

**Altech Chemicals Limited (ASX:ATC)**

## **Company Presentation**

**Iggy Tan**  
**Managing Director**



**Altech Chemicals**  
Limited



To be a world leading producer of  
high purity alumina (HPA)



Our Vision





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- **Sapphire & Ruby - natural form of high purity alumina (HPA)**
- **Formed by mother nature like diamonds**
- **Colour from impurities**
- **Extremely hard – no. 9 on Mohs scale**
- **Third hardest mineral behind diamond**
- **Scratch-resistant artificial sapphire glass made from HPA**

**Sapphire  
Gemstone**





- **Purified alumina ( $\text{Al}_2\text{O}_3$ )**
- **Greater than 99.99% (4N) purity**
- **Maximum allowable impurities of 100ppm**
- **Smelter Grade Alumina (SGA) ~ 99.5% (5,000 ppm impurities mainly sodium)**
- **Bayer Process uses sodium hydroxide ( $\text{NaOH}$ )**
- **Sodium impurity is problem for electronics industry**
- **Alumina has been used for decades**
- **Corrosion, abrasion, heat, electrical resistance**

**What is HPA?**



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- **HPA is placed in an autoclave**
- **Heated to  $>2,000^{\circ}\text{C}$  melting point under intense pressure**
- **Forms single crystal sapphire (boule)**
- **Allowed to cool slowly – 22 day cycle**
- **Diamond cutting equipment to cut sapphire shapes**
- **Heat & scratch resistant**

## **Artificial Sapphire Process**





**Smelter Grade  
Alumina**  
SGA 99.5%  
**\$0.4 per Kg**



**High Purity  
Alumina**  
HPA 99.9% (3N)  
**\$1 -10 per Kg**



**High Purity  
Alumina**  
HPA 99.99% (4N)  
**\$10-50 per Kg**



**High Purity  
Alumina**  
HPA 99.999% (5N)  
**\$50-150 per Kg**

**Our Target Business**

HPA in Sapphire Crystal Glass

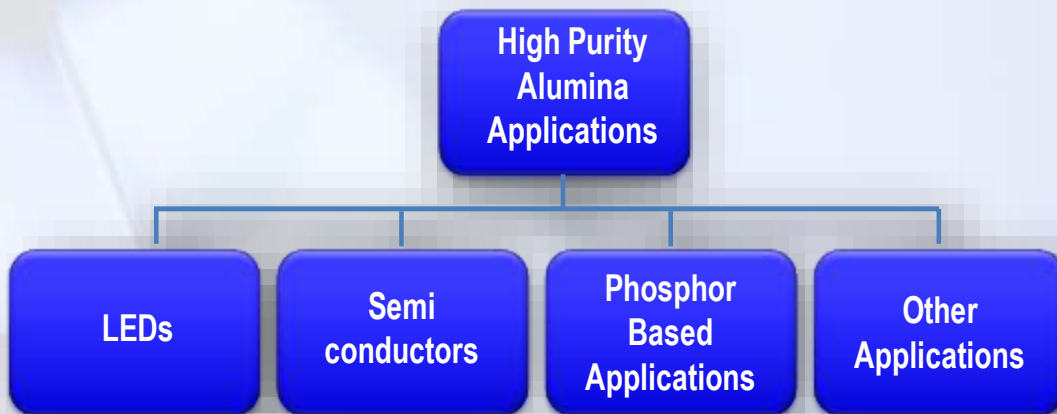
HPA substrate for LEDs

**High Price  
for Purity**



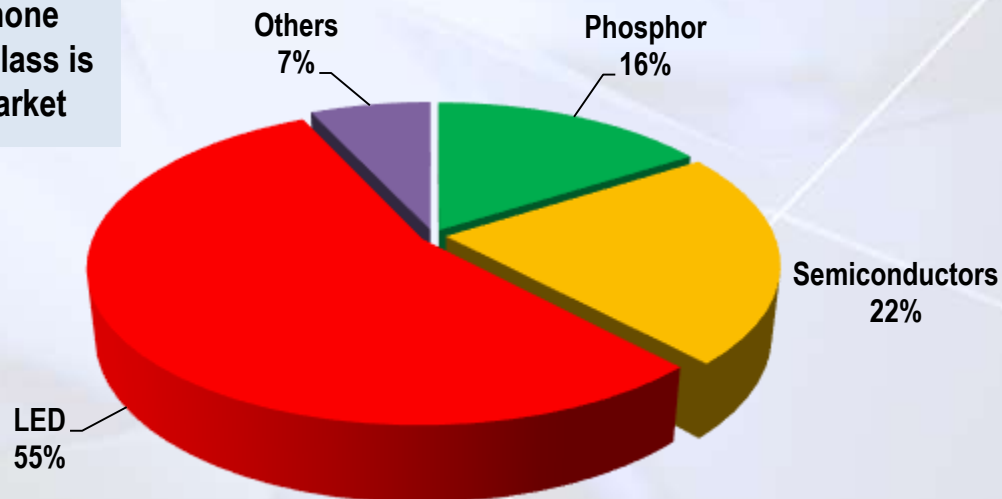
# Welcome to the world of HPA





**Uses of HPA**  
**99.99% 4N**

Smartphone  
sapphire glass is  
a new market





### Technavio Research

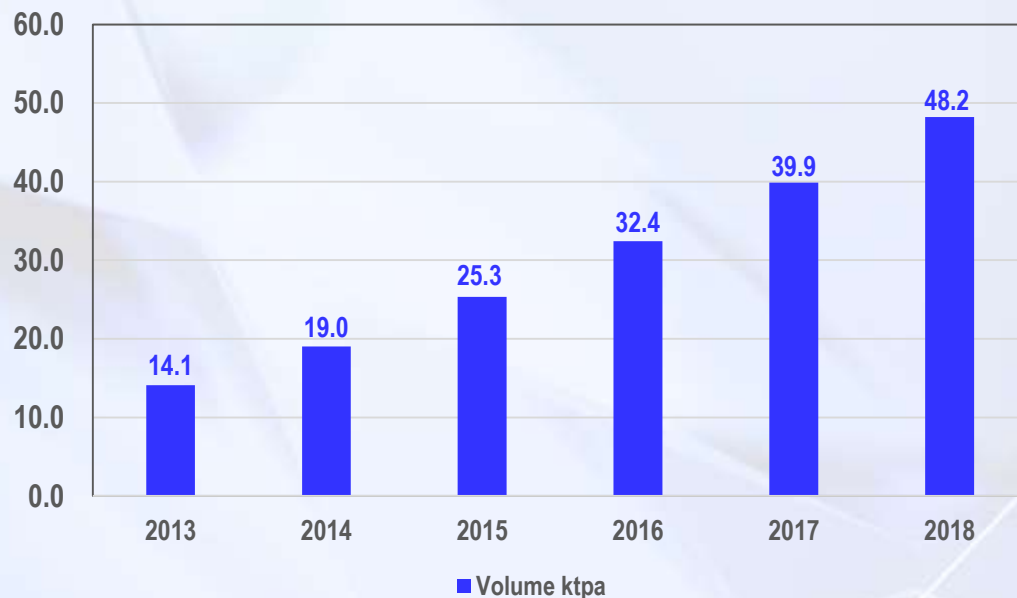
- Global HPA demand 19,040tpa in 2014
- Expected to increase to 48,230tpa by 2018
- Growing at a CAGR of 28%

### QY Research

- Global HPA demand 24,550tpa in 2014
- Expected to grow to 36,000tpa in 2017
- Growing at a CAGR of 16%

**Demand  
for HPA**

## HPA Demand & Growth Forecast



Source: Technavio Research "2014-2018 Global High-purity Alumina Market"

- **Rapid growth rates**
- **Estimated supply deficit**

**Demand  
for HPA**

- Apple moving to chic wearable vs geeky tech
- Glass is all Sapphire
- Wearable tech items 45.7m, up 133%
- By 2019, 126m units (ave growth 45%)
- Apple Watch will raise the profile of wearables
- Profile of sapphire glass will be raised globally
- Long term benefit and exposure for Altech



**Apple  
Watch**



- Estimate 30g<sup>1</sup> of HPA in an iPhone sapphire glass screen
- 500 million smartphones sold per year
- If sapphire glass technology was implemented
  - It would require about 15,000tpa of HPA
  - That's four of our proposed 4,000tpa plant
- There will be a HPA supply deficit
- Altech is in the right space!

Non-scratch sapphire glass

Sapphire glass in smartphones

**HPA  
Demand from  
Smartphones**

Vertu TI luxury mobile phone

- High end Vertu TI with sapphire crystal screen
- Rest will follow

## Huawei beats Apple to sapphire glass smartphone

By *Reuters Staff* on Sep 7, 2014 10:11 PM  
Filed under *Mobility*

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### High-spec features for limited-edition Aspire.

Huawei Technologies has unveiled a slate of new devices meant to showcase the Chinese company's hardware technology, just days before Apple releases its highly anticipated iPhone 6 on 9 September.

Huawei, which began as a telecom equipment company in 1987, has rapidly

Smartphones  
Sapphire Crystal  
Screen

HUAWEI

## New Foxconn plant reported to make sapphire displays for iPhones

2014/11/25 22:54:27



LIST

Taipei, Nov. 25 (CNA) Taiwan's Foxconn Technology Group, a major supplier of Apple Inc.'s iPhones and iPads, has decided to build a new factory in China to produce sapphire displays for next-generation iPhones, according to a Chinese media report.




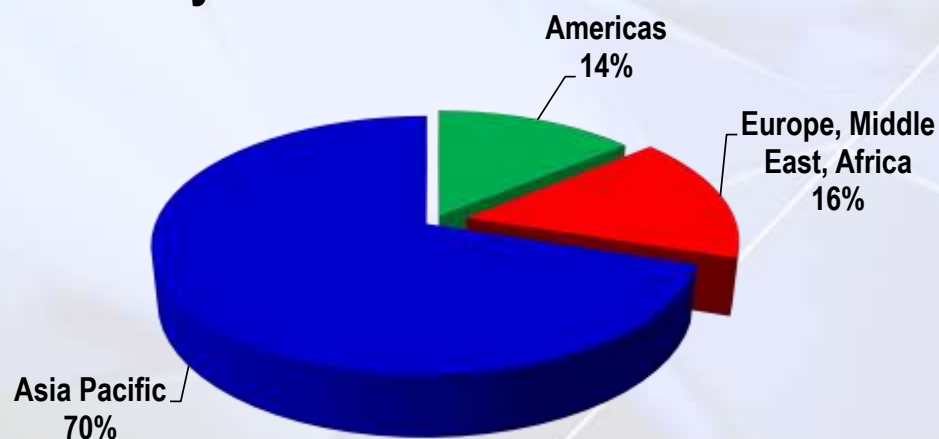
# More Sapphire Display Factories

***“company (Apple) continues to cautiously evaluate the adoption of the scratch-resistant screens to ensure that there are sufficient supplies”***

*Focus Taiwan News Channel*

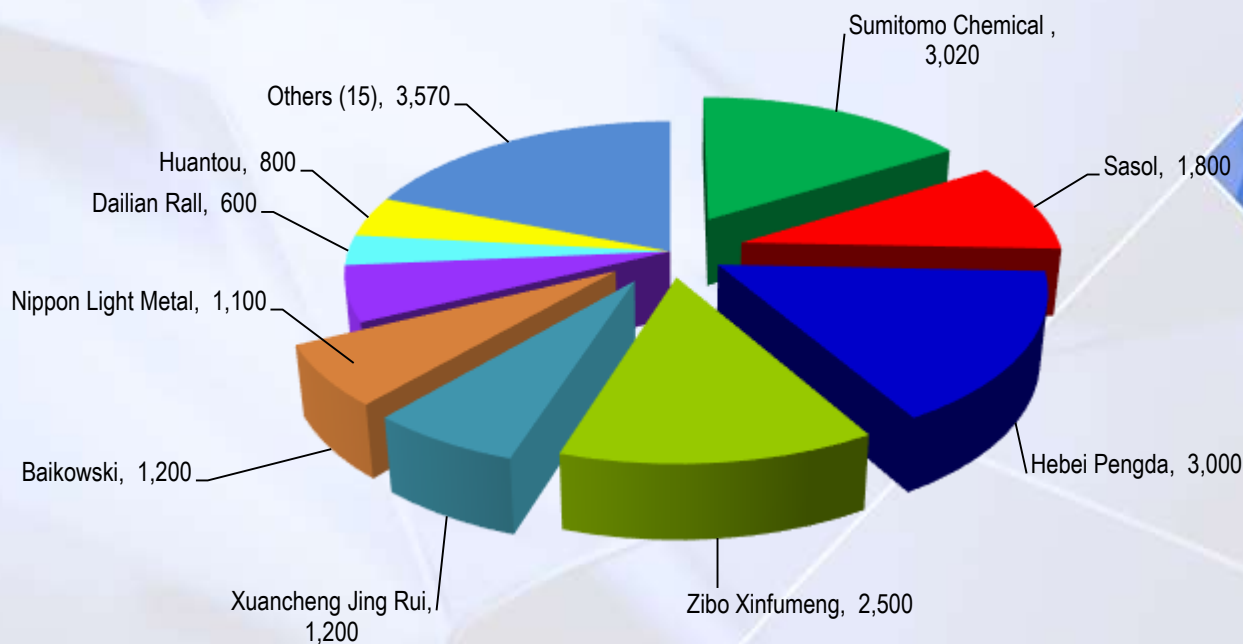


- 70% of HPA demand - Asia Pacific region (APEC)
- Region for the world's manufacturing
- Altech's HPA plant (Malaysia) well-positioned to service APEC region
- Transport, customer service, technical credibility



## HPA Geographic Demand

- Six largest HPA producers
- 3 Chinese, 1 Japanese, 1 Sth African, 1 French



## Current HPA Producers

# ALTECH'S DIFFERENTIATION

**Current HPA Producers**



Bauxite

**Alumina  
Refinery**



Smelter Grade Alumina 99.8%

**Alumina  
Smelter**



Aluminium Metal

Or other high purity Al compounds

**Aluminium  
Dissolution**



99.99% HPA



Aluminous Clay

**ALTECH HPA PLANT**

**One Single Process Step**



99.99% HPA



- Processed by mother nature
- Very low Iron (Fe) due to weathering
- Silica is non reactive – easily removed

	Bauxite Darling Range *	Canadian HPA Project	Altech HPA Project
Al <sub>2</sub> O <sub>3</sub> (%)	34.5	22.77	30.5
SiO <sub>2</sub> (%)	21.5	53.29	56.3
Fe <sub>2</sub> O <sub>3</sub> (%)	21.2	8.36	0.7
TiO <sub>2</sub> (%)	2.00	0.98	0.7
K <sub>2</sub> O (%)	0.24	3.41	0.1
NaO (%)	0.005	1.42	0.1

Typical Mean Analysis

Typical bauxite deposit

Altech aluminous clay deposit

**Low-impurity  
Aluminous Clay  
Feedstock**



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- **Altech owns 100% of deposit in W Aust**
- **Landowner agreement in place**
- **No native title**
- **Low environmental impact**
- **Previously mined for kaolin – trial pit**
- **Low stripping ratio**
- **65Mt JORC Resource**
- **130kms from Fremantle Port**

## **Meckering Aluminous Clay Deposit**



- **Majors like Sumitomo, Sasol:**
  - Aluminum alkoxide from Al metal
- **Chinese producers:**
  - Choline – Dissolving Al foil in choline
- **All use relatively expensive feedstock**
- **Altech aluminous clay 5 times cheaper than Al metal feedstock**

## Current HPA Feedstock Costs

Feedstock	USD per 100% Al <sub>2</sub> O <sub>3</sub>
Aluminium Metal	\$1,052 /t
Aluminous Clay	\$220 /t

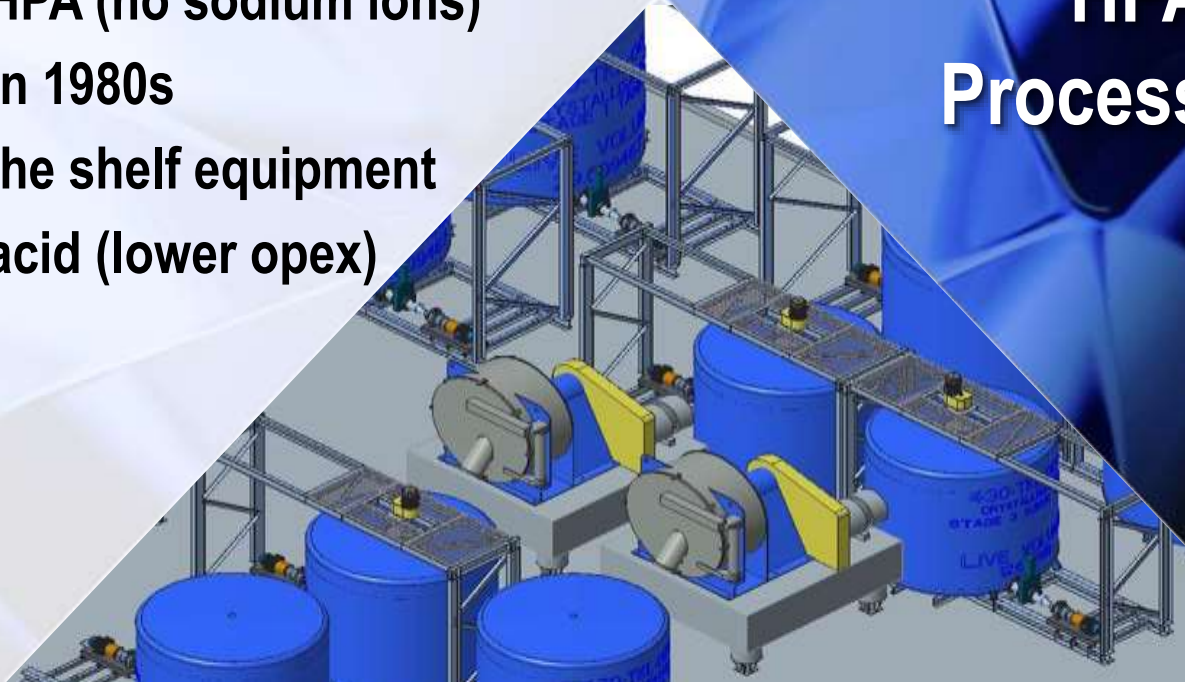




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- Use a standard HCl leach process
- Standard metal extraction
- Developed in 1980's by alumina industry
- Couldn't compete with bauxite SGA costs
- Great at producing HPA (no sodium ions)
- No demand of HPA in 1980s
- Conventional & off the shelf equipment
- Simple recovery of acid (lower opex)

## **Altech's HPA Process**



**New Demand + Established Process + Great  
Deposit + Experienced People  
→ Shareholder Value**



**Altech  
Business  
Strategy**

- **Started development work in early 2011**
- **Many studies and testwork programs**
- **No issues about producing 99.99% HPA**
- **Supporting lab pilot plant test work**
- **Hydromet process not complex**
- **Integrated Plant Study (IPS) completed**
- **IPS Opex estimate of A\$8.6 /kg**

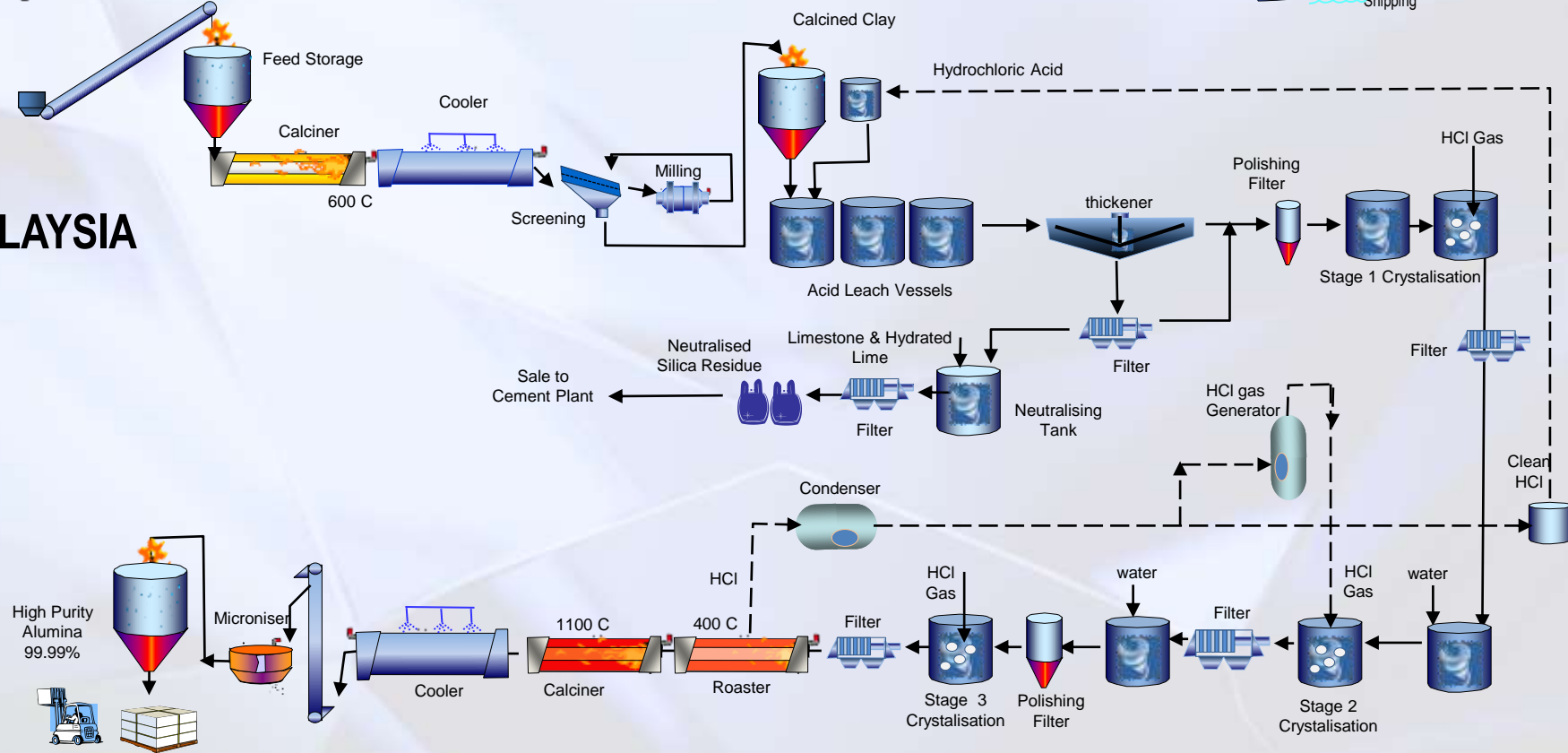


**Development  
Program  
To Date**





## WESTERN AUSTRALIA

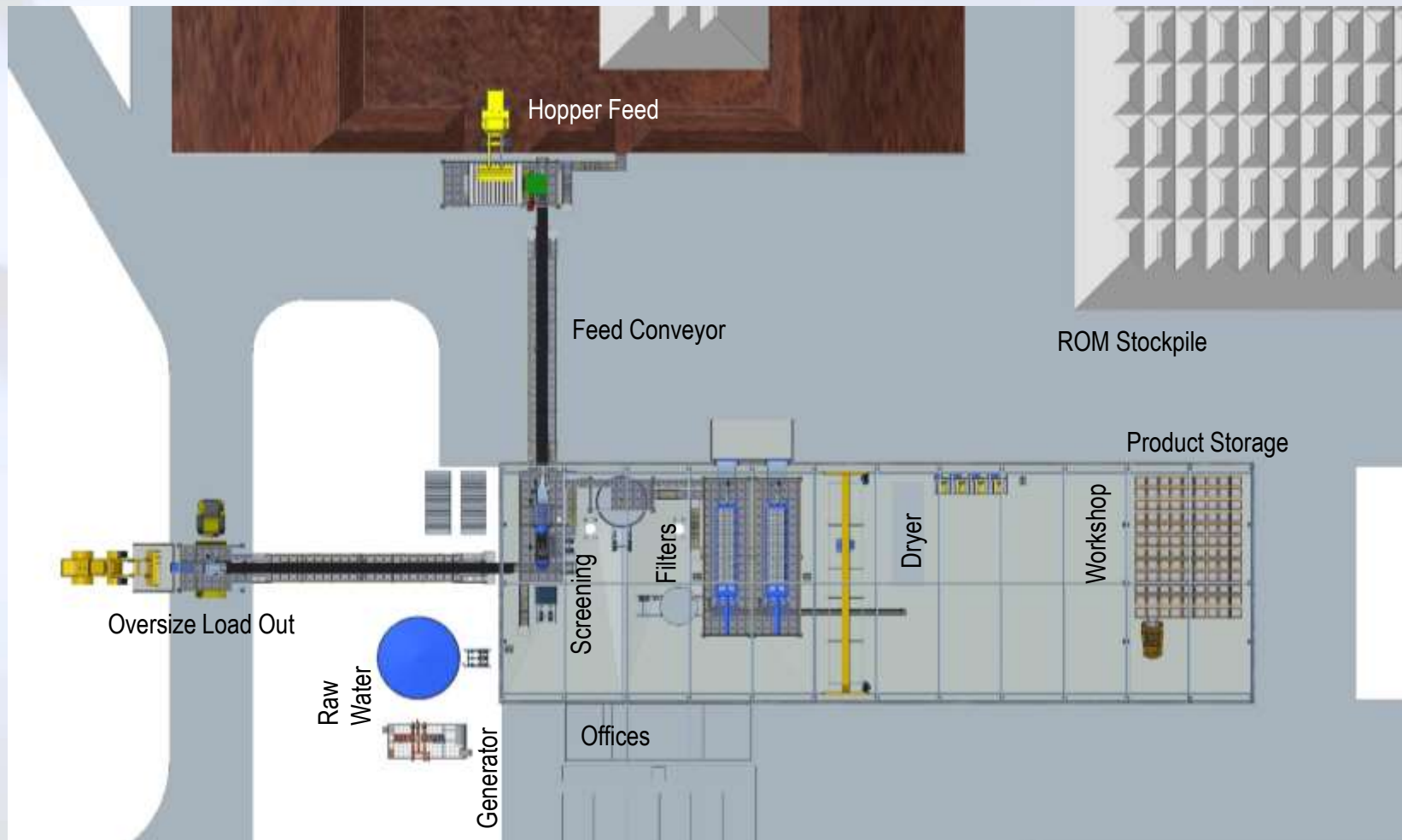


- To be a top HPA producer in the world
- Launched BFS for 4,000tpa HPA
- BFS completion: end Q3 2015
- In parallel, progress permitting, approvals, funding, off- take agreements etc.
- Subject to funding:
  - In position to order long lead capital items
  - Then detailed design, site works, construction
- Continuous laboratory pilot plant work

## Bankable Feasibility Study (BFS)

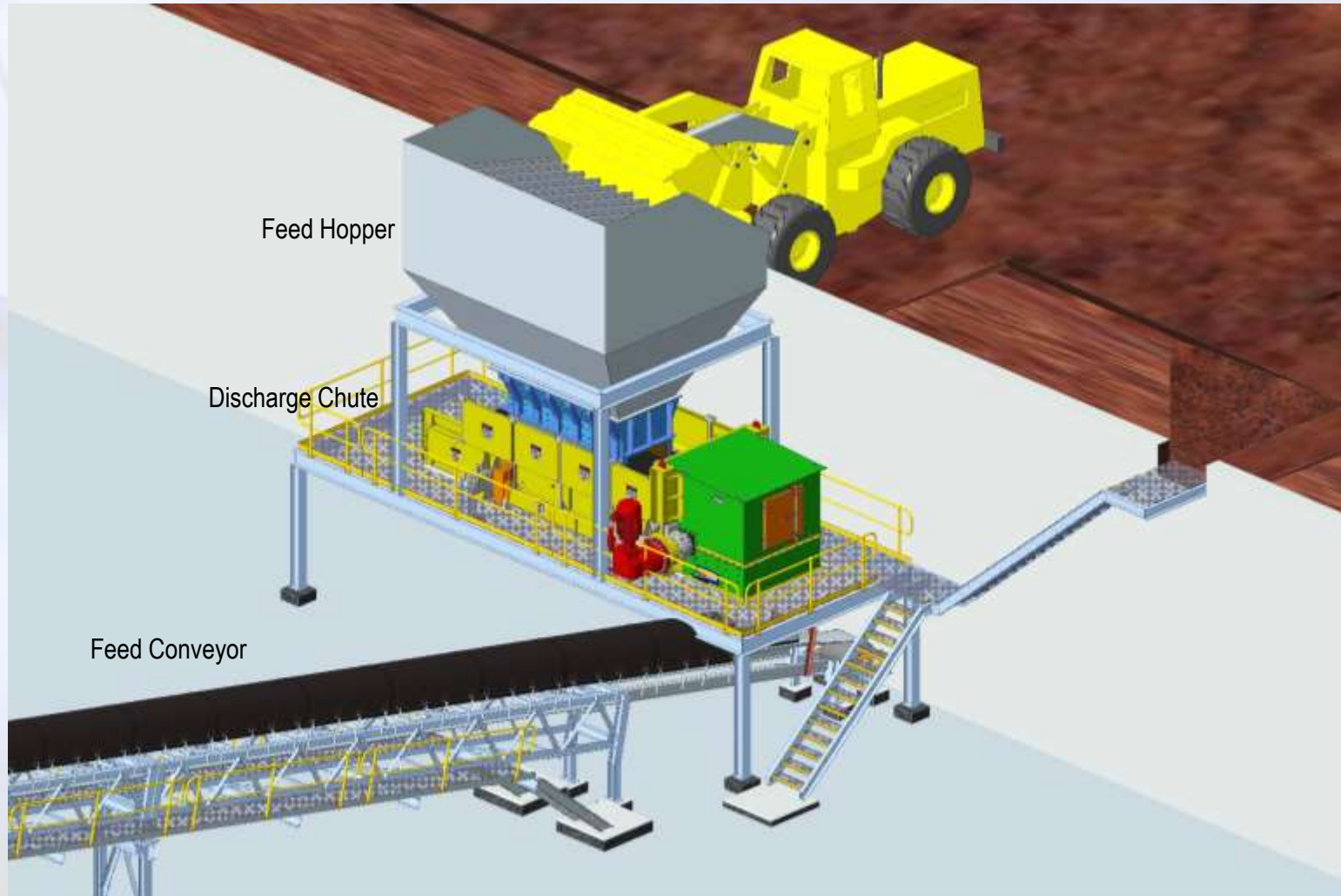


# MECKERING OPERATION

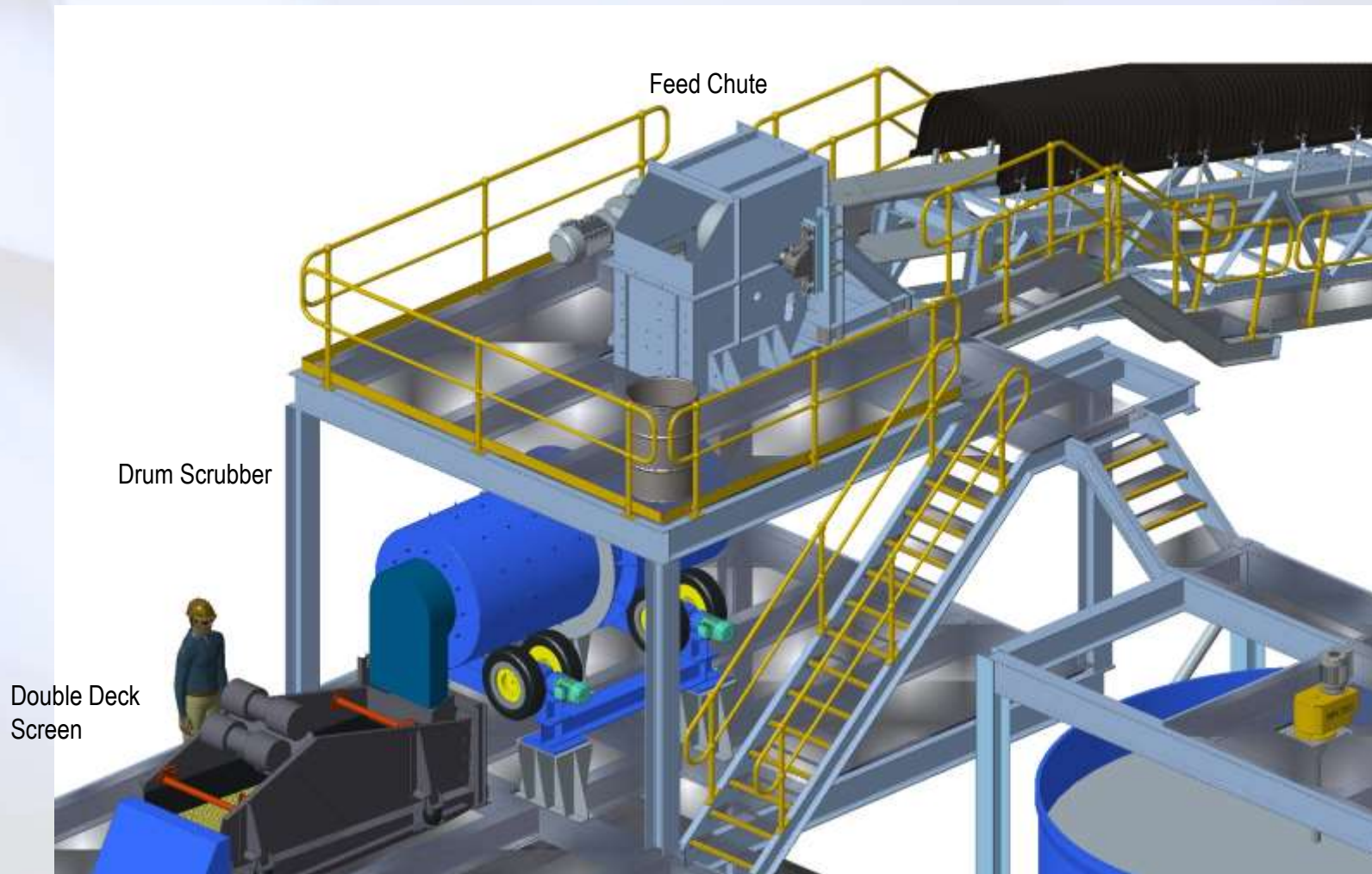




# ROM FEED HOPPER



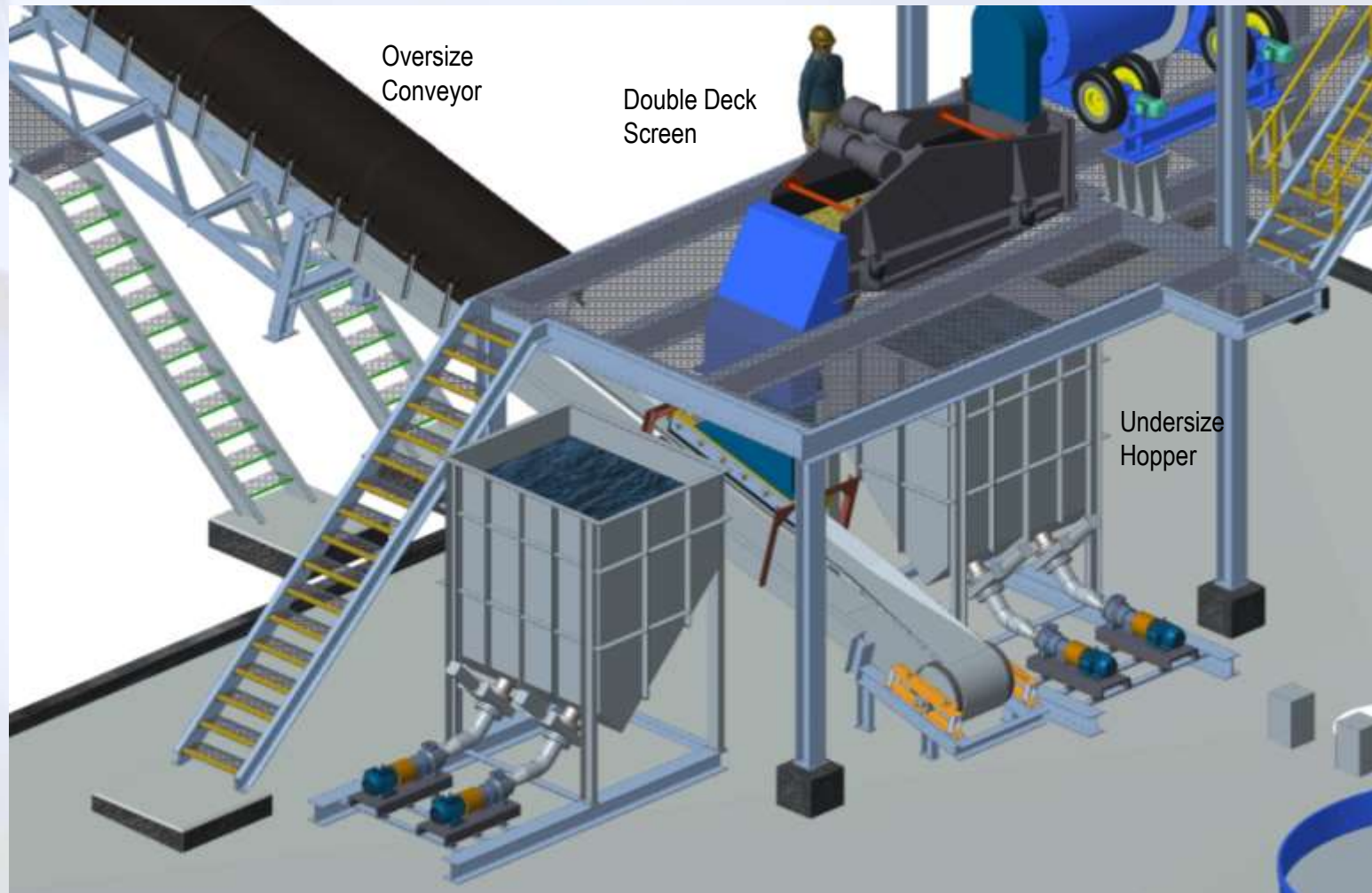
# DRUM SCRUBBER & SCREENING





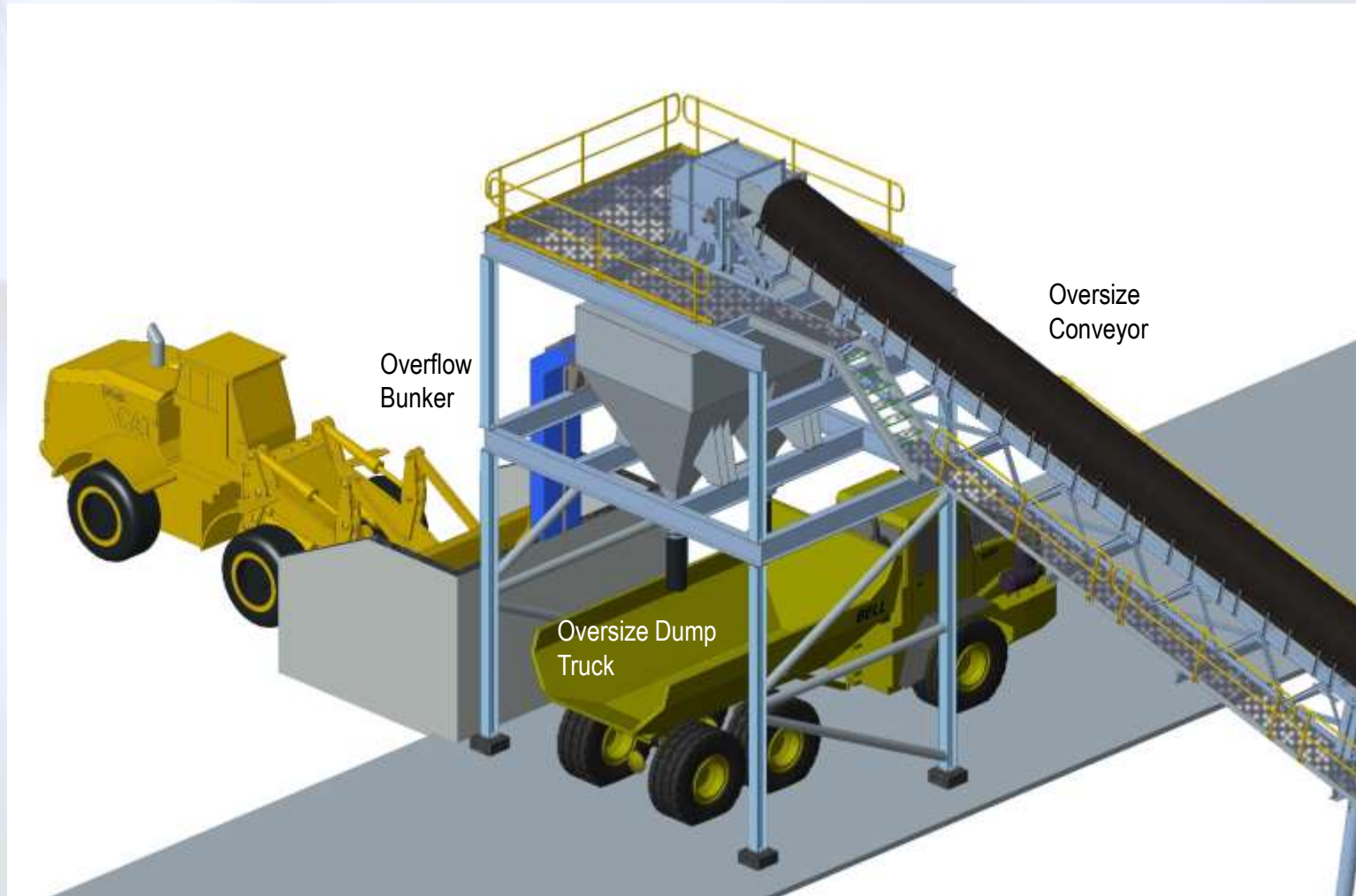
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# SCREENING & OVERSIZE REJECTS





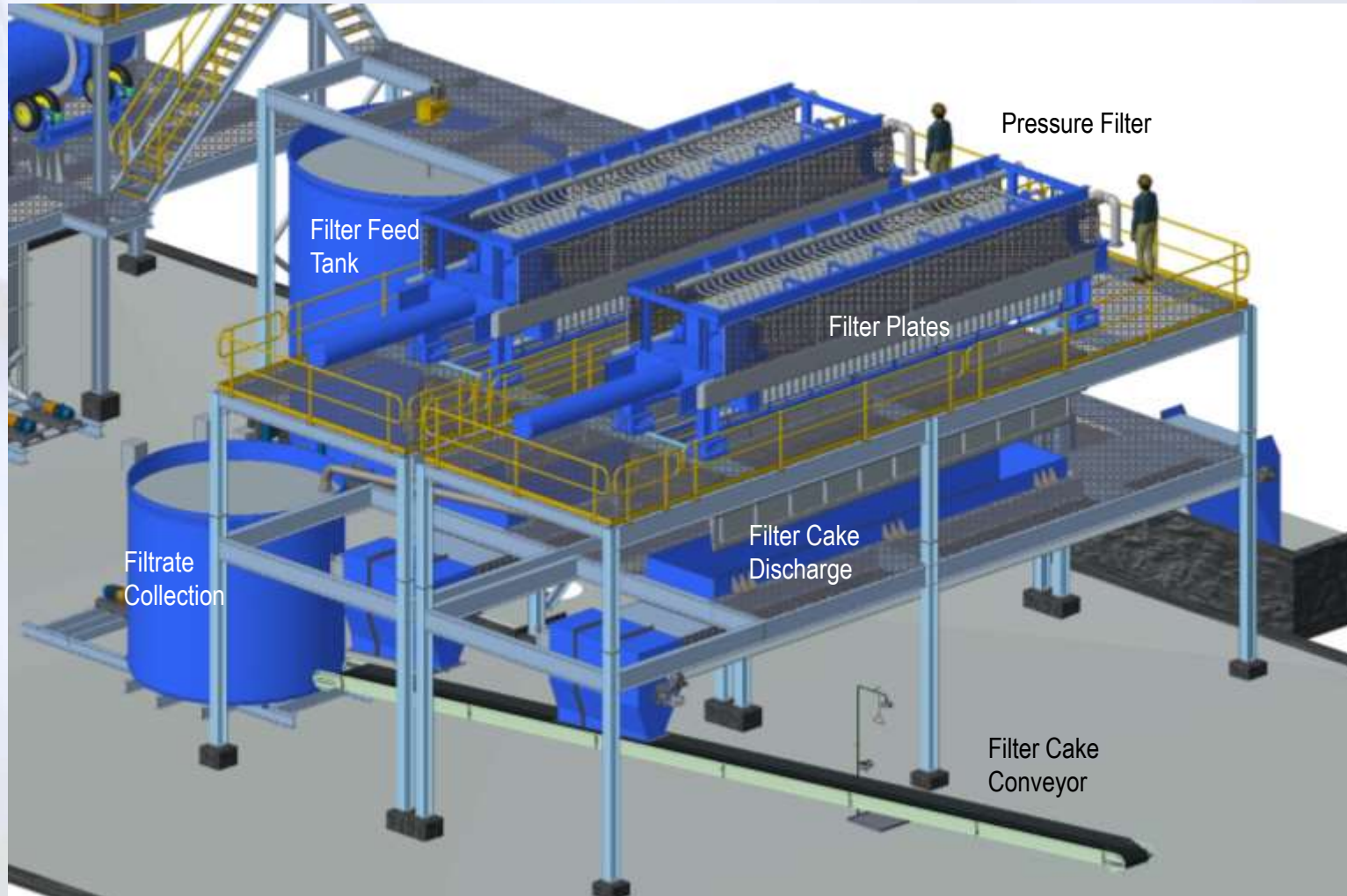
# OVERSIZE LOAD OUT





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# PRESSURE FILTERS





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# KAOLIN SHIPPING







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- **Tanjung Langsat Industrial Park, Johor Bahru (Malaysia)**
- **Al clay feedstock shipped from WA**
- **Operating costs ~40% lower than Australia**
- **Capital costs expected to be 50-60% lower**
- **Anticipates opex in the bottom quartile of global HPA producers**
- **Letter of Intent (LOI) submitted for land**

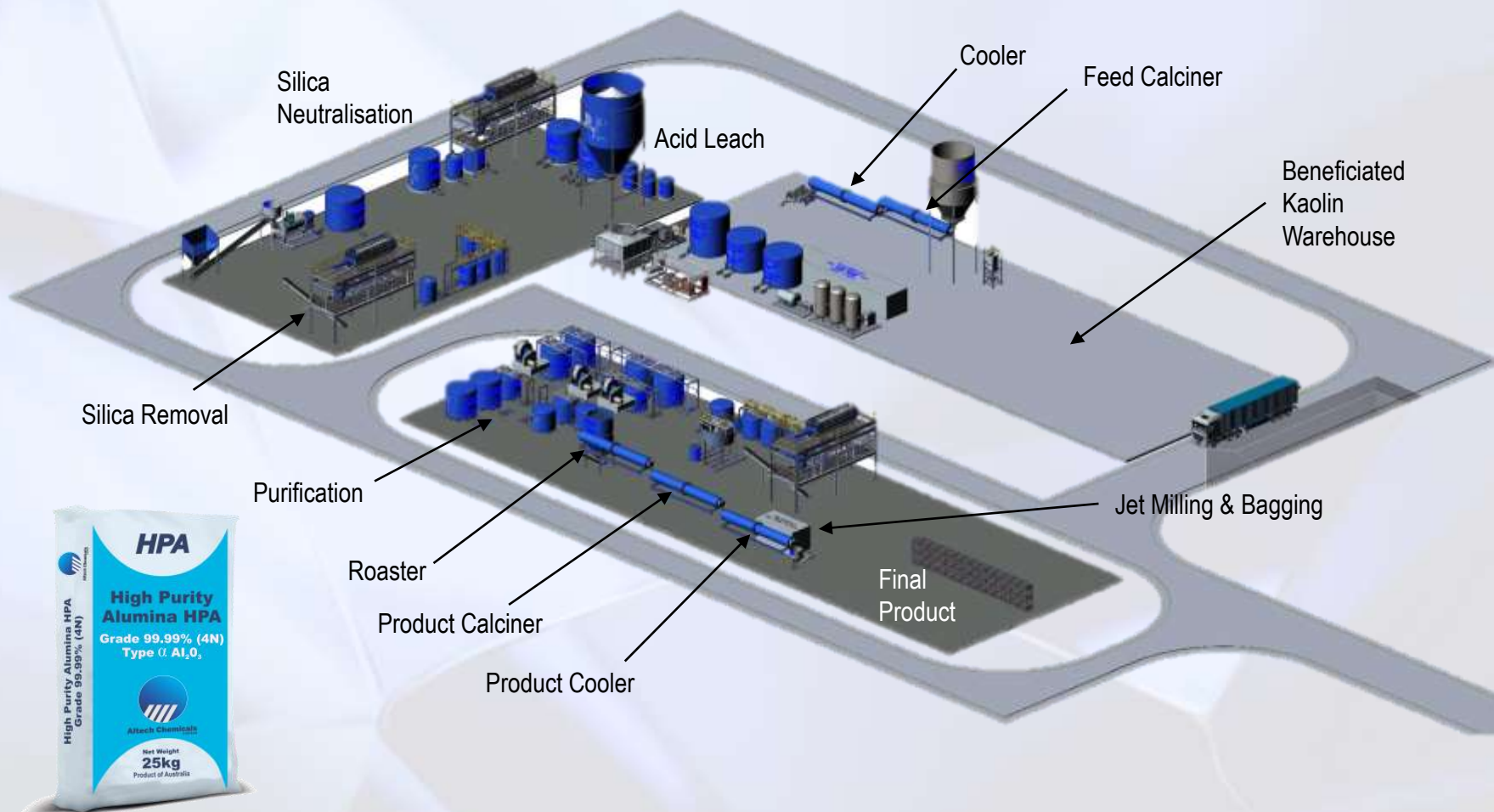
**HPA Preferred  
Location**

# ALTECH'S PREFERRED SITE LOCATION



- Hydrochloric acid, sulphuric acid, power & natural gas
- Cement plants to purchase silica residue
- Skilled labour, telecommunications
- International container sea-port & Singapore
- Investment incentives

# MALAYSIA HPA OPERATION

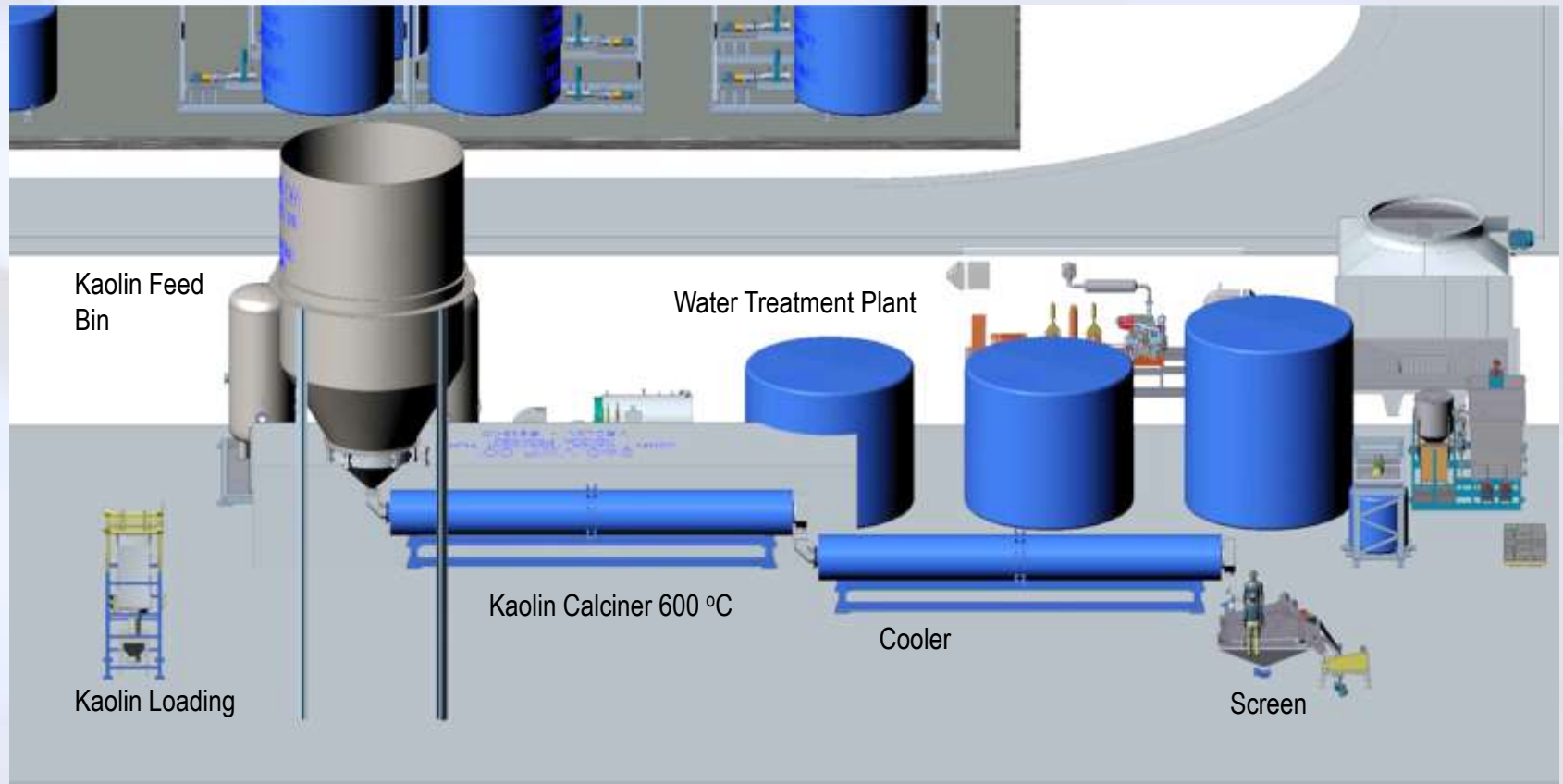




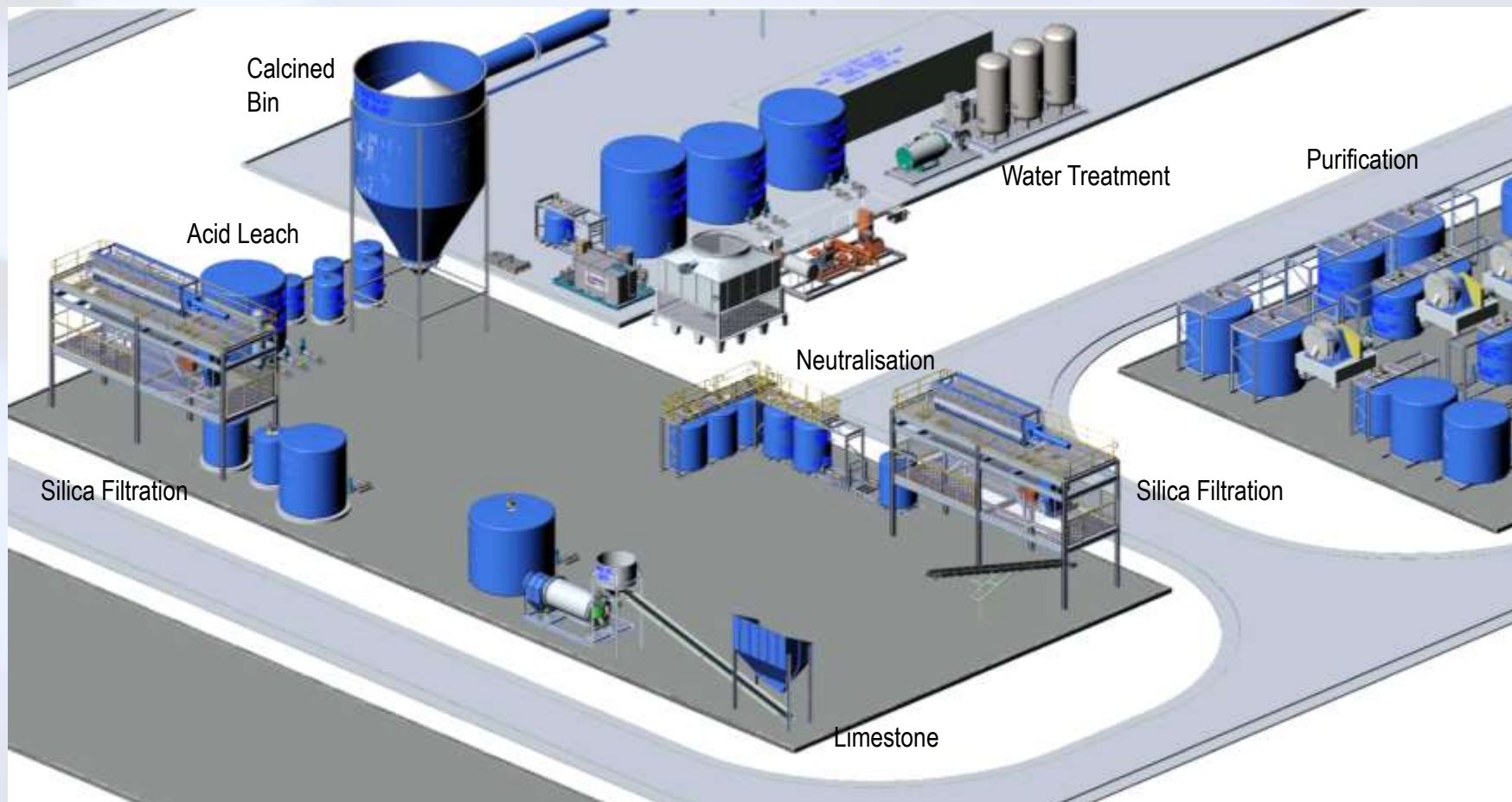


**Altech Chemicals**  
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# KAOLIN CALCINER



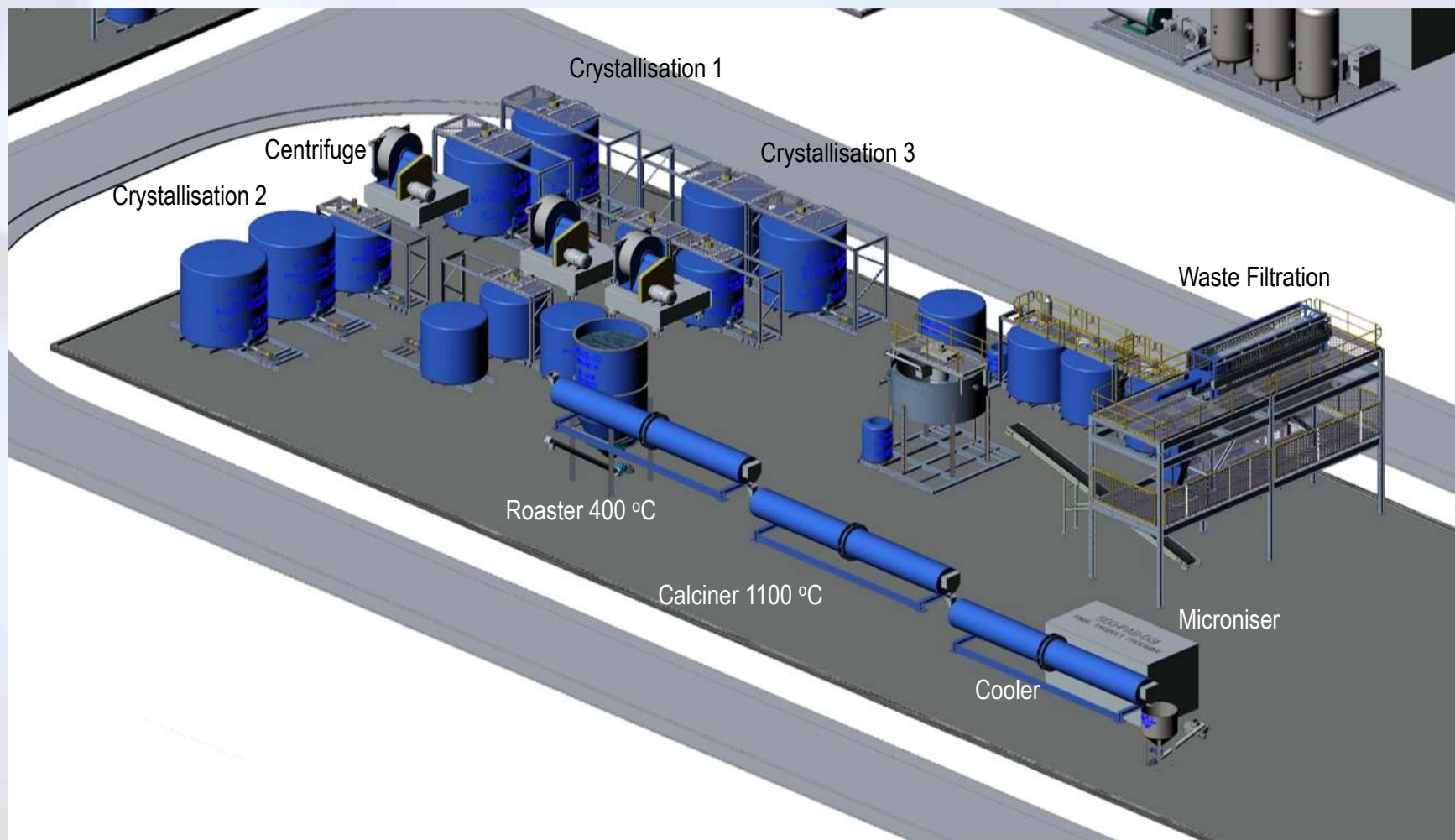
# ACID LEACH & NEUTRALISATION





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# HPA FINAL PROCESSING





## Highly experienced board:

- Fundraising
- Project building
- Industrial chemical processing
- Alcoa Alumina management
- Sherwin Alumina management
- High purity chemicals



**Iggy Tan**  
Managing Director



**Luke Atkins**  
Chairman



**Dan Tenardi**  
Non Exec Director



**Peter Bailey**  
Non Exec Director

**Experienced  
board**



## Corporate Snapshot

ASX Code	ATC
Shares on Issue	111.5m
Share Price <sup>1</sup>	A\$0.08
Market Capitalisation (Undiluted)	A\$8.9m
Options on Issue	21.5m

## Major Shareholders

Board & Management	36%
Top Twenty Shareholders	25%

## Cash Position

\$

Cash	A\$ 1.2m
Debt <sup>2</sup>	A\$ 0

## ASX Share Price Performance



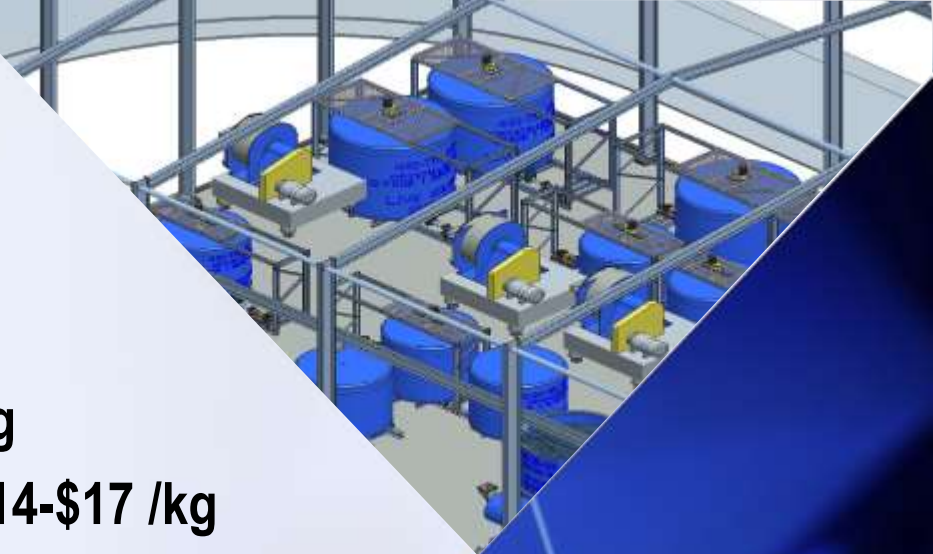
- <sup>1</sup>Closing price on 17 November 2014 <sup>2</sup>As at 17 November 2014 <sup>3</sup>As at 17 November 2014.



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- IPS pilot plant opex around A\$8.6 /kg
- Breakaway estimates competitors \$14-\$17 /kg
- HPA sells for around A\$23 /kg
- Bottom quartile for operating costs
  1. We own our feedstock
  2. Large scale economy 4,000 tpa – one train
  3. Main reactant HCl re-used
  4. Minimal impurity removal costs
  5. Plant in low cost country (Malaysia)

**Bottom  
Quartile  
for Op Costs**





## EV/EBITDA Multiple Valuation

- 7.5 x EV / EBITDA multiple, Price \$20/kg, Opex \$8/kg  
= \$360m evaluation

## DCF Valuation

- Disc @10%, Price \$20kg, Opex \$8/kg  
= \$260m Evaluation

# Breakaway Research Evaluation

**Indicative EV/EBITDA Valuation – 4,000tpa 4N HPA Operation**

		Total Operating Cost (A\$/tonne)				
		\$7,000	\$8,000	\$9,000	\$10,000	\$11,000
4N HPA Price	\$17,500	\$315m	\$285m	\$255m	\$225m	\$195m
	\$20,000	\$390m	\$360m	\$330m	\$300m	\$270m
	\$22,500	\$465m	\$435m	\$405m	\$375m	\$345m
	\$25,000	\$540m	\$510m	\$480m	\$450m	\$420m
	\$27,500	\$615m	\$585m	\$555m	\$525m	\$495m

Source: Breakaway analysis



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**Appointment of Experienced MD** ✓

**Strategy to Focus on HPA** ✓

**Clarity of Vision** ✓

**Divest Exploration Projects** ✓

**Name Change – Chemical Focus** ✓

**Launched Bankable Feasibility Study** ✓

**Appoint team for BFS** ✓

**Focus on Meckering Deposit** ✓

**HPA Location – Malaysia** ✓

**Scale Capacity of 4,000 tpa** ✓

**Appointment of CFO/Co Sec** ✓

**Meckering Process Optimised** ✓

**HPA Process Reviewed and Optimised** ✓

**Malaysian Subsidiary Incorporated** ✓

**Partners Seatram for Transport Shipping** ✓

**Pilot Plant Quality better than Competitors** ✓

**Mining partner established** ✓

**Ticking  
the Boxes**

*Right Place*  
*Right Time*  
*Right Feedstock*  
*Right Technology*



**Thank you**





### **Forward-looking Statements**

This announcement contains forward-looking statements which are identified by words such as 'anticipates', 'forecasts', 'may', 'will', 'could', 'believes', 'estimates', 'targets', 'expects', 'plan' or 'intends' and other similar words that involve risks and uncertainties. Indications of, and guidelines or outlook on, future earnings, distributions or financial position or performance and targets, estimates and assumptions in respect of production, prices, operating costs, results, capital expenditures, reserves and resources are also forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement and are expected to take place, are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of our Company, the Directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.

### **Competent Person Statement**

Technical information in this report is based on information compiled by B.Sc. Geology, Altech Chief Geologist and a member of the Australasian Institute of Geoscientists. Mr O'Mara has sufficient exploration experience which is relevant to the styles of mineralisation and types of deposit under consideration and to the activity which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves' ("JORC 2004"). Mr O'Mara consents to the inclusion in this release of the matters based on his information in the form and context in which it appears.