# Frankland River Olive Company Limited

ABN 29 089 521 997

### Financial Report

for the half-year ended 31 December 2014

#### **CORPORATE INFORMATION**

### FRANKLAND RIVER OLIVE COMPANY LIMITED ABN 29 089 521 997

#### **Directors**

Ivo Paul Letari - Chairman Mia Iva Civa- Non Executive Director Nina Letari- Non Executive Director

#### **Company Secretary**

Mia Iva Civa

#### **Registered Office**

1 McDowell Street Welshpool Western Australia 6106

Phone: (08) 9494 2044 Fax: (08) 9494 2043

#### **Solicitors**

Solomon Brothers

#### **Bankers**

St George Bank

#### **Auditors**

William Buck Audit (WA) Pty Ltd

#### **Share Registry**

Advanced Share Registry Services Ltd 150 Stirling Highway Nedlands Western Australia 6008

Phone: (08) 9389 8033 Fax: (08) 9389 7871

Frankland River Olive Company Limited shares are listed on the Australian Securities Exchange.

Code: FLR

#### **Internet Address**

www.jingilli.com.au

#### **DIRECTORS' REPORT**

This half year report covers the consolidated entity comprising Frankland River Olive Company Limited and its subsidiaries (the Group).

#### DIRECTORS

The names of the directors of the company in office during the half year and until the date of this report are:

Ivo Paul Letari (Chairman)

Mia Iva Civa (Non Excutive Director)

Nina Letari (Non Executive Director)

Mia Iva Civa and Nina Letari were appointed as non executive directors on 27th August 2014.

#### REVIEW AND RESULTS OF OPERATIONS

#### Corporate

During the period, there were no changes in the corporate structure of the company.

#### **Operations**

Frankland River Olive Company is on track to commence the 2015 harvest during the first week of April. The two groves, Parmelia and Frankland, have recovered substantially over the past twelve months largely due to the restoration pruning carried out after the 2013 harvest.

Major irrigation repair and maintenance continues at both groves and considerable expenditure is allocated for a larger volume of fertiliser to bring the olive trees back to full production. As a result of these operational improvements the Company expects a reasonable total yield to be achieved from the harvest.

The Company is fortunate to have the ongoing financial support of its major shareholder Toscana (WA) Pty Ltd (Toscana.) Toscana continues to provide the Company with funding as required to ensure the Company can meet its ongoing working capital requirements and financial obligations for at least 12 months from the date of signing the financial report.

#### Marketing

New strategic initiatives that were put in place now see national distribution with Metcash (IGA Supermarkets throughout Australia) and local producer status with Woolworths in Western Australia.

Product lines have increased with an existing distributor in Victoria and negotiations continue in both New South Wales and Queensland for appointment of exclusive distributors in those states.

Positive feedback received from loyal customers utilising the online shopping cart program and marked increase in online sales since inception.

Negotiations continue with importers in USA and Asia with Jingilli presence at Food Hospitality and Catering Expo China (Shanghai) in November 2014.

#### Financial

The consolidated entity has incurred a net loss after tax for the half year ended 31 December 2014 of \$859,477 (December 2013 a loss of \$530,845). The net loss also included depreciation expenses of \$170,548 (December 2013: \$182,337) and interest to Toscana of \$371,284. As at 31 December 2014, the consolidated entity had net assets of \$7,863,121 (June 2014: \$8,722,598). The consolidated net cash inflow from operating activities was \$115,861 (December 2013: outflow of \$216,562).

#### EVENTS SUBSEQUENT TO BALANCE DATE

No material events subsequent to balance date to report.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 17 which forms part of this report.

Signed in accordance with a resolution of the directors.

Ivo Paul Letari

Director

Perth, 27<sup>th</sup> February 2015

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME HALF YEAR ENDED 31 DECEMBER 2014

	Note		
	S	31 Dec 2014	31 Dec 2013
		\$	\$
Revenue	3	509,147	878,204
Cost of sales		(292,622)	(492,264)
Gross Profit/(Loss)		216,525	385,940
Other income	4	12,451	28,085
Distribution and logistics cost		(211,999)	(181,662)
Marketing and promotion costs		(29,880)	(68,867)
Corporate and administrative expenses		(302,051)	(152,660)
Finance costs	5	(373,975)	(359,334)
Depreciation		(170,548)	(182,337)
(Loss) before income tax expense		(859,477)	(530,845)
Income tax benefit/(expense)		-	-
Net (Loss) attributable to the members of the parent		(859,477)	(530,845)
Other comprehensive income			-
Income tax on other comprehensive income		-	
Total other comprehensive income		•	
Total comprehensive loss attributable to the members			
of the parent		(859,477)	(530,845)
Basic and diluted loss per share (cents per share)		(0.15)	(0.1)

The above consolidated statement of profit or loss and comprehensive income should be read in conjunction with the accompanying notes

# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2014

	Notes	31 Dec 2014	30 June 2014
Assets		\$	\$
Cash and cash equivalents	6	135,818	19,957
Trade and other receivables		156,733	541,857
Inventories	7	1,308,805	1,197,975
Prepayments		12,748	50,991
Total current assets		1,614,104	1,810,780
Property, plant and equipment		8,918,004	9,088,588
Olive trees	8	5,940,000	5,940,000
Intangible Assets		1,710,000	1,710,000
Total non-current assets		16,568,004	16,738,588
Total assets		18,182,108	18,549,368
Liabilities			
Trade and other payables		1,110,651	992,859
Loans and borrowings	10	6,106	5,731
Provisions		18,467	15,854
Total current liabilities		1,135,224	1,014,174
Loans and borrowings	10	9,163,617	8,793,661
Provisions		20,146	18,935
Total non-current liabilities		9,183,763	8,812,596
Total liabilities		10,318,987	9,827,119
Net assets		7,863,121	8,722,598
Equity			
Issued capital	9	43,082,675	43,082,675
Asset revaluation reserve		2,950,464	2,950,464
Accumulated losses		(38,170,018)	(37,310,541)
Total equity attributable to equity holders of the Company		7,863,121	8,722,598

The above statement of financial posiotion should be read in conjunction with the accompanying notes

# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY HALF YEAR ENDED 31 DECEMBER 2014

	Issued capital	Accumulate d losses	Asset revaluation	Total equity
Consolidated	\$	\$	reserve \$	\$
At 1 July 2013	43,082,65	(25,989,141)	3,235,464	20,328,989
Total comprehensive income for the period: Net loss for the period		(530,845)	_	(530,845)
Other comprehensive income	-	-	-	
Total comprehensive loss for the period	-	(530,845)	-2	(530,845)
At 31 December 2013	43,082,65	(26,519,986)	3,235,464	19,798,153

Consolidated	Issued capital	Accumulate d losses	Asset revaluation Reserve	Total equity
At 1 July 2014	43,082,65	(37,310,541)	2,950,464	8,722,598
Total comprehensive income for the period: Net loss for the period		(859,477)	•	(859,477)
Other comprehensive income	•	-	-	<u>.</u>
Total comprehensive loss for the period		(859,477)		(859,477)
At 31 December 2014	43,082,65	(38,170,018)	2,950,464	7,863,121

The above statement of changes in equity should be read in conjunction with the accompanying notes

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW HALF YEAR ENDED 31 DECEMBER 2014

	Note		
	S	31 Dec 2014	31 Dec 2013
		\$	\$
Cash flows from operating activities			
Cash receipts from customers		892,377	775,529
Cash paid to suppliers and employees		(770,863)	(935,608)
Grants received		•	-
Interest received		68	205
Finance costs paid		(23,730)	(81,506)
Other Income		18,009	24,818
Net cash from/(used in) operating activities		115,861	(216,562)
Cash flows from investing activities			
Proceeds from sale of property, plant and equipment		-	-
Payments for property, plant and equipment		-	-
Net cash from/(used in) investing activities			
Cash flows from financing activities			
Proceeds from issue of shares, options, etc		-	-
Proceeds from borrowings		-	4,092,411
Repayment of borrowings		<u> </u>	(3,854,478)
Other (Cost of raising capital)			237,933
Net cash from/(used in) financing activities			231,330
Net increase/(decrease) in cash and cash			
equivalents		115,861	21,371
Cash and cash equivalents at beginning of period		19,957	28,742
Cash and cash equivalents at end of period	6	135,818	50,113
Reconciliation of cash and cash equivalents			
Cash balance comprises:			
Cash at bank and on hand	6	135,818	50,113
		135,818	50,113

The above cashflow should be read in conjunction with the accompanying notes

## CONDENSED NOTES TO THE FINANCIAL STATEMENTS HALF YEAR ENDED 31 DECEMBER 2014

#### 1. CORPORATE INFORMATION

Frankland River Olive Company Limited (the Company) is a company limited by shares incorporated in Australia whose shares are publicly traded on the Australian Securities Exchange. The consolidated half year report of the Company as at and for the six months ended 31 December 2014 comprises the Company and its subsidiaries, together referred to as the "Group". The consolidated annual financial report of the Group as at and for the year ended 30 June 2014 is available upon request from the Company's registered office at 1 McDowell Street, Welshpool, Western Australia.

#### 2. BASIS OF PREPARATION AND ACCOUNTING POLICIES

#### (a) Basis of preparation

These general purpose financial statements for the interim half-year reporting period ended 31 December 2014 have been prepared in accordance with requirements of the Corporations Act 2001 and Australian Accounting Standards including AASB 134: Interim Financial Reporting, Compliance with Australian Accounting Standards ensures that the financial statements and notes also comply with International Financial Reporting Standards.

This interim financial report is intended to provide users with an update on the latest annual financial statements of Frankland River Olive Company and its controlled entities (the Group). As such, it does not contain information that represents relatively insignificant changes occurring during the half-year within the Group. It is therefore recommended that this financial report be read in conjunction with the annual financial statements of the Group for the year ended 30 June 2014, together with any public announcements made during the half-year.

The same accounting policies and methods of computation have been followed in this interim financial report as were applied in the most recent annual financial statements except for the adoption of the following new and revised Accounting Standards.

Certain comparative amounts have been reclassified to conform with the current periods presentation.

New or revised standards and interpretations that are first effective in the current reporting period

The Group has adopted all of the new and revised Standards and Pronouncements issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the annual reporting period beginning 1 July 2014. The adoption of those requirements had no significant impact on the Group's reported position or performance.

#### (b) Going Concern

The consolidated entity has incurred a net loss after tax for the half-year ended 31 December 2014 of \$859,477 (December 2013: loss of \$530,845). The consolidated entity experienced net cash inflows from operating activities of \$115,861 (December 2013: of \$216,562). As at 31 December 2014, the consolidated entity had net assets of \$7,863,121 (June 2014: \$8,722,598).

The directors have prepared the financial statements of the consolidated entity on a going concern basis which assumes continuity of normal business activities and realisation of assets and the settlement of liabilities in the ordinary course of business. The major shareholder Toscana (WA) Pty Ltd which has sufficient financial capability has provided a letter of support indicating that it will not call upon its loan balance of \$9,155,443 as at 31 December 2014 unless the Group has sufficient cash resources to do so. The letter of support also states that Toscana (WA) Pty Ltd will continue providing further loan funds to the Group for working capital purposes and to ensure that the Group has sufficient funds to continue trading and to pay its debts as and when due. Based on the letter of support provided by Toscana (WA) Pty Ltd as described above and the consolidated entity trading profitably, the directors have prepared cash flow forecasts that indicate the consolidated entity will have sufficient cash flows to meet all working capital requirements for a period of at least 12 months from the date of signing the consolidated financial report.

Accordingly, the directors consider it appropriate for the consolidated financial statements to be prepared on the going concern basis.

#### 3. REVENUE

Revenue from sale of olive products

Revenue from trading and contracting services

31 Dec 2014	31 Dec 2013
\$	\$
492,798	863,690
16,349	14,514
509,147	878,204

#### 4. OTHER INCOME

Interest income Grants received Other

31 Dec 2014	31 Dec 2013
\$	\$
68	205
11,935	12,362
448	15,518
12,451	28,085

19,957

135,818

#### 5. FINANCE COSTS

	31 Dec 2014	31 Dec 2013
	\$	\$
Interest expense		
Bills of exchange	•	78,062
Finance lease	1,016	34,365
Related party loans	371,284	190,534
Other interest		2,833
	372,300	305,794
Bank charges and facility fees	1,675	53,550
	373,975	359,344

Cash and cash equivalents in the statement of cash flows

For the purposes of the statement of cashflow, cash includes cash on hand and at bank net of outstanding bank overdrafts. Cash at the end of the half year as shown in the statement of cashflow is reconciled to the statement of financial position as follows:

	31 Dec 2014	30 Jun 2014
	\$	\$
Cash at bank	135,818	19,957

#### 7. INVENTORIES

	31 Dec 2014	30 Jun 2014
	\$	\$
Finished goods	929,853	1,064,111
Packaging materials	125,774	133,864
Work in Progress	253,178	
	1,308,805	1,197,975

(a) Finished goods comprise extra virgin olive oil in both packaged and bulk forms.

#### 8. OLIVE TREES

0. 021.2		
	31 Dec 2014	30 Jun 2014
	\$	\$
Olive trees at fair value		
Fair value at the beginning of the period	5,940,000	15,824,692
Net increment/(decrement) in fair value		(9,884,692)
Fair value at the end of the period	5,940,000	5,940,000

#### Nature of assets

The Group owns 783 hectares of land in Frankland and 1,360 hectares of land in Mogumber, both in Western Australia of which 735 hectares have been planted with olive trees.

The fair value of olive trees is at the Directors' valuation having regard to amongst other matters, replacement cost and the trees' commercial production quality.

#### 9. SHAREHOLDERS' EQUITY

#### (a) Issued capital

(a) 200 act out out	Number of shares	Value \$
Opening balance – as at 1 July 2014	568,930,458	43,082,675
Movement during the period	_	<b>⊘</b> =
Closing balance – as at 31 December 2014	568,930,458	43,082,675

#### (b) Dividends paid or proposed

No dividends have been paid or proposed for the current period or the corresponding period in the previous year.

#### 10. LOANS AND BORROWINGS

The following loans and borrowings (current and non-current) were issued and repaid during the six months ended 31 December 2014.

	Interest rate	Carrying Amount
Balance at 1 July 2013		7,346,572
New issues		5.00.500
Loan to Toscana (WA) Pty Ltd		569,562
Interest accrued on loans from third party		883,258
Balance at 30 June 2014	_	8,799,392
	_	
	Interest rate	Carrying Amount
Balance at 1 July 2014		8,799,392
New issues		·-
Loan To Toscana (WA) Pty Ltd Interest accrued on loans from third party Lease principle payments		371,284
Repayments		
Lease principle payments Bank Bill Facility		(953)
Balance at 31 December 2014		9,169,723
	31 Dec 2014	30 Jun 2014
Current		
Secured liabilities	6,106	5,731
Finance lease liability Related party loans	-	-
Bank bill facility	-	-
Duin Oil tavine,	6,106	5,731
Non-current		
Secured liabilities		
Finance lease liability	8173	11,316
Related party loans	9,155,444	8,782,345
Bank bill facility	-	-
*	9,163,617	8,793,661
Total	9,169,723	8,799,392

#### 11. SEASONALITY OF OPERATIONS

The Group is subject to seasonality of olive production operations with harvest occurring during the second half of the financial year. This does not have a material impact on costs.

#### 12. CONTINGENT LIABILITIES

The contingent liabilities of the entity have not changed from those disclosed in the 2014 Annual Report.

#### 13. SUBSEQUENT EVENTS

No material subsequent events to report.

#### 14. OPERATING SEGMENTS

Operating segments are identified and segment information disclosed on the basis of internal reports that are regularly provided to, or reviewed by, the Group's chief operating decision maker which, for the Group, is the Board of Directors. In this regard, such information is provided using similar measures to those used in preparing the statement of profit or loss and other comprehensive income and statement of financial position.

The Group operates in one segment, the olive production industry. The olive operation comprises the growing, harvesting, processing and sale of extra virgin olive oil and olives. The Group operates only in Australia.

#### **DIRECTORS'DECLARATION**

In accordance with a resolution of the directors of Frankland River Olive Company Limited, the directors state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity set out on pages 4 to 13 are in accordance with the *Corporations Act 2001*, including:
- (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and the performance for the half-year ended on that date of the consoldiated entity; and
- (ii) complying with Accounting Standard AASB 134 Interim Financial Reporting and Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

Wo Paul Letari

Director

Perth, 27th February 2015



### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF FRANKLAND RIVER OLIVE COMPANY LIMITED AND CONTROLLED ENTITIES

#### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Frankland River Olive Company Limited (the company) and the entities it controlled at the half-year's end or from time to time during the half year (the consolidated entity), which comprises the consolidated condensed statement of financial position as at 31 December 2014, the consolidated condensed statement of profit or loss and other comprehensive income, consolidated condensed statement of changes in equity and consolidated condensed statement of cash flows for the half-year ended on that date, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

#### Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the financial report is not in accordance with the Corporations Act 2001 including:

- giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and its performance for the half-year ended on that date; and
- complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

As the auditor of Frankland River Olive Company Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Independence

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001.

#### CHARTERED ACCOUNTANTS & ADVISORS

Level 3, 15 Labouchere Road South Perth WA 6151 PO Box 748 South Perth WA 6951 Telephone: +61 8 6436 2888 williambuck.com





### INDEPENDENT AUDITOR'S REVIEW REPORT TO THE MEMBERS OF FRANKLAND RIVER OLIVE COMPANY LIMITED AND CONTROLLED ENTITIES (CONT)

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Frankland River Olive Company Limited is not in accordance with the Corporations Act 2001 including:

- a) giving a true and fair view of the consolidated entity's financial position as at 31 December 2014 and of its performance for the half year ended on that date; and
- complying with Australian Accounting Standard 134 Interim Financial Reporting and the Corporations Regulations 2001.

Matters Relating to the Electronic Presentation of the Reviewed Half Year Financial Report
This auditor's review report relates to the half year financial report of Frankland River Olive Company Limited
for the half year ended 31 December 2014 included on Frankland River Olive Company Limited's web site.
The company's directors are responsible for the integrity of the Frankland River Olive Company's web site. We
have not been engaged to report on the integrity of Frankland River Olive Company's web site. The auditor's
review report refers only to the half year financial report. It does not provide an opinion on any other information
which may have been hyperlinked to/from these statements. If users of this report are concerned with the
inherent risks arising from electronic data communications they are advised to refer to the hard copy of the
reviewed half year financial report to confirm the information included in the reviewed financial report presented
on this web site.

William Bull

William Buck Audit (WA) Pty Ltd ABN 67 125 012 124

Conley Manifis Director

Dated this 27th day of February, 2015