iWebGate Presentation

May 2015

iWebGate

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Corporate Snapshot

Market Data

Share Price (as at 15 May 2015)	**A$/share**	**$0.32**
Issued capital	m shares	598.8
Shares escrowed until Dec 2016	m shares	308.0
Fully Diluted Market Capitalisation	**A$m**	**$191.6**
Cash (31 March 2015)	A$m	$1.7
Debt (31 March 2015)	A$m	$1.3
Enterprise Value	**A$m**	**$191.2**
Shares held by Directors	m	120.0
Estimated Free Float	%	48%

Share Price Performance

Directors and Management

Chairman	Adam Sierakowski
Executive Director and CEO – USA	Tim Gooch
Managing Director – Asia Pacific	Mark Harrell
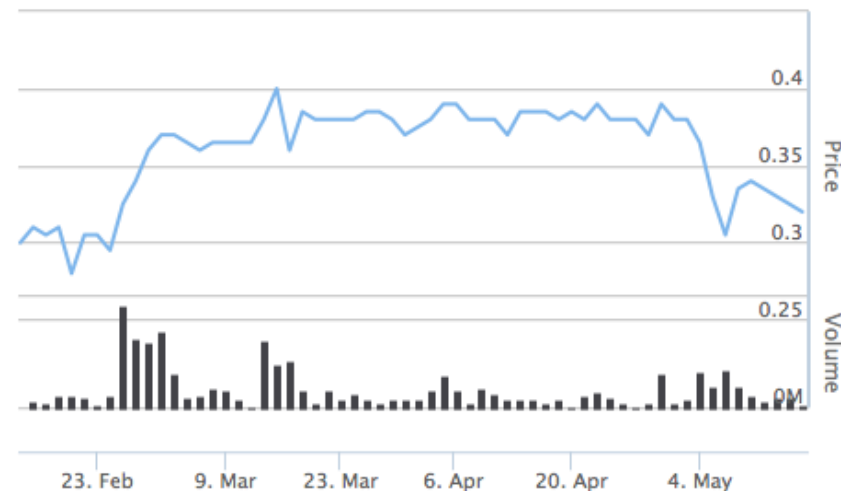
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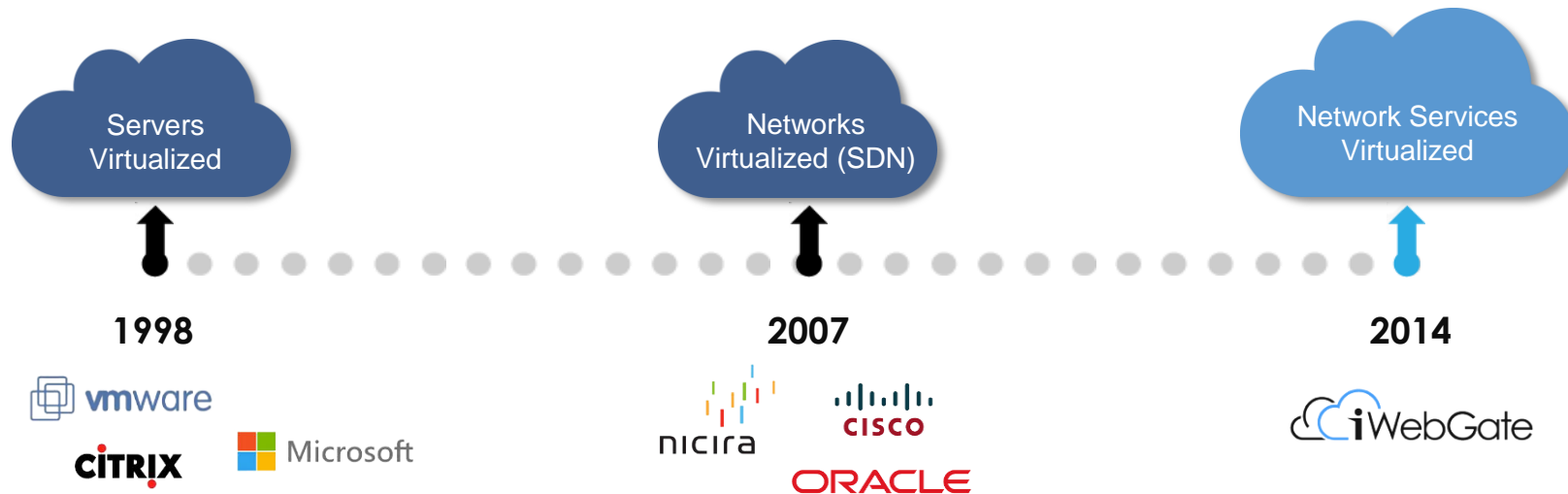
Who is iWebGate?

An **award winning software** platform that orchestrates a wide range of services across networks of all sizes, location and topologies.

First came the virtualization of servers and then networks (e.g. software defined networks). iWebGate now introduces **Virtualized Network Services**.

It delivers **the highest levels of security AND enterprise-ready applications** across cloud and on-premise networks at the **least cost** and with the **fastest speed of implementation**.

iWebGate's technology has been **recognised globally** and is being deployed by leading cloud providers and strategic partners worldwide.

Recent Announcement: Telstra Corporation

4 May 2015

iWebGate Limited (ASX:IWG) is pleased to announce it has signed a Telstra Online Services Agreement (TOSA) with Telstra Corporation Limited (ASX:TLS, "Telstra").
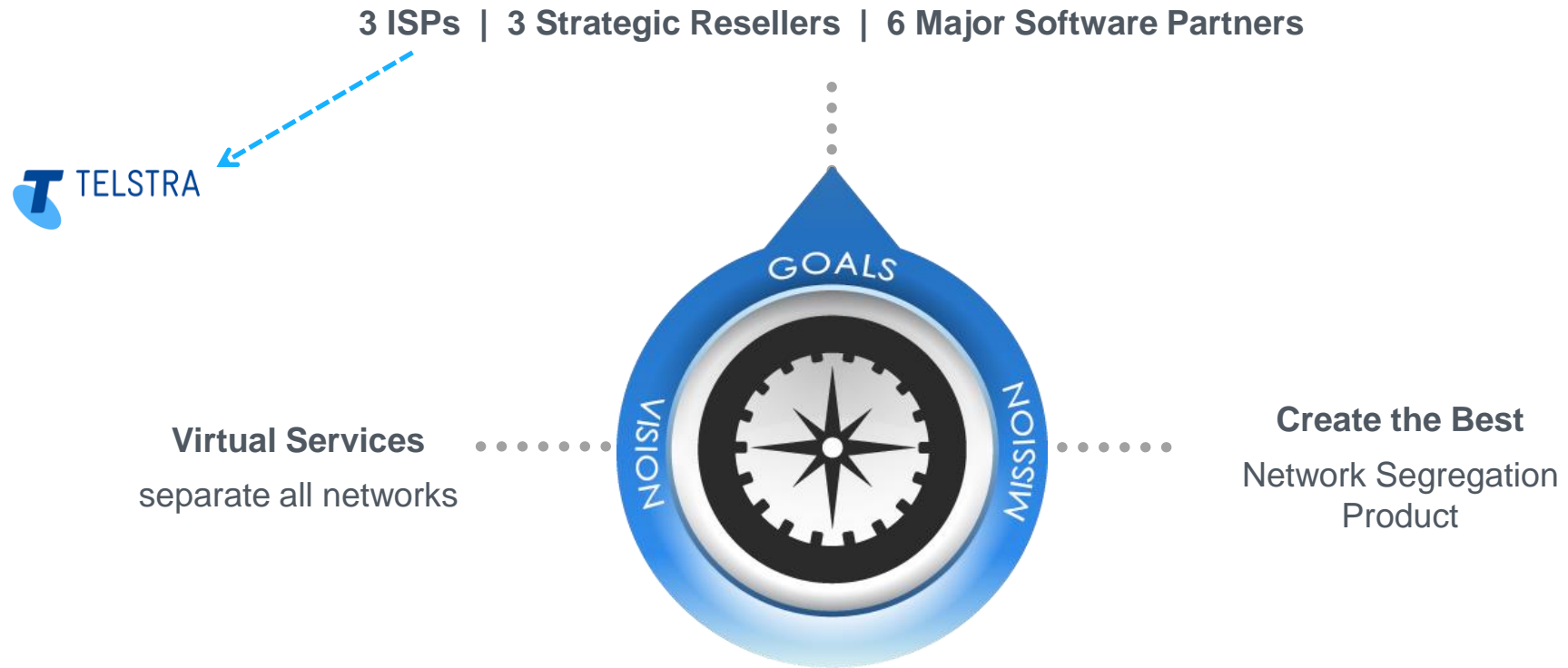
Following significant investments and successful beta testing, iWebGate's technology can now be automatically deployed over Telstra's infrastructure. iWebGate can provision certain solutions such as remote desktop access, secure proxies and Virtual Private Network (VPN), as a service from Telstra's cloud.

Additionally, iWebGate is also currently integrating its' Virtual Services Platform (LaunchPad) and affiliated product features into the Telstra Apps Marketplace which will enable efficient and wide distribution to Telstra's existing and potential customers.
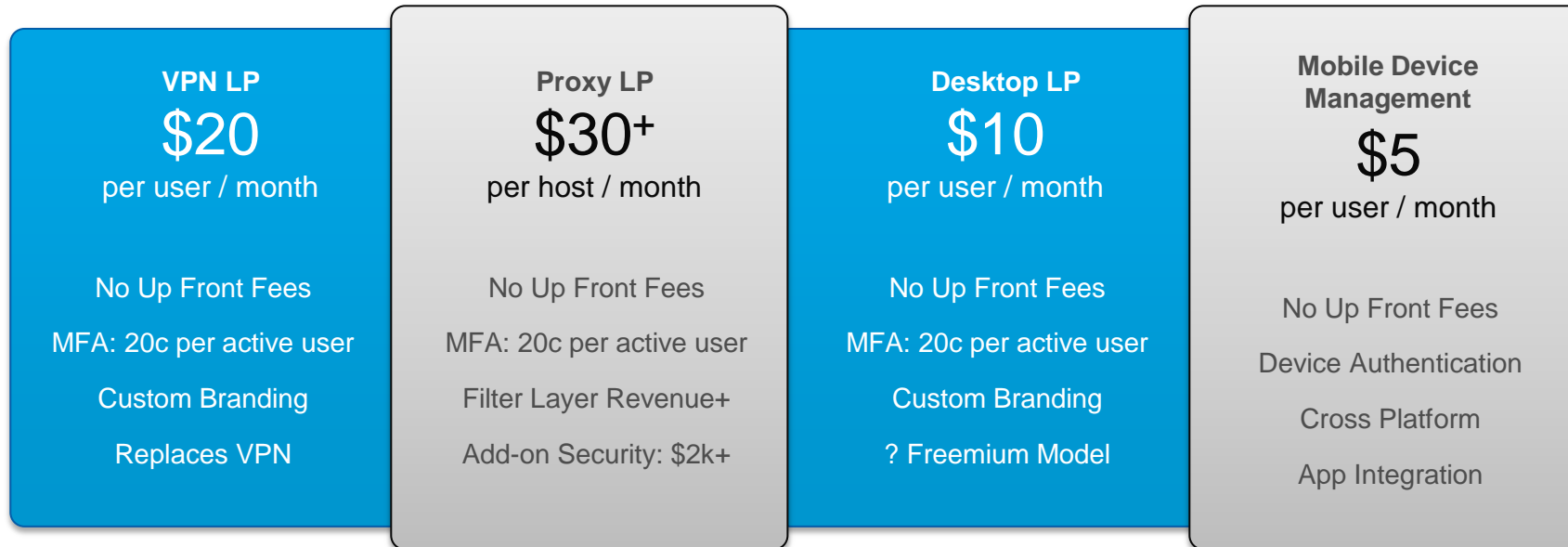
The new relationship with Telstra is consistent with iWebGate's go to market strategy, as we look to leverage opportunities through Telstra's partners. iWebGate is expecting to grow revenues from this arrangement from May 2015.

As a result, the Company is hiring high calibre sales people across the country to start servicing major capital cities. Their focus is to sell these Telstra and iWebGate offerings creating a potential to generate multi-million dollar revenues.

2015 Target

3 ISPs | 3 Strategic Resellers | 6 Major Software Partners

TELSTRA

GOALS

VISION

MISSION

Virtual Services

separate all networks

Create the Best

Network Segregation
Product

iWebGate

Pricing Example

VPN LP	Proxy LP	Desktop LP	Mobile Device Management
$20	**$30+**	**$10**	**$5**
per user / month	per host / month	per user / month	per user / month
No Up Front Fees	No Up Front Fees	No Up Front Fees	No Up Front Fees
MFA: 20c per active user	MFA: 20c per active user	MFA: 20c per active user	Device Authentication
Custom Branding	Filter Layer Revenue+	Custom Branding	Cross Platform
Replaces VPN	Add-on Security: $2k+	? Freemium Model	App Integration

Additional Revenue: Third Party Licenses (Add-Ons), Large Enterprise Deployments, System Integration, Consultancy, Customization
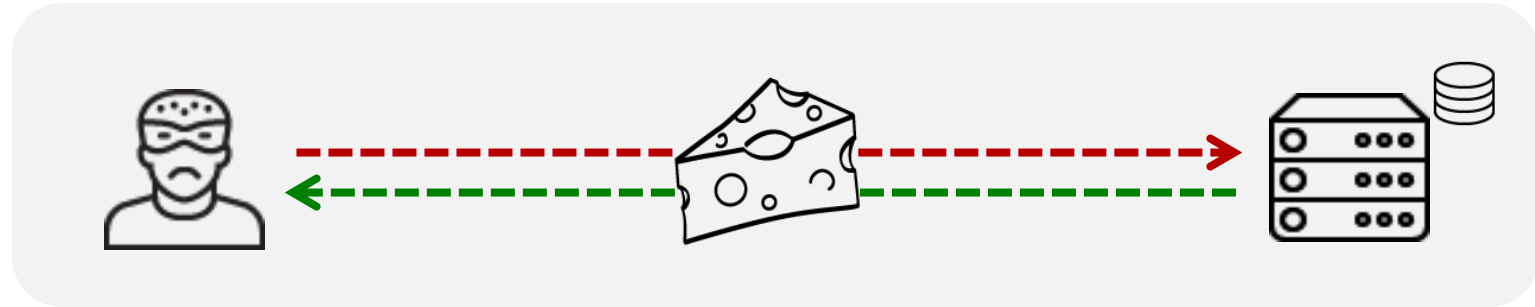
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Problem

Firewalls are used as the **primary security product** to
separate a network from all other internal and external networks.
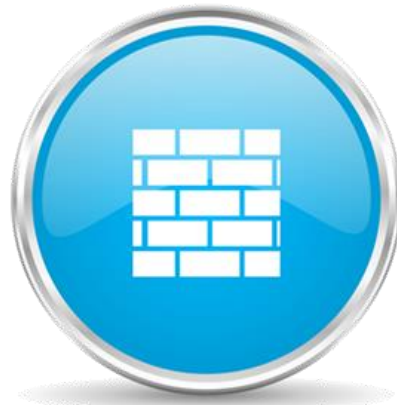
This **30yr old architecture** is universally applied in cloud and on-premise networks.
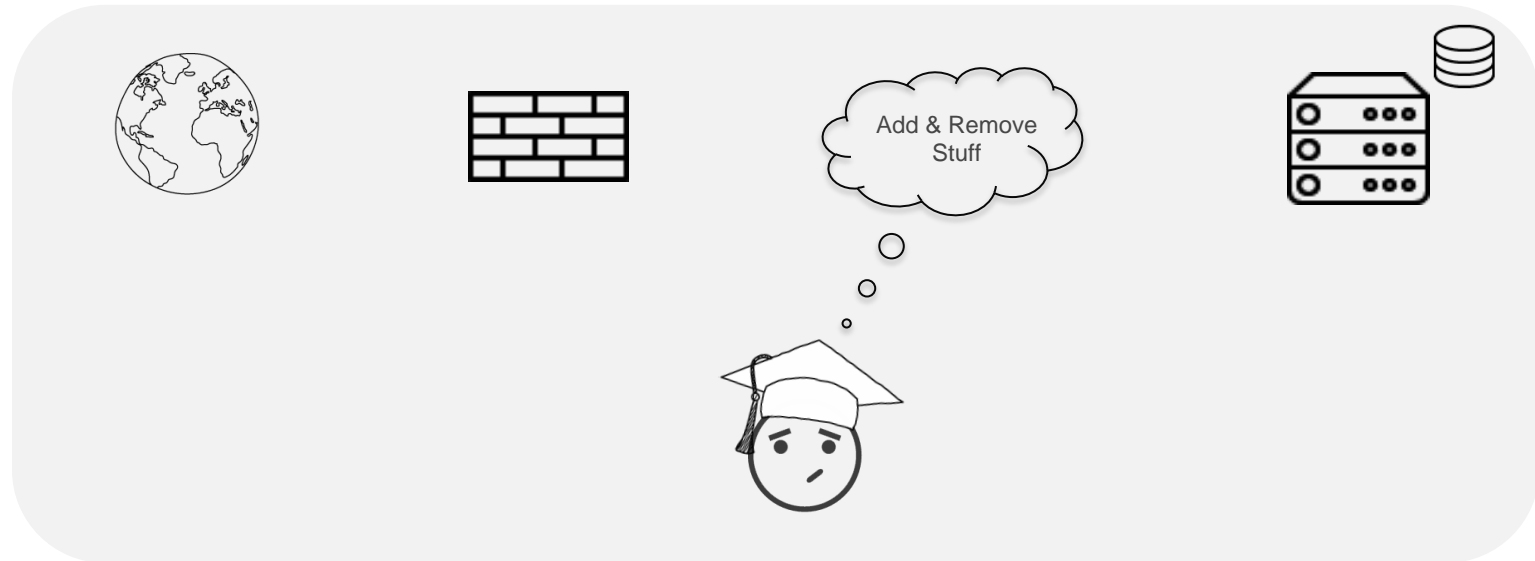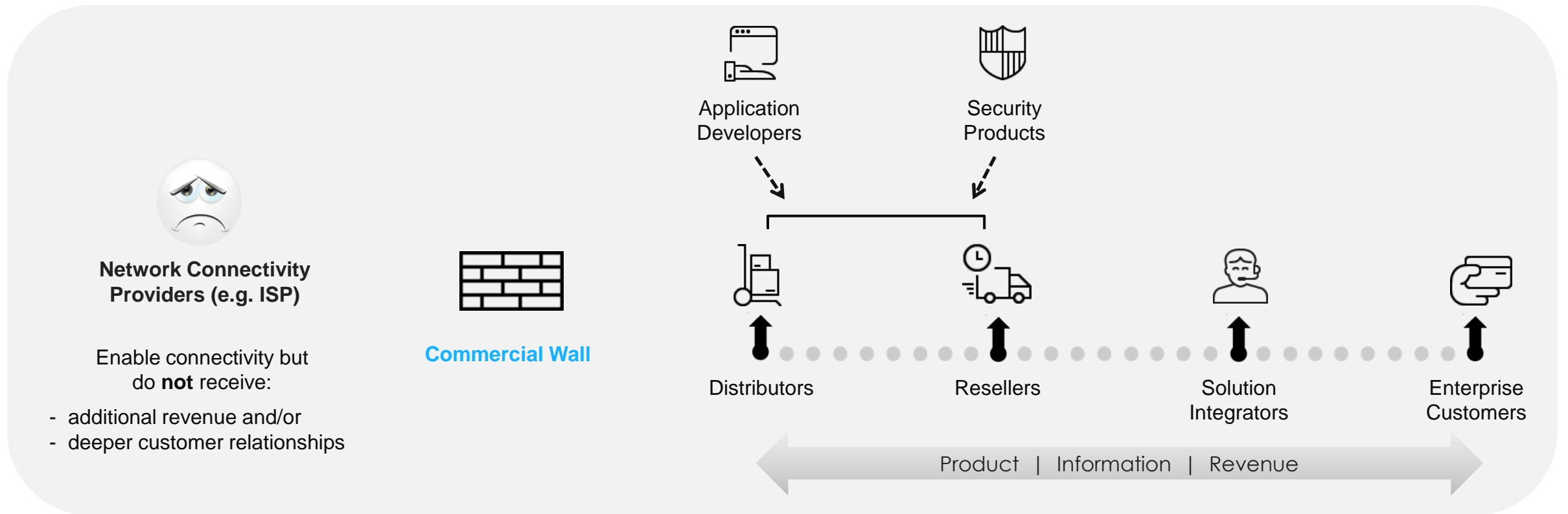
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The Impact

#1: Adversaries Get In & Out

#2: Cost & Complexity

To add & manage network solutions behind the wall

Add & Remove
Stuff

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The Impact ...

#3: Fundamental IT Providers are **excluded** from supply chains because the commercial and technical barriers are too high

Application Developers

Security Products

Network Connectivity Providers (e.g. ISP)

Enable connectivity but do **not** receive:
- additional revenue and/or
- deeper customer relationships

Commercial Wall

Distributors

Resellers

Solution Integrators

Enterprise Customers

Product | Information | Revenue

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Network Perimeter

Time to Re-Define

iWebGate imagines a world where Firewalls are used as secondary security assets and old-style VPNs become obsolete within all networks

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Virtualization: Changes Rules of Engagement

Definition

The process of establishing a **software abstraction layer** that creates a virtual computing device, network or resource on physical infrastructure.
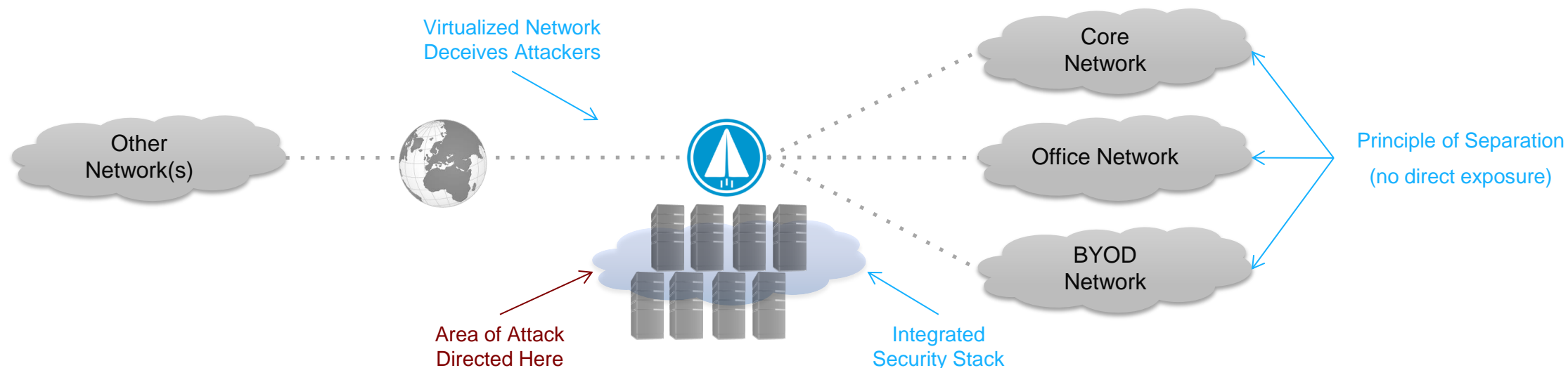
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Introducing: Virtualized Network Services

iWebGate has engineered a software product called **LaunchPad**

When deployed, LaunchPad creates a **"Virtual Network of Services"** between a network and all other networks.

Virtualized Network
Deceives Attackers

Core
Network

Other
Network(s)

Office Network

Principle of Separation
(no direct exposure)

BYOD
Network

Area of Attack
Directed Here

Integrated
Security Stack

This powerful **software abstraction layer** uses the *principle of separation to* re-define a networks' perimeter.

LaunchPad: *Full Management Console*
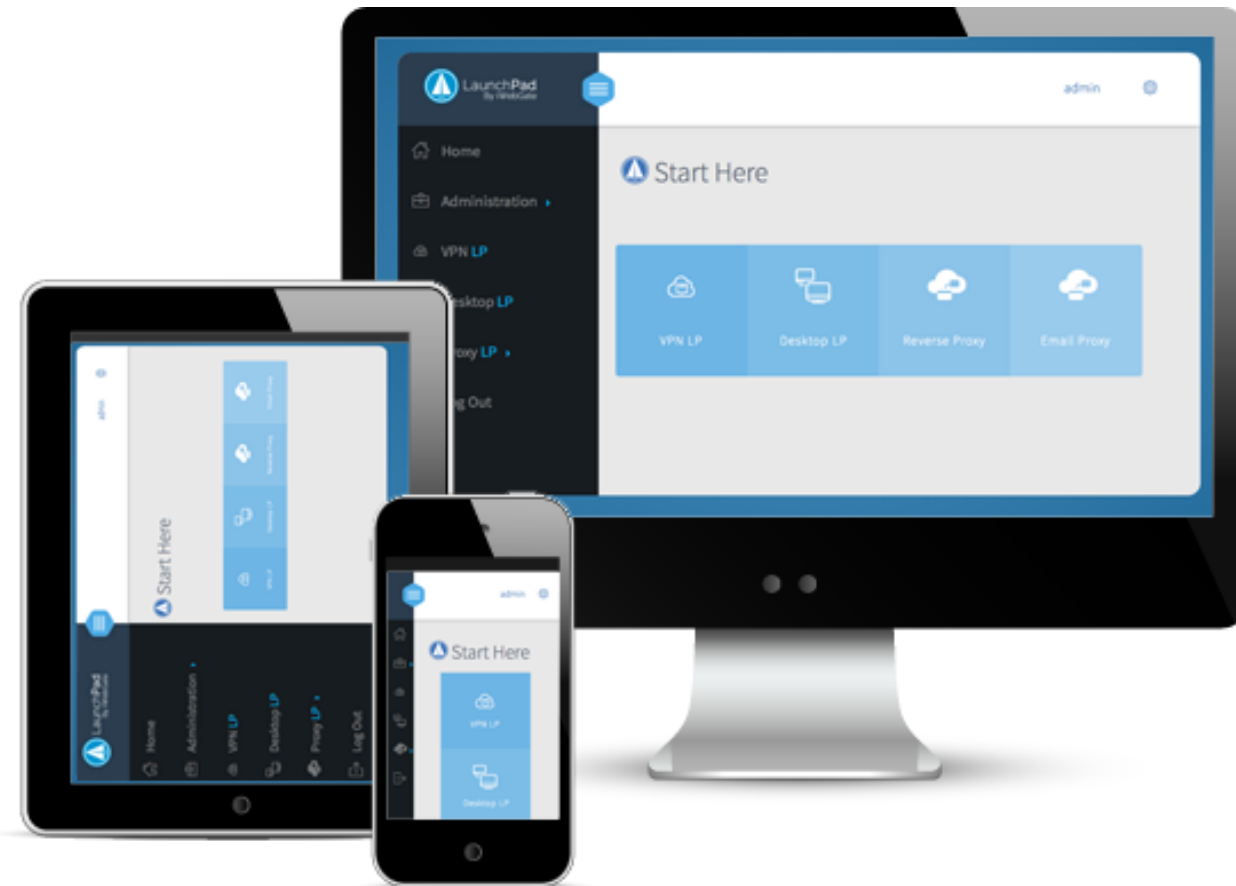
Administrators can easily and securely manage LaunchPad from anywhere using an array of devices.

Deploying **LaunchPad** on a single physical or virtual server establishes a sub/DMZ network that **simultaneously protects and services many networks** and their affiliated applications, data and users.

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More Separation: Virtual Segmentation Suite (VSS)

Since iWebGate's technology received some of the highest industry recognition and awards, the problem has intensified.
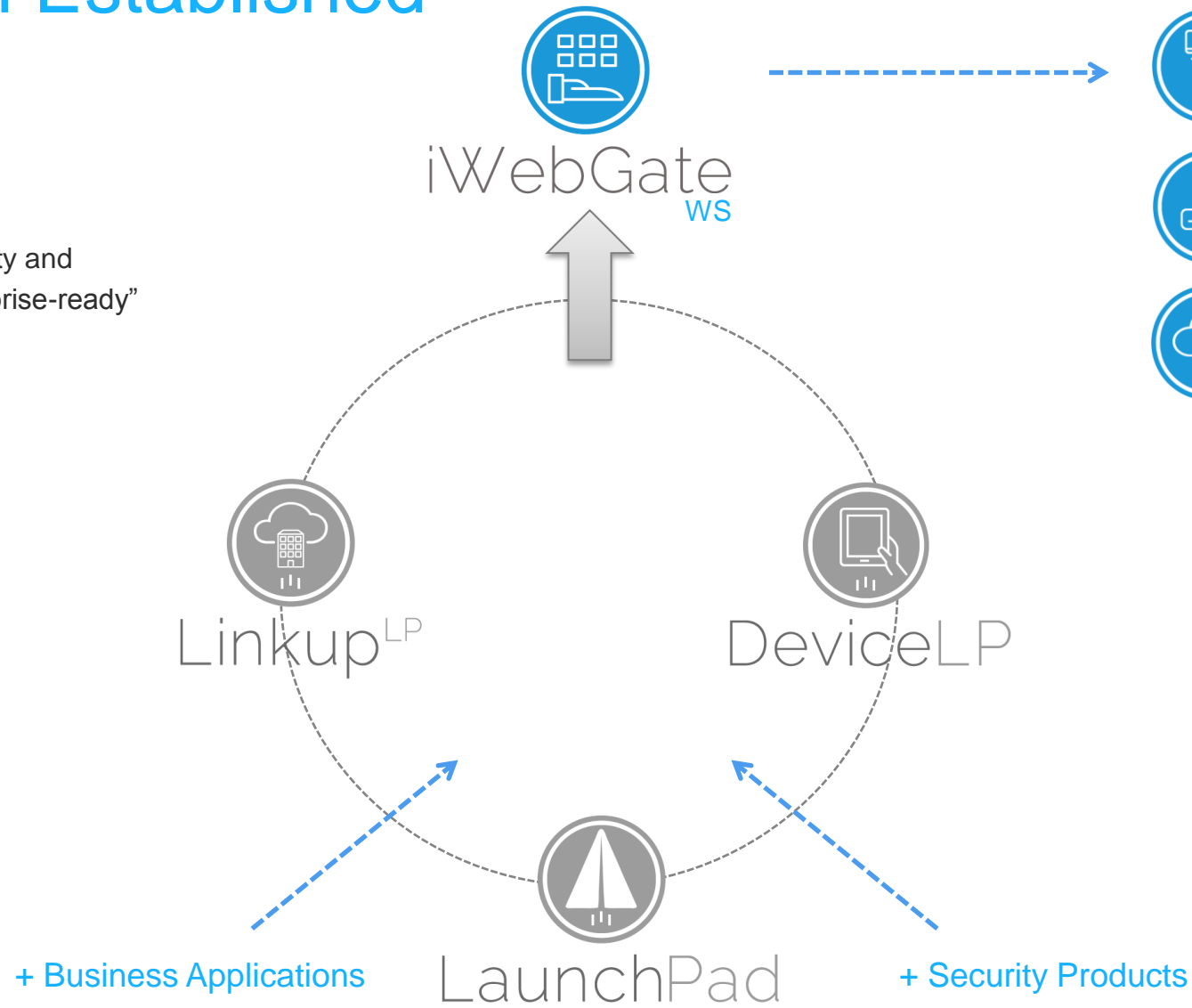
Therefore, the Company has been **focused** on:

1) Extending the principle of separation to network connectivity and computer devices;

2) Identifying ideal channel partners for universal adoption and tailoring affiliated solutions.

Linkup^{LP}

Segregate Connectivity

LaunchPad

Segregate Networks

DeviceLP

Segregate Devices

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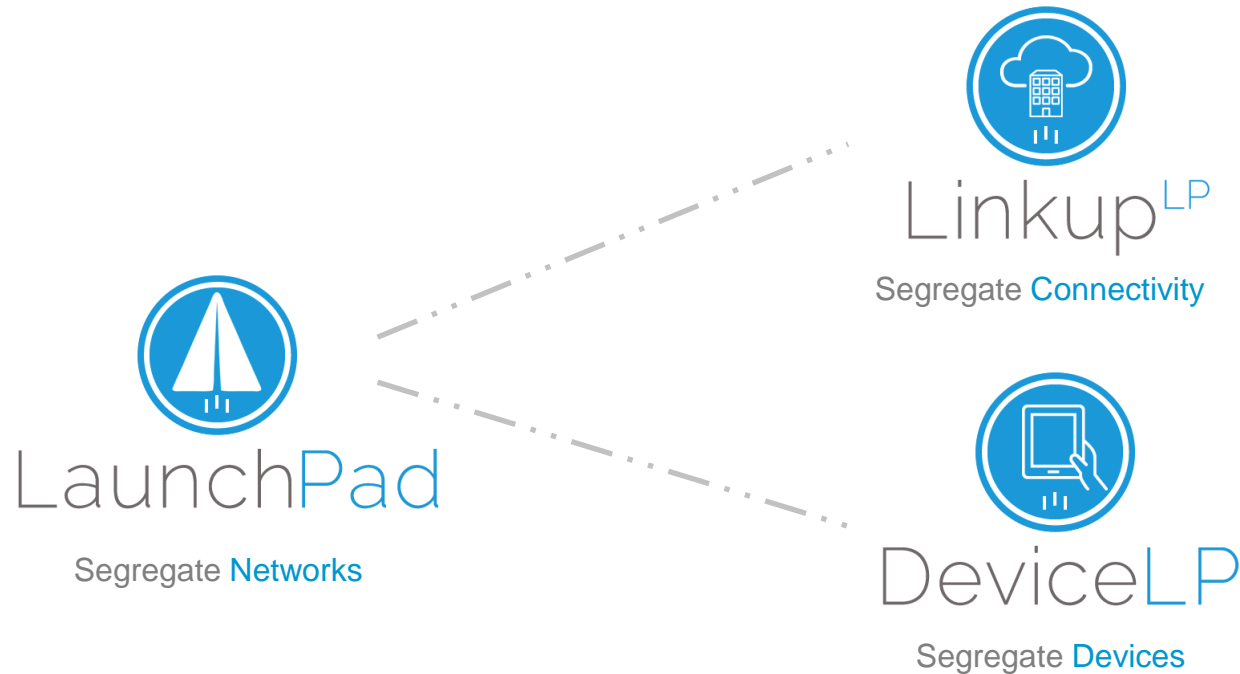
Foundation Established

Workspace Suite (examples)

Desktop^{LP}

Proxy^{LP}

VPN^{LP}

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WS

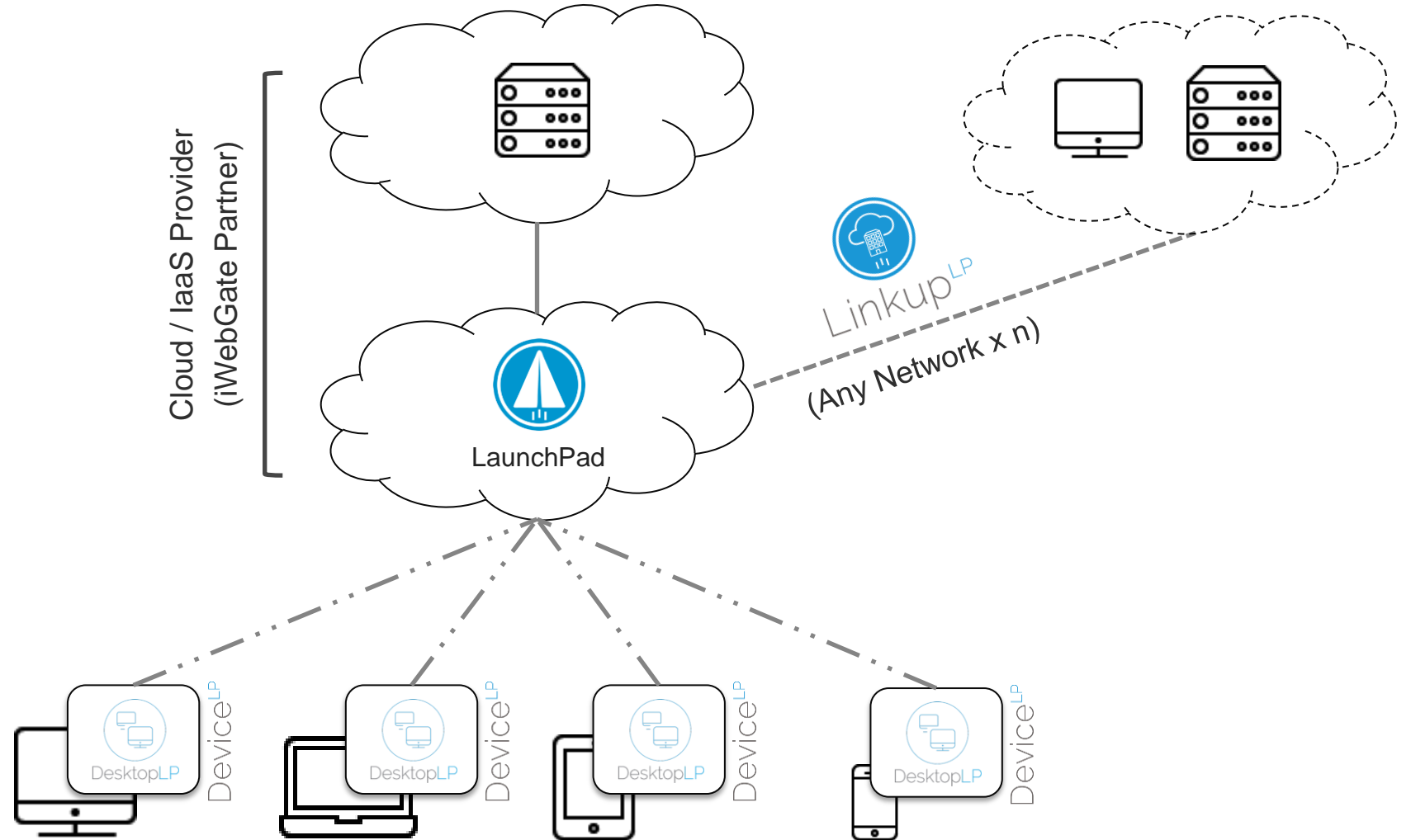Rapidly deploy additional security and business applications as "enterprise-ready" solutions to end customers.

Linkup^{LP}

DeviceLP

LaunchPad

+ Business Applications

+ Security Products

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How It Works

Deliver security products and enterprise-ready solutions
as-a-Service

Cloud / IaaS Provider (iWebGate Partner)

LaunchPad

Linkup^{LP}

(Any Network x n)

DesktopLP — Device^{LP}

DesktopLP — Device^{LP}

DesktopLP — Device^{LP}

DesktopLP — Device^{LP}

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Supply Chain Disrupted

Communication service providers want the capability to deliver new services with the greatest speed and agility in a cost effective manner for themselves and their customers.

Application Developers

Security Products

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iWebGate VSS

Cloud & Network Providers

Partners

Enterprise Customers

Product | Information | Revenue

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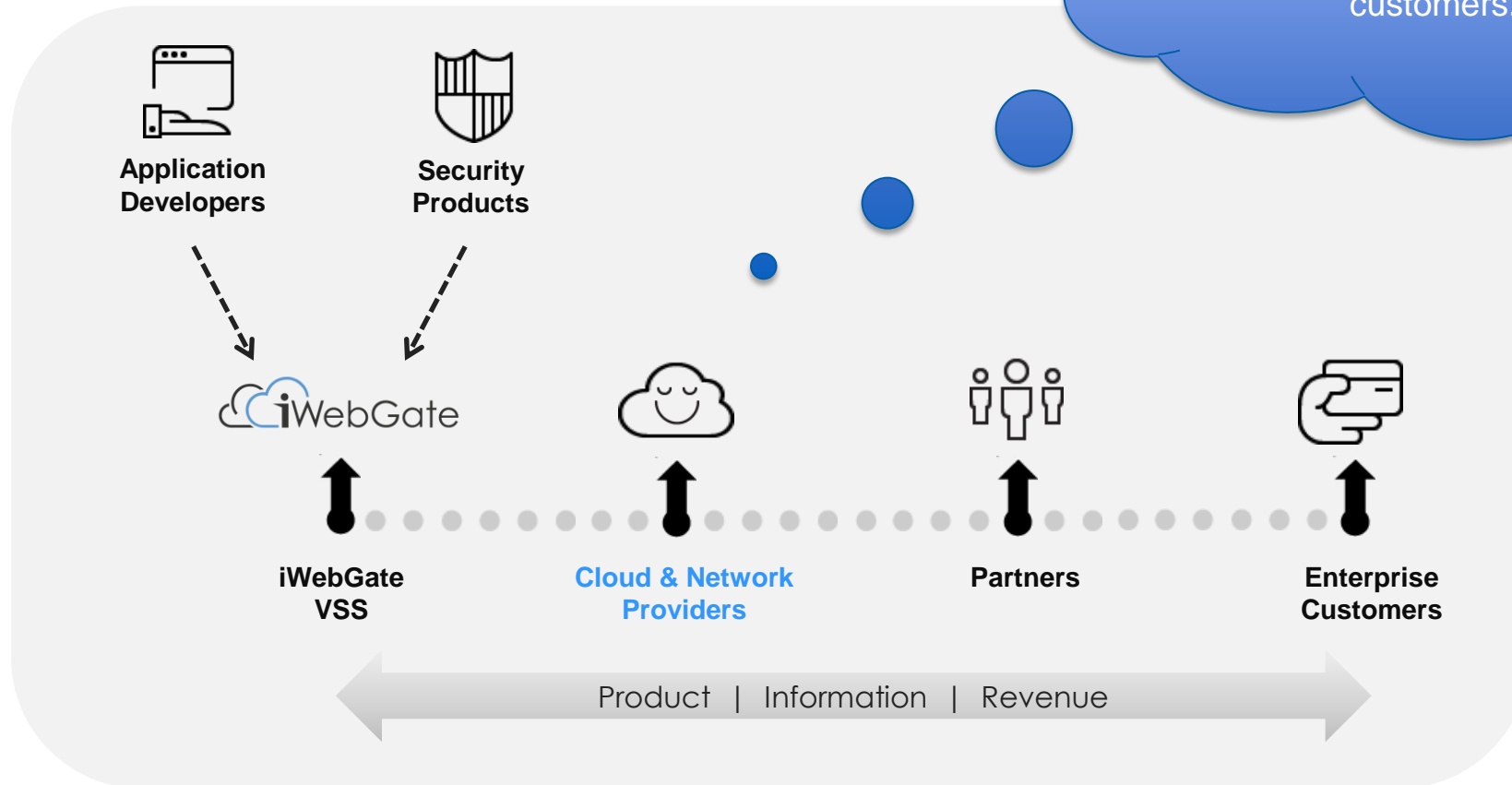
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