

## **ASX ANNOUNCEMENT |** COVATA LIMITED

## COVATA EXECUTES ON GO-TO-MARKET STRATEGY: ENTERS RESELLER AGREEMENT TO SERVICE AUSTRALIAN GOVERNMENT SECTOR

SYDNEY – 12 February 2015 – Covata (ASX: CVT) signed a reseller agreement with leading Australian telecommunications company Macquarie Telecom (ASX: MAQ) to distribute its flagship product Safe Share to Australian Federal Government Agencies.

The agreement comes as interest from government bodies around the world intensifies with everincreasing cyber security threats. This contract continues Covata's strategy of expanding the reach of Safe Share through Telco and Managed Service Provider channels.

Covata Founder and CEO Trent Telford said, "Safe Share is a product built on the Covata Security Platform. Its DNA as a product is security from the outset – not an after-thought. We believe that government and enterprise around the globe are looking to procure secure SaaS services such as Safe Share from existing trusted vendors; Telco's and MSP' are often the incumbent provider of these. Adding Safe Share to these trusted services makes for simpler procurement and leverages existing trust and compliance the customer and MSP have in place. Safe Share is an ideal solution for Federal Agencies looking to share information securely (inter-departmental), and 'outside' Secure Internet Gateways to external parties."

"Covata has over 6 years of experience providing secure file sharing services to various Australian Government Agencies, and we are thrilled to now be working with Macquarie Telecom," said Mr Telford.

The reseller agreement has an initial term of three years, with options for renewal. The agreement is structured around a subscription model, where the reseller will be charged per user per month for licencing Covata's Safe Share product.

Macquarie Telecom is a provider of secure hosting and gateway services to the Australian Federal Government. For more information visit http://www.macquarietelecom.com/government/

The Australian Public Service is one of Australia's largest employers. As of June 2012 there were 168,580 staff employed across 18 Government Departments and more than 100 agencies. For more information on the Australian Public Service visit http://www.apsc.gov.au/about-the-apsc/parliamentary/aps-statistical-bulletin/2011-12/main



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## **About Covata**

Covata Limited (ASX: CVT) enables true ownership and control over your data in the cloud and over mobile services. We deliver data-centric security solutions without compromising simple usability; providing true end-to-end security. Your data is always protected wherever it may travel – inside your network, beyond the domain, to mobile devices and to the cloud – with granular access controls that extend to external ad hoc users, view-only restrictions, real time revocation and complete visibility and auditability.

Own Your Data, control your data and choose where it is stored – with complete assurance that it is protected and secure. For further information please visit Covata.com.