



ASX Announcement

27th January 2016

Excalibur Mining Corporation Ltd signs Memorandum of Understanding with Dropmysite Pte Ltd (“Dropmysite”)

The directors of Excalibur Mining Ltd (“Excalibur”) are pleased to announce that they have executed a memorandum of understanding to explore the acquisition by Excalibur of 100% of all rights and title in all the issued capital of Dropmysite Pte Ltd (“Dropmysite”).

Highlights:

- Singapore based Dropmysite operates a global cloud back up platform targeting small and medium enterprises (“SMEs”) through the world’s leading web hosting companies and IT resellers.
- Dropmysite distributes its services by integrating them into the platforms of some of the world’s largest IT service providers. Partners include GoDaddy, the world’s #1 small business ISP (live Oct 2015), GMO Internet (Japan), Hostpapa (Canada), SingTel (SE Asia) and OZ Hosting (Australia).
- Paid users are growing rapidly as Dropmysite continues to sign new partnerships with global IT service providers and expand its product portfolio.
- Dropmysite has fully developed, highly scalable technology that can service millions of SMEs globally.
- Excalibur to commence due diligence on the business activities of Dropmysite.
- Approval to proceed with takeover will be subject to ASX and shareholder approval.
- Excalibur’s current resource projects will be disposed of in a commercial process should Excalibur proceed with the new direction proposed.

Dropmysite (www.dropmysite.com) aims to simplify the backup experience for SMEs by providing users with an easy-to-use, unified platform that enables them to backup their key digital assets. Its current platform of services includes Dropmysite (flagship website backup and recovery service), Dropmyemail (email backup and archiving) and Dropmymobile (restore and migrate Android phones). Dropmysite operates globally; its service is already deployed to users in over 100 countries.

Dropmysite's strong recurring revenue growth can be attributed to helping its reseller partners boost their own revenues and margins. The Company's platform achieves this by integrating seamlessly in the partners' infrastructure leading to integrated sales with the partners' core products and lower support costs. In addition, Dropmysite's software architecture has been built for successful horizontal scaling and has demonstrated strong ability to grow and address this massive SME opportunity.

The company's technology was all built in-house under the supervision of its CEO Charif Elansari, who previously held senior executive roles at Google and Dell, supported by a core team of cloud veterans including Ronald Hart (CTO) and Ridley Ruth (COO).

Dropmysite pays special attention to ensure that users' data is secure. Dropmysite deploys military-grade encryption to protect the users data, including AES 256-bit encryption, at rest and in transit, as well as Secure Sockets Layer (SSL).

The Market Opportunity

Dropmysite believes its market is at the cusp of massive growth given the estimated 100 million SMEs online worldwide (2 million in Australia alone) and over 1 billion web sites that potentially need data backup and recovery services. Currently online data protection and recovery software revenue is US\$6 billion p.a. (Source: IDC Research). Growth in the sector will be driven by cloud services. Research in 2014 showed 41% SMEs want online storage and backup as part of a US\$98 billion SME IT Cloud market. (Source: ODIN Research)

Memorandum of Understanding

A key term of the MOU is that the share sale agreement to be executed between Excalibur and an SPV to be incorporated to acquire the operations of Dropmysite Pte Ltd, will include but not be limited to the following terms:

- Excalibur being satisfied with its commercial and technical due diligence;
- At least 85% of Dropmysite's shareholders agreeing to the share sale agreement terms and conditions;
- Dropmysite obtaining all required shareholder approvals for the transactions to be completed;
- Excalibur obtaining all shareholder approvals to enable the transaction to be completed; and
- Conditional listing approval being received from the ASX and re-compliance with chapters 1 and 2 of the ASX listing rules.

For further information, please contact Mr Alex Bajada, Executive Chairman, Excalibur Mining Corporation Limited on +61 8 9429 2900

FOR FURTHER INFORMATION CONTACT

Mr Alex Bajada
Executive Chairman

Telephone: 08 9429 2900