ASX Announcement



7 September 2020

Underwritten Share Purchase Plan and proposed Top-Up Placement

Highlights

- NZCS to offer underwritten Share Purchase Plan to eligible shareholders to raise
 \$3 million, with the ability to accept oversubscriptions.
- Potential Top-Up Placement to raise a further \$2 million.
- Funds will primarily be used to advance sales and distribution efforts to accelerate NZCS's growth strategy, for additional factory upgrades and for working capital.

New Zealand Coastal Seafoods Limited (ASX: NZS) ('NZCS' or 'the Company') is pleased to announce an underwritten Share Purchase Plan to raise \$3 million before costs (with the ability to accept oversubscriptions) ('SPP' or 'Plan') and a proposed placement targeted to raise up to an additional \$2 million ('Top-Up Placement').

The SPP provides the opportunity for eligible shareholders to subscribe for new fully paid ordinary shares in the capital of the Company ('New Shares') up to the value of \$30,000. Registered shareholders of NZCS as at 5:00pm (AWST) on 4 September 2020 ('Record Date') with a registered address in Australia or New Zealand will be eligible to participate in the SPP. The New Shares issued under the SPP will be purchased free of brokerage and no prospectus will be issued.

The issue price for the SPP will be determined at the issue date of the New Shares under the SPP based on a 15% discount to the volume weighted average price of NZCS shares traded on the ASX during the 5 trading days on which sales in NZCS shares were recorded immediately prior to the issue date of the New Shares, rounded up to the nearest 0.1 cent.

The SPP is underwritten by Canaccord Genuity (Australia) Limited ('Canaccord'), which has also been appointed to act as lead manager to the SPP and Top-Up Placement. The SPP is underwritten to \$3 million. The Company reserves the right to accept oversubscriptions under the SPP or scale back applications at its absolute discretion.

Further, the Company proposes to undertake the Top-Up Placement to sophisticated, professional and institutional investors after completion of the SPP to raise an additional \$2

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million. The issue price of New Shares under the Top-Up Placement will be the same as under the SPP. Any New Shares issued under the Top-Up Placement will be issued using the Company's available placement capacity pursuant to ASX Listing Rule 7.1 (being 90,429,769 shares) and ASX Listing Rule 7.1A (being 71,330,316 shares). New Shares issued under the SPP and Top-Up Placement will rank equally with existing shares on issue.

Funds raised under the SPP and any Top-Up Placement will be applied toward enhancing the Company's sales team and distribution capacity, additional upgrades to the Company's factory to enhance capacity including around its nutraceutical products, general working capital and covering the expenses of the SPP and Top-Up Placement.

Full details of the SPP will be set out in an offer document which is scheduled to be dispatched to eligible shareholders this week with the closing date for acceptances expected to be 30 September 2020.

Indicative Timetable

Set out below is the proposed timetable for the SPP. The timetable is indicative only and the Directors reserve the right to vary the dates and times without notice.

Event	Date
Record Date for SPP	5:00pm (AWST) 4 September 2020
Announcement of SPP and Top-Up Placement and lodge Appendix 3B with ASX (prior to commencement of trading)	7 September 2020
Lodge Cleansing Notice with ASX and dispatch date for SPP offer booklet	10 September 2020
Opening Date of SPP	10 September 2020
Closing Date of SPP	30 September 2020
Announcement of results of SPP	2 October 2020
Issue of New Shares under the SPP and lodge Appendix 2A for SPP	7 October 2020
Quotation on ASX of New Shares under the SPP	8 October 2020

The Company will pay a fee to the underwriter of \$20,000 plus 6% of the capital raised along with the issue of 5 million NZSOA options (escrowed until 5 August 2021) for which it intends to seek shareholder approval at this years AGM.

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Authority:

This announcement has been approved by the Board of New Zealand Coastal Seafoods Limited.

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About New Zealand Coastal Seafoods

New Zealand Coastal Seafoods (NZCS) is a New Zealand based, ASX listed, secondary producer of nutraceutical, seafood products and premium marine ingredients. The Company recently acquired Kiwi Dreams International Limited (KDI), a leading developer of innovative nutraceutical products and services including ingredient supply, quality and validation, as well as formulation and development.

Through the development of Nutraceutical projects, NZCS has recognised significant opportunities in this high growth market, with the global Nutraceutical market estimated at US \$230.9 billion in 2018.1

Harnessing the countries reputation for pure, pristine waters and fisheries provenance, NZCS utilise raw ingredients sourced from New Zealand's finest deep sea fishing companies, employing a nose-to-tail philosophy to create a range of high-value products.

The Company's mission is to share the sought-after flavours of sustainably-sourced, nutritious, healthy and organic goodness of New Zealand's seafood with Asian consumers, through expanding distributor, wholesale and consumer channels.

NZCS's growth strategy is focused on the development of a new nutraceutical product range and increasing production and sales of its flagship, collagen-rich, dried ling maw range and developing high-value ready-to-eat, FMCG products for export into new and existing markets.

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 $^{^{1}\} https://www.bccresearch.com/market-research/food-and-beverage/nutraceuticals-global-markets.html$