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ASX MEDIA RELEASE

FINANCIAL RESULTS FOR THE SIX MONTHS ENDED 31 DECEMBER 2015

- **Growing the lending book continues into FY'2016 with loans under management growth of 5% over the six month period**
- **Annualised net interest margins improved from 1.87% at 30 June 2015 to 1.94% at 31 December 2015**
- **Non-interest income revenue increased 28% driven by fee income on loans funded through off balance sheet facility**
- **Statutory net loss after tax for six months ended 31 December 2015 of \$84,982**

Goldfields Money Limited ("Goldfields Money") is pleased to release the financial results for the six months ended 31 December 2015. Loans under management growth has continued into the first half of FY'2016 with a 5% increase.

The statutory net loss for the six months ended 31 December 2015 includes a termination payment of \$268,640 to the former CEO. Commenting on the financial performance, Mr Michael Verkuylen, Acting Chief Executive Officer during the reporting period said "Whilst the statutory net loss after tax position is disappointing, the result excluding the impact of the termination payment would have been a profit of approximately \$103,000."

New loans during the period were funded through a combination of both on and off-balance sheet funding. The off-balance sheet funding facility now has approximately \$22m of loans funded and a total limit of up to \$60m. This will provide sufficient capacity to meet our needs over the near term. Loans sold into the facility have been the key driver of non-interest fee income.

Overall the quality of the lending portfolio remains stable with loans in arrears of greater than 30 days increasing slightly from 0.95% at 30 June 2015 of the portfolio to 1% at 31 December 2015. The provision for bad and doubtful debts increased by approximately \$11k during the period. Loans in arrears at 31 December 2015 are well secured.

During the period Goldfields Money updated its internet banking application to provide a newer, modern and more customer friendly online experience. This is one of a number of initiatives aimed at delivering more efficiency and better customer engagement across the business.

Commenting on the outlook for the remainder of 2016 financial year, Mr Verkuylen said "With the board rejuvenation complete and the addition of our newly appointed CEO Simon Lyons, we are completely focussed on ensuring we continue to grow our customer base and our lending portfolio. Like



many Australian businesses Goldfields Money's core markets remain subdued, however there is plenty of scope for us to increase our market share and we are implementing initiatives to achieve this. "

"The reinvigorated board and new management team has a great depth of experience and a demonstrated history of managing and growing successful banking and financial services businesses. Simon's appointment in particular comes at an important time as we pursue our next phase of growth. Simon and the executive team will be providing further information regarding a renewed strategy in the coming months" he said.

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Media Enquires

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About Goldfields Money Limited

Goldfields Money is an Australian Authorised Deposit-taking institution (ADI) and is regulated by the Australian Prudential Regulation Authority (APRA). Established in 1982 as Goldfields Credit Union, the Company demutualised and listed on the Australian Securities Exchange in May 2012. Goldfields Money is currently the only Western Australian headquartered and ASX-listed Authorised Deposit-taking Institution.

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