

Thursday 28 May 2015

# ASX Announcement

## **Secures \$20m Application Managed Services Contract with Rio Tinto**

### **Highlights**

- Empired has successfully secured a contract with Rio Tinto to provide Application Managed Services and Project Services.
- The contract is for a total term of 5 years, structured as an initial 3 year period with a further two 1 year options. Transition services under the contract have commenced.
- Empired estimates the value of the contract to be \$20m in Revenue over the total term of the contract.
- Under the contract Empired will provide application support and project services for over 170 unique applications, spanning a number of technologies.
- This represents a key strategic win for Empired, materially enhancing our credibility and reference-ability in large Enterprise Application Managed Services contracts.
- Empired recently announced a \$12m contract with Ministry for Primary Industries in New Zealand and a Managed Services contract with Toyota Motor Corporation.
- Empired continues to have a strong pipeline of large strategic contracts in advanced stages of negotiation and is confident of securing additional new contract wins to be announced in the near term.

## Release

Australian listed IT Services Company Empired Limited ("Empired" or "the company") has secured a contract to provide Application Managed Services to global mining leader Rio Tinto.

The contract, including options, will have a total term of 5 years and an estimated value of \$20m.

Under the contract Empired will provide application support and project services for over 170 unique applications, spanning a number of technologies including Legacy Platforms, Oracle, Microsoft .Net, Microsoft SharePoint and Microsoft CRM.

The applications are largely technical systems used in the management of field operations spanning mining, processing, rail and port facilities.

Commenting on the contract award Mr Baskerville said "We are delighted to be trusted by an organisation as prestigious as Rio Tinto to manage applications that are critical to the efficient operation of one of the world's largest mining operations."

"This award speaks volumes about the quality of services currently being provided by Empired to Rio Tinto under the TST program and I would like to thank all our staff for their professionalism and dedication to Empired and our clients."

"I am also pleased to see our extended Microsoft capability through the acquisitions of OBS, eSavvy and Interger leveraged to provide a seamless and cohesive solution to Rio Tinto. These acquisitions have been pivotal to our strategy and this win vindicates our strategy to leverage the broader capability to win large multi-year contracts."

"Rio Tinto continues to present a great opportunity to Empired and we are focused on working with them to identify areas where we can assist Rio Tinto to deliver on its stated business objectives."

In closing Mr Baskerville said "I would like to thank Rio Tinto for their trust in our organisation, it is a pleasure delivering services for them and we are committed to delivering an exceptional outcome under this new contract."

This contract award quickly follows the recent announcements of a Managed Services contract with Toyota and a \$12m contract with Ministry for Primary Industries in New Zealand.

Empired continues to have a strong pipeline of large strategic contracts being pursued and is confident of securing additional new contract wins to be announced in the near term.

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## **About Empired Limited**

Empired Limited is an IT Services provider with a broad range of capabilities targeted at delivering enterprise IT solutions that improve efficiency, productivity and competitive advantage for our clients.

Our clients are medium to large corporate and government organisations within key industries including Energy and Natural Resources, State and Federal Government, Finance and insurance, Utilities and Transport.

Our solutions are delivered through three core lines of business, Infrastructure Services, Applications & Consulting and Microsoft Business Solutions. Together they provide a breadth of service and expertise not seen in other consultancies of similar pedigree allowing Empired to deliver 'end to-end' business solutions that assist our customers in driving their key business outcomes.

With a team of over 800 people located throughout Australia, New Zealand and North America, Empired has built a reputation for service excellence. This combined with our strategy that is underpinned by initiative, innovation and growth ensures that in a dynamic and rapidly growing technology market place Empired is strongly positioned to capture market share and continue to build on its success.

Website: [www.empired.com](http://www.empired.com)

## **Important notice re forward looking statements**

Certain statements made in this communication, may contain or comprise certain forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, success of business and operating initiatives, changes in the regulatory environment and other government actions, and business and operational risk management. The Company undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after today's date or to reflect the occurrence of unanticipated events.