

24 March 2015

ASX Announcement

Secures Managed Services Contract with Toyota Motor Corporation Australia Limited

Highlights

- Empired has successfully secured a contract with Toyota Motor Corporation Australia Limited (TMCA) to provide Managed Services across the Microsoft Stack.
- Under the contract Empired will provide managed services to TMCA's core customer facing Microsoft platforms including Mail, Sharepoint and Lync systems. In addition Empired will provide project services to these business critical platforms.
- TMCA is a substantial strategic opportunity for Empired, they have vast operations throughout Australia presenting a strong opportunity for Empired to provide additional services to TMCA under this contract.
- Importantly, this contract opportunity was developed through the OBS Pty Ltd (acquired September 2013) client relationship with TMCA. Without this relationship Empired would not have had the opportunity to tender for the contract.
- The contract transforms our engagement with TMCA from a niche project based arrangement to a broader annuity based contracted services arrangement at a substantially increased value.
- This is demonstrable evidence of our strategy of leveraging Empired's broader services into its newly acquired client base, significantly increasing both the overall services provided and the annual contracted value of these clients.
- Empired continues to develop an extensive range of services and clients both organically and through acquisition.
- We continue to have a strong pipeline of major strategic new business opportunity and look forward to making further contract announcements in the near term.



Release

Listed IT Services Company Empired Limited ("Empired" or "the company") has secured a contract to provide Managed Services to Toyota Motor Corporation Australia (TMCA).

Under the contract Empired will provide managed services to TMCA's core Microsoft customer facing platforms including Mail, Sharepoint and Lync. In addition Empired will provide project services to these business critical platforms. The services are scheduled to commence in April 2015.

Commenting on the contract award Mr Baskerville said "This contract represents another major strategic contact award as a result of the clients introduced to Empired through the acquisition of OBS Pty Ltd. It follows our recent announcement on the award of a NZD\$12 million contract with Ministry for Primary Industries."

"I am delighted that our recently acquired clients are seeing the maturity and strength of the broader services Empired can provide and the value that our clients can leverage from these services."

"I am confident that Toyota will benefit from the mature operating model and business services focus that we have mutually committed to under this contract."

"Toyota presents a great opportunity to Empired, they have expansive IT operations in Australia and we are committed to delivering exceptional services to them under this contract."

In closing Mr Baskerville said "I would like to thank all the Empired staff that contributed to the contract award and Toyota for their trust and support."

For more information please contact:

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About Empired Limited

Empired Limited is an IT Services provider with a broad range of capabilities targeted at delivering enterprise IT solutions that improve efficiency, productivity and competitive advantage for our clients.

Our clients are medium to large corporate and government organisations within key industries including Energy and Natural Resources, State and Federal Government, Finance and insurance, Utilities and Transport.

Our solutions are delivered through three core lines of business, Infrastructure Services, Applications & Consulting and Microsoft Business Solutions. Together they provide a breadth of service and expertise not seen in other consultancies of similar pedigree allowing Empired to deliver 'end to-end' business solutions that assist our customers in driving their key business outcomes.

With a team of over 800 people located throughout Australia, New Zealand and North America, Empired has built a reputation for service excellence. This combined with our strategy that is underpinned by initiative, innovation and growth ensures that in a dynamic and rapidly growing technology market place Empired is strongly positioned to capture market share and continue to build on its success.

Website: www.empired.com

Important notice re forward looking statements

Certain statements made in this communication, may contain or comprise certain forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, success of business and operating initiatives, changes in the regulatory environment and other government actions, and business and operational risk management. The Company undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after today's date or to reflect the occurrence of unanticipated events.