(1,655)Continuing operations:7Ordinary equity holders of the company(1,655)Ordinary equity holders of the company(1,655)Ordinary equity holders of the company(1,655)Ordinary equity holders of the company(1,655)Non-controlling interests664)Solution </th <th></th> <th>Note</th> <th></th> <th></th>		Note		
Items that will not be reclassified to profit or lossOther comprehensive income for the year, net of taxTotal comprehensive income for the year3556,511Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511Total comprehensive income for the year3556,511Total comprehensive income for the year attributable to: Continuing operations:Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,1042,6746,38570Ordinary equity holders of the company(1,655)70Non-controlling interests70(664)56	Profit for the year		355	6,511
Other comprehensive income for the year, net of tax-Total comprehensive income for the year3556,511Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511Total comprehensive income for the year73556,511Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,1042,6746,385Discontinued operations: Ordinary equity holders of the company(1,655)7070Non-controlling interests(1,655)70(664)56	Other comprehensive income			
Total comprehensive income for the year3556,511Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year73556,511Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,104Discontinued operations: Ordinary equity holders of the company(1,655)70Non-controlling interests0664)56	Items that will not be reclassified to profit or loss		-	-
Total comprehensive income for the year arises from: Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511Total comprehensive income for the year attributable to: Continuing operations:7(1,107)3,281Ordinary equity holders of the company3,7813,1043,7813,104Discontinued operations:2,6746,3856,385Discontinued operations:(1,655)7070Non-controlling interests(1,655)7070Non-controlling interests(664)5656	Other comprehensive income for the year, net of tax		-	-
Continuing operations2,6746,385Discontinued operations7(2,319)126Total comprehensive income for the year3556,511Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,104Discontinued operations: Ordinary equity holders of the company(1,655)70Non-controlling interests(1,655)70Non-controlling interests(664)56	Total comprehensive income for the year		355	6,511
Discontinued operations7(2,319)126Total comprehensive income for the year3556,511Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,104Discontinued operations: Ordinary equity holders of the company(1,655)70Non-controlling interests(1,655)70Non-controlling interests(664)56	Total comprehensive income for the year arises from:			
Total comprehensive income for the year3556,511Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,1042,6746,385Discontinued operations: Ordinary equity holders of the company(1,655)70Non-controlling interests(1,655)70Non-controlling interests(664)56	Continuing operations		2,674	6,385
Total comprehensive income for the year attributable to: Continuing operations: Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,1042,6746,385Discontinued operations: Ordinary equity holders of the company(1,655)70Non-controlling interests(1,655)70Non-controlling interests(664)56	Discontinued operations	7	(2,319)	126
Continuing operations:(1,107)3,281Ordinary equity holders of the company3,7813,104Non-controlling interests2,6746,385Discontinued operations:Ordinary equity holders of the company(1,655)70Non-controlling interests(664)56	Total comprehensive income for the year		355	6,511
Ordinary equity holders of the company(1,107)3,281Non-controlling interests3,7813,1042,6746,385Discontinued operations:Ordinary equity holders of the company(1,655)70Non-controlling interests(664)56				
Non-controlling interests3,7813,1042,6746,385Discontinued operations:Ordinary equity holders of the company(1,655)70Non-controlling interests(664)56			(1.107)	3.281
Discontinued operations:Ordinary equity holders of the company(1,655)70Non-controlling interests(664)56				,
Ordinary equity holders of the company(1,655)70Non-controlling interests(664)56			2,674	6,385
Non-controlling interests (664) 56	Discontinued operations:			
	Ordinary equity holders of the company		(1,655)	70
(2,319) 126	Non-controlling interests		(664)	56
			(2,319)	126

\* Refer to Note 2 in relation to details of restatement.

### The consolidated statement of comprehensive income is to be read in conjunction with the notes to the consolidated financial

ASSETS	
Current assets	
Cash and cash equivalents	
Trade receivables	
Inventories	
Other receivables and prepaymer Other financial assets	its
Total current assets	
Non-current assets	
Other receivables and prepaymer	its
Deferred tax assets	
Right-of-use assets	
Property, plant and equipment	
Investment property	
Intangible assets	
Total non-current assets	
TOTAL ASSETS	
LIABILITIES	
Current liabilities	
Trade and other payables	
Dividend payable	
Provisions	

### Non-current liabilities

Provision for income tax Total current liabilities

Lease liabilities

Loans and borrowings Lease liabilities Deferred tax liabilities Provisions Total non-current liabilities

TOTAL LIABILITIES

### NET ASSETS

### EQUITY

Issued capital Reserve Retained (Iosses) / earnings **Parent entity interest** Non-controlling interest **TOTAL EQUITY** 

\* Refer to Note 2 in relation to details of restatement.

The consolidated statement of financial position is to be read in conjunction with the notes to the consolidated financial statements set out on pages 51 to 114.

46

	-	Consolidated
	2020	2019
Note	2020 <i>\$000</i>	* restated <i>\$000</i>
Note	5000	<i>Ş000</i>
11	10,643	6,975
12	886	2,355
13	2,974	3,185
14	4,168	1,459
15	179	31
	18,850	14,005
14	157	399
8	5,564	6,202
9	10,195	12,503
16	8,807	11,501
17	9,623	9,623
18	7,510	18,369
	41,856	58,597
	60,706	72,602
19	12,774	14,197
20	1,405	-
21	1,575	1,751
22	521	694
9	3,370	4,401
8	484	128
	20,129	21,171
22	5 000	0.600
22	5,230	9,622
9	8,587	10,069
8	3,851	4,508
21	1,256	1,016
	18,924	25,215
	39,053	46,386
	21,653	26,216
24	18,280	18,090
29(ii)	20	-
	(305)	5,258
	17,995	23,348
30(b)	3,658	2,868
	21,653	26,216

Balance at 1 July 2018 (as previously reported)

Restated total equity at the beginning of the financial

Total comprehensive income /

Profit attributable to members of

(loss) for the year:

the parent entity

(loss) for the year

capacity as owners:

interests

restated \*

Profit attributable to noncontrolling interests

Total comprehensive income /

Transactions with owners in their

Transactions with non-controlling

Payment for partly paid shares Dividends paid or provided for

Balance at 30 June 2019

year \*

Adjustment on adoption of AASB Adjustment on adoption of AASB

Note

2

30(b)

24

30(b), 31

### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2020

			Consolidated
			2019
		2020	restated *
	Note	\$000	\$000
Cash flows from / (used in) operating activities			
Receipts from customers		91,117	85,513
Payments to suppliers and employees		(73,525)	(68,482)
Income tax paid		(3,535)	(3,363)
Interest paid		(700)	(850)
Net cash flows from operating activities	34	13,357	12,818
Cash flows from / (used in) investing activities			
Purchase of property, plant and equipment		(645)	(1,250)
Purchase of intangible assets		(180)	-
Proceeds from sale of discontinued operations		1,957	
Proceeds from sale of property, plant and equipment		67	60
Net cash flows from / (used in) investing activities		1,199	(1,190)
Cash flows from / (used in) financing activities			
Dividends paid		(1,398)	(3,552)
Dividends paid to non-controlling interests		(1,465)	(3,609)
Proceeds from partly paid shares		(1)100)	30
Payment of lease liabilities		(3,711)	(3,692)
Proceeds from related party loan		-	400
Repayment of related party loan		-	(400)
Repayment of borrowings		(16,498)	(575)
Proceeds from borrowings		12,300	509
Net cash flows (used in) financing activities		(10,772)	(10,889)
Net increase in cash and cash equivalents		3,784	739
Cash and cash equivalents at beginning of year		6,859	6,120
Cash and cash equivalents at end of year	11	<b>10,643</b>	6,859
Cash and Cash equivalents at end of year	· · · ·	10,043	0,000
Reconciliation of cash			
Cash at bank and in hand relating to continuing operations		10,643	6,859
Cash at bank and in hand relating to discontinued operation	7	-	116
Total cash at bank and in hand	11	10,643	6,975

\* Refer to Note 2 in relation to details of restatement.

Refer to Note 7 in relation to the cash flows from the discontinued operations.

\* Refer to Note 2 in relation to details of restatement.

The consolidated statement of cash flows is to be read in conjunction with the notes to the consolidated financial statements set out on pages 51 to 114.

48

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

Contributed Equity \$000	Reserves \$000	Retained Earnings / (Losses) \$000	Non- Controlling Interest \$000	Total Equity <i>\$000</i>
18,060	-	6,975	3,073	28,108
-	-	(95)	-	(95)
-	-	(961)	(215)	(1,176)
18,060	-	5,919	2,858	26,837
-	-	3,351	-	3,351
-	-	-	3,160	3,160
-	-	3,351	3,160	6,511
-	-	(459)	459	-
30	-	-	-	30
-	-	(3,553)	(3,609)	(7,162)
18,090	-	5,258	2,868	26,216

The consolidated statement of cash flows is to be read in conjunction with the notes to the consolidated financial statements set out on pages 51 to 114.

YEAR ENDED 30 JUNE 2020

### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2020

	Note	Contributed Equity <i>\$000</i>	Reserves <i>\$000</i>	Retained Earnings / (Losses) \$000	Non- Controlling Interest <i>\$000</i>	Total Equity <i>\$000</i>
Balance at 1 July 2019		18,090	-	5,258	2,868	26,216
Total comprehensive income / (loss) for the year:						
Loss attributable to members of the parent entity		-	-	(2,762)	-	(2,762)
Profit attributable to non- controlling interests		-	-	-	3,117	3,117
Total comprehensive income / (loss) for the year		-	-	(2,762)	3,117	355
Transactions with owners in their capacity as owners:						
Carrying value of non-controlling interests disposed	7, 30(b)	-	-	-	(862)	(862)
Shares issued	24	190	-	-	-	190
Share-based payments	29(i)	-	20	-	-	20
Dividends paid or provided for	30(b), 31	-	-	(2,801)	(1,465)	(4,266)
Balance at 30 June 2020		18,280	20	(305)	3,658	21,653

# **ANNUAL FINANCIAL REPORT**

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### **1. CORPORATE INFORMATION**

The consolidated financial statements of Joyce Corporation Ltd ("the Company") for the financial year ended 30 June 2020 were authorised for issue in accordance with a resolution of the Directors of the Company dated 27 August 2020. Joyce Corporation Ltd is a Company incorporated in Australia and limited by shares which are publicly traded on the Australian Securities Exchange. The Company is a for-profit entity for the purpose of this financial report.

The nature of the operation and principal activities of the Company and its controlled entities are described in Directors' Report.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The consolidated financial statements comprise the financial statements of Joyce Corporation Ltd and its controlled subsidiaries ("the Consolidated Entity"). Below is a summary of significant accounting policies. More accounting policies are presented in the notes following.

### (a) Basis of preparation

These general-purpose financial statements for the financial year ended 30 June 2020 have been prepared in accordance with requirements of the Corporations Act 2001 and Australian Accounting Standards.

Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards.

### Historical cost convention

These financial statements have been prepared under the historical cost convention, except for the investment property and certain other financial instruments which are measured at fair value.

New or revised standards and interpretations that are first effective in the current reporting year A number of new or amended standards became applicable for the current reporting period and the Consolidated Entity had to change its accounting policies as a result of the adoption of the following standards:

- AASB 16 Leases; and
- AASB Interpretation 23 Uncertainty over Income Tax Treatments.

The impact of the adoption of these standards and the new accounting policies is disclosed below.

The consolidated statement of changes in equity is to be read in conjunction with the notes to the consolidated financial statements set out on pages 51 to 114.



YEAR ENDED 30 JUNE 2020

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (i) AASB 16 Leases

AASB 16 Leases replaces AASB 117 Leases and IFRIC 4 Determining whether an Arrangement Contains a Lease.

In accordance with the transitional provisions of AASB 16, the Consolidated Entity has elected to adopt AASB 16 using the Full Retrospective approach, with the date of initial application being 1 July 2019. AASB 16 is applied retrospectively to each prior reporting period presented.

Lessor accounting under AASB 16 is substantially unchanged from AASB 117. Lessors will continue to classify leases as either operating or finance leases using similar principles as in AASB 117. Therefore, AASB 16 does not have an effect for leases where the Consolidated Entity is the lessor.

### Consolidated Entity as lessee

All leases are accounted for by recognising a right-of-use asset and a lease liability except for:

- Leases of low value assets; and
- Leases with a term of 12 months or less.

Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the Consolidated Entity's incremental borrowing rate on commencement of the lease is used. Variable lease payments are only included in the measurement of the lease liability if they depend on an index or rate. In such cases, the initial measurement of the lease liability assumes the variable element will remain unchanged throughout the lease term. Other variable lease payments are expensed in the period to which they relate.

On initial recognition, the carrying value of the lease liability also includes:

- Amounts expected to be payable under any residual value guarantee; -
- The exercise price of any purchase option granted in favour of the Consolidated Entity if it is reasonably certain to exercise that option; and
- Any penalties payable for terminating the lease, if the term of the lease has been estimated on the basis of the termination option being exercised.

### **ANNUAL FINANCIAL REPORT**

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (i) AASB 16 Leases (continued)

Right-of-use-assets are initially measured at the amount of the lease liability, reduced for any lease incentives received, and increased for:

- Lease payments made at or before commencement of the lease;
- Initial direct costs incurred; and
- or restore the leased asset.

Subsequent to initial measurement, lease liabilities increase as a result of interest charged at a constant rate on the balance outstanding and are reduced for lease payments made. Right-of-use assets are amortised on a straight-line basis over the remaining term of the lease or over the remaining economic life of the asset, if rarely, this is judged to be shorter than the lease term.

When the Consolidated Entity revises its estimate of the term of any lease (because, for example, it re-assesses the probability of a lessee extension or termination option being exercised), it adjusts the carrying amount of the lease liability to reflect the payments to be made over the revised term, which are discounted using a revised discount rate (being the interest rate implicit in the lease for the remainder of the lease term or, if that cannot be readily determined, the Consolidated Entity's incremental borrowing rate at the re-assessment date). An equivalent adjustment is made to the carrying value of the right-of-use asset, with the revised carrying amount being amortised over the remaining (revised) lease term.

The carrying value of lease liabilities is also revised when the variable element of future lease payments dependent on a rate or index is revised or there is a revision to the estimate of amounts payable under a residual value guarantee. In both cases an unchanged discount rate is used. In both cases an equivalent adjustment is made to the carrying value of the right-of-use asset, with the revised carrying amount being amortised over the remaining (revised) lease term.

When the Consolidated Entity renegotiates the contractual terms of a lease with the lessor, the accounting depends on the nature of the modification:

- a separate lease in accordance with the above policy;
- same amount: and
- modification date. The right-of-use asset is adjusted by the same amount.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets are items such as IT-equipment and small items of office furniture.

The amount of any provision recognised where the Consolidated Entity is required to dismantle, remove

- If the renegotiation results in one or more additional assets being leased for an amount commensurate with the standalone price for the additional rights-of-use obtained, the modification is accounted for as

In all other cases where the renegotiation increases the scope of the lease (whether that is an extension to the lease term, or one or more additional assets being leased), the lease liability is remeasured using the discount rate applicable on the modification date, with the right-of-use asset being adjusted by the

If the renegotiation results in a decrease in the scope of the lease, both the carrying amount of the lease liability and right-of-use asset are reduced by the same proportion to reflect the partial of full termination of the lease with any difference recognised in profit or loss. The lease liability is then further adjusted to ensure the carrying amount reflects the amount of the renegotiated payments over the renegotiated term, with the modified lease payments discounted at the rate applicable on the

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (i) AASB 16 Leases (continued)

### Consolidated Entity as lessor

Leases in which the Consolidated Entity does not transfer substantially all the risks and rewards incidental to ownership of an asset (or of a right-of-use asset) are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same basis as rental income. Contingent rents are recognised as revenue in the period in which they are earned.

The effect of adopting AASB 16 is as follows:

## **ANNUAL FINANCIAL REPORT**

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (ii) AASB 16 Leases (continued)

Impact on the consolidated statement of profit and loss and other comprehensive income (increase / (decrease)):

### Cost of sales

Gross profit

### Other revenue

**Contribution margin** 

Occupancy expenses

Earnings before depreciation, impairment, inter-

Depreciation and amortisation

Earnings before impairment, interest, tax

Earnings before interest and tax

Net interest expense

Earnings before tax

Income tax expense

Profit / (loss) from continuing operations after

Profit / (loss) from discontinued operations

Profit / (loss) for the year

### Profit is attributable to: **Continuing operations**

Ordinary equity holders of the Company Non-controlling interests

### **Discontinued operations**

Ordinary equity holders of the Company Non-controlling interests

### Earnings per share (cents per share) for profit Basic earnings per share

Earnings from continuing operations Earnings from discontinued operations

### **Diluted earnings per share**

Earnings from continuing operations Earnings from discontinued operations

	2019 restated <i>\$000</i>
	(381)
	381
	19
	400
	(3,174)
terest, tax	3,574
	3,190
	384
	384
	669
	(285)
	-
er tax	(285)
	-
	(285)
	(145)
	(140)
	(285)
	-
attributable to ordinary	-
	(0.52)
	(0.52)
	(0.52)
	(0.52)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (i) AASB 16 Leases (continued)

Impact on the consolidated statement of financial position (increase / (decrease)):

	30 June 2019 restated \$000	1 July 2018 restated \$000
Current assets	· ·	
Other receivables and prepayments	(126)	(13)
Total current assets	(126)	(13)
Non-current assets		
Deferred tax assets	4,660	4,960
Right-of-use assets	12,503	13,185
Property, plant & equipment	(394)	-
Total non-current assets	16,769	18,145
Total assets	16,643	18,132
Current liabilities		
Interest bearing loans and borrowings	(198)	-
Lease liabilities	4,401	3,852
Provision for income tax	(3)	-
Total current liabilities	4,200	3,852
Non-current liabilities		
Interest bearing loans and borrowings	(187)	-
Lease liabilities	10,069	11,227
Deferred tax liabilities	3,939	4,236
Provisions	26	(7)
Total non-current liabilities	13,847	15,456
Total liabilities	18,047	19,308
Net assets	(1,404)	(1,176)
Equity		
Retained (losses) / earnings	(1,075)	(961)
Parent entity interests	(1,075)	(961)
Non-controlling interests	(329)	(215)
Total equity	(1,404)	(1,176)

# **ANNUAL FINANCIAL REPORT**

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (i) AASB 16 Leases (continued) Impact on the consolidated statement of changes in equity:

	Contributed equity	Reserves	Retained earnings	Non- controlling interest	Tota
	\$000	\$000	\$000	\$000	\$000
At 1 July 2018 (as previously reported)	18,060	-	6,975	3,073	28,108
Adjustment on adoption of AASB 9 (net of tax)	-	-	(95)	-	(95
Adjustment on adoption of AASB 16 (net of tax)	-	-	(961)	(215)	(1,176
At 1 July 2018 (as restated)	18,060	-	5,919	2,858	26,837
act on the consolidated statement of	,	rease / (decre	·		
					20 restat

Cash flows from / (used in) operating activities Payments to suppliers and employees Interest paid Net cash flows (used in) operating activities

Cash flows from / (used in) financing activities Payment of lease liabilities Net cash flows from financing activities

	2019 restated <i>\$000</i>
es	
	(12,582)
	892
	(11,753)
25	
	4,334
	4,334

YEAR ENDED **30 JUNE 2020** 

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

New or revised standards and interpretations that are first effective in the current reporting year (continued) (ii) AASB Interpretation 23 Uncertainty over Income Tax Treatments

AASB Interpretation 23 provides guidance on the accounting for current and deferred tax liabilities and assets in circumstances in which there is uncertainty over income tax treatments. The Interpretation requires:

- The Consolidated Entity to contemplate whether uncertain tax treatments should be considered separately, or together as a Consolidated Entity, based on which approach provides better predictions of the resolution;
- The Consolidated Entity to determine if it is probable that the tax authorities will accept the uncertain tax treatment; and
- If it is not probable that the uncertain tax treatment will be accepted, measure the tax uncertainty based on the most likely amount or expected value, depending on whichever method better predicts the resolution of the uncertainty.

The adoption of AASB Interpretation 23 has not resulted in a change to the tax liabilities of the Consolidated Entity. \$Nil effect was recorded in retained earnings at the date of application being 1 July 2019.

### **ANNUAL FINANCIAL REPORT**

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (b) Principles of consolidation

The Company controls an entity when the Company is exposed to, or has rights to, variable returns from its investment with the entity and can affect those returns through its power to direct the activities of the entity. All controlled entities have a 30 June financial year end. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Consolidated Entity controls another entity.

Refer to Note 30 in relation to the list of controlled entities.

Consolidated financial statements are the financial statements of the Consolidated Entity presented as those of a single economic entity. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances.

All significant intra-group balances and transactions, including income, expenses and dividends, are eliminated in full on consolidation.

The results of the investees acquired or disposed of during the financial year are accounted for from the respective dates of acquisition or up to the dates of disposal. On disposal, the attributable amount of goodwill, if any, is included in the determination of the gain or loss on disposal.

Non-controlling interests, being that portion of the profit or loss and net assets of subsidiaries attributable to equity interests held by persons outside the Consolidated Entity, are shown separately within the Equity section of the consolidated Statement of Financial Position and in the consolidated Statement of Profit or Loss and Other Comprehensive Income.

Amounts held on trust for the Bedshed 'Marketing Fund' and Bedshed 'Approved Purposes Fund' are not funds of the Consolidated Entity and have not been consolidated.

#### (c) Fair value estimation

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Consolidated Entity for similar financial instruments.

### (d) Investments and other financial assets

### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the reporting date which are classified as non-current assets. Loans and receivables are included in trade and other receivables in the statement of financial position.

Subsequent measurement

Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method.

### (e) Comparatives

When required by accounting standards, comparative figures have been adjusted to conform with classification and presentation for the current financial year.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (f) Rounding of amounts

The Company is of a kind referred to in ASIC Legislative Instrument 2016/191, relating to the 'rounding off' of amounts in the financial statements. Amounts in the financial statements have been rounded off in accordance with the instrument to the nearest thousand dollars, or in certain cases, the nearest dollar.

### (g) Functional and presentation currency

Items included in the financial statements of each of the Consolidated Entity's entities are measured using the currency of the primary economic environment in which the entity operation ('the functional currency'). The consolidated financial statements are presented in Australian dollar (\$), which is the Company's functional and presentation currency.

### (h) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The Statement of Cash Flows includes cash flows on a gross basis.

The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or payables in the statement of financial position.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

### (i) Presentation of government grants

Government grants relating to JobKeeper are recognised in profit or loss in other revenue over the period necessary to match them with the costs that they are intended to compensate.

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the Consolidated Entity will comply with all attached conditions.

## **ANNUAL FINANCIAL REPORT**

### **3. FINANCIAL RISK MANAGEMENT**

The Consolidated Entity's activities expose it to a variety of financial risks: market risk (including currency risk and interest rate risk), credit risk and liquidity risk. The Consolidated Entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Consolidated Entity.

The Consolidated Entity makes occasional use of derivative financial instruments such as foreign exchange contracts to manage foreign currency risk. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The Consolidated Entity uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks and aging analysis for credit risk.

Risk management is carried out by the CFO under the supervision of the Board of Directors.

The Board provides principles for overall risk management, as well as policies and supervision covering specific areas, such as foreign exchange risk, interest rate risk, credit risk, use of derivative financial instruments and non-derivative financial instruments, and investment of excess liquidity.

The Consolidated Entity holds the following financial instruments:

#### **Financial assets**

Cash and cash equivalents Trade receivables Other receivables Other financial assets

### **Financial liabilities**

Trade and other payables Loans and borrowings Dividend payable Lease liabilities

Note	2020 <i>\$000</i>	Consolidated 2019 restated \$000
11	10,643	6,975
12	886	2,355
14	3,240	724
15	179	31
	14,948	10,085
19	12,774	14,197
22	5,751	10,316
20	1,405	-
9	11,957	14,470
	31,887	38,983

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (a) Market risk

### (i) Foreign exchange risk

The Consolidated Entity's exposure to foreign currency risk is not material. It is principally limited to purchases of goods in the five company-owned Bedshed stores.

### (ii) Cash flow interest rate risks

The Consolidated Entity's main interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the Consolidated Entity to cash flow interest rate risk. The Consolidated Entity's polices seek to manage both risks, interest rate and liquidity (see below), by assessment of the current state of the yield curve and expectations about interest rates in the medium term and the Entity's need for flexibility to minimise the Consolidated Entity's interest expense.

As at the reporting date, the Consolidated Entity had the following variable and fixed rate financial instruments:

	2	2020		2019	9 restated	
	Average interest rate		Average interest rate			
	Variable	Fixed	\$000	Variable	Fixed	\$000
Financial assets						
Cash and cash equivalents	0.01%		10,643	0.03%		6,975
Financial liabilities						
St George commercial bill	-	-	-	4.73%	-	4,716
CBA market rate loan 1	3.12%	-	4,751	-	-	-
CBA market rate loan 2	3.08%	-	1,000	-	-	-
CBA business loan	-	-	-	3.77%	-	5,600
			5,751		_	10,316

#### An analysis by maturities is provided in (c) below.

The Consolidated Entity analyses its interest rate exposure on a dynamic basis. Various scenarios are modelled taking into consideration refinancing, renewal of existing positions and alternative financing. Based on these scenarios, the Consolidated Entity calculates the impact on profit or loss of a defined interest rate shift. The scenarios are run only for liabilities that represent the major interest-bearing positions.

Based on the various scenarios, the Consolidated Entity manages its cash flow interest rate risk adopting an appropriate mix of fixed versus variable rate debt and an appropriate mix of debt maturities to provide it with flexibility to repay debt as quickly as possible whilst having liquidity available to take advantage of business opportunities as they arise.

### Consolidated Entity sensitivity

The major debt facility drawn at 30 June 2020 is at a variable interest rate (see above).

On balances held at 30 June 2020, if interest rates had changed by -/+ 100 basis points from the year-end rates with all other variables held constant, post-tax profit for the year would have been \$0.05 million higher or lower (2019: \$0.07 million). This is a result of a higher or lower interest expense arising from borrowings, offset by higher or lower interest income from cash and cash equivalents.

Equity would have been \$0.05 million higher or lower (2019: \$0.07 million), for the same reasons.

### **ANNUAL FINANCIAL REPORT**

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (b) Credit risk

Credit risk is limited to high credit quality financial institutions with which deposits are held and high credit quality wholesale customers with which the Consolidated Entity trades.

Credit risk is managed on a Consolidated Entity basis. Credit risk arises from cash and cash equivalents, derivative financial instruments and deposits with banks and financial institutions, as well as credit exposures to wholesale customers, including outstanding receivables and committed transactions. For banks and financial institutions, only independently rated parties with a minimum rating of 'A' are accepted. If wholesale customers are independently rated, these ratings are used. Otherwise, if there is no independent rating, risk control assesses the credit quality of the customer, considering its financial position, past experience and other factors. Individual risk limits are set based on internal or external ratings in accordance with limits set internally. The compliance with credit limits by wholesale customers is regularly monitored by line management.

The maximum exposure to credit risk at the reporting date is the carrying amount of the financial assets as summarised in each applicable note. For wholesale customers without credit rating the Consolidated Entity generally retains title over the goods sold until full payment is received. For some trade receivables the Consolidated Entity may also obtain security in the form of guarantees, deeds of undertaking or letters of credit which can be called upon if the counterparty is in default under the terms of the agreement. The Consolidated Entity trades only with recognised, creditworthy third parties, and as such collateral is not requested nor is it the Consolidated Entity's policy to securitise its trade receivables.

The credit quality of financial assets that are neither past due nor impaired can be assessed by reference to external credit ratings (if available) or to historical information about counterparty default rates:

Cash and cash equivalents Trade receivables Other receivables Other financial assets

		Consolidated
	2020 <i>\$000</i>	2019 restated <i>\$000</i>
AA-	10,643	6,975
Non-rated	886	2,355
Non-rated	3,240	724
Non-rated	179	31
	14,948	10,085

YEAR ENDED 30 June 2020

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

### (c) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, the availability of funding through an adequate amount of committed credit facilities and the ability to close out market positions. The Consolidated Entity manages liquidity risk by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Due to the dynamic nature of the underlying businesses, the Consolidated Entity aims at maintaining flexibility in funding by keeping committed credit lines available and, where possible, with a variety of counterparties. Surplus funds are generally invested in term deposits or used to repay debt.

#### Financing arrangements

Refer to Note 23 in relation to the financing facilities available at reporting date.

### Maturities of financial assets and financial liabilities

The tables below analyses the Consolidated Entity's financial liabilities, net and gross settled derivative financial instruments into relevant maturity groupings based on the remaining period at the reporting date to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

	≤ 6 months	6-12 months	1-5 years	>5 years	Total
	\$000	\$000	\$000	\$000	\$000
Year ended 30 June 2020					
Consolidated financial assets					
Cash and cash equivalents	10,643	-	-	-	10,643
Trade receivables	886	-	-	-	886
Other receivables	3,083	-	157	-	3,240
Other financial assets	179	-	-	-	179
	14,791	-	157	-	14,948
Consolidated financial liabilities					
Trade and other payables	12,774	-	-	-	12,774
Loans and borrowings	521	-	5,230	-	5,751
Dividend payable	1,405	-	-	-	1,405
Lease liabilities	1,786	1,584	8,531	56	11,957
	16,486	1,584	13,761	56	31,887
Net maturity	(1,695)	(1,584)	(13,604)	(56)	(16,939)

## **ANNUAL FINANCIAL REPORT**

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

(c) Liquidity risk (continued)

≤ 6

### Year ended 30 June 2019

**Consolidated financial assets** Cash and cash equivalents Trade receivables Other receivables

Other financial assets

#### **Consolidated financial liabilities**

Trade and other payables Loans and borrowings Lease liabilities

### Net maturity

months \$000	6-12 months <i>\$000</i>	1-5 years <i>\$000</i>	>5 years \$000	Total restated <i>\$000</i>
6,975	-	-	-	6,975
2,355	-	-	-	2,355
325	-	399	-	724
31	-	-	-	31
9,686	-	399	-	10,085
14,197	-	-	-	14,197
694	-	9,622	-	10,316
2,267	2,133	9,287	782	14,469
17,158	2,133	18,909	782	38,982
(7,472)	(2,133)	(18,510)	(782)	(28,897)

YEAR ENDED 30 JUNE 2020

### 3. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### (d) **Capital risk management**

Management controls the capital of the Consolidated Entity to maintain a good debt to equity ratio, to provide shareholders with adequate returns and ensure that the Consolidated Entity can fund its operations and continue as a going concern. The Consolidated Entity's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets. The Consolidated Entity is not subject to any externally imposed capital requirements.

Management effectively manages the Consolidated Entity's capital by assessing the Consolidated Entity's financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, dividends to shareholders and share issues. There have been no changes in the strategy adopted by Management to control the capital of the Consolidated Entity since the prior year. This strategy is to ensure that the Consolidated Entity's gearing ratio remains below 40%.

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the Consolidated Entity and that are believed to be reasonable under the circumstances.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The Consolidated Entity makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### (a) Leases

#### Determining the incremental borrowing rate

Where the interest rate implicit in a lease is not known, the Consolidated Entity is required to determine the incremental borrowing rate, being the rate of interest the Consolidated Entity would have to pay to borrow a similar amount, over a similar term, with similar security to obtain an asset of similar value in a similar economic environment. As this information may not be readily available, the Consolidated Entity is required to estimate its incremental borrowing rate, using such information as is available, and making adjustments to reflect the particular circumstances of each lease.

### Determining the lease term

The Consolidated Entity has in place, a number of leases of property with terms that can be renewed for an additional term, equal to the period of the original lease. In determining the lease term, the Consolidated Entity is required to determine:

- Whether there is an actual or implied extension or renewal option. An implied extension or renewal option will exist if both the lessee and lessor would incur a more than insignificant penalty if the lease were not extended or renewed; and
- Whether the Consolidated Entity is reasonably certain to exercise any actual or implied extension options, taking into account, all facts and circumstances relating to the lease.

### (b) Nature of leasing activities

#### As a lessee

The Consolidated Entity leases a number of properties. The lease contracts provide for payments to increase each year by a fixed percentage, to increase each year by inflation, to be reset periodically to market rental rates, or to remain fixed over the lease term.

### **ANNUAL FINANCIAL REPORT**

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### (c) Share-based payments

The Consolidated Entity initially measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. Estimating fair value for sharebased payment transactions requires determination of the most appropriate valuation model, which is dependent on the terms and conditions of the grant.

This estimate also requires determination of the most appropriate inputs to the valuation model as well as an assessment of the probability of achieving non-market based vesting conditions. The probability of achieving non-market based vesting conditions of performance options is assessed at each reporting period.

#### (d) Impairment of non-financial assets

The Consolidated Entity assesses impairment at each reporting date by evaluating conditions specific to the Consolidated Entity that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates and judgements or fair value less cost of disposal.

### (e) Determining control of subsidiaries (AASB 10)

In determining whether the Consolidated Entity has control over subsidiaries that are not wholly owned, judgement is applied to assess the ability of the Company to control the day-to-day activities of the partly owned subsidiary and its economic outcomes. In exercising judgement, the commercial and legal relationships that the Company has with other owners of partly owned subsidiaries are taken into consideration. Whilst the Company is not able to control all activities of a partly owned subsidiary, the partly owned subsidiary is consolidated within the Consolidated Entity where it is determined that the Company controls the day-to-day activities and economic outcomes of a partly owned subsidiary. Changes in agreements with other owners of partly owned subsidiaries could result in a loss of control and subsequently de-consolidation.

Upon acquisition of partly owned subsidiaries by the Company, judgement is exercised concerning the value of net assets acquired on the date of acquisition. The non-controlling interest's share of net assets acquired, fair value of consideration transferred and subsequent period movements in value thereof, are disclosed as outside equity interest.

### (f) Net realisable value of inventory

In determining the number of write-downs required for inventory, the Consolidated Entity has made judgements based on the expected net realisable value of that inventory. Historic experience and current knowledge of the products has been used in determining any write-downs to net realisable value.

### 4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS (CONTINUED)

### (g) Capital development investments

Discounted cash flow models are used for business cases, these include assumptions and estimates of business outcomes and are used for capital investments, such as software. The Consolidated Entity has made an assessment to amortise software development costs over 5 years. Refer to Note 18 in relation to the recognition of intangible assets.

### (h) Treatment of investment property in Lytton, QLD

The property located at 97 Trade Street, Lytton, QLD has the majority of the site rented to a third party at market rates. KWB occupy a minority of the site (42%). The Consolidated Entity has determined the occupation of the majority of the site by a third party is the key factor in determining its treatment as an investment property.

### (i) Revaluation of investment property

The Consolidated Entity values the investment property at fair value. The fair value in the financial statements is informed by valuation performed by either an independent external valuation or a Management valuation.

The market value of the investment property has been adopted as the fair value of that investment property in the financial statements of the Consolidated Entity.

### (j) Expected credit loss

Debtors in each part of the Consolidated Entity have been reviewed for the potential of non-recovery. The review is based on, the lifetime expected credit loss, grouped based on days overdue, and makes assumptions to allocate an overall expected credit loss rate for each group. These assumptions include recent sales experience, historical collection rates, the impact of the COVID-19 pandemic and forward-looking information that is available. The allowance for expected credit losses, as disclosed in Note 12 and 14, is calculated based on the information available at the time of preparation. The actual credit losses in future years may be higher or lower.

The Consolidated Entity assessed the various circumstances of each group of debtors and determined that full recovery has a high likelihood.

In assessing the debtor in relation to the disposal of Lloyds Online Auctions Pty Ltd, the Consolidated Entity has recognised an expected credit loss of \$0.21 million (2019: nil).

### (k) COVID-19 pandemic

Judgement has been exercised in considering the impacts the COVID-19 pandemic has had, or may have, on the Consolidated Entity based on known information. This consideration extends to the nature of the products and services offered, customers, supply chain, staffing and geographic regions in which the Consolidated Entity operates. Other than as addressed in specific notes, there does not currently appear to be either any significant impact upon the financial statements or any significant uncertainties with respect to events or conditions which may impact the Consolidated Entity unfavourably as at the reporting date or subsequently as a result of COVID-19.

### (I) Disposal transaction

Judgement has been exercised in treatment of the Lloyds Online Auctions Pty Ltd disposal on 2 March 2020 and 17 June 2020 as a single transaction due to the one commercial outcome intended.

### **ANNUAL FINANCIAL REPORT**

### **5. SEGMENT INFORMATION**

#### (a) Operating segments

Operating Segments are identified based on internal reports about components of the Consolidated Entity that are regularly reviewed by the chief operating decision makers (The Board of Directors and the CEO) in order to allocate resources to the segments and to assess their performance.

The operating businesses are organised and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The Consolidated Entity has the following operating segments:

- -Bedshed retail bedding franchise operation;
- Company-owned retail bedding stores; -
- Operation of retail kitchen showrooms; and
- 17 June 2020).

Transfer prices between operating segments are set on an arms-length basis and in a manner consistent with transactions with third parties.



Operation of valuation, online and physical auction sites (became a discontinued operation on



### 5. SEGMENT INFORMATION (CONTINUED)

### (a) Operating segments (continued)

The following table presents revenue and profit information and certain asset and liability information regarding operating segments for the year ended 30 June 2020.

	Co	ontinuing operation	Continuing operations	Discontinued operations	
	Bedshed Franchise	Retail Bedding Stores	Showrooms	Total	Total \$000
Year Ended	\$000 2020	\$000 2020	\$000 2020	<u>\$000</u> 2020	2020
Revenue					
Revenue	5,833	14,263	67,498	87,594	15,595
Inter-segment sales	-	)_000	-	-	
Total segment revenue	5,833	14,263	67,498	87,594	15,595
Timing of revenue recognition:					
At a point in time	140	14,263	67,498	81,901	15,595
Over time	5,693	-	-	5,693	-
	5,833	14,263	67,498	87,594	15,595
Unallocated revenue				-	-
Total consolidated revenue				87,594	15,595
Result					
Segment result	1,992	(201)	11,269	13,060	(1,700)
Unallocated expenses net of unallocated income				(7,288)	(1,060)
Income tax expense				(3,098)	441
Net consolidated profit/(loss) for the year				2,674	(2,319)
As at Assets and liabilities	30 Jun 2020	30 Jun 2020	30 Jun 2020	30 Jun 2020	30 Jun 2020
Segment assets	8,417	10,148	30,613	49,178	-
Unallocated assets				11,528	-
Total assets				60,706	
Segment liabilities	2,002	7,703	22,123	31,828	-
Unallocated liabilities				7,225	-
Total liabilities				39,053	-
Other segment information for the year ended	30 Jun 2020	30 Jun 2020	30 Jun 2020	30 Jun 2020	30 Jun 2020
Capital expenditure on PPE and intangibles	191	41	588	820	-
Depreciation and amortisation	21	1,285	3,201	4,507	1,250

# **ANNUAL FINANCIAL REPORT**

### 5. SEGMENT INFORMATION (CONTINUED)

### (a) Operating segments (continued)

The following table presents revenue and profit information and certain asset and liability information regarding operating segments for the year ended 30 June 2019.

	Continuing operations			Continuing operations	Discontinued operations
	Bedshed Franchise	Retail Bedding Stores	Retail Kitchen Showrooms	Total	Total
	\$000	\$000	\$000	\$000	\$000
Year Ended	2019	2019	2019	2019	2019
Revenue					
Revenue	5,465	13,776	64,964	84,205	19,499
Inter-segment sales	-	-	-		
Total segment revenue	5,465	13,776	64,964	84,205	19,499
Timing of revenue recognition:					
At a point in time	146	13,776	64,964	78,886	19,499
Over time	5,319	-	-	5,319	
	5,465	13,776	64,964	84,205	19,499
Unallocated revenue				-	
Total consolidated revenue				84,205	19,499
Result					
Segment result	1,645	779	9,480	11,904	415
Unallocated expenses net of unallocated income			,	(2,785)	(228)
Income tax expense				(2,734)	(61
Net consolidated profit/(loss) for the year				6,385	120
As at	30 Jun 2019	30 Jun 2019	30 Jun 2019	30 Jun 2019	30 Jun 2019
Assets and liabilities					
Segment assets	7,376	11,245	30,972	49,593	14,959
Unallocated assets				7,330	720
Total assets				56,923	15,679
Segment liabilities	1,295	6,562	24,448	32,305	4,269
Unallocated liabilities				9,371	441
Total liabilities				41,676	4,710
Other segment information for the year ended	30 Jun 2019	30 Jun 2019	30 Jun 2019	30 Jun 2019	30 Jun 2019
Capital expenditure on PPE and intangibles	23	90	1,074	1,187	1,127
Depreciation and amortisation	20	1,363	2,695	4,078	1,060

# 5. SEGMENT INFORMATION (CONTINUED)

# (b) Geographic segments

The Consolidated Entity operates in one principal geographical area namely that of Australia (country of domicile).

### (c) Information about major customers

No single customer of the Consolidated Entity generated more than 10% of the Consolidated Entity's revenue during the year ended 30 June 2020 (2019: none).

#### 6. REVENUE, INCOME AND EXPENSES

#### (a) Revenue from continuing operations

		Consolidated
	2020 \$000	2019 restated <i>\$000</i>
Revenue from contracts with customers		
Sale of goods	83,598	80,748
Franchise revenue	3,996	3,457
	87,594	84,205
Other revenue		
Rental revenue	569	438
Freight recovered	189	142
Gain / (loss) on lease modification	45	-
Other revenue	435	965
Government grants	2,700	-
	3,938	1,545

# Government grants

There are no unfulfilled conditions or other contingencies attaching to these grants. The Consolidated Entity did not benefit directly from any other forms of government assistance.

#### Disaggregation of revenue

The Executive review the business at the level of disaggregation shown as per Note 5 Segment Information. The disaggregation of revenue follows the operating segments identified, being revenue from the following activities and arrangements:

- Franchising, the majority of revenue is earnt through payments made by the Franchisees for the services -Bedshed provide in connection with the Franchise; and
- Retail Bedding Stores and Retail Kitchen Showrooms, revenue is earnt at the point of product delivery.

In understanding the segments, the organisation rarely considers the geographic location of the customer as being the driver to an increased understanding.

# **ANNUAL FINANCIAL REPORT**

# 6. REVENUE, INCOME AND EXPENSES (CONTINUED)

## (a) Revenue from continuing operations (continued)

Disaggregation of revenue (continued) In the Bedshed company-owned-stores entity, we have three trading locations in Queensland and two in Western Australia. Their location is not the driver of understanding the business, greater insight comes from consideration of the broader macro-economic factors in play that would influence demand, and in the case of company-owned stores this would be the mining and resource cycle, housing market and consumer confidence.

KWB, an operator of retail kitchen and wardrobe showrooms is exposed to fluctuations in overall consumer renovation spend.

There were no new revenue streams during the financial year ended 30 June 2020 (2019: nil).

The following table lays out the facts and circumstances that pertain to the Company's contracts for continuing operations with customers and depicts how the nature, amount, timing and uncertainty of revenue and cash flows are affected by economic factors.

Operating		Retail Bedding	Retail Kitchen	
segment / Factor	Bedshed Franchise	Stores	Showrooms	Joyce Corp
Nature of the	Franchise revenue	Sale of goods	Sale of goods	Rental revenue
revenue				
Market	Franchising in	Specialty retail	Renovations	Commercial real
	specialty retail			estate
Economic drivers	Consumer	Consumer	Consumer	Property cycle.
of revenue	confidence; and	confidence;	confidence;	
	Growth in disposable	Growth in	Growth in	
	income.	disposable	disposable	
		income; and	income; and	
		Mining cycle.	Consumer-spend	
			on renovations.	
Contractual	Standard form	Standard form	Standard form	Lease agreement
arrangements	contract	contract	contract	
Specific revenue	Recognition based on	Recognition at	Recognition at	Recognition is
recognition	business written	the point of	the point of	monthly as defined in
criteria	sales from franchised	product delivery	product delivery	the relevant lease
	stores			agreement
Contractual	Nil	Bank guarantees,	Bank guarantees,	Nil
assets or		customer	customer	
liabilities		deposits	deposits	

The recognition of revenue for lease income from the investment property in Lytton, QLD and the office/warehouse in Osborne Park, WA is made in line with the contractual terms laid out in the leasing arrangements, principally paid on the first of the month in advance.

# **ANNUAL FINANCIAL REPORT**

YEAR ENDED 30 June 2020

# 6. REVENUE, INCOME AND EXPENSES (CONTINUED)

# (b) Expenses from continuing operations

		Consolidated
		2019
	2020	restated
	\$000	\$000
Cost of sales		
Cost of goods	(41,385)	(40,147)
Cost of services	(1,172)	(1,226)
Total cost of sales	(42,557)	(41,373)
Variable costs		
Freight	(190)	(239)
Wages - commissions	(3,738)	(3,240)
Warranty costs	(910)	(798)
Total variable costs	(4,838)	(4,277)
Employment expenses		
Superannuation contributions	(1,690)	(1,675)
Payroll tax	(1,053)	(1,049)
Wages and other employee benefits	(17,085)	(16,437)
Total employment expenses	(19,828)	(19,161)
Impairment of non-financial assets		
Bedshed Joondalup goodwill (Note 18)	(1,820)	-
Lloyds Online Auctions Pty Ltd goodwill (Note 18)	(2,557)	-
Howe St property (Note 16)	(1,149)	-
Total impairment of non-financial assets	(5,526)	-
Net interest income / (expense)		
Interest income	30	86
Interest expense	(729)	(936)
Net interest expense	(699)	(850)
Depreciation and amortisation		
Depreciation – property, plant & equipment	(1,346)	(989)
Amortisation – Right-of-use asset	(3,260)	(3,197)
Total depreciation and amortisation	(4,606)	(4,186)

ANNUA	L FINAI	NCIAL R	<b>EPORT</b>

# 6. REVENUE, INCOME AND EXPENSES (CONTINUED)

(b) Expenses from continuing operations (continued)

Α	dministration expenses
I	T, communications and network costs
В	Bank charges
С	Consultancy fees
Т	ravel expenses
Р	ostage and stationery
Ir	nsurance
A	Accounting and audit fees
Ν	Notor vehicle expenses
L	egal fees
(1	Loss) / profit on sale of fixed assets
С	Other administration expenses
E	xpected credit loss (Note 14)
L	ow value asset lease expense
Т	otal administration expenses
e pa	avments and other expenses included in

income – continuing operations

Lease payments

	Consolidated
	2019 020 restated 000 <i>\$000</i>
(1,0	01) (893)
(5	27) (461)
(1	30) (195)
(4	.00) (488)
(	79) (104)
(2	43) (214)
(3	19) (174)
(	62) (61)
(	60) 12
(	14) 10
(5	62) (138)
(2	- 10)
	(1) -
(3,6	08) (2,706)

# Lease payments and other expenses included in the statement of profit or loss and other comprehensive

Consolidated		
2019		
restated	2020	
\$000	\$000	
(3,693)	(3,711)	

# **ANNUAL FINANCIAL REPORT**



# 7. DISCONTINUED OPERATIONS

During the Financial Year the Consolidated Entity ceased ownership of its Online Auctions segment. The subsidiary was sold in multiple transactions with effect from 17 June 2020 and is reported in the current year as discontinued operations.

The comparative year, 30 June 2019 has been restated as a discontinued operation for comparability.

# Disposal of 10% interest

On 2 March 2020, Joyce Corporation Ltd sold 10% of its interest in Lloyds Online Auctions Pty Ltd to the Lloyds Legacy Trust for \$1.44 million.

# Disposal of 46% interest

On 17 June 2020, Joyce Corporation Ltd sold its remaining 46% interest in Lloyds Online Auctions Pty Ltd to Jacqst Enterprises Pty Ltd as trustee for the Sarkis Family Trust No 6 (being an entity controlled by Steve Sarkis, a Director of Lloyds Online Auctions Pty Ltd), for \$3.80 million.

The material terms the transaction for the sale of the 46% interest are set out below:

- Joyce Corporation Ltd through its wholly owned subsidiary, Joyce International Pty Ltd has agreed to sell 3,151,830 fully paid ordinary shares in Lloyds Online Auctions Pty Ltd (representing a 46% shareholding in Lloyds Online Auctions Pty Ltd) to Jacqst Enterprises Pty Ltd as trustee for the Sarkis Family Trust No 6 ("the Buyer").
- The Buyer must pay an aggregate consideration of \$3.80 million for the acquisition of the shares:
  - A \$0.50 million non-refundable deposit was payable by the Buyer to Joyce ("Deposit") on execution of the sale agreement.
  - The remaining \$3.30 million of the purchase price is payable by the Buyer to an escrow account, with the full amount being payable by 24 September 2020.
- The \$3.3 million will be released to Joyce on completion of the transaction. The receivable amount is secured via the share investment.

At reporting date, a total of \$1.95 million had been received according to the payment schedule, being:

- \$1.44 million relating to the 10% interest; and
- \$0.51 million relating to the 46% interest.

These multiple transactions have been treated as a single event in the Financial Statements, as they were all designed to achieve a single overall commercial effect.

# **ANNUAL FINANCIAL REPORT**

# 7. DISCONTINUED OPERATIONS (CONTINUED)

The financial performance and cash flow information column) and the year ended 30 June 2019.

## **Discontinued operations**

# Revenue

Expenses

(Loss) / profit before income tax benefit / (expense) Income tax benefit / (expense)

(Loss) / profit of discontinued operation after incom

(Loss) on disposal of the division after income tax (a

(Loss) / profit from discontinued operations

The net cash flows of the discontinued division, which have been incorporated into the statement of cash flows, are as follows:

Net cash inflow from operating activities Net cash (outflow) from investing activities Net cash (outflow) from financing activities

Net increase in cash generated by the discontinued division

#### (a) Details of the disposal of the division:

Consideration received or receivable: Received Deferred Total disposal consideration

Carrying amount of net assets sold (b) Carrying amount of non-controlling interest Goodwill (Loss) on sale before income tax

Income tax (expense) / benefit

(Loss) on sale after income tax

# The financial performance and cash flow information are for the period 1 July 2019 to 17 June 2020 (2020

		Consolidated
		2019
	2020	restated
	\$000	\$000
	15,595	19,499
	(17,463)	(19,312)
)	(1,868)	187
	358	(61)
ne tax	(1,510)	126
a)	(809)	-
	(2,319)	126

	Consolidated
2020 <i>\$000</i>	2019 restated <i>\$000</i>
1,147	1,511
(198)	(1,078)
(309)	(413)
640	20

1,957
3,290
5,247
2,775
(862)
4,226
(892)
83
(809)

# 7. DISCONTINUED OPERATIONS (CONTINUED)

(b) The carrying amount of assets and liabilities as at the date of disposal (17 June 2020) were:

	\$000
Current assets	2,698
Current liabilities	(3,956)
Current net assets / (liabilities)	(1,258)
Non-current assets	5,104
Non-current liabilities	(1,071)
Non-current net assets / (liabilities)	4,033
Net assets	2,775

# **ANNUAL FINANCIAL REPORT**

# 8. INCOME TAX

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, the deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting, nor taxable profit or loss. Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realised, or the deferred income tax liability is settled.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

The major components of income tax expense for the financial year ended 30 June are:

### Current Income tax

Current income tax expense

Deferred income tax

Relating to origination and reversal of temporary Utilisation of unused tax losses

Under / (over) provision in respect of prior years

Income tax expense relating to continuing operation

Income tax (benefit) / expense relating to discontin

Income tax expense relating to overall operations

	Consolidated	
	2020 \$000	2019 restated <i>\$000</i>
	3,619	2,822
y differences	(531)	(136)
S	26 (16)	37 11
ions	3,098	2,734
inued operations	(441)	61
5	2,657	2,795



# 8. INCOME TAX (CONTINUED)

A reconciliation of income tax expense applicable to accounting profit before income tax at the statutory income tax rate to income tax expense at the Consolidated Entity's effective income tax rate for the financial years ended 30 June 2020 and 30 June 2019 is as follows:

	(	Consolidated
	2020 \$000	2019 restated <i>\$000</i>
Profit before income tax – continuing operations	5,772	9,119
Income tax expense calculated at the statutory income tax rate of 30% (2019: 30%)	1,732	2,736
Impairment expense	1,658	-
Other items not allowed / (not assessable) for income tax purposes	(34)	(2)
(Under) / over provision in respect of prior years	(258)	-
Income tax expense recognised in profit or loss - continuing operations	3,098	2,734

#### Tax consolidation

Joyce Corporation Ltd and its 100% Australian owned subsidiaries are a tax group. Members of the group have not entered into any tax sharing or tax funding arrangements. At the reporting date, the possibility that the head entity will default on its tax payment obligations is remote. The head entity of the tax group is Joyce Corporation Ltd.

# Measurement method adopted under UIG 1052 Tax Consolidation Accounting

The head entity and the controlled entities in the tax group continues to account for their own current and deferred tax amounts. The group has applied the group allocation approach in determining the appropriate amount of current taxes and deferred taxes to allocate to members of the tax group. The current and deferred tax amounts are measured in a systematic manner that is consistent with the broad principles in AASB 112 Income Taxes.

In addition to its own current and deferred tax amounts, the head entity also recognises current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax group.

#### *Tax consolidation contributions / (distributions)*

The Consolidated Entity has recognised no consolidation contribution or distribution adjustments.

### Taxation of financial arrangements

Legislation is in place which changes the tax treatment of financial arrangements including the tax treatment of hedging transactions. The Consolidated Entity has assessed the potential impact of these changes on the Consolidated Entity's tax position. No impact has been recognised and no adjustments have been made to the deferred tax and income tax balances at 30 June 2020 (2019: \$nil).

# **ANNUAL FINANCIAL REPORT**

# 8. INCOME TAX (CONTINUED)

Deferred income tax Deferred income tax at 30 June 2020 relates to the following:

#### **Deferred tax liabilities**

Investment property Trade & other receivables Fair value gains on other intangible assets Right-of-use asset Balance at 30 June 2020

#### Deferred tax assets

Property, plant and equipment Trade and other payables Pensions and other employer obligations Provisions Lease liabilities Other Unused Tax losses Balance at 30 June 2020

The Consolidated Entity has accounted for all deferred tax assets and liabilities.

			Consolidated
Quanting	Descention d in	De- recognition of Lloyds	Clasing
Opening balance	Recognised in profit or loss	Online Auctions Pty	Closing balance
1 July 2019	statement	Ltd	30 June 2020
, \$000	\$000	\$000	\$000
(304)	(28)	-	(332)
(5)	(179)	(20)	(204)
(260)	-	-	(260)
(3,939)	643	241	(3,055)
(4,508)	436	221	(3,851)
324	563	-	887
155	(30)	-	125
842	197	(245)	794
162	(20)	-	142
4,660	(774)	(306)	3,580
4	(40)	72	36
55	543	(598)	-
6,202	439	(1,077)	5,564

# 8. INCOME TAX (CONTINUED)

Deferred income tax (continued)

Deferred income tax at 30 June 2019 relates to the following:

	Opening balance 1 July 2018 restated	Recognised in profit or loss statement	Closing balance 30 June 2019 restated
	\$000	\$000	\$000
Deferred tax liabilities			
Investment property	(291)	(13)	(304)
Trade & other receivables	(3)	(2)	(5)
Fair value gains on other intangible assets	(260)	-	(260)
Right-of-use asset	(4,237)	298	(3,939)
Balance at 30 June 2019	(4,791)	283	(4,508)
Deferred tax assets			
Property, plant and equipment	251	73	324
Trade and other payables	241	(86)	155
Pensions and other employer obligations	753	89	842
Provisions	91	71	162
Lease liabilities	4,825	(165)	4,660
Other	5	(1)	4
Unused Tax losses	103	(48)	55
Balance at 30 June 2019	6,269	(67)	6,202

YEAR ENDED 30 JUNE 2020

Consolidated

# **ANNUAL FINANCIAL REPORT**

# 8. INCOME TAX (CONTINUED)

# *Provision for income tax* Provision for income tax relates to the following:

## Balance at 30 June

# 9. RIGHT-OF-USE ASSETS AND LEASE LIABILITIES

Right-of-use assets relates to the following:

# Year ended 30 June 2020

At 1 July 2019, net of accumulated amortisation (restated)

Additions

Amortisation charge for the year (a)

Modifications to lease terms

Variable lease payment adjustments

Disposals

At 30 June 2020, net of accumulated amortisation

(a) Relates solely to continuing operations.

### Year ended 30 June 2019

At 1 July 2018, net of accumulated amortisation (restated)

# Additions

Amortisation charge for the year (a)

Variable lease payment adjustments

At 30 June 2019, net of accumulated amortisation

(a) Being continuing operations of \$3.20 million and discontinued operations of \$0.46 million.

Consolidated		
2019 restated <i>\$000</i>	2020 <i>\$000</i>	
128	484	

	Property and buildings \$000	Plant and equipment \$000	Total <i>\$000</i>
	12,129	374	12,503
	2,780	-	2,780
	(3,246)	(14)	(3,260)
	(164)	-	(164)
	(327)	-	(327)
	(1,024)	(313)	(1,337)
n	10,148	47	10,195

	Property and buildings \$000	Plant and equipment \$000	Total <i>\$000</i>
	13,185	-	13,185
	2,206	497	2,703
	(3,538)	(123)	(3,661)
	276	-	276
on	12,129	374	12,503



# 9. RIGHT-OF-USE ASSETS (CONTINUED)

The following amounts relating to leased assets have been included as income or expense in the consolidated statement of profit or loss and other comprehensive income during the year:

		Consolidated
	2020 <i>\$000</i>	2019 restated <i>\$000</i>
Rental income (included in Other income)	569	439
Gain / (loss) on lease modification (included in Other income)	45	-
Interest expense (included in Net interest expense)	593	671
Expense relating to short term leases (included in Occupancy expenses)	3	-
Expense relating to leases of low value assets that are not short- term leases (included in Administration expenses)	1	-
Expense relating to variable lease payments not included in lease liabilities (included in Occupancy expenses	-	-

Lease liabilities relates to the following:

		Consolidated
	2020 \$000	2019 restated <i>\$000</i>
Current		
Lease liabilities	3,370	4,401
Non-current		
Lease liabilities	8,587	10,069

# **ANNUAL FINANCIAL REPORT**

# 10. EARNINGS / (LOSS) PER SHARE

Basic and diluted earnings per share are calculated based on a weighted average of any shares issued during the financial year.

The following reflects the income and share numbers used in the continuing operations basic and diluted earnings per share computations:

# Basic earnings per share:

Net (loss) / profit attributable to ordinary Joyce shareholders from continuing operations

Weighted average number of ordinary shares incl partly paid shares

(Loss) / earnings per share

#### Diluted earnings per share:

Net (loss) / profit attributable to ordinary Joyce shareholders from continuing operations

Weighted average number of ordinary shares incl partly paid shares (a)

(Loss) / earnings per share

# Basic earnings per share excluding impairment e amount:

Net profit attributable to ordinary Joyce sharehol continuing operations excluding impairment expo amount

Weighted average number of ordinary shares incl partly paid shares

Earnings per share

(a) The Performance Rights have not been included in the denominator of the diluted shares.

(Loss) / earnings per share are included at the foot of the Consolidated Statement of Profit or Loss.

Movement in number of shares

In the 2019 Annual General Meeting on 25 November 2019, the members approved the issue of 131,579 fully paid ordinary shares to Starball Pty Ltd. Refer to Note 29(i) in relation to details of the shared-based payment.

			Consolidated
		2020	2019 restated
	\$000	(1,107)	3,281
cluding	Number	28,047,202	27,968,255
	Cents per share	(3.95)	11.73
	\$000	(1,107)	3,281
cluding	Number	28,047,202	27,968,255
	Cents per share	(3.95)	11.73
expense			
lders from Dense	\$000	4,419	3,281
cluding	Number	28,047,202	27,968,255
	Cents per share	15.76	11.73

# **11. CASH AND CASH EQUIVALENTS**

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions, other short term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Refer to Note 3 in relation to the management of financial risks of cash. Bank overdrafts are shown within borrowings in current liabilities on the statement of financial position.

# Funds held in Trust

Consolidated cash and cash equivalents balance exclude funds allocated for the specific use of operating the Approved Purposes activities on behalf of the Company's franchisees. Approved Purposes cash is included in Other Financial Assets. At 30 June 2020, the total of this balance was \$0.18 million (2019: \$0.03 million).

For the purposes of the statement of cash flows, cash and cash equivalents are comprised of the following:

	Co	onsolidated
	2020	2019
	\$000	\$000
Cash at bank and in hand	10,643	6,975

# **12. TRADE RECEIVABLES**

	Consolidated	
	2020 \$000	2019 restated <i>\$000</i>
Current		
Trade receivables	892	2,375
Allowance for expected credit loss	(6)	(20)
Total current trade receivables	886	2,355

Trade and other receivables are non-interest bearing. Trade and other receivables are recognised at amortised cost, less an allowance for expected credit loss. Each operating segment's policy requires customers to pay in accordance within agreed payment terms. Depending on the customer segment, trade receivables are generally due for settlement within 30 days.

An allowance for the expected credit loss of \$6,000 (2019: \$20,000) has been recognised by the Consolidated Entity in the Financial Year for trade and other receivables. This amount has been included in the other expenses line item in the Consolidated Statement of Profit and Loss.

# **ANNUAL FINANCIAL REPORT**

# **12. TRADE RECEIVABLES (CONTINUED)**

At 30 June, the ageing analysis of current trade receivables is as follows:

#### Within one year

At reporting date, trade receivables with a carrying amount of \$0.17 million (2019: \$0.32 million) were past due but not considered impaired. Payment terms on these amounts have not been re-negotiated however credit has been stopped until full payment is made. Each operating unit has been in direct contact with the relevant debtors and is satisfied that payment will be received in full.

Other balances within trade and other receivables are neither impaired nor past due. It is expected that these other balances will be received when due.

Movements in the allowance for expected credit loss for trade and other receivables were as follows:

# At 1 July (Credit) / charge for the year At 30 June

Consolidated		
2019 restated	2020	
\$000	\$000	
2,355	886	

Consolidated		
	2020 <i>\$000</i>	
20 6	20	
96 14	196	
16 20	216	-

# **13. INVENTORIES**

Inventories are stated at the lower of cost and net realisable value. Cost comprises expenditure incurred in acquiring the inventories and in bringing them to their existing condition and location.

Costs are assigned to individual items of inventory on a basis of weighted average costs. Costs of purchased inventory are determined after deducting rebates and discounts. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs to make the sale.

		Consolidated	
	2020	2019 restated	
	\$000	\$000	
Current			
Stock on hand at cost	3,092	3,283	
Provision for impairment (a)	(118)	(98)	
	2,974	3,185	

(a) Write-downs of inventories to net realisable value recognised as an expense during the Financial Year amounted to \$20,000 (2019: \$nil).

# **ANNUAL FINANCIAL REPORT**

# 14. OTHER RECEIVABLES AND PREPAYMENTS

# Current

Debtor – disposal of Lloyds Online Auctions Pty Lt Allowance for expected credit loss (b) Accrued revenue Prepayments Other receivables Total current other assets

#### Non-current

Other receivables (c)

(a) Refer to Note 7 in relation to the material terms of the disposal transaction.
(b) This allowance is for the expected credit loss associated with any shortfall on the debtor for the Lloyds Online Auctions Pty Ltd sale made on 17 June 2020. The assumptions applied to this amount include historical collection rates, the impact of the COVID-19 pandemic and forward-looking information that is available.
(c) Non-current other receivables are cash-backed rental deposits for the KWB Group.

### **15. OTHER FINANCIAL ASSETS**

#### Current

Funds held in trust (Note 11)

# **16. PROPERTY, PLANT AND EQUIPMENT**

Land and buildings are shown at carrying value/cost, based on periodic, but at least triennial, valuations by external, professionally qualified valuers, less subsequent depreciation for buildings. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. In June 2020 an independent valuation was obtained for the land & buildings. All other property, plant and equipment are stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Consolidated Entity and the cost of the item can be measured reliably. The carrying amount of the replaced part is derecognised. All other repairs and maintenance are charged to the statement of profit or loss and other comprehensive income during the reporting period in which they are incurred.

Refer to Note 28 in relation to the fair value measurement and valuation technique used.

Conso	lidated	
0000	naucca	

	2020	2019 restated
	\$000	\$000
td (a)	3,290	-
	(210)	-
	877	807
	208	327
	3	325
	4,168	1,459
	157	399

Consolidated 2019 2020 restated \$000 \$000 179 31

# 16. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Depreciation is calculated over the estimated useful life of the asset as follows:

- Plant and equipment 1 to 20 years; -
- Leasehold improvements 3 to 15 years; -
- Buildings 30 to 50 years; and \_
- Motor Vehicles 3 to 6 years. -

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount. Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the Consolidated Statement of Profit or Loss. On the sale of revalued assets, the profit element of the revalued amount is taken through the Consolidated Statement of Profit or Loss.

			Co	onsolidated
	Property and buildings (a) \$000	Plant and equipment \$000	Leasehold improvements \$000	Total <i>\$000</i>
Year ended 30 June 2020				
At 1 July 2019, net of depreciation (restated)	6,709	2,557	2,235	11,501
Additions	-	337	308	645
Impairment	(1,149)	-	-	(1,149)
Disposals	-	(336)	(507)	(843)
Depreciation charge for the year (b)	(60)	(672)	(615)	(1,347)
At 30 June 2020, net of accumulated depreciation	5,500	1,886	1,421	8,807
At 30 June 2020				
Cost	6,845	4,269	3,777	14,891
Accumulated depreciation	(196)	(2,383)	(2,356)	(4,935)
Accumulated impairment	(1,149)	-	-	(1,149)
Net carrying amount	5,500	1,886	1,421	8,807

(a) Property and buildings - leased includes an office/warehouse property which is owned by the Company and is partially leased to unrelated third parties. (b) Relates solely to continuing operations.

# **ANNUAL FINANCIAL REPORT**

# 16. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Pro bu

### Year ended 30 June 2019

At 1 July 2018, net of depreciation (restated)

Additions

Impairment Disposals

Depreciation charge for the year (b)

At 30 June 2019, net of accumulated depreciation

# At 30 June 2019

Cost

Accumulated depreciation and impairment

Net carrying amount

(a) Property and buildings - leased includes property which is owned by the Company and is leased to unrelated third parties. (b) Relates solely to continuing operations.

JOYCE CORPORATION LTD ANNUAL REPORT 2020 90

# Consolidated

operty and uildings (a) <i>\$000</i>	Plant and equipment \$000	Leasehold improvements \$000	Total <i>\$000</i>
7000	7	7	7
6,768	2,013	1,965	10,746
6	914	880	1,800
-	-	-	-
-	(56)	-	(56)
(65)	(314)	(610)	(989)
6,709	2,557	2,235	11,501
6,844	3,973	4,063	14,880
(135)	(1,416)	(1,828)	(3,379)
6,709	2,557	2,235	11,501

# **17. INVESTMENT PROPERTY**

		Consolidated
	2020	2019
	\$000	\$000
Balance at 30 June	9,623	9,623

In accordance with AASB 140 Investment Property, the KWB property located in Lytton, QLD is classified as an investment property. An insignificant portion of the Lytton premise is owner-occupied, being 42%, as the significant portion is under an operating lease to an external third-party manufacturer earning rental income.

### Fair value measurement

The investment property is subject to an annual review to fair market value at each reporting period by either an independent expert valuation or Management's valuation. The aim of the valuation process is to ensure that the investment property is held at fair value and the Consolidated Entity is compliant with applicable accounting standards.

The independent valuation is performed by an external, professionally qualified valuer who holds a recognised relevant professional qualification and has specialised expertise in the property being valued.

For the financial year ended 30 June 2020, the Directors of the Company performed an internal Management valuation.

Refer to Note 28 in relation to the fair value measurement and valuation technique used.

#### **18. INTANGIBLE ASSETS**

	Co	onsolidated	
	2020	2019 \$000	
	\$000		
Software development	180	2,437	
Goodwill	7,330	15,932	
Total intangible assets	7,510	18,369	

#### Acquired both separately and from a business combination

Intangible assets acquired separately are capitalised at cost. Following initial recognition, the cost model is applied to the class of intangible assets. Where amortisation is charged on assets with finite lives, this expense is taken to the Consolidated Statement of Profit or Loss through the 'depreciation and amortisation' expense line item.

Intangible assets, excluding development costs, created within the business are not capitalised and expenditure is charged against profits in the period in which the expenditure is incurred. Intangible assets are tested for impairment where an indicator of impairment exists and annually in the case of intangible assets with indefinite lives, either individually or at the cash generating unit level. Useful lives are also examined on an annual basis and adjustments, where applicable, are made on a prospective basis.

# **ANNUAL FINANCIAL REPORT**

# **18. INTANGIBLE ASSETS (CONTINUED)**

## Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Consolidated Entity's share of the net identifiable assets of the acquired subsidiary / associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is not amortised, instead, it is tested for impairment annually or more frequently if events or changes in circumstances indicate that it might be impaired and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash-generating units (CGU's) for impairment testing. Each of those CGU's represents the Consolidated Entity's investment in Australia by each operating segment. CGU's to which goodwill is allocated as at 30 June 2020 are as follows:

- Bedshed Franchising cash generating unit; and -
- KWB Group Pty Ltd cash generating unit.

#### Software development

Costs incurred in developing products or systems and costs incurred in acquiring software and licenses that will contribute to future period financial benefits through revenue generation and/or cost reduction are capitalised to software and systems. Costs capitalised include external direct costs of materials and service, direct payroll and payroll related costs of employees' time spent on the project. Amortisation is calculated on a straight-line basis over periods generally ranging from 3 to 5 years. IT development costs include only those costs directly attributable to the development phase and are only recognised following completion of technical feasibility and where the Consolidated Entity has an intention and ability to use the asset.

#### Impairment of non-financial assets

Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment or more frequently if events or changes in circumstances indicate that they might be impaired. Other assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows which are largely independent of the cash inflows from other assets or groups of assets (cash generating units). Non-financial assets other than goodwill that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.



## **18. INTANGIBLE ASSETS (CONTINUED)**

#### Impairment of non-financial assets (continued)

An analysis of intangible assets is presented below.

		Goodwill	Dev	Software velopment	Co	onsolidated
	2020 \$000	2019 restated <i>\$000</i>	2020 \$000	2019 restated <i>\$000</i>	2020 \$000	2019 restated <i>\$000</i>
Year ended 30 June	Şüüü	Şüüü	Şõõõ	çooo	Şõõõ	<i></i>
Net of accumulated impairment and amortisation at 1 July	15,933	15,933	2,436	2,230	18,369	18,163
Additions	-	-	180	528	180	528
Impairment	(4,377)	-	-	-	(4,377)	-
Disposals	(4,226)	-	(2,436)	-	(6,662)	-
Amortisation (a)	-	-	-	(322)	-	(322)
Net of accumulated impairment and amortisation at 30 June	7,330	15,933	180	2,436	7,510	18,369
At 30 June						
Cost (gross carrying amount)	17,778	17,778	2,616	2,758	20,394	20,536
Disposals	(4,226)	-	(2,436)	-	(6,662)	-
Accumulated impairment	(6,222)	(1,845)	-	-	(6,222)	(1,845)
Accumulated amortisation (a)	-	-	-	(322)	-	(322)
Net carrying amount	7,330	15,933	180	2,436	7,510	18,369

(a) Relates to discontinued operations.

#### Goodwill

Goodwill as at 30 June 2020 reflects the value of the Bedshed Franchising Pty Ltd activities, purchased in 2006 and the interest in the KWB Group, acquired in October 2014.

#### Software development

Software development as at 30 June 2020 reflects the value of the HarmoniQ point of sale system in the Bedshed Franchise and Retail Bedding Stores segments.

As at 30 June 2019 software development reflects the value of the Auctionator platform, Lead Generation Platform and the European Union Bidding Platform in the Online Auctions segment.

#### Impairment

The Consolidated Entity assesses impairment at each reporting date by evaluating conditions specific to the Consolidated Entity that may lead to impairment of assets. Where an impairment trigger exists, the recoverable amount of the asset is determined. Impairment of \$4.38 million (2019: \$nil) has been recognised in respect of goodwill and impairment of \$nil (2019: \$nil) has been recognised in respect of software development for the year ended 30 June 2020.

# **ANNUAL FINANCIAL REPORT**

# **18. INTANGIBLE ASSETS (CONTINUED)**

### Allocation of goodwill

Bedshed Franchising segment Bedshed Stores segment (a) Kitchen Showrooms segment Online Auctions segment (b) Total goodwill

(a) Refer to 'impairment of goodwill' for movement during the Financial Year. The Bedshed Stores segment was impaired by an amount of \$1.82 million (2019: \$nil). (b) Refer to Note 7 in relation to the disposal of the Online Auctions segment and discontinued operation. The Online Auctions segment was impaired by an amount of \$2.56 million (2019: \$nil), prior to disposal of the balance of goodwill of \$4.22 million on 17 June 2020.

#### Impairment of goodwill

The recoverable amount of each CGU above is determined based on value-in-use calculations. Value-in-use is calculated based on the present value of cash flow projections over a 5-year period with the period extending beyond the existing budget for FY20 extrapolated using estimated growth rates. The cash flows are discounted using risk-adjusted pre-tax discount rate.

The following assumptions were used in the value-in-use calculations:

	Pre –tax Discount Rate 2020	Pre –tax Discount Rate 2019	Sales Growth Rate 2020	Sales Growth Rate 2019	Expense Growth Rate 2020	Expense Growth Rate 2019
Bedshed Franchising segment	9.7%	10.7%	2.0%	5.0%	1.5%	1.5%
Bedshed Stores segment	9.7%	10.7%	2.0%	5.0%	1.5%	1.5%
Kitchen Showrooms segment	9.7%	10.7%	5.0%	5.0%	1.5%	1.5%
Online Auctions segment (a)	-	10.7%	-	5.0%	-	1.5%

(a) Refer to Note 7 in relation to the disposal of the Online Auctions segment and discontinued operation.

The Online Auctions segment was assessed in the year ended 30 June 2019 using the discounted cashflow method. For the year ended 30 June 2020, the fair value less cost of disposal method was used.

The Consolidated Entity's value-in-use calculations incorporated a terminal value component beyond the 5-year projection period for all the operating segments. The principal assumption used to estimate the terminal value of each operating segment was a multiple of two to eight times earnings (Bedshed Stores 2, Franchising 3 and Kitchen Showrooms 8) before interest, taxation, depreciation and amortisation for the financial year ended 30 June 2020.

Impairment of Goodwill for the financial year ended 30 June 2020 was \$4.38 million (2019: \$nil), due to changes in the estimates of future results and terminal value for the Bedshed Stores segment and the sale of the majority ownership of Lloyds Online Auctions Pty Ltd.

### Goodwill is allocated to cash-generating units which are based on the Consolidated Entity's operating segments:

C	Consolidated	
2020	2019	
\$000	\$000	
6,307	6,307	
-	1,820	
1,023	1,023	
-	6,783	
7,330	15,933	

## **18. INTANGIBLE ASSETS (CONTINUED)**

Impact of possible changes in key assumptions

Sensitivity analysis was conducted on all CGU's, from this the Bedshed Franchising segment was identified as having the lowest headroom and is the only one reported. For the Bedshed Franchising segment:

- If the pre-tax discount rate applied was 10% higher than used in the Consolidated Entity's estimates, then the Consolidated Entity would recognise an impairment of \$nil.
- If the growth rate applied was 10% lower than used in the Consolidated Entity's estimates, then the Consolidated Entity would recognise an impairment of \$nil.

The discount rate above which an impairment could occur is 12.96%, which is above the rate used in both FY19 and FY20.

## **19. TRADE AND OTHER PAYABLES**

These amounts represent liabilities for goods and services provided to the Consolidated Entity prior to the reporting date which are unpaid. The amounts are unsecured and are usually paid within 45 days of recognition. The carrying amounts of trade and other payables are considered to be the same as their fair values, due to their short-term nature.

	C	Consolidated		
		2019		
	2020	restated		
	\$000	\$000		
Unsecured liabilities				
Trade payables	2,227	3,771		
Sundry creditors	35	98		
Contract liabilities (a)	7,980	6,351		
Accruals and other payables	2,532	3,977		
	12,774	14,197		

(a) These are deposits from customers for goods and services to be provided by the Consolidated Entity after reporting date.

### **20. DIVIDEND PAYABLE**

	С	Consolidated	
	2020	2019	
	\$000	\$000	
Dividend payable at 30 June	1,405	-	

The FY20 interim fully franked dividend of \$1.40 million resolved on 25 February 2020 is payable on 25 September 2020, (deferred from 6 May 2020 due to the commercial uncertainty surrounding the COVID-19 pandemic).

The Directors resolved that a FY20 final dividend of 2.7 cents per share, fully franked, be paid by Joyce Corporation Limited on 16 November 2020 to all shareholders registered as at the record date of 10 November 2020.

# **ANNUAL FINANCIAL REPORT**

# **21. PROVISIONS**

Provisions for legal claims, service warranties and make good obligations are recognised when the Consolidated Entity has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are several similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of Management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

#### Provision for fixed assets used in KWB showrooms

The provision relates to assets used in KWB's retail kitchen and wardrobe showrooms and is reduced in value over five years and at the time of sale.

#### Provision for employee benefits

Wages and salaries and annual leave and sick leave Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within 12 months of the reporting date are recognised in other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

#### Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields of corporate bonds at the reporting date, with terms to maturity and currency that match as closely as possible, the estimated future cash outflows.

Provisions are comprised of the following:

# *Current* Make good provision Employee benefits

# Non-current Make good provision Employee benefits

	Consolidated
2020 <i>\$000</i>	2019 restated <i>\$000</i>
60	-
1,515	1,751
1,575	1,751
288	240
968	776
1,256	1,016



## 21. PROVISIONS (CONTINUED)

## Provision for employee benefits (continued)

#### Calculation of employee benefits

A provision has been recognised for employee benefits relating to long service leave and annual leave. In calculating the present value of future cash flows in respect of long service leave, the probability of long service leave being taken is based on historical data.

#### **Movement in provisions**

The movement in provisions during the Financial Year is set out in the table below.

		Make good		
	Employee Benefits	provision	Total	
	\$000	\$000	\$000	
Opening balance at 1 July 2019	2,528	240	2,768	
Additional / (amount released)	(45)	108	63	
Closing balance at 30 June 2020	2,483	348	2,831	

# 22. LOANS AND BORROWINGS

	C	Consolidated	
	2020 <i>\$000</i>	2019 restated <i>\$000</i>	
Current			
Bank loans	521	694	
Non-current			
Bank loans	5,230	9,622	
Total loans and borrowings	5,751	10,316	

Secured liabilities and assets pledged as security

The bank loans are secured by first mortgages over the Consolidation Entity's freehold land and buildings, including those classified as investment properties. Refer to Note 23 in relation to facility details.

Lease liabilities are effectively secured as the rights to the leased assets recognised in the financial statements revert to the lessor in the event of default. Refer to Note 9 in relation to lease liabilities.

#### Compliance with loan covenants

The Consolidated Entity has complied with the financial covenants of its borrowing facilities during the Financial Year. The financier assesses the financial covenants bi-annually based on the audited annual report and reviewed half-yearly report. There are no breaches of the facility as of the date of this report.

# **ANNUAL FINANCIAL REPORT**

# 23. FINANCING FACILITIES AVAILABLE

At reporting date, the following financing facilities had been negotiated and were available:

# Total facilities:

CBA market rate loan 1 CBA market rate loan 2 CBA multi option facility St George commercial bill NAB business loan CBA business loan Total available facilities

# Facilities used at reporting date:

CBA market rate loan 1 CBA market rate loan 2 CBA multi option facility St George commercial bill NAB business loan CBA business loan Total used facilities

### Facilities unused at reporting date:

CBA market rate loan 1 CBA market rate loan 2 CBA multi option facility St George commercial bill NAB business loan CBA business loan Total unused facilities

#### Key terms of finance facilities

# Facility

CBA market rate loan 1 CBA market rate loan 2 CBA multi option facility NAB business loan

(a) Refer to Note 32 in relation to the extension of the expiry date after reporting date.

Consolidated	Co
2019	
restated	2020
\$000	\$000
-	4,751
-	1,000
-	415
5,000	-
-	4,000
5,600	-
10,600	10,166
-	4,751
-	1,000
-	-
4,716	-
	-
5,600	-
10,316	5,751
-	-
-	-
-	415
284	-
-	4,000
-	-
284	4,415

Loan term	Expiry date
2 years	27/09/2021
2 years	27/09/2021
2 years	27/09/2021
1 year	31/07/2020 (a)

# 24. ISSUED CAPITAL

Ordinary shares carry one vote per share and carry the right to dividends.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Incremental costs directly attributable to the issue of new shares or options for the acquisition of a business are not included in the cost of the acquisition as part of the purchase consideration.

If the entity reacquires its own equity instruments, e.g. as the result of a share buy-back, those instruments are deducted from equity and the associated shares are cancelled. No gain or loss is recognised in the profit or loss and the consideration paid including any directly attributable incremental costs (net of income taxes) is recognised directly in equity.

	Co	onsolidated
	2020	2019
	\$000	\$000
Opening share capital	18,090	18,090
Fully paid ordinary shares issued during the year	190	-
Closing share capital	18,280	18,090

#### Movement in ordinary shares on issue:

	Consolidated		
	Number	\$000	
At 1 July 2019	27,968,255	18,090	
Fully paid ordinary shares issued during the year	131,579	190	
At 30 June 2020	28,099,834	18,280	

### Unmarketable share sale facility

During the Financial Year, the Company offered a share sale facility of ordinary shares for holders of unmarketable parcels, to assist those holders to sell their shares without having to use a broker or pay brokerage. The final number of shares sold under the facility was 17,274 shares from 89 holders, which represents approximately 11.6% of the total number of shareholders who held shares in the company prior to disposal of the unmarketable parcels of shares.

### 25. CASH FLOW STATEMENT RECONCILIATIONS

## Reconciliation of non-cash investing and financing activities

	Consolidated	
		2019
	2020	restated
	\$000	\$000
Acquisition of property, plant and equipment by means of finance leases	-	377

Non-cash investing and financing activities disclosed in other notes are:

- Acquisition of right-of-use assets, refer to Note 9.

# **ANNUAL FINANCIAL REPORT**

# 25. CASH FLOW STATEMENT RECONCILIATIONS (CONTINUED)

#### **Reconciliation of net debt**

Cash and cash equivalents Loans and borrowings - repayable within one yea Loans and borrowings - repayable after one year Net debt

Cash and liquid investments Gross debt - floating Net debt

Reconciliation of net cash flow to movement in Net debt at beginning of year

#### Increase / (decrease) in cash

Net repayment of / (increase) in short-term loans Net repayment of / (increase) in long-term loans Net repayment of / (increase) under finance lease Other non-cash movements Movements in net debt

### Net debt at end of year

#### Reconciliation of lease liability

# Current lease liability Loans and borrowings - repayable within one yea

Net debt

# Reconciliation of net cash flow to movement in Lease liability at beginning of year

Lease (payments) in cash

Interest

Lease additions

Variable lease payment adjustments and modification Leases associated with discontinued operations Movements in lease liabilities

#### Lease liabilities at end of year

	Consolidate	ed
		2019
	2020	restated
	\$000	\$000
	10,643	6,975
ar	(521)	(694)
	(5,230)	(9,622)
	4,892	(3,341)
	10,643	6,975
	(5,751)	(10,316)
-	4,892	(3,341)
net debt:		
	(3,341)	(4,276)
	3,668	760
S	-	-
5	4,565	175
ses	-	-
	-	-
-	8,233	935
	-,	
-	4,892	(3,341)
—	•	., 1

	Consolidate	ed
	2020	2019 restated
	\$000	\$000
	3,370	4,401
ar	8,587	10,069
	11,957	14,470
lease liability:		
	14,470	15,078
	(3,711)	(4,334)
	583	783
	2,754	2,666
cations to leases	(533)	277
	(1,606)	-
-	(2,513)	(608)
-	11,957	14,470

# **26. CAPITAL AND LEASING COMMITMENTS**

There have been significant changes to commitments during the Financial Year. These are driven by the following changes:

Retail Kitchen Showrooms segment:

- One new showroom lease;
- The renewal of 3 leases for existing showrooms; and
- The extension of 8 leases for existing showrooms related to agreements reached for rent assistance during COVID-19 negotiations.

There were no significant changes to capital and leasing commitments in the Retail Bedding and Franchising segments.

#### **27. CONTINGENT LIABILITIES**

### **Financial guarantees**

Where material, financial guarantees are issued, which requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due, are recognised as a financial liability at fair value on initial recognition.

The guarantee is subsequently measured at the higher of the amount determined in accordance with the expected credit loss model under AASB 9 Financial Instruments and the amount initially recognised less, where appropriate, cumulative amounts recognised in accordance with AASB 15 Revenue from Contracts with Customers. Where the entity gives guarantees in exchange for a fee, revenue is recognised under AASB 15.

The fair value of financial guarantee contracts has been assessed using a probability weighted discounted cash flow approach. The probability has been based on:

- The likelihood of the guaranteed party defaulting in a year period;
- The proportion of the exposure that is not expected to be recovered due to the guaranteed party defaulting; and
- The maximum loss exposed if the guaranteed party were to default.

At 30 June 2020, the Consolidated Entity had entered into the following guarantees:

(a) Bedshed Franchise and Bedshed Retail Stores have bank guarantees relating to payment of lease obligations as at 30 June 2020 for \$0.83 million (30 June 2019: \$0.68 million).

(b) KWB Group has retail lease bank guarantees held against the equity in the 97 Trade Street, Lytton property as at 30 June 2020 of \$0.62 million (30 June 2019: \$0.55 million).

No provision has been made in the financial statements in respect of these contingencies as the possibility of a probable outflow under these guarantees is considered remote.

The KWB Group also has cash backed rental deposits supporting showroom leases as at 30 June 2020 of \$98,000 (30 June 2019: \$190,000). Refer to Note 14 in relation to the cash-backed rental deposits.

# **ANNUAL FINANCIAL REPORT**

# 28. FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

### Fair value hierarchy

The Consolidated Entity uses various methods in estimating the fair value of instruments. The methods comprise:

Level 1: The fair value is based on quoted market prices (unadjusted) in active markets for identical assets or liabilities at the end of the reporting period.

Level 2: The fair value is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the asset is included in level 3.

The fair value measurement, valuation technique and inputs used in fair valuing the non-financial instruments are set out as follows:

Class of property	Fair value hierarchy	Fair value June 2020 \$000	Valuation technique	Key unobservable inputs	Range of unobservable inputs
Property and buildings Office and warehouse, Osborne Park WA	Level 2	5,500	Independent expert valuation	Capitalisation rate	5.25%-5.75%
Investment property Office and factory, Lytton QLD	Level 2	9,623	Management valuation	Capitalisation rate	7.75%

The Consolidated Entity has a number of financial instruments which are not measured at fair value in the Statement of Financial Position.

The carrying amount of trade receivables and payables are assumed to approximate their fair values due to their short-term nature.

For the loans and borrowings, the fair values are not materiality different to their carrying values, since their interest payable on these borrowings are wither close to market rates.

# **ANNUAL FINANCIAL REPORT**

YEAR ENDED **30 JUNE 2020** 

# **29. SHARE-BASED PAYMENTS**

# (i) Starball Pty Ltd share-based payment

In the 2019 Annual General Meeting on 25 November 2019, the members approved the issue of 131,579 fully paid ordinary shares to Starball Pty Ltd. Starball Pty Ltd is an entity controlled by Anthony Mankarios, the former Joyce Corporation Ltd Executive Director who held that position for nine years. In recognition of the effort that Anthony Mankarios has put into the Consolidated Entity over that period, the members resolved it was appropriate to issue 131,579 ordinary shares in the Company to Starball Pty Ltd.

The shares rank equally with the ordinary shares already on issue by the Company. No funds were received or applied in the issue, as the shares were issued in recognition of Anthony Mankarios' contribution to the Company. The fair value of the shares is determined as per the spot rate on grant date, being \$1.44 on 25 November 2019.

#### Recognition and measurement

The cost of the share-based payment is recognised, together with a corresponding increase in equity, in the period in which the shares were issued (December 2019). An expense of \$189,474 was recognised in the Consolidated Statement of Profit or Loss.

# (ii) Key Management Personnel performance rights

The performance rights offered are designed to provide long-term incentives for Key Management Personnel to deliver long-term shareholder returns. Under the agreement, participants are granted options which only vest if certain performance standards are met.

Details of the performance rights issued are summarised below.

Beneficiary	Keith Smith (a)	Gavin Culmsee	
Number of Rights Granted	137,032 76,387		
Fair Value per right	\$1.55	\$1.55	
Total fair value	\$212,400	\$118,400	
Commencement date	1 Jul 2019		
Expected vesting date	30 June 2022 (3 years)		
Vesting conditions	Profit metric over 3 years as described below.		
No. of rights expected to vest	Nil	38,194	
Expense recorded at reporting date	\$Nil	\$19,833	

(a) Refer to Note 32 in relation to significant events after reporting date.

# **ANNUAL FINANCIAL REPORT**

# 29. SHARE-BASED PAYMENTS (CONTINUED)

# (ii) Key Management Personnel performance rights (continued)

The expense recognised in respect of the performance rights is based on the Board's assessment of the probability that certain milestone earnings will be achieved, measured cumulatively over the three-year period commencing 1 July 2019 and ending 30 June 2022. There are three milestones: "threshold"; "target"; and "stretch and above". Meeting these milestones results in, respectively, 25%, an additional 25%, and the final 50% of the rights vesting into ordinary shares.

Consolidated Entity net profit after tax cumulative over 3 years greater than (\$000):		No. vesting (%)	Expected Probability of occurring (%)	Total number expected to vest
Threshold	\$32,184	25%	0%	Nil
Target	\$35,760	25%	0%	Nil
Stretch and above	\$42,912	50%	0%	Nil

Total expense expected to be recorded over the three-year vesting period

(a) In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

Bedshed EBIT cumulat	Total number			
3 years greater than (	\$000):	(%)	occurring (%)	expected to vest
Threshold	\$6,570	25%	100%	19,097
Target	\$7,300	25%	100%	19,097
Stretch and above	\$8,760	50%	0%	Nil

Total expense expected to be recorded over the three-year vesting period \$59,200

### Recognition and Measurement

The schemes in place can only be equity-settled and are accounted for accordingly. The cost of equity-settled transactions with employees is measured using their fair value at the date which they were granted. In determining the fair value, no account is taken of any performance conditions.

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which any performance conditions are met, ending on the date on which the employee becomes fully entitled to the award (vesting date). The cumulative expense recognised for these transactions at each reporting date reflects the extent to which the vesting period has expired and the proportion of the awards that are expected to ultimately vest.

No expense is recognised for awards that do not ultimately vest due to a performance condition not being met.

\$Nil

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# **30. RELATED PARTY DISCLOSURES**

# Ultimate controlling entity

The ultimate controlling entity of the Consolidated Entity is Joyce Corporation Ltd.

### Shares held by Joyce Corporation Ltd

The consolidated financial statements include the financial statements of Joyce Corporation Ltd and the subsidiaries listed in the following table.

	Country of incorporation		% Equity	interest
			2020	2019
Joyce International Pty Ltd		Australia	100	100
Sierra Bedding Pty Ltd		Australia	100	100
Bedshed Franchising Pty Ltd		Australia	100	100
Joyce Investments 1 Pty Ltd (previously named Joyce Industries Pty Ltd)	(a)	Australia	100	100
Joyce Investments 2 Pty Ltd	(b)	Australia	100	-
Joyce Investments 3 Pty Ltd	(b)	Australia	100	-
Joyce Investments 4 Pty Ltd	(b)	Australia	100	-
Joyce Consolidated Holdings Pty Ltd		Australia	100	100
KWB Group Pty Ltd		Australia	51	51
KWB Property Holdings Pty Ltd		Australia	51	51
Brisbane Investment Holdings Pty Ltd		Australia	51	51
Trade Gold Installations Qld Pty Ltd		Australia	51	51
Trade Gold Installations NSW Pty Ltd		Australia	51	51
Trade Gold Installations SA Pty Ltd		Australia	51	51
Lloyds EU Online Pty Ltd	(c)	Australia	-	45
Lloyds Online Auctions Pty Ltd	(c)	Australia	-	56
Lloyds Auctions & Valuers Pty Ltd	(c)	Australia	-	56
LAAV Group Pty Ltd	(c)	Australia	-	56

(a) These entities were renamed on 29 July 2020.

(b) These entities were incorporated on 17 June 2020.

(c) These entities form the Lloyds Online Auctions Pty Ltd consolidated group. Joyce Corporation Ltd sold its majority ownership of Lloyds Online Auctions Pty Ltd on 17 June 2020. Refer to Note 7 in relation to the transaction details.

# **ANNUAL FINANCIAL REPORT**

# **30. RELATED PARTY DISCLOSURES (CONTINUED)**

# (a) Related Party Transactions

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties unless otherwise stated.

During the Financial Year the entities of the Consolidated Entity entered into the following transactions with related parties who are not members of the group:

# **Key Management Personnel compensation**

Short-term employee benefits Post-employment benefits Long-term benefits

Share-based payments (Note 29)

## Amounts owing at 30 June 2020

As at 30 June 2020 an amount of \$0.04 million (2019: \$nil) was owing to Directors and Key Management Personnel. As a result of the COVID-19 pandemic, Directors, KMP and Executive of the Consolidated Entity agreed to modify their remuneration arrangement to defer 50% of their director fee and/or salary until the trading environment normalised. In each case, the fee and/or salary deferred during the COVID-19 pandemic period will be aggregated and paid to the KMP or Executive once the trading environment has normalised.

### Other transactions

Dividends paid to KMP

Other than the items disclosed above, there are no other material related party transactions during the Financial Year.

2020 \$	2019 \$
2,743,365	2,518,804
211,627	195,350
65,242	95,097
209,307	-
3,229,541	2,809,251

2020	2019
\$	\$
600,625	1,423,376

# **30. RELATED PARTY DISCLOSURES (CONTINUED)**

# (b) Non-controlling interest

The effect on the equity attributable to the owners of Joyce Corporation Ltd during the year is as follows:

	2020 \$000	2019 restated <i>\$000</i>
Carrying amount of non-controlling interests acquired	2,868	2,860
Transactions with non-controlling interests	-	458
Profits attributable to non-controlling interests	3,117	3,159
Carrying value of non-controlling interests disposed (Note 7)	(862)	-
Dividends paid to non-controlling interest	(1,465)	(3,609)
Closing carrying amount of non-controlling interest	3,658	2,868

### Acquisitions

On 22 January 2019, Joyce Corporation Ltd acquired an additional 5% of the issued capital in Lloyds Online Auctions Pty Ltd for \$1.15 million. The consideration for the acquisition was offset against the loan owed by Lloyds Online Auctions Pty Ltd to the Company. Immediately prior to the purchase, the carrying amount of the existing 49% non-controlling interest was \$1.06 million.

## Disposals

Refer to Note 7 in relation to the Consolidated Entity's discontinued operations.

# **ANNUAL FINANCIAL REPORT**

# **30. RELATED PARTY DISCLOSURES (CONTINUED)**

# (b) Non-controlling interest (continued)

Set out below is summarised financial information for each subsidiary that has non-controlling interests that are material to the Consolidated Entity. The amounts disclosed for each subsidiary are before inter-group eliminations.

Statement of financial position

Current assets Current liabilities Current net assets

Non-current assets Non-current liabilities Non-current net assets

Net assets

#### Accumulated NCI

Statement of financial performance

## (including discontinued operations)

# Revenue

Profit / (loss) for the year Total comprehensive income

Profit allocated to NCI

Dividends paid to NCI

Statement of cash flow

Cash flow from operating activities Cash flow (used in) investing activities Cash flow (used in) financing activities

Net increase / (decrease) in cash and cash equivalents

KWB Consol	idated Group	Lloyds Consoli	idated Group
	2019		2019
2020	restated	2020	restated
\$000	\$000	\$000	\$000
6,820	6,129	-	2,619
(13,122)	(12,214)	-	(3,456)
(6,302)	(6,085)	-	(837)
22,769	23,818	-	5,558
(9,001)	(14,993)	-	(1,255)
13,768	8,825	-	4,303
7,466	2,740	-	3,466
3,658	1,343	-	1,525
	2020 \$000 6,820 (13,122) (6,302) 22,769 (9,001) 13,768 7,466	2020         restated           \$000         \$000           6,820         6,129           (13,122)         (12,214)           (6,302)         (6,085)           22,769         23,818           (9,001)         (14,993)           13,768         8,825           7,466         2,740	2019           2020         restated         2020           \$000         \$000         \$000           \$000         \$000         \$000           \$6,820         6,129         -           (13,122)         (12,214)         -           (6,302)         (6,085)         -           22,769         23,818         -           (9,001)         (14,993)         -           13,768         8,825         -           7,466         2,740         -

KWB Consoli	dated Group	Lloyds Consolic	lated Group
	2019		2019
2020	restated	2020	restated
\$000	\$000	\$000	\$000
67,498	64,964	15,595	19,499
7,717	6,335	(1,510)	126
7,717	6,335	(1,510)	126
3,781	3,104	(664)	55
(1,465)	(3,609)	-	-

К	KWB Consolidated Group		Lloyds Consolidated Group	
	2020	2019 restated	2020	2019 restated
	\$000	\$000	\$000	\$000
	11,769	10,837	1,147	1,511
	(702)	(1,507)	(198)	(1,078)
(1	10,940)	(9,363)	(309)	(413)
	127	(33)	640	20

# **31. DIVIDENDS**

Dividends declared or paid during the Financial Year are as follows:

	2020	2019
	\$000	\$000
Dividends paid or payable		
Ordinary shares:		
FY18 final fully franked dividend of 6.0 cents per share	-	1,678
FY19 interim fully franked dividend of 5.0 cents per share	-	1,399
FY19 second interim fully franked dividend of 1.7 cents per share	-	476
FY19 final fully franked dividend of 5.0 cents per share	1,397	-
FY20 interim fully franked dividend of 5.0 cents per share (a)	1,404	-
Total dividends declared or paid	2,801	3,553

(a) The FY20 interim fully franked dividend of 5.0 cents per share resolved on 25 February 2020 is payable on 25 September 2020, (deferred from 6 May 2020 due to the commercial uncertainty surrounding the COVID-19 pandemic).

The Directors resolved that a FY20 final dividend of 2.7 cents per share, fully franked, be paid by Joyce Corporation Limited on 16 November 2020 to all shareholders registered as at the record date of 10 November 2020.

## Franking account balance

The amount franking credits available for subsequent financial years from continued operations are:

		Consolidated		nt entity
	2020	2019 restated	2020	2019
	\$000	\$000	\$000	\$000
Franking credits available for subsequent financial years at 30%	5,539	3,639	2,384	2,330

# **ANNUAL FINANCIAL REPORT**

# **32. SIGNIFICANT AFTER REPORTING DATE EVENTS**

The FY20 interim fully franked dividend of 5.0 cents per share resolved on 25 February 2020 is payable on 25 September 2020, (deferred from 6 May 2020 due to the commercial uncertainty surrounding the COVID-19 pandemic).

In July 2020, KWB Group Pty Ltd updated the expiry date of its bank guarantee facility and business markets loan held with the National Australia Bank to 31 July 2021. All other limits and terms remain the same.

In the ASX announcement dated 20 July 2020, the Company communicated the planned transition of the Chair. Michael Gurry announced that he will be standing down as Chair at this year's Annual General Meeting in November. Jeremy Kirkwood will take over as the Joyce Chair following the 2020 Annual General Meeting.

In the ASX announcement dated 5 August 2020, the Company communicated that Keith Smith has advised his intention to step down as Joyce CEO (and Group Company Secretary) later in the 2020 year.

In August 2020, Derek Fowler left as CFO at the end of his fixed term contract.

The full impact of the COVID-19 pandemic continues to evolve at the date of this report. The Consolidated Entity is therefore uncertain as to the full impact the pandemic will have on the wider economy and as a result on its financial condition, liquidity, and future results of operations.

In August 2020 the 10 Bedshed stores located in Melbourne closed to the public for 6 weeks as per the government directive, they have maintained a presence online.

The Directors resolved that a FY20 final dividend of 2.7 cents per share, fully franked, be paid by Joyce Corporation Limited on 16 November 2020 to all shareholders registered as at the record date of 10 November 2020.

Management is actively monitoring the global and national situation and its impact on the Consolidated Entity's financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 pandemic and government's responses to curb its spread, at this point the Consolidated Entity is not able to estimate the effects of the COVID-19 pandemic on its results of operations, financial condition, or liquidity for future financial years.

Other than disclosed above, no event has occurred since the reporting date to the date of this report that has significantly affected, or may significantly affect the Consolidated Entity's operations, the results of those operations, or the Consolidated Entity's state of affairs.

# **33. AUDITOR'S REMUNERATION**

### Auditors of the Consolidated Entity

Audit or review of the financial statements: Group Total audit or review of the financial statements Non-audit services: Consulting services Total non-audit services Total services provided by BDO

	Consolidated	
2020 \$000	2019 <i>\$000</i>	
118	115	
118	115	
10		
10	-	
10	-	
128	115	

# 34. RECONCILIATION OF NET PROFIT AFTER TAX TO NET CASH FLOWS FROM CONTINUING OPERATIONS

		Consolidated
		2019
Reconciliation of net profit / (loss) after tax to the net cash flows from	2020	restated
continuing operations	\$000	\$000
Net profit after taxation	2,674	6,385
Adjustments for:		
Depreciation and amortisation	4,606	4,186
Issue of shares	190	-
Impairment of Howe St	1,149	-
Impairment of goodwill	4,377	-
Share-based payment	20	-
Changes in assets and liabilities:		
Decrease in inventories	172	758
(Increase) in trade and other receivables (excluding receivable for discontinued operations)	(282)	(213)
(Increase) / decrease in other assets	(148)	37
Decrease / (increase) in net deferred tax assets and liabilities	(437)	(629)
(Decrease) / increase in trade and other payables	(437)	2,168
Increase / (decrease) in provisions	1,123	126
Net cash flows from operating activities	13,357	12,818

# **ANNUAL FINANCIAL REPORT**

# **35. PARENT ENTITY DISCLOSURES**

### a. Financial position

Assets
Current assets
Non-current assets
Total assets
Liabilities
Current liabilities
Non-current liabilities
Total liabilities
Net assets
Equity
Issued capital

Reserve Retained earnings Net equity

b. Financial performance

Profit for the year Total comprehensive profit

# c. Guarantees entered into by the parent entity in relation to the debts of its subsidiaries

No such guarantees existed at 30 June 2020 (2019: \$nil).

d. Contingent liabilities of the parent entity

No contingent liabilities existed within the parent entity as at 30 June 2020 (2019: \$nil).

e. Commitments for the acquisition of property plant and equipment by the parent entity

No commitments existed for the acquisition of property plant and equipment by the parent entity as at 30 June 2020 (2019: \$nil).

As a	As at 30 June	
	2019	
2020	restated	
\$000	\$000	
2,356	1,001	
26,701	23,726	
29,057	24,727	
2,560	1,136	
5,233	4,024	
7,793	5,160	
21,264	19,567	
18,280	18,090	
20	-	
2,964	1,477	
21,264	19,567	

Year end	Year ended 30 June	
2020 <i>\$000</i>	2019 restated <i>\$000</i>	
2,817	2,962	
 2,817	2,962	

# **ANNUAL FINANCIAL REPORT**

YEAR ENDED 30 JUNE 2020

# 36. NEW ACCOUNTING STANDARDS AND INTERPRETATIONS NOT YET ADOPTED

The following new / amended accounting standards and interpretations have been issued but are not mandatory for financial year ended 30 June 2020. They have not been adopted in preparing the financial statements for the financial year ended 30 June 2020.

The following amended standards and interpretations are not expected to have a significant impact on the Consolidated Entity's consolidated financial statements.

- AASB 17 Insurance Contracts;
- AASB 2017-4 Amendments to Australian Accounting Standards Uncertainty over Income Tax Treatments (AASB 1 impact only);
- AASB 2017-6 Amendments to Australian Accounting Standards Prepayment Features with Negative Compensation;
- AASB 2017-7 Amendments to Australian Accounting Standards Long-term Interests in Associates and Joint Ventures;
- AASB 2018-1 Amendments to Australian Accounting Standards Annual Improvements 2015-2017 Cycle;
- AASB 2018-2 Amendments to Australian Accounting Standards Plan Amendment, Curtailment or Settlement;
- AASB 2018-6 Amendments to Australian Accounting Standards Definition of a Business; and
- AASB 2018-7 Amendments to Australian Accounting Standards Definition of Material.

# **ANNUAL FINANCIAL REPORT**

# DIRECTORS' DECLARATION

In accordance with a resolution of the Directors of Joyce Corporation Ltd, I state that:

- (a) in the Directors' opinion, the financial statements and notes thereto of the Consolidated Entity have been prepared in accordance with the Corporations Act 2001, including that they:
  - (i) comply with Australian Accounting Standards and Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (ii) give a true and fair view of the financial position of the Consolidated Entity as at 30 June 2020 and of its performance as represented by the results of its operations and its cash flows for the year ended on that date; and
- (b) the Directors have been given the declarations by the CEO and Group Financial Controller required by section 295A;
- (c) in the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- (d) the financial report also complies with International Financial Reporting Standards as disclosed in Note 2(a).

Signed in accordance with a resolution of the Direc 2001.

Muny

M A Gurry Chair Perth, 27 August 2020

Signed in accordance with a resolution of the Directors made pursuant to section 295(5) of the Corporations Act

# **AUDITOR'S REPORT**





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# INDEPENDENT AUDITOR'S REPORT

To the members of Joyce Corporation Ltd

# Report on the Audit of the Financial Report

## Opinion

We have audited the financial report of Joyce Corporation Ltd (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2020, the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial report, including a summary of significant accounting policies and the directors' declaration.

In our opinion the accompanying financial report of the Group, is in accordance with the *Corporations Act 2001*, including:

- (i) Giving a true and fair view of the Group's financial position as at 30 June 2020 and of its financial performance for the year ended on that date; and
- (ii) Complying with Australian Accounting Standards and the Corporations Regulations 2001.

# Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report. We are independent of the Group in accordance with the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants (including Independence Standards)* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# **AUDITOR'S REPORT**



#### Adoption of AASB 16 Leases

# Key audit matter

On 1 July 2019, the Group adopted AASB 16 *Leases* ("AASB 16") which replaced AASB 117 *Leases* ("AASB 117").

As disclosed in notes 2, 4 and 9 in the financial statements, the Group applied the retrospective method on adoption.

We considered the adoption of AASB 16 to be a key audit matter due to the quantum of the balances recognised, its significance to the Group, and the complexities inherent in the new accounting standard, including:

- Determining whether contractual arrangements constitute a lease under the standards;
- Determining the appropriate discount rate to be applied in the calculation of right-of-use asses and lease liabilities;
- The likelihood of exercise of any lease renewal options; and
- Determining whether any rental concessions received meet the practical expedient requirements.

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## How the matter was addressed in our audit

Our procedures included, but were not limited to, the following:

- Assessing the appropriateness of key assumptions applied in calculating the rightof-use assets and lease liability, including discount rates applied and the expected lease period;
- Verifying the accuracy of the underlying lease calculations by agreeing a sample of leases to supporting documentation;
- Assessing the mathematical accuracy of the AASB 16 calculations for each lease sampled through recalculation of the expected rightof-use asset and lease liability;
- Assessing the accuracy of the related interest and depreciation expense;
- Assessing the underlying nature of any rental concessions granted and the accounting treatment applied; and
- Assessing the appropriateness of the disclosures in notes 2, 4 and 9 in the financial statements.

# **AUDITOR'S REPORT**

YEAR ENDED 30 June 2020

# BDO

## Accounting for the disposal of subsidiary

# Key audit matter

During the year ended 30 June 2020, the Group disposed of its interests in its controlled entity, Lloyds Online Auctions Pty Ltd and its controlled entities ("Lloyds").

As disclosed in notes 4 and 7 in the financial statements, the Group completed the disposal in two transactions ("transactions") and presented the business unit's financial performance as a discontinued operation.

In addition, under the transaction terms, consideration is receivable by the Group under a deferred payment arrangement.

We considered accounting for the disposal of Lloyds to be a key audit matter due to:

- The significance of the total balances disposed;
- The significance of the receivable recognised at 30 June 2020 in relation to the deferred payment arrangement;
- The determination of whether the two disposal transactions were completed for a common commercial outcome and therefore eligible for recognition as one transaction under the requirements of AASB 10 *Consolidated Financial* Statements ("AASB 10"); and
- The level of procedures undertaken to evaluate management's application of the requirements of AASB 5 Non-Current Assets Held-for-Sale and Discontinued Operations ("AASB 5").

How the matter was addressed in our audit

Our procedures included, but were not limited to, the following:

- Reviewing key executed transaction documents to understand the key terms and conditions of the transactions;
- Agreeing the cash consideration received to respective bank statements;
- Evaluating management's assessment of the consideration received for the disposal, the carrying amount of the net assets sold, including any non-controlling interests, and the gain on disposal;
- Evaluating the appropriateness of the transactions to be recognised as a single accounting transaction;
- Evaluating the reasonableness of the discontinued operation criteria satisfaction determined by management;
- Evaluating the reasonableness of management's expected credit loss assessment for the receivable recognised; and
- Assessing the appropriateness of the disclosures in notes 4 and 7 in the financial statements.

# **AUDITOR'S REPORT**

# BDO

# Carrying Value of Goodwill and Other Assets

# Key audit matter

The Group is required under Australian Accounting Standard AASB 136 *Impairment of Assets* ("AASB 136"), to perform an annual impairment test of the carrying value of goodwill.

For the year ended 30 June 2020, impairment charges have been recognised by the Group.

As set out in notes 4, 16 and 18 in the financial statements, the Directors' assessment of the recoverability of goodwill using the value in use ("VIU") methodology requires the exercise of significant judgement, in particular in estimating future growth rates, discount rates and the expected cash flows of cash generating units ("CGUs") to which the goodwill has been allocated.

In addition, where management applied the fair value less cost to sell ("FVLCS") methodology, significant estimation is required.





## How the matter was addressed in our audit

Our procedures included, but were not limited to the following:

- Evaluating the Group's categorisation of CGUs and the allocation of goodwill and other assets to the carrying value of the CGUs based on our understanding of the Group's businesses; and
- Assessing the appropriateness of the disclosures in notes 4, 16 and 18 in the financial statements.

For CGUs and individual assets supported by a VIU model, our procedures included, but were not limited to the following:

- Evaluating management's ability to accurately forecast cash flows by assessing the precision of the prior year forecasts against actual outcomes;
- Comparing the Group's forecast cash flows to the board approved budget;
- Using our valuation specialists to assess management's discount rates based on external data available;
- Performing sensitivity analysis on the growth and discount rates; and
- Testing the mathematical accuracy of the impairment models.

For CGUs and individual assets supported by valuations at a FVLCS, our procedures included, but were not limited to the following:

- Agreeing the FVLCS of particular CGUs and business units to underlying valuations; and
- Assessing the Directors' valuations at reporting date, as supported by external independent valuations for reasonableness.

# **AUDITOR'S REPORT**

YEAR ENDED 30 JUNE 2020

# BDO

### Other information

The directors are responsible for the other information. The other information comprises the information in the Group's annual report for the year ended 30 June 2020, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of the directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website (<u>http://www.auasb.gov.au/Home.aspx</u>) at: <u>https://www.auasb.gov.au/admin/file/content102/c3/ar1\_2020.pdf</u>

This description forms part of our auditor's report.

# **AUDITOR'S REPORT**

# BDO

# Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 25 to 38 of the directors' report for the year ended 30 June 2020.

In our opinion, the Remuneration Report of Joyce Corporation Ltd, for the year ended 30 June 2020, complies with section 300A of the *Corporations Act 2001*.

### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

# BDO AUDIT (WA) PTY LTD



Neil Smith Director

Perth, 27 August 2020

# ASX ADDITIONAL INFORMATION

# AS AT 27 AUGUST 2020

Additional information is required by the Australian Securities Exchange Limited Listing Rules and not disclosed elsewhere in this report. The information is provided below.

#### (a) Distribution of shareholders

Category	Holders	Fully Paid	%
1 - 1,000	192	93,434	0.33
1,001 - 5,000	228	614,214	2.19
5,001 - 10,000	108	878,398	3.13
10,001 - 100,000	176	5,161,594	18.37
100,001 – and over	30	21,352,194	75.99
Rounding			-0.01
Total	734	28,099,834	100.00

#### Substantial shareholdings (b)

The number of shares held or controlled at the report date by substantial shareholders were as follows:

Ordinary Shareholder	Fully Paid	%
Daniel Smetana (a)	11,171,579	39.76
UFBA – John Roy Westwood	2,350,000	8.36
Total	13,521,579	48.12

(a) As at 27 August 2020 Daniel Smetana has a direct interest in 10,254,129 fully paid ordinary shares (2019: 10,254,129).

#### Voting Rights (c)

The voting rights attached to each class of equity security are as follows:

### Ordinary shares

Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.

# **ASX ADDITIONAL INFORMATION**

# ASX ADDITIONAL INFORMATION (CONTINUED)

# AS AT 27 AUGUST 2020

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(d) Shareholdings - Twenty Largest Holders of Quoted Equity Securities – ungrouped

The number of shares held at the report date by the twenty largest holders of quoted equity securities:

	Ordinary Shareholder	Fully paid	%
1	ADAMIC PTY LTD	7,711,568	27.44
2	UFBA PTY LTD	2,328,000	8.28
3	PEDUNCLE PTY LTD	1,948,312	6.93
4	ONE MANAGED INVT FUNDS LTD <1 A/C>	1,000,000	3.56
5	TRAFALGAR PLACE NOMINEES PTY LTD	990,233	3.52
6	DONALD TEO	990,000	3.52
7	DANIEL SMETANA	734,022	2.61
8	STARBALL PTY LTD	665,610	2.37
9	VANWARD INVESTMENTS LIMITED < EQUITIES A/C>	607,474	2.16
10	DANIEL ALEXANDER SMETANA	563,726	2.01
11	TREASURE ISLAND HIRE BOAT COMPANY PTY LTD <staff fund<="" super="" td=""><td>504,291</td><td>1.79</td></staff>	504,291	1.79
12	KEITH KNOWLES	354,501	1.26
13	CONARD HOLDING PTY LTD	347,940	1.24
14	J P MORGAN NOMINEES AUSTRALIA PTY LIMITED	220,005	0.78
15	MARTEHOF PTY LTD <tema a="" c="" fund="" super=""></tema>	213,800	0.76
16	MAN INVESTMENTS (NSW) PTY LTD <amc a="" c="" fund="" super=""></amc>	207,292	0.74
17	EPIC TRUSTEES LIMITED	201,695	0.72
18	FELIX SMETANA	190,050	0.68
19	DMX CAPITAL PARTNERS LIMITED	174,362	0.62
20	FLINGMO PTY LTD <hoffman a="" c="" superfund=""></hoffman>	167,106	0.59
Totals: Top	20 holders of ORDINARY FULLY PAID SHARES	20,119,987	71.60
Total Rem	aining Holders Balance	7,979,847	28.40

# ASX ADDITIONAL INFORMATION (CONTINUED)

# AS AT 27 AUGUST 2020

# (e) Secretary

Keith SmithGroup Company SecretaryAnita HollenbergCompany Secretary

# (f) Registered Office

75 Howe Street Osborne Park, WA 6017 Tel: +61 8 9445 1055

# (g) Share Registry

Computershare Investor Services Pty Limited Level 11 172 St Georges Terrace Perth, WA 6000 (Within Australia) 1300 850 505 (Outside Australia) +61 3 9415 4000

# (h) Auditors

BDO Audit (WA) Pty Ltd 38 Station Street Subiaco, WA 6008 Tel: +61 8 6382 4600

126 JOYCE CORPORATION LTD ANNUAL REPORT 2020