

Thursday 18 June 2015

# ASX Announcement

## Secures \$10m Managed & Professional Services Contracts

### Highlights

- Empired has successfully secured contracts with a global oil and gas company to provide Infrastructure Managed Services and Professional Services.
- The contracts are for 3 years and will commence during April 2015.
- Empired estimates the value of the contracts to be \$10m in Revenue over the total term of the contracts which includes a fixed monthly managed services fee plus a range of professional services provided for project work.
- The Managed Services contract entails Empired providing a range of infrastructure management services including workplace services, server operations, storage management, database management, network management and service desk for the company's Australian and regional (including offshore) assets, based on a recurring monthly fee.
- The Professional services requires consulting, technical and project management skills plus supply of specialist equipment to support a range of business needs such as new technology deployments or upgrades, establishment of new sites, rig mobilisation or demobilisation.
- Empired has provided a range of services to the company in the past but these contracts represent a significant increase in the technology services engagement between the companies and offers an opportunity to further extend the business relationship between the two companies.
- The contract was strongly contested through a rigorous procurement process where ultimately Empired was selected to replace a major global IT Services provider.
- This award demonstrates Empired's proven capability to compete and win major contracts in a competitive environment against large multinational competition.
- We are delighted to have been selected by the company and look forward to working with them to deliver efficiency, productivity and competitive advantage through leveraging their information technology assets.

## Release

Australian listed IT Services organisation Empired Limited ("Empired") has secured contracts to provide Infrastructure Managed Services and Project Services to a global oil and gas company.

The contracts have a term of 3 years and an estimated value of \$10m.

Under the contracts Empired will provide infrastructure management services including workplace services, server operations, storage management, database management, network management and service desk for the company's Australian and regional (including offshore) assets plus a range of project services.

Commenting on the contract award Mr Baskerville said "The Company is one of the leading oil and gas companies in the world and we are privileged to be selected as one of their key services partners in Australia."

"Securing this contract against tough international competition demonstrates the maturity and quality of our business services approach for the management of core technology systems."

"This contract adds to our strong base of long term, contracted recurring revenue and further fuels our ability to continue to win and deliver major strategic contracts that underpin our business model."

"We are confident that we will deliver high quality, business value focused services over the coming years and look forward to being a valuable strategic partner."

In closing Mr Baskerville said "I would like to thank the company for their commitment to Empired and all our staff for their effort in demonstrating our depth of capability and business value based approach."

This contract quickly follows a raft of new multi-million dollar contract secured by Empired in recent months.

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## **About Empired Limited**

Empired Limited is an IT Services provider with a broad range of capabilities targeted at delivering enterprise IT solutions that improve efficiency, productivity and competitive advantage for our clients.

Our clients are medium to large corporate and government organisations within key industries including Energy and Natural Resources, State and Federal Government, Finance and insurance, Utilities and Transport.

Our solutions are delivered through three core lines of business, Infrastructure Services, Applications & Consulting and Microsoft Business Solutions. Together they provide a breadth of service and expertise not seen in other consultancies of similar pedigree allowing Empired to deliver 'end to-end' business solutions that assist our customers in driving their key business outcomes.

With a team of over 800 people located throughout Australia, New Zealand and North America, Empired has built a reputation for service excellence. This combined with our strategy that is underpinned by initiative, innovation and growth ensures that in a dynamic and rapidly growing technology market place Empired is strongly positioned to capture market share and continue to build on its success.

Website: [www.empired.com](http://www.empired.com)

## **Important notice re forward looking statements**

Certain statements made in this communication, may contain or comprise certain forward-looking statements. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, success of business and operating initiatives, changes in the regulatory environment and other government actions, and business and operational risk management. The Company undertakes no obligation to update publicly or release any revisions to these forward-looking statements to reflect events or circumstances after today's date or to reflect the occurrence of unanticipated events.