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24 February 2015

Dear Shareholder

The Company has today released its results for the six months to 31 December 2014.

Profit after tax for the period was \$4.2m, down 15.1% on the previous corresponding period after adjusting for a net gain in the property portfolio in the previous corresponding period. Revenue from operations was down 11.7%, to \$65.2m. The result is in line with earlier guidance and considered reasonable in light of the continuing tough market conditions experienced in Western Australia during 2014.

In the six month period, the logistics segment result reflects a budgeted downturn in minerals and energy project work together with weaker than expected demand from our warehousing client base in the lead up to Christmas when compared to the previous corresponding period. The volume of minerals and energy project work is in line with the construction phase projects in Western Australia nearing completion.

On a positive note the transport segment performed strongly with continued growth in parcel volumes and the expected improvement in regional road freight margins being achieved, which more than offset the decline in couriers.

During the period, the group made a significant investment in acquiring a major parcel of vacant land which adjoins the existing warehouse and distribution centre at Hazelmere for \$19.9m. The acquisition comprises an additional 67,000 square metres of land increasing this strategic CTI site to a total of 154,000 square metres.

It is recognised that this purchase, which was funded with a combination of debt and cash, will have a shorter term impact on profitability. However, we are confident that the increased size and prime location of the property at Hazelmere will provide excellent future growth opportunities.

Notwithstanding a very competitive environment, we continue to identify opportunities for organic development, and are also conducting due diligence on several bolt-on acquisitions as we position the Company for longer term growth in revenue and profit.

The directors have maintained the dividend by declaring an interim dividend of 4.0 cents per share fully franked, payable on 17 April 2015.

Yours faithfully

**David Watson** 

**EXECUTIVE CHAIRMAN**