

8 January 2016

ASX ANNOUNCEMENT

Locality Planning Energy Market Update

The Company is pleased to provide a Market Update for the period from the mid-October Investor Presentation & Roadshow (refer ASX Announcement 16 October 2015) to 31 December 2015, and following completion of the acquisition of Locality Planning Energy Pty Ltd.

HIGHLIGHTS

- **Current progress on-track with October 2015 Investor Presentation & Prospectus**
- **97 strata communities under contract, an increase of 49.2%**
- **Estimated annual energy consumption under contract 44.1GW, an increase of 81.4%**
- **20 under management (billing) strata communities, an increase of 233%**
- **Growing market interest in other strata community segments identified by LPE, including electric hot water system supply and commercial strata communities**
- **Management, logistics and business development team expanded to support rapid growth**

Since the mid-October 2015 Investor Presentation & Roadshow, LPE has seen continual growth in the market uptake of its various product offerings, principally to existing and new residential strata communities. During the period, the focus has been on the conversion of pipeline opportunities to 'under contract', and then bringing these contracts on as 'under management' (billing) strata communities. This focus will continue and accelerate in 2016, particularly with the Company's strengthened financial position following the successful \$6 million capital raising.

The objective for calendar year 2016 is to reach and exceed 50GW in 'under management' strata communities (this being Milestone 1 for the Performance Shares issued to the Vendors of Locality Planning Energy Pty Ltd - refer ASX announcement 2 July 2015).

Whilst LPE's primary target markets are new and existing residential strata communities, other strata community segments have been identified as opportunities to broaden and grow the Company's customer base. These include supply of electric hot water systems with 10 year

embedded electricity supply agreements and commercial strata communities, including those with a residential component.

The following contracts completed during the period, illustrate the potential within these additional strata community segments:

Blue Sky Alternative Investments Ltd (**ASX:BLA**), a leading alternative asset manager based in Brisbane, entered into agreements with LPE to supply electric instantaneous hot water systems and embedded electricity supply contracts for five (5) new residential developments located within close proximity to Brisbane CBD. The 5 developments in various stages of completion, comprise 327 residential apartments and 2 commercial lots with an estimated annual energy consumption of 2.4GW.

- Establishment, Kangaroo Point (105 apartments)
- Bastion Apartments, Windsor (65 apartments)
- Cedar Apartments, Greenslopes (61 apartments)
- Stone & Co Apartments, Greenslopes (53 apartments & 2 commercial)
- Empire Apartments, Woolloongabba (43 apartments)

The Drew Group, a well-established property and investment company based in Fortitude Valley, Brisbane entered into an agreement with LPE to supply electric instantaneous hot water systems and embedded electricity supply requirements for two (2) of their current residential developments in Herston (The Annexe - 81 apartments) and New Farm (Riverstone Apartments - 72 apartments), Brisbane, with an estimated annual energy consumption of 1.1GW.



Riverstone Apartments
New Farm



Stone & Co Apartments
Greenslopes



Bastion Apartments
Windsor

Mon Komo, a landmark building located in the heart of Redcliffe QLD, is a mix of permanent residential apartments, short term stay (managed by the Oaks Group) and commercial tenancies including a tavern. The building comprises 185 residential apartments and 11 commercial lots, with an estimated annual energy consumption of 1.7GW.



“2015 was an important year for LPE. It laid the foundation for further significant growth in 2016 and to achieve our initial target of 450GW under management within our 5 year plan” said LPE Managing Director/CEO, Damien Glanville.

On behalf of the Board
Damon Sweeny
Company Secretary

About Locality Planning Energy Holdings Ltd (LPE)

LPE’s wholly owned subsidiary Locality Planning Energy Pty Ltd, holds 1 of only 20 active energy retail authorisations with the Australian Energy Regulator (AER) to supply and sell electricity to residential, commercial and industrial customers throughout the National Energy Market. LPE supplies and manages electricity sales to strata communities, both existing and new developments, generating significant savings on electricity delivered to strata community common areas and its occupants.

LPE’s unique purchasing model is matched against 5 to 10-year supply contracts providing LPE with consistent recurring revenues. LPE is transforming the electricity retail supply industry by providing an intelligent solution to help its customers reduce high electricity costs, with no risk and no cost upfront cost. LPE is at the forefront of innovative electricity supply with a commitment to the integration of technology and renewable infrastructure, to provide the highest savings to its customers.

