

21 July 2015 ASX ANNOUNCEMENT

INVESTOR UPDATE PRESENTATION

Stratum Metals Limited (ASX:SXT) (**Stratum**) is pleased to provide the attached Investor Update regarding the energy retailer Locality Planning Energy Pty Ltd (**LPE**). As announced on 2 July 2015, Stratum has entered into an exclusive option agreement to acquire 100% of the issued capital in LPE.

On behalf of the Board Damon Sweeny Company Secretary

About Stratum Metals Limited

Stratum Metals Limited has signed an option agreement to acquire 100% of Locality Planning Energy Pty Ltd (LPE). LPE is an energy retailer authorised by the Australian Energy Regulator to supply and sell electricity to residential customers throughout the National Energy Market. LPE supplies and manages electricity sales to strata communities, both existing and new developments, generating significant savings on electricity delivered to strata community common areas and its occupants.

LPE generates revenue through the sale of electricity and services to the end customer and has 3 main revenue streams:

- consulting fees;
- a margin on the volume of electricity; and
- a daily service charge.

Residential customers are exposed to high energy costs particularly those residing in strata communities. LPE's unique embedded technology and comprehensive knowledge of energy retailing markets enable strata communities the ability to pass on significant electricity cost saving to strata body corporates and individual dwellings within those strata communities, without prohibitive upfront costs.

Stratum Metals Limited currently owns a tenement portfolio located in the prospective gold and copper mineralisation region of Yilgarn in Western Australia. These tenements cover a range of mineralising systems in known and emerging mineral provinces in Western Australia, where potential exists for new gold, copper and nickel discoveries.



Disclaimer

This presentation contains summary information about Locality Planning Energy Pty Ltd (**LPE**) and is current as at 30 June 2015. The information in this presentation is of general background and does not purport to be complete.

This presentation is not investment or financial product advice (nor tax, accounting or legal advice) and is not intended to be used for the basis of making an investment decision. The information contained in this presentation has been prepared without taking into account the objectives, financial situation or needs of individuals. Investors should obtain their own advice before making any investment decision.

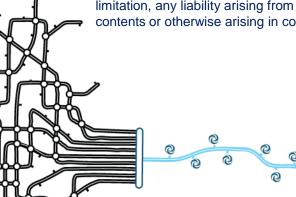
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This presentation contains certain "forward-looking statements". Forward looking statements can generally be identified by the use of forward looking words such as, "expect", "should", "could", "may", "predict", "plan", "will", "believe", "forecast", "estimate", "target" and other similar expressions. Indications of, and guidance on, future earnings and financial position and performance are also forward-looking statements. Forward-looking statements, opinions and estimates provided in this presentation are based on assumptions and contingencies which are subject to change without notice, as are statements about market and industry trends, which are based on interpretations of current market conditions.

Forward-looking statements including projections, guidance on future earnings and estimates are provided as a general guide only and should not be relied upon as an indication or guarantee of future performance. This presentation contains statements that are subject to risk factors associated with LPE. It is believed that the expectations reflected in these statements are reasonable, but they may be affected by a range of variables which could cause actual results or trends to differ materially.

LPE disclaim any intent or obligation to publicly update any forward looking statements, whether as a result of new information, future events or results or otherwise.

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LPE is the iiNet of the **Electricity Retailer Market**

- 1 of only 23 active electricity retailers authorised by the Australian Energy Regulator (AER)
- LPE has a UNIQUE purchasing model matched against 5 to 10 year supply contracts with customers
- Low risk business model
- Targeting 10% of the National Electricity Market (NEM)







energy





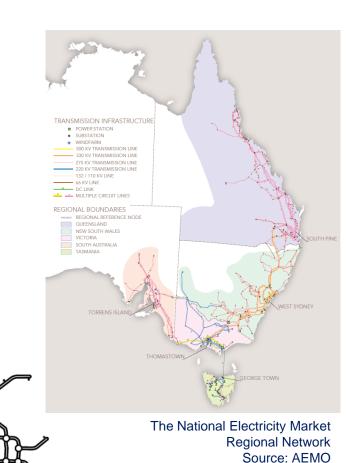




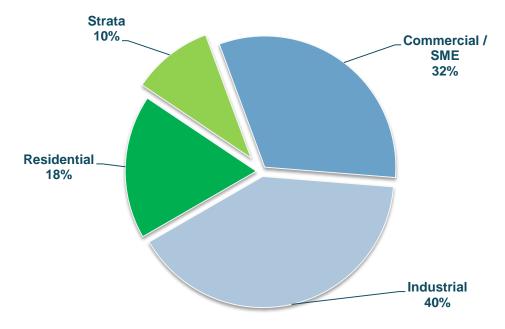


How Big is the NEM?

- More than 200,000GW is traded annually on the NEM
- \$37 billion worth of electricity traded through retailers on the NEM



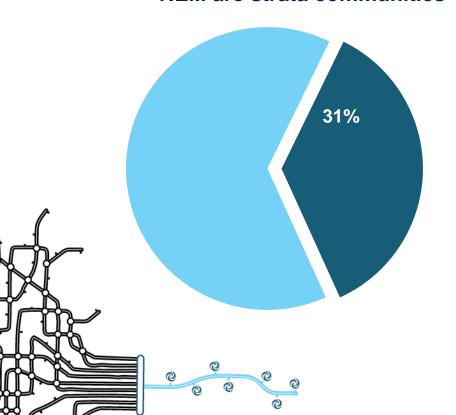
Energy Breakdown by Sector (NEM)



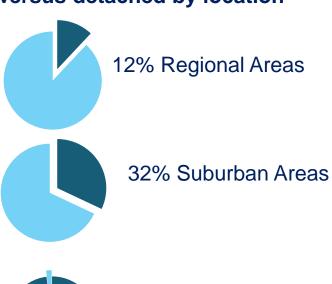
Target Market

- Strata communities = 20,000GW
- LPE's Initial Target = 400GW (just 2% of Target Market)

31% of residential dwellings on NEM are strata communities



Percentage of strata dwellings versus detached by location





Immediate Target Market



South East QLD (SEQ)

- ~9,400 target strata communities
- ~4,700GW

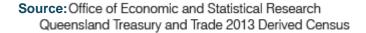
Target strata communities have a minimum of 30 lots and use a total of 0.5GW pa (average)

Queensland

- ~15,500 target strata communities
- ~7,750GW

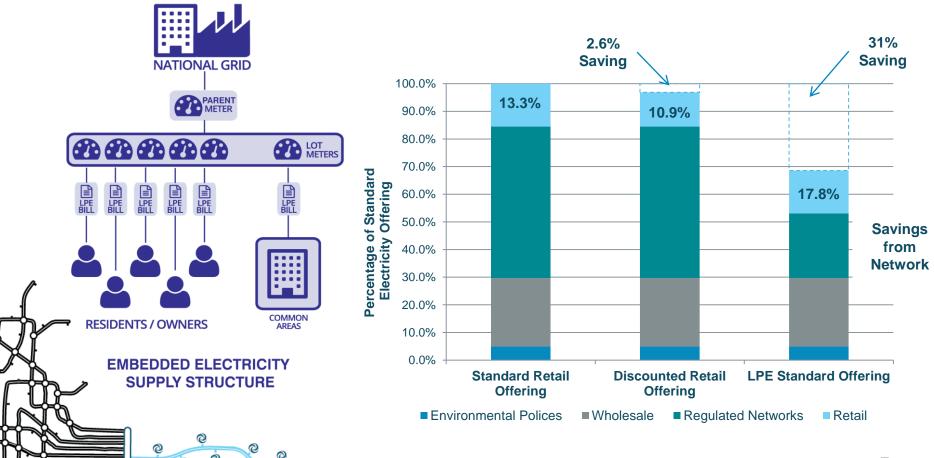






Business Model

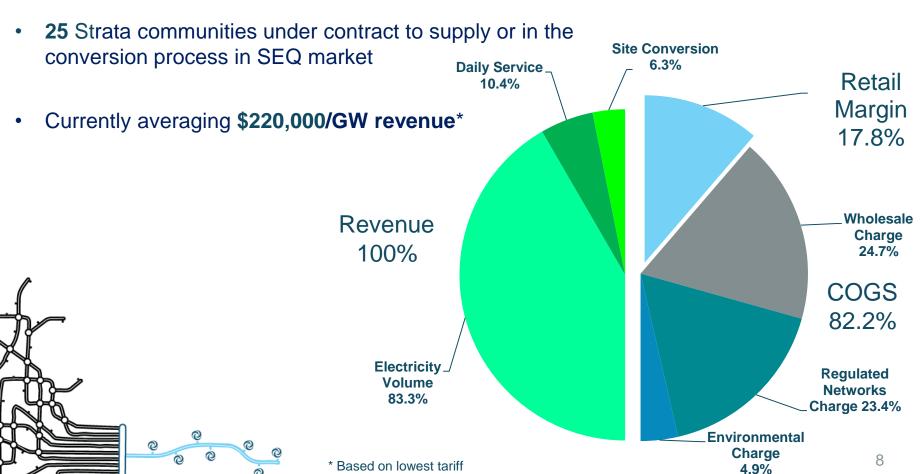
- LPE's <u>supply structure</u> provides an energy purchase model that significantly reduces the network charges and risk to the retailer
- Savings passed onto customers without discounting LPE's margin
- Customers on 5 to 10 year supply contracts



Business Plan Initial target

- 800 strata communities under management
- Average 0.5GW per strata community = 400GW

Current progress (July 2015)



Business Plan cont'd

Additional capital will provide opportunity to <u>accelerate Initial Target</u> <u>timetable and GW sales volume</u> through:

- Increase sales and operational process teams
- Support growing site conversion funding requirements (equity vs debt)
- Ability to acquire billing administrator's existing strata community books



Marketing Plan

Current pipeline

- **391** existing strata communities and **13** new strata developments at various stages in the negotiation process
- ~170GW or 421/2% of Initial Target (assuming 80% conversion)

Marketing initiatives

- Become active associate member of Strata Community Australia (SCA), the peak strata community lobby group, encompassing ~45,000 of the ~150,000 strata community sites Australia wide
- Become active member in other target sector industry associations
- Brand Recognition campaigns, including trade & industry speaking events
- Strategic partnerships
- Direct Sales on the ground









Future Growth Opportunities

- Expansion into strata communities market in NSW, VIC and SA
- Embedded Networks structure applied to hot water systems
- Exploiting new technology inherent to electricity
- Car chargers and electric vehicle infrastructure
- Batteries and renewables
- Database and information pool
- The Internet Of Things ideally suited to embedded networks







Directors/Management (Post acquisition by Stratum)

Andrew Pierce – Chairman

Current Chairman of Stratum, accomplished and highly regarded accountant and director on various boards, with specific skills in financial reporting, company regulatory and governance areas. Fellow of the Institute of Chartered Accountants in Australia, having been in private practice as a partner or principal since 1972

Damien Glanville – Managing Director & CEO (Founder LPE)

13 years' experience in senior management, logistics and executive director roles with a focus in the renewable energy, on-site generation and solar PV industry. Developed the retail architecture and successfully sold the business case for the Sunshine Coast Regional Council Valdora Solar Farm

Ben Chester – Director and Chief Operating Officer (Founder LPE)

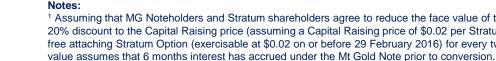
7 years' experience in large scale development and deployment of energy assets, along with energy to market strategy. Has 4 years experience with an ASX listed company specializing in renewable and energy projects, as the principal project engineer for several commercial and utility scale deployments



Indicative Capital Structure

Post acquisition of LPE by Stratum:

	Shares	Options	Convertible Loans/Notes \$	Performance Shares
Current	236,140,512	56,699,104	1,500,000	
Conversion of Notes and Loans plus interest ^{1 2}	70,474,349	48,337,585	(1,500,000)	
Capital Raising ³	200,000,000	-		
Sub-Total	506,614,861	105,036,689	-	
Consideration for acquisition of LPE	506,614,861	-		675,486,482
Armada Options	-	75,000,000		
TOTAL	1,013,229,723	180,036,689	-	675,486,482



¹ Assuming that MG Noteholders and Stratum shareholders agree to reduce the face value of the MG Note and convert at a 20% discount to the Capital Raising price (assuming a Capital Raising price of \$0.02 per Stratum Share) together with one free attaching Stratum Option (exercisable at \$0.02 on or before 29 February 2016) for every two Stratum Shares issued. This



² Stratum has been granted loans to the value of \$150,000 (Stratum Loans) which will convert at Settlement into Stratum Shares together with one free attaching Stratum Option (exercisable at \$0.02 on or before 29 February 2016) for every Stratum Share issued. The Stratum Loans accrue simple interest at a rate of 1% per month. This value assumes that 9 months interest has accrued under the Stratum Loans prior to conversion.

³ Assuming \$4 million Min. Capital Raising at a price of \$0.02 per Stratum Share.

Summary

- LPE is the iiNet of the Electricity Retailer world
- 1 of only 23 active energy retail authorisations with the AER
- LPE has a UNIQUE purchasing model matched against <u>5 to 10</u>
 year supply agreements with customers
- Business model provides consistent trailing revenues
- Targeting strata communities that represent 10% of the NEM or 20,000GW per annum
- Initial Target 400GW of energy under management
- Additional capital will accelerate Initial Target timetable and GW sales volume
- Further growth from expansion across the NEM
- Numerous future revenue opportunities utilising embedded network supply structure
- Low operating and corporate cost to revenue business

Experienced, motivated Board and management team

FOR MORE INFORMATION

Call 1800 040 168 or info@localityenergy.com.au
Daniel Moore, Stratum Metals M: 0475 916919 dan.moore@stratummetals.com.au
Ananda Kathiravelu, Armada Capital M: 0412 036789 ananda@armadacapital.com.au
www.localityenergy.com.au



Annexure A

Billing and Sales Software

- Dedicated billing platform licensed with proprietary IP
- Proprietary sales and operational process software developed by LPE





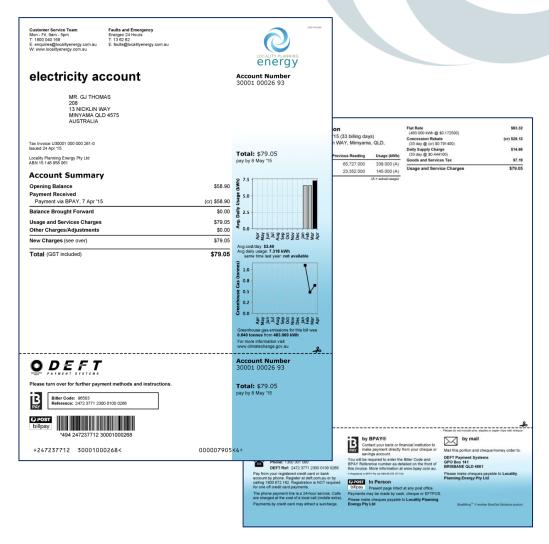












Annexure B

National Energy Market

