Navitas Limited ABN 69 109 613 309

Half Year Financial Report 31 December 2014

Directors' declaration

Independent review report

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Directors' Report

The Directors present their report together with the consolidated financial report for the half year ended 31 December 2014 and the review report thereon.

Directors

The Directors of the Company at any time during or since the end of the half year are:

Name

Harvey Russell Collins Chairman

Rodney Malcolm Jones Group Chief Executive Officer

Tony Cipa Director

Diana Eilert Director (appointed 28 July 2014)
Edward Alfred Evans Director (resigned 4 November 2014)
Peter Devon Larsen Director (resigned 4 November 2014)

James Stephen King Director Tracey Horton Director

Review of Operations

Consolidated operating revenue for the half year ended 31 December 2014 was \$480.499 million (2013: \$421.943 million). Net profit attributable to members of Navitas Limited was \$31.332 million (2013: \$36.080 million).

The University Programs Division incurred a \$9.047 million goodwill impairment in relation to SIBT and the previously announced change in contract with Macquarie University, reducing the carrying value to nil. There was no impairment in the half year to 31 December 2013. Excluding the goodwill impairment Group EBITDA increased 13% to \$71.156 million, net profit after tax attributable to members for the period was \$40.379 million and Earnings per Share increased to 10.7 cents.

Subsequent events

Subsequent to balance sheet date, the directors of the Company declared an interim dividend on ordinary shares in respect to the December half year. The total amount of dividend is \$35.348 million, which represents a fully franked dividend of 9.4 cents per share. The dividend has not been provided for in the 31 December 2014 half year financial statements.

Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

The auditor's independence declaration is set out on page 3 and forms part of the directors' report for the half year ended 31 December 2014.

Rounding

The amounts contained in this report and in the financial report have been rounded to the nearest \$1,000 (unless otherwise stated) under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the class order applies.

Signed in accordance with a resolution of the directors.

R Jones

Chief Executive Officer

Perth, Western Australia, 2 February 2015



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The Board of Directors Navitas Limited Level 8, 125 St Georges Terrace PERTH WA 6000

02 February 2015

Dear Directors

Navitas Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Navitas Limited.

As lead audit partner for the review of the financial statements of Navitas Limited for the half year ended 31 December 2014, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- the auditor independence requirements of the Corporations Act 2001 in relation to the review;
 and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely

DELOITTE TOUCHE TOHMATSU

Schoole Touche Toundsco

AT Richards

Partner

Chartered Accountants

Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income For the half year ended 31 December 2014

	Consolidated		
	31 Dec 2014 \$000s	31 Dec 2013 \$000s	
Revenue	480,499	421,943	
Marketing expenses	(71,596)	(64,537)	
Academic expenses	(113,623)	(96,207)	
Administration expenses	(235,961)	(206,611)	
Finance costs	(3,456)	(4,895)	
Impairment of goodwill	(9,047)	-	
Profit before income tax expense	46,816	49,693	
Income tax expense	(15,300)	(13,602)	
Profit for the half year	31,516	36,091	
Other comprehensive income/(expense) Items that may be reclassified subsequently to profit or loss			
Net currency translation differences	(2,606)	(4,164)	
Fair value movement in hedge instruments	(924)	47	
Income tax relating to other comprehensive income	2,168	3,057	
Other comprehensive income/(expense) for the half year	(1,362)	(1,060)	
Total comprehensive income for the half year	30,154	35,031	
Total compressions most in the main year		00,001	
Profit attributable to:			
Owners of the parent	31,332	36,080	
Non-controlling interest	184	11	
	31,516	36,091	
Total comprehensive income attributable to:			
Owners of the parent	30,471	35,116	
Non-controlling interest	(317)	(85)	
	30,154	35,031	
Earnings per share	Cents	Cents	
Basic	8.3	9.6	
Diluted	8.3	9.6	
	0.0	7.0	

The condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

Condensed Consolidated Statement of Financial Position As at 31 December 2014

	Note	31 Dec 2014 \$000s	onsolidated 30 June 2014 \$000s	31 Dec 2013 \$000s
Current Assets Cash and cash equivalents Trade and other receivables Other	3	84,660 72,958 22,849	71,886 111,836 18,516	76,670 69,066 21,059
Total Current Assets		180,467	202,238	166,795
Non Current Assets Plant & equipment Deferred tax assets Intangible assets		92,620 41,661 420,071	74,368 34,556 420,169	75,663 32,199 456,029
Total Non Current Assets		554,352	529,093	563,891
Total Assets		734,819	731,331	730,686
Current Liabilities Trade and other payables Deferred revenue Current tax payables Borrowings Provisions		99,091 238,434 6,132 2,872 6,057	102,622 258,401 12,648 2,852 5,635	75,643 214,126 4,120 2,910 4,619
Total Current Liabilities		352,586	382,158	301,418
Non Current Liabilities Trade and other payables Borrowings Provisions		8,557 158,395 9,985	4,693 123,530 9,241	6,110 182,594 8,211
Total Non Current Liabilities		176,937	137,464	196,915
Total Liabilities		529,523	519,622	498,333
Net Assets		205,296	211,709	232,353
Equity Issued capital Foreign currency translation reserve Cash flow hedge reserve Retained earnings Equity attributable to owners of the parent Non-controlling interests	5	199,613 166 (2,261) 11,358 208,876 (3,580)	197,868 380 (1,615) 17,973 214,606 (2,897)	195,673 794 33 37,758 234,258 (1,905)
Total Equity		205,296	211,709	232,353

The condensed consolidated statement of financial position should be read in conjunction with the accompanying notes.

Condensed Consolidated Statement of Changes in Equity For the half year ended 31 December 2014

	Issued Capital \$000s	Foreign Currency Translation Reserve \$000s	Cashflow Hedge Reserve \$000s	Retained earnings \$000s	Non-controlling interests \$000s	Total equity \$000s
Balance at 1 July 2013	195,375	1,790	-	39,966	(1,384)	235,747
Profit for the half year Fair value movements in hedge reserve (after tax) Net currency translation differences Total comprehensive income for the half year	- - -	- (996) (996)	- 33 - 33	36,080 - - 36,080	11 - (97) (86)	36,091 33 (1.093) 35,031
Employee share plan purchase Dividends paid Balance at 31 December 2013	298 - 195,673	- - 794	- - 33	(38,288) 37,758	- (435) (1,905)	298 (38,723) 232,353
Balance at 1 July 2014	197,868	380	(1,615)	17,973	(2,897)	211,709
Profit for the half year Fair value movements in hedge reserve (after tax) Net currency translation differences Total comprehensive income for the half year	- - - -	(214) (214)	(647) - (647)	31,332 - - - 31,332	184 - (501) (317)	31,516 (647) (715) 30,154
Dividend reinvestment plan Employee share plan purchase Dividends paid Balance at 31 December 2014	1,280 465 - 199,613	- - - 166	- - - (2,261)	(37,947) 11,358	(366) (3,580)	1,280 465 (38,313) 205,296
Total attributable to Non controlling interests – 31 December 2013 Non controlling interests – 31 December 2014	- -	- -	-	-	(1,905) (3,580)	(1,905) (3,580)
Owners of the parent entity - 31 December 2013 Owners of the parent entity - 31 December 2014	195,673 199,613	794 166	33 (2,261)	37,758 11,358	-	234,258 208,876

The condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Condensed Consolidated Statement of Cash Flows For the half year ended 31 December 2014

		Consolid 31 Dec 2014	dated 31 Dec 2013
	Note	\$000s	\$000s
Cash flows from operating activities	•		
Receipts from customers Payments to suppliers and employees Interest received Interest paid Income tax paid		490,276 (414,598) 1,062 (3,456) (26,493)	436,964 (363,528) 1,339 (4,895) (27,224)
Net cash provided by operating activities		46,791	42,656
Cash flows from investing activities			
Purchase of plant and equipment Net cash paid for controlled entities		(19,358) (6,709)	(9,862)
Net cash used in investing activities		(26,067)	(9,862)
Cash flows from financing activities			
Proceeds from borrowings Repayment of borrowings Payment of dividends Payment of dividends to non-controlling interests Repayment of borrowings to non-controlling interest	6	215,014 (188,023) (36,667) (366) (379)	315,059 (289,905) (38,288) (435) (187)
Net cash used in financing activities		(10,421)	(13,756)
Net increase in cash and cash equivalents		10,303	19,038
Cash and cash equivalents at beginning of the half year Effect of exchange rate changes on the balance of		71,886	56,332
cash and cash equivalents held in foreign currencies	•	2,471	1,300
Cash and cash equivalents at end of the half year		84,660	76,670

The condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes to the financial statements.

Notes to the Financial Statements For the half year ended 31 December 2014

1. Corporate Information

The condensed consolidated financial statements of Navitas Limited and its subsidiaries (collectively, the Group) for the half year ended 31 December 2014 were authorised for issue in accordance with a resolution of the directors as of the date of the directors' report.

Navitas Limited (the Company) is a for profit company limited by shares, incorporated and domiciled in Australia, whose shares are publicly traded. The Group's principal activities are the provision of education services as described in note 4.

2. Summary of Significant Accounting Policies

(a) Basis of preparation

The condensed consolidated financial statements for the half year ended 31 December 2014 have been prepared in accordance with AASB 134 Interim Financial Reporting.

The condensed consolidated financial statements do not include all information and disclosures required in the annual financial statements and should be read in conjunction with the annual financial statements of Navitas Limited as at 30 June 2014.

It is also recommended that the half year financial report is considered together with any public announcements made by Navitas Limited and its controlled entities during the half year ended 31 December 2014.

(b) Significant accounting policies

The half year condensed consolidated financial statements have been prepared using the same accounting policies as used in the annual financial statements for the year ended 30 June 2014, other than for the impact of the adoption of new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (AASB) that are relevant to the consolidated entity and effective for annual reporting periods beginning on or after 1 July 2014.

There have been no new and revised standards that have had a significant impact on the measurement or disclosure requirements of the Group.

Notes to the Financial Statements For the half year ended 31 December 2014

3. Cash and Cash Equivalents

The Group is required to maintain, in Australia, separate bank accounts for funds received from international students prior to commencement of their course (prepaid fees). As at 31 December 2014, the Group Australian operations held \$63.3 million (2013:\$64.6 million) in prepaid fees for students who had not commenced studies with the Group, with a corresponding amount included in deferred revenue.

These funds are held in separate bank accounts until the student commences their course, at which point the funds may be used to settle normal obligations of the Group. At all times, the Group must ensure that there are sufficient funds in these separate bank accounts to repay prepaid tuition fees to all international students, in respect of whom tuition fees have been paid and who have not yet commenced their course.

4. Segment Information

Reportable Segments

University Programs

The University Programs business delivers education programmes, via pathway colleges and managed campuses, to students requiring a university education.

SAE

The SAE business delivers education programs in the area of creative Media including courses in audio, film and media.

Professional and English Programs (PEP)

The Division delivers English language tuition, jobs skills training and higher and vocational education in health, security and psychology.

Corporate

Corporate is the aggregation of the Group's corporate functions.

The accounting policies of the reportable segments are the same as the Group's accounting policies.

The following is an analysis of the revenue and results for the half year by reportable segment.

Notes to the Financial Statements For the half year ended 31 December 2014

4. Segment Information (continued)

	University F	Programs	SA	Æ	PE	P	Corpo	orate	Tota	al
\$000s	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013
Revenue										
Sales to external customers	277,471	243,208	86,814	68,130	113,974	108,070	1,159	1,149	479,419	420,557
Interest									1,080	1,386
Total consolidated revenue								_	480,499	421,943
Result										
EBITDA*	68,640	58,452	7,413	9,022	13,037	10,967	(17,934)	(15,230)	71,156	63,211
Depreciation	(2,290)	(2,089)	(5,633)	(4,730)	(1,606)	(1,480)	(3,013)	(1,335)	(12,542)	(9,634)
Amortisation	-	-	-	-	(375)	(375)	-	-	(375)	(375)
Goodwill impairment #	(9,047)	-	=	=	=		-		(9,047)	
Profit before tax and net finance income	57,303	56,363	1,780	4,292	11,056	9,112	(20,947)	(16,565)	49,192	53,202
Net finance expense									(2,376)	(3,509)
Profit before income tax									46,816	49,693
Income tax expense								_	(15,300)	(13,602)
Profit for the year								_	31,516	36,091

^{*} EBITDA = earnings before net interest, taxes, depreciation, amortisation and impairment of goodwill

In July 2014 Navitas announced that its wholly owned subsidiary, Sydney Institute of Business and Technology (SIBT), had reached agreement with its partner, Macquarie University (Macquarie), that from February 2016 SIBT's on campus pathway programs to students would cease. From this point on Macquarie would offer its own pathway program to students. As disclosed in the 30 June 2014 financial statements, Navitas performed a value in use calculation which determined that the recoverable value of the SIBT cash generating unit was \$9.0 million as at 30 June 2014. Navitas has re-performed this value in use calculation as at 31 December 2014, using a pre tax discount rate of 11.4%, and has determined that this carrying value of \$9.0 m now has a recoverable value of \$nil (Dec 13: \$32.3 million), and a goodwill impairment charge of \$9.0 million has been recognised as at 31 December 2014.

Notes to the Financial Statements For the half year ended 31 December 2014

5. Issued Capital

	Consolidated			
	31 Dec	30 Jun	31 Dec	
	2014 \$000′s	2014 \$000′s	2013 \$000′s	
Issued capital		•		
Ordinary shares fully paid	199,613	197,868	195,673	

During the half year the Company issued 44,419 (Dec 13: 15,987) shares to executive employees (under terms of the executive share plan) to a value of \$0.228 million (Dec 13: \$0.093 million) in settlement of obligations arising from the Company's ValueShare incentive scheme. These obligations were previously recognised in the Company's results for the 30 June 2014 financial year. In addition, the Company issued 46,042 (Dec 13: 33,005) shares valued at \$0.237 million (Dec 13: \$0.205 million) to eligible employees in lieu of salaries and wages as part of the Company's Employee Share Ownership Plan.

During the half year, the Company issued 234,771 shares to a value of \$1.280m in lieu of cash dividends.

6. Dividend paid and proposed

	Consolidated 31 Dec 2014 \$000's	31 Dec 2013 \$000's
Equity dividends on ordinary shares		
(a) Dividends paid during the half year Final franked dividend for financial year 30 June 2014:10.1 cents (2013: 10.2 cents)	37,947	38,288
(b) Dividends proposed and not recognised as a liability Interim franked dividend on ordinary shares for financial year at 9.4 cents (2013: 9.4 cents)	35,348	35,289

Notes to the Financial Statements For the half year ended 31 December 2014

7. Financial Instruments

The fair value of the Group's financial assets and liabilities are determined on the following basis.

<u>Financial Assets and Financial Liabilities that are measured at fair value on a recurring</u> basis

Subsequent to initial recognition, at fair value financial instruments are grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

Levels are defined as follows:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets of liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included with Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The Group has derivative financial assets and liabilities which are classified as level 2 fair value measurements. There were no transfers between levels during the half year.

These level 2 financial assets and liabilities include:

- foreign exchange derivative liabilities of \$0.337 million (Dec 13: \$2.084 million)
 that are valued using discounted cash flow techniques. Under this technique future
 cash flows are estimated based on forward exchange contract rates (from
 observable forward exchange contract rates at the end of the reporting period) and
 contract forward rates, discounted at a rate that reflects the credit risk of the
 counterparties
- interest rate swap liabilities of \$3.230 million (Dec 13: assets of \$0.048 million)
 that are valued using discounted cash flow techniques. Under this technique future
 cash flows are estimated based on forward interest rates (from observable yield
 curves at the end of the reporting period) and contract interest rates, discounted
 at a rate that reflects the credit risk of the counterparties

In neither case are there significant unobservable inputs.

The Group has no significant financial assets and liabilities grouped as level 1 or level 3 fair value measurements.

<u>Financial Assets and Financial Liabilities that are not measured at fair value on a recurring</u> basis (but where fair value disclosures are required)

At balance date, the carrying amount of financial assets and financial liabilities for the Group is considered to approximate their fair values.

8. Change in composition of entity

During the half year, the Company has not made any material acquisitions.

Notes to the Financial Statements For the half year ended 31 December 2014

9. Borrowings

During the half year, the Company completed a refinancing of its existing debt facilities via a series of five year multi-currency bilateral revolving credit facilities. The new facilities increase the total facility limit to \$400m (Dec13: \$275m) and increase the term to December 2019 (Dec13: June 2017).

10. Contingent Liabilities

A UK subsidiary of Navitas is currently in dispute with HM Revenue & Customs in the UK as to whether the subsidiary provides exempt education for the purposes of UK VAT. The matter has been heard by the First-Tier Tribunal (Tax and Chancery Chamber) and the Tribunal ruled in Navitas' favour.

HM Revenue & Customs subsequently sought leave from the First-Tier Tribunal to appeal this decision. This initial request to the First-Tier Tribunal was rejected, although HM Revenue & Customs was granted specific leave to seek permission to appeal to the Upper Tribunal (Tax and Chancery Chamber). HM Revenue & Customs applied for permission to appeal to the Upper Tribunal on 30 June 2014 and on 23 July 2014 this was refused. HM Revenue & Customs applied for this decision to be reconsidered at an oral hearing in 11 December 2014. Permission to appeal to the Upper Tribunal (Tax and Chancery Chamber) was granted subsequent to this hearing.

Based on external legal advice, the directors believe that there are good prospects that the Upper Tribunal (Tax and Chancery Chamber) will rule in our favour on appeal. Should the ruling be overturned in favour of HM Revenue & Customs the Group faces a potential VAT liability. As at 30 June 2014 the best estimate of such a liability is \$3.5m, with a total potential reduction in profits after tax of \$2.8m.

11. Events after balance sheet date

Subsequent to balance sheet date, the directors of the Company declared an interim dividend on ordinary shares in respect to the December half year. The total amount of dividend is \$35.348 million, which represents a fully franked dividend of 9.4 cents per share. The dividend has not been provided for in the 31 December 2014 half year financial statements.

Directors' Declaration

In accordance with a resolution of the directors of Navitas Limited, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity are in accordance with the Corporations Act 2001, including:
 - (i) giving a true and fair view of the financial position of the consolidated entity as at 31 December 2014 and of its performance for the half year ended on that date; and
 - (ii) complying with Australian Accounting Standards including Accounting Standard AASB 134 *Interim Financial Reporting* and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

R Jones

Chief Executive Officer

Perth, Western Australia, 2 February 2015



Deloitte Touche Tohmatsu ABN 74 490 121 060

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Independent Auditor's Review Report to the members of Navitas Limited

We have reviewed the accompanying half-year financial report of Navitas Limited, which comprises the condensed statement of financial position as at 31 December 2014, and the condensed statement of profit or loss and other comprehensive income, the condensed statement of cash flows and the condensed statement of changes in equity for the half-year ended on that date, selected explanatory notes and the directors' declaration of the consolidated entity, comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 4 to 14.

Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of Navitas Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the *Corporations Act* 2001. We confirm that the independence declaration required by the *Corporations Act* 2001, which has been given to the directors of Navitas Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

Deloitte.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Navitas Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*.

DELOITTE TOUCHE TOHMATSU

AT Richards

Partner

Chartered Accountants Perth, 2 February 2015