

9 November 2015

Ben Tippett Adviser, Listings Compliance (Perth) Level 40, Central Park 152-158 St Georges Tce Perth WA 6000

Dear Ben

Thank you for your letter of 5 November 2015. Our response is set out below:

- 1. There are other factors to take in account when assessing the Company's cash position including:
 - a. Since 30 September 2015 the group has received in excess of \$800,000 in Research and Development credits from the HMRC, and is expecting a further \$200,000 in tax credits to be processed over the coming weeks. The research and development credits relate to the research and development activities undertaken by Boppl Ltd, Gophr Ltd, Wondr.it Ltd and Yonder and Beyond Ltd (UK) for the period to 30 June 2015.
- The Company does not expect that it will have negative operating cash flows similar to that reported in the Appendix 4 C. The company is taking the following steps in relation to its cashflow position:
 - a. There has been a reduction in operating cashflow expenditure since 30 June 2015, including an annualised reduction of more than AUD\$650,000 in salaries.
 - b. The Company is currently seeking third party investment for investee companies as per its model of incubating assets to get them to their next stage of growth or monetization. Second round funding discussions at the investee level are currently in progress.
 - c. These external funding rounds take funding requirement away from the Yonder & Beyond Group and secure the cash position of the individual entities this will provide funding for up to 50% on the group's cashflows, and removing that cash requirement from the YNB parent.
 - d. A capital raising is planned for the Company in early Quarter 3.
 - e. The CEO has also committed to personally funding YNB up to AUD\$500,000.
- The Company has taken the steps detailed in 2 above to enable it to continue to meet its business objectives.
- 4. The Company confirms it is compliance with Listing Rule 3.1
- 5. The Company continues to have a strong balance sheet and confirms it continues to comply with 12.2

Thank you

Jay Stephenson Chairman



5 November 2015

Mr Jay Stephenson Company Secretary Yonder and Beyond Group Limited Unit 6, 34 York Street North Perth WA 6006

By Email

Dear Mr Stephenson

Yonder and Beyond Group Limited ("Company") – Appendix 4C

I refer to the Company's Quarterly Report in the form of Appendix 4C for the period ended 30 September 2015, released to ASX Limited ("ASX") on 2 November 2015 (the "Appendix 4C").

ASX notes that the Company has reported the following.

- 1. Receipts from product sales and related debtors of \$689,000.
- 2. Net negative operating cash flows for the quarter of \$1,044,000.
- 3. Cash at end of guarter of \$263,000.

In light of the information contained in the Appendix 4C, please respond to each of the following questions.

- 1. It is possible to conclude on the basis of the information provided that if the Company were to continue to expend cash at the rate for the quarter indicated by the Appendix 4C, taking into account future administration costs, the Company may not have sufficient cash to fund its activities. Is this the case, or are there other factors that should be taken into account in assessing the Company's position?
- 2. Does the Company expect that in the future it will have negative operating cash flows similar to that reported in the Appendix 4C for the quarter and, if so, what steps has it taken to ensure that it has sufficient funds in order to continue its operations at that rate?
- 3. What steps has the Company taken, or what steps does it propose to take, to enable it to continue to meet its business objectives?
- 4. Can the Company confirm that it is in compliance with the listing rules, and in particular, listing rule 3.1?
- 5. Please comment on the Company's compliance with listing rule 12.2, with reference to the matters discussed in the note to the rule.

Listing rule 3.1

Listing rule 3.1 requires an entity to give ASX immediately any information concerning it that a reasonable person would expect to have a material effect on the price or value of the entity's securities. The exceptions to this requirement are set out in the rule.

In responding to this letter you should consult listing rule 3.1 and the guidance note titled "Continuous disclosure: listing rules 3.1 - 3.1B".

If the information requested by this letter is information required to be given to ASX under listing rule 3.1 your obligation is to disclose the information immediately.

Your responsibility under listing rule 3.1 is not confined to, or necessarily satisfied by, answering the questions set out in this letter.

This letter and your response may be released to the market. If you have any concerns about your response being released, please contact me immediately. Your response should be emailed to me at **ben.tippett@asx.com.au**. It should not be sent to ASX Market Announcements.

Unless the information is required immediately under listing rule 3.1, a response is requested as soon as possible and, in any event, not later than 3:00pm WST on Monday 9 October 2015.

If you are unable to respond by the time requested you should consider a request for a trading halt in the Company's securities.

If you have any queries please let me know.

Yours sincerely,

[sent electronically without signature]

Ben Tippett

Adviser, Listings Compliance (Perth)