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## **ASX Announcement**

2 November 2015

The Company Announcements Office ASX Limited Via E Lodgement

## **Rision Signs First Hotel Group**

The Directors of Reclaim Industries Limited ("RCM") are pleased to announce that Rision Pty Ltd ("Rision") has secured its first hotel group as a customer, having signed c/o Hotels a hotel group with properties in the USA and Scandinavia.

Rision will rollout its products at the c/o Maidstone Hotel, a premier lifestyle hotel in the prestigious seasonal resort area of the East Hamptons, New York State, USA.

CEO and Creative Director of c/o Hotels, Jenny Ljungberg said: "We are proud to deploy this innovative technology to both optimize our management and empower our employees."

Rision's Global Strategy Officer, Steven Salsberg said: "The c/o Maidstone Hotel, as a premier seasonal destination and a "high Road" employer, is a perfect launch client, exemplifying both the employee centric approach of great companies, and the role Rision's products can play in supporting both employees and employers."

Rision's Managing Director, Kate Cornick said: "We know that Rision's products are needed in the hospitality sector, and this contract demonstrates that we can drive sales to hotels – an industry employing over 1.5 million people in the USA alone\*. We are looking forward to attracting more hotel groups, as well as expanding into other markets."

c/o Hotels have entered into a licensing agreement which:

- Grants a non-exclusive and non-transferable license to use the Rision platform including Roster, TimeSheet, LastMinute and JobMatch.
- Provides for free usage of the Rision platform for a limited term.
- At the end of the initial term of free access, clients will automatically convert to Rision's fee schedule.

<sup>\*</sup>http://www.ibisworld.com/industry/default.aspx?indid=1661



## **About Rision Pty Ltd**

Rision is a company focused on IT solutions for the human resources industry.

Rision's enterprise grade, patented technology enables job seekers, employers and human resources departments/recruitment firms to interact in a transparent, efficient and user-friendly way that drives improved work practices and productivity. Job seekers more easily find work in locations and at times that suit their availability. Employers manage the human resources needs of their employees, and gain valuable business intelligence on workforce productivity. HR departments/recruiters manage and grow their casual candidate databases, and better service their internal clients/customers.

Rision's technology has applications across a broad range of industries including hospitality, fast food, retail, event management, nursing, security, gaming and governments.

Reclaim Industries Limited has entered into a Share Sale Agreement to acquire Rision Pty Ltd (formerly Employment Management Systems Pty Ltd). See ASX Announcement dated 29 October 2015.