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12 March 2015

CTI Logistics Limited is pleased to attach an updated copy of its corporate presentation used in the promotion of the Company's activities to investors and other interested parties.

David Mellor Company Secretary





Market Presentation – March 2015

Overview



- CTI is a Western Australian provider of transport, logistics, security, quarantine and fumigation services
- The CTI Logistics Group commenced operations in 1972 and has been a public listed company for 27 years
- CTI services in excess of 5,500 customers ranging from small local businesses through to ASX 100 and subsidiaries of large overseas listed companies
- CTI has more than 600 vehicles on the road ranging from bicycles through to triple road train combinations



Principal Activities



Transport Logistics

- On Demand Couriers
- Parcel Distribution
- On Demand Taxi Trucks
- Dedicated Fleet Management
- Container Transport
- Heavy Haulage
- Intrastate Road Freight

Freight Forwarding

- Intrastate Road Freight
- Interstate Freight
- International Freight

Supply Chain Logistics

Warehousing and Distribution

- Third Party and Overflow Warehousing
- Contracted Distribution Centre Services
- Pick and Pack Handling
- Bulk Product Storage

Minerals and Energy Logistics

- Supply Base Warehousing and Asset Management
- Labour Hire
- Plant and Equipment Hire
- Quarantine Equipment Cleaning and Fumigation
- Pest Control
- Plant and Equipment Preservation Shrink Wrapping

Temperature Controlled Storage and Distribution

- Wine Storage and Stock Management
- Food Product Storage
- Temperature Controlled Delivery

Document Storage and Destruction

- Secure Storage of Confidential Documents and Computer Media
- Cataloguing of Documents
- Supervised Destruction of Confidential Documents

Other

Security

- Installation and servicing of monitored alarms for residential and commercial markets
- Installation and servicing of CCTV and access control products for residential and commercial markets
- Graded A1 24/7 control room monitoring of alarms for own clients and third party security businesses

Manufacturing

 Manufacturing of PVC injection moulded plumbing fittings

Principal Activities

Key Financials



	Dec 2014	Dec 2013	
Revenue	65,182,786	73,833,068	Down 11.7%
EBITDA	9,514,439	12,526,844	Down 24.0%
NPAT	4,230,691	6,694,207	Down 36.8%
NPAT excluding property sale in 2013	4,230,691	4,982,213	Down 15.1%
EPS	6.63	10.70	Down 38.0%
DPS	4.00	4.00	Unchanged

Operational Highlights



- Continued roll out of regional road freight network with improved margins meeting expectations
- Acquired an additional 67,000 sqm of land adjoining the Hazelmere warehouse and distribution centre increasing this strategic site to 154,000 sqm for future growth
- Increased capacity and utilisation at Bassendean leased site with contracted clients
- Increase in parcel volumes by 12% to more than 10,000 per day in part reflecting increase in online activity
- Warehousing and distribution volume growth for global tyre manufacturer Hankook Tyres
- Expansion into pick and pack operations for global health supplements group Isagenix
- Growth in online warehousing and distribution for UK based online wine retailer Naked Wines
- > Ongoing distribution for global consumer products group Bunzl and Orora Packaging Australia

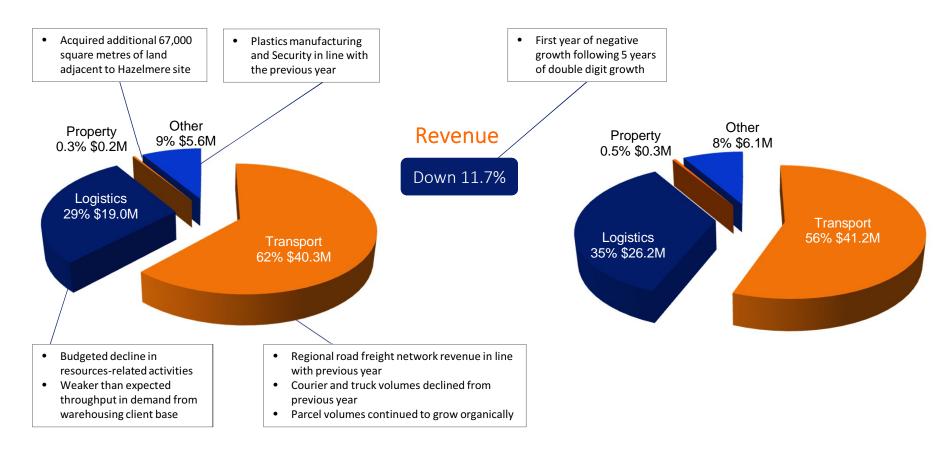


Financials by Segment



Dec 2014

Dec 2013

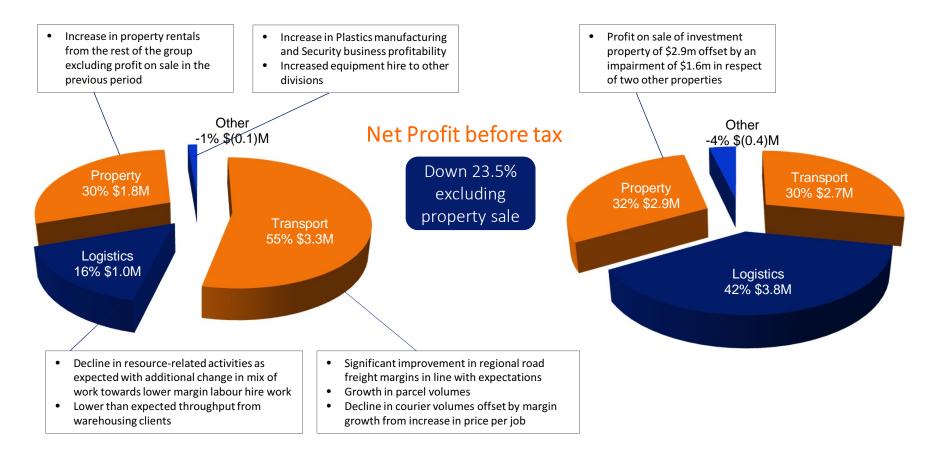


Financials by Segment



Dec 2014

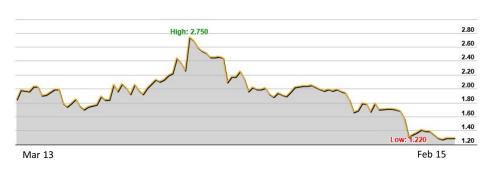
Dec 2013



Corporate Dashboard

Corporate Information	
ASX Code	CLX
Shares on Issue	66.2M
Options on Issue	Nil
Share Price at 28/2/2015	\$1.30
Market Capitalisation at 28/2/2015	\$86.1M

Shareholders at 28/2/2015	Number of Shares	Percentage
David R Watson	28,395,458	42.86%
HSBC Custody Nominees Ltd	6,195,699	9.35%
David A Mellor	3,694,319	5.58%
Bruce E Saxild	3,329,793	5.03%
Parmelia Pty Ltd	2,827,048	4.27%
Dixson Trust Pty Ltd	1,686,633	2.55%
National Nominees Ltd	904,245	1.36%
William Grove	790,845	1.19%
Beda Nominees Pty Ltd	669,000	1.01%
Others	17,762,871	26.81%
Total	66,255,911	100.00%



Movement in Share Capital	Movement	Total
At 30 June 2007		34.2M
December 2008 - 1 for 5 Bonus	6.8M	41.0M
December 2010 - 1 for 5 Bonus	8.2M	49.2M
December 2011 - ESP	1.1M	50.3M
June 2012 - 1 for 5 Bonus	10.0M	60.3M
February 2013 – ESP	0.3M	60.6M
May 2013 - Share Issue, BSP and DRP	1.1M	61.7M
August 2013 - Share Issue	3.1M	64.8M
November 2013 – BSP and DRP	0.2M	65.0M
April 2014 – BSP and DRP	0.3M	65.3M
November 2014 – ESP, BSP and DRP	0.9M	66.2M

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Balance Sheet



	2014	2013	
At 31 December	\$	\$	Commentary
Cash and cash equivalents	3,261,292	2,819,022	
Receivables and prepayments	20,887,996	28,855,428	Continued tight controls over receivables in place
Inventories	1,750,073	2,609,890	Execution of stock management programme
Current assets	25,899,361	34,284,340	
Other	88,089	76,294	_
Property, plant & equipment	93,743,090	57,565,950	Acquisition of Hazelmere properties, Karratha property, PPE and vehicles
Investment properties	7,508,129	7,579,291	
Deferred tax assets	682,857	995,881	
Intangibles	5,318,393	5,748,114	Amortisation charges
Non-current assets	107,340,558	71,965,530	_
Total assets	133,239,919	106,249,870	_
Trade and other payables	9,393,469	12,904,335	Trade payables reflecting lower levels of activity
Borrowings	2,498,352	1,878,091	
Current tax liabilities	700,766	1,237,719	
Provisions	3,440,166	2,679,946	Increase in leave provisions
Current liabilities	16,032,753	18,700,091	
Borrowings	56,484,836	30,034,318	Purchase of Hazelmere and Karratha land net of proceeds of property sale
Provisions and other liabilities	323,956	715,442	
Non-current liabilities	56,808,792	30,749,760	
Total liabilities	72,841,545	49,449,851	
Total net assets	60,398,374	56,800,019	

Freehold Land and Buildings at cost at 30 June 2014	\$56,388,961
Freehold Land and Buildings at Directors' valuation at 30 June 2014	\$87,666,612

Operational review - Fit for the future



- We have refreshed our website and continue to develop online presence through our brands
- Performed a compliance review focussed on safety and updated our policies and procedures including training of staff in the CTI Code of Conduct
- Trained our Drivers in our CTI Safety Charter which forms part of the CTI Driver Manual
- Implemented a Subcontractor system to manage compliance and reporting requirements
- We are in the process of developing a Chain of Responsibility management system
- Expanded existing operations through establishment of a quarantine and fumigation business



Operational review - Fit for the future

FY15 Initiatives



- Develop next stage of Hazelmere warehousing and distribution facility for growth requirements of existing contract warehousing clients
- Continue to grow contracted distribution centre warehousing
- Further expand our regional road freight network
- Roll out new online delivery platform
- Target EPS accretive acquisitions due diligence phase expected to commence shortly on a number of opportunities in the eastern states







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