

Tomizone and Kordia Australia to collaborate on WiFi growth opportunities

Tomizone has today announced it has entered into an agreement with Kordia Australia, whereby the company will deploy Tomizone WiFi products and services across the growing WiFi opportunities in Australia. The Tomizone product is innovative and hardware agnostic Lightswitch® software platform which easily integrates into any WiFi solution.

Kordia Australia delivers end to end telecommunications services to carriers and network infrastructure owners in Australia. This means Kordia Australia looks at customer requirements to deliver bespoke network solutions while offering a variety of post implementation support. KSA's capabilities on service and solutions are recognised across several industry sectors in Australia. The company has recently experienced increased demand for complete WiFi solutions that builds on its expertise in design and deployment as a Tier 1 Systems Integrator.

"The agreement with Kordia opens Tomizone to a key Australian enterprise channel supporting Tomizone's one-to-many sales strategy. Both companies will now be better equipped to address the market demand for full service WiFi," said Steve Simms, CEO of Tomizone. "Kordia Australia's national footprint combined with its large team of networking solutions experts explains why the business is a preferred provider for carriers, corporates and government customers. These sectors look to Kordia for solutions and services and Tomizone's WiFi products can now be utilised as part of the solution."

"We are delighted to be working with Tomizone and are excited by the opportunity. WiFi services are becoming more important for our customers and our team can now offer a full service solution that is scalable and reliable." says Ken Benson, CEO of Kordia Australia, "We're already engaging on our first projects together which are pretty impressive."

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About Tomizone Limited (ASX:TOM)

Tomizone is an ASX listed company delivering a market-leading WiFi software as a service Lightswitch® and Concierge® hardware. We offer our customers a solution to manage WiFi connections and create engaging digital conversations between customers and consumers. That conversation drives revenue, retention and insightful analytics for data-driven decision making.

Tomizone operates in over 80 countries, focussing on accommodation, transportation & hubs, retail, metro & campus, and hospitality — while expanding into new verticals where WiFi engagement becomes increasingly critical for venues.

About Kordia Australia

Kordia is a company with scale in terms of resources, partnerships and infrastructure to design and deploy challenging, complicated and critical networks. Kordia's business is the delivery of a wide range of engineering and technical services to network and infrastructure owners in Australia and New Zealand.

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