# Transaction Solutions International

Limited

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#### **ASX ANNOUNCEMENT AND PRESS RELEASE**

# AGREEMENT TO ADD SIGNIFICANT SCALE TO INDIAN ATM BUSINESS

- TSI India enters into a management agreement to increase its ATM Network from ~2,000 to over
   13,000 ATMs under management from the effective date of 1 April 2016.
- Under the agreement TSI India is to manage and operate an existing network of in excess of **11,000** ATMs to be funded through internal cash reserves and cash flows of TSI India.
- Potential to leverage and expand e-payment, e-surveillance and power management business lines.

Transaction Solutions International Limited ("TSN") is pleased to announce execution of an agreement by Indian-focussed Automatic Teller Machine (ATM) and financial services company, TSI India, to significantly increase the company's strong footprint in the emerging Indian e-transaction market.

TSN and its subsidiaries hold a 24.89% equity interest in TSI India. TSI India's current business model is based on the provision and management of ATMs and bill payment solutions to major Indian banks and utility companies. Under this model a fee per transaction is paid directly by the banks and utility companies.

Under the agreement with one of India's Top 10 largest and leading information technology companies, TSI India will manage and operate in excess of 11,000 Automatic Teller Machines (ATMs). The agreement will extend TSI India's scope and capability to fully manage ATM networks across India.

By the agreement, TSI India will operate from two managed services and support delivery centres, significantly enhancing the end-to-end management of ATMs, Bill Pay kiosks, e-Surveillance and Power Management deployments on a pan-India basis. These two managed services and support centres will provide underlying capacity to grow operations on an organic and inorganic basis which TSI India is actively pursuing. This includes seeking opportunities for introducing additional e-Payment and m-Payment services to enhance customer experience across its network.

The agreement has an effective date of 1 April 2016. The Board of TSN looks forward to further updating shareholders post the effective date or in the event of any material development.

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#### **About TSN and TSI India**

Transaction Solutions International (TSN) was founded in 2005 by current directors, Paul Boyatzis and Gary Foster, Australian nationals with considerable experience in the financial services industry. Based on their knowledge of financial markets in more developed countries, TSI India was formed to take advantage of the opportunity to create shareholder value by creating scalable operations in the field of e-transactions and payments within India.

At the time of entering India, TSI India was first to market with its unique recurring revenue outsourcing model, focussed on partnering with Banks to increase the size of its bank branded ATM network.

Today, TSI India remains firmly entrenched in the e-transaction sector. With this agreement, TSI India will become one of the largest operators of ATMs in India, with over 13,000 ATMs under management along with its automated Bill Pay solutions for utility companies.