



Celebrating 50 years
of people caring for people

Acquisition of Générale de Santé Christopher Rex – CEO Bruce Soden – CFO

11 June 2014

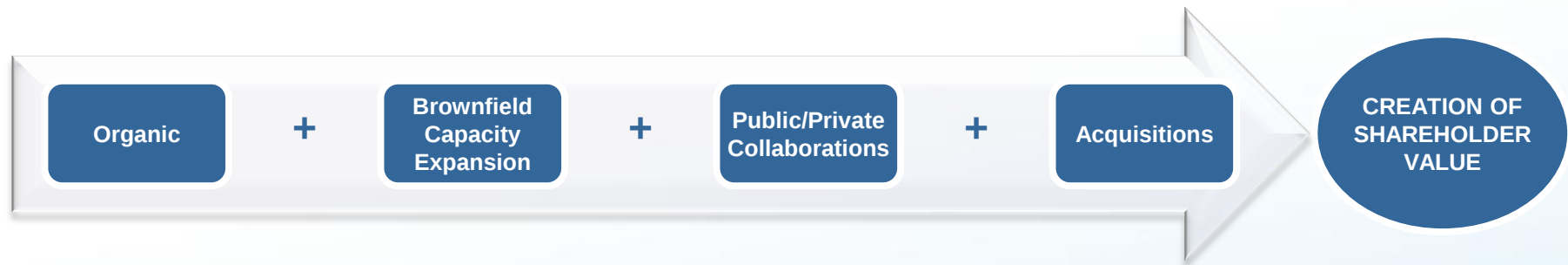
TRANSACTION OVERVIEW

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- Ramsay Health Care Limited (Ramsay) and Crédit Agricole Assurances (CAA) have signed a contract for the acquisition of 83% of the share capital of Générale de Santé (the Transaction)
- Ramsay's share of the Transaction is 57%, consistent with its current ownership of Ramsay Santé
- Ramsay and CAA's final ownership level in Générale de Santé dependent upon take up of mandatory follow-on tender offer for the balance of 17% of the share capital held by minority shareholders
- Price per share of €16.00, ex. dividend (€16.75 cum dividend)
- Total cost of investment for Ramsay is €429m following the Transaction (net €264m after merger and refinancing of Ramsay Santé), and up to a maximum of €515m (net €336m) following the tender offer
- Acquired on an FY15 EBITDA multiple below 8x
- Core EPS accretive immediately
- Ramsay's investment is fully debt funded and results in forecast pro forma net debt to EBITDA for the Consolidated Group as at 30 June 2014 of approximately 3.0x
- The Transaction is subject to the satisfaction of clearance by regulatory authorities including anti-trust and foreign investment approvals, and is expected to reach financial close in the last quarter of calendar 2014

Sustainable growth enhanced by focusing on hospitals and taking a prudent approach to acquisitions



- Underpinned by demographics, quality portfolio of hospitals, ongoing business improvement
- Unmet demand driving Ramsay's ongoing investment in capacity expansion
- Potential for more partnerships to develop/manage/ provide hospital services in changing political and demographic landscape
- Exploring further acquisitions in existing and other markets
 - Ramsay has proven it can export its management model
 - Must add long-term value to shareholders

KEY MACRO FACTS ABOUT FRANCE

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VS.

Population⁽¹⁾

64m

23m

Population growth⁽²⁾

0.6%

1.6%

Population over 60⁽¹⁾

15.2m

4.5m

Growth of
population over 60⁽²⁾

2.1%

3.0%

Healthcare spending as % of GDP⁽¹⁾

11.6%

9.1%

Healthcare spending growth⁽²⁾

3.8%

4.8%

Macro data for France is positive with sustained growth of elderly population and strong level of healthcare spending relative to GDP

(1) As of 2012

(2) CAGR over 2002-2012

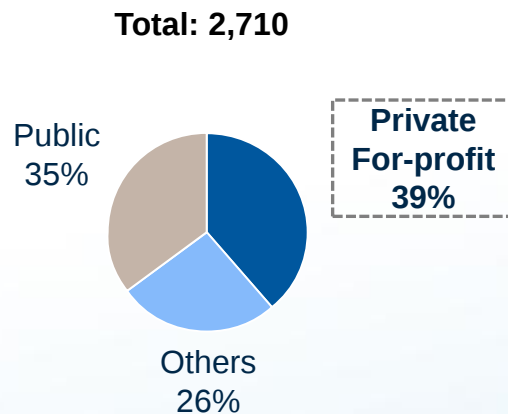
Source: World Health Organization

KEY FACTS ABOUT THE FRENCH HEALTHCARE MARKET

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FRENCH HEALTHCARE MARKET BY # OF CLINICS



KEY FEATURES OF THE FRENCH HEALTHCARE MARKET

- ✓ Private for-profit hospitals have been increasing their share in the French healthcare market
- ✓ All French citizens are covered by the French social security system which covers c.75% of costs for patients
- ✓ c.96% of the French population is covered by private health insurance which covers the remaining cost
- ✓ French citizens are free to choose the hospital where they will receive treatment

Private players have a key role in the French healthcare system

KEY FEATURES OF GENERALE DE SANTE⁽¹⁾

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Market leader of the French private for profit clinics



#1 PRIVATE CLINIC OPERATOR
12% market share

REVENUES 2013

€1.7bn



EBITDA CY2013

€204m (12% margin)



ADMISSIONS

c.1m of admissions in 2013



BEDS

c.9,100



BABY DELIVERIES

c.28,200 in 2013 in 18 obstetric clinics



EMERGENCIES

c.400,000 in 20 clinics



INDEPENDENT PRACTITIONERS

c.4,500 (#1 French community)



FACILITIES

75 facilities (including 61 hospitals)



Générale de Santé allows Ramsay to gain a leading position in France

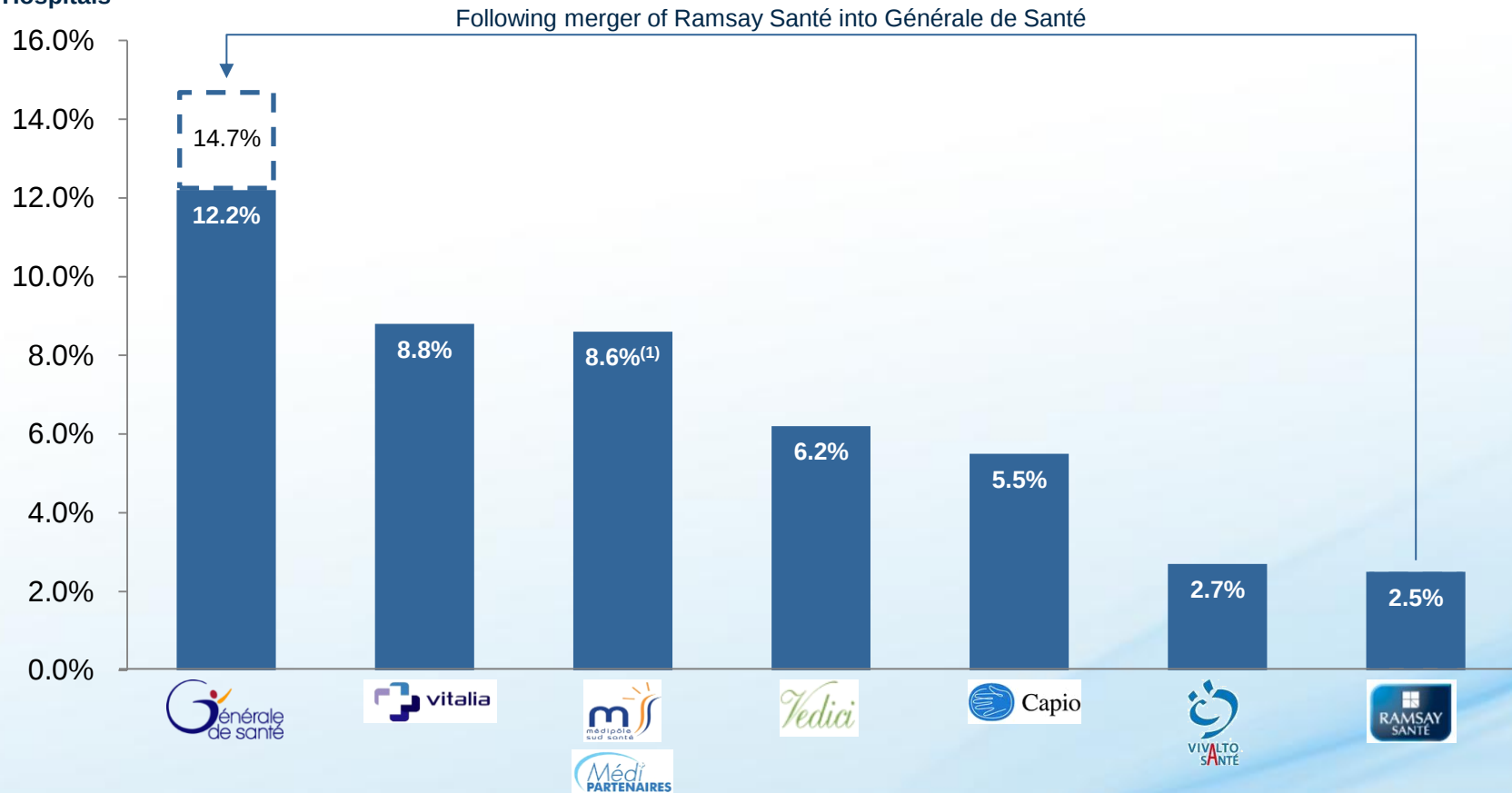
(1) Excluding 30 Medipsy psychiatric facilities sold to Ramsay Santé in December 2013

CREATING THE CLEAR MARKET LEADER IN FRANCE

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Market share of for-profit private Medical, Surgical Hospitals



Source: DREES

(1) Acquisition of Médi-Partenaires by Bridgepoint, current owner of Medipôle Sud Santé, announced in April 2014.

KEY BENEFITS OF THE TRANSACTION

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- ✓ Acquisition consistent with Ramsay Health Care's growth strategy
- ✓ Unique actionable opportunity of size to acquire a leader
- ✓ Co-investment with major French institution CAA
- ✓ GdS is the leader in private hospitals in France with significant market share
- ✓ GdS has an experienced and high quality management team in place
- ✓ De-risked acquisition by the inclusion of CAA and possibly other cornerstone investors
- ✓ Stable French health care system with significant track-record of growth combined with substantial and essential role for privately owned hospitals
- ✓ Ongoing bolt-on acquisition opportunities for GdS to grow market share
- ✓ Core EPS accretive immediately
- ✓ Attractive standalone valuation multiple
- ✓ Synergies, economies of scale and operating efficiencies available *(not factored in EPS analysis)*

OVERVIEW OF THE TRANSACTION STRUCTURE

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- 83.43% block will be acquired directly by each of Ramsay (57%) and CAA (43%) resulting in Ramsay effective economic ownership interest of 47.56% in Générale de Santé
- Ramsay will control Générale de Santé through the right to appoint the majority of the Board (including Chairman) and will consolidate for accounting purposes
- Upon financial close of the Transaction, Générale de Santé will be obliged to refinance its debt
 - Ramsay and CAA have entered into underwritten commitments for the refinancing of Générale de Santé upon a change of control
 - Générale de Santé debt will be non-recourse to Ramsay and CAA
- Ramsay and CAA are legally obliged to make a follow-on takeover offer for the remaining 16.57%
 - Irrespective of acceptance level, Ramsay and CAA intend to leave Générale de Santé listed on Euronext Paris
- Ramsay and CAA will merge Ramsay Santé into Générale de Santé (simultaneous refinancing of Ramsay Santé shareholder loans)
 - Reducing Ramsay's net cost of investment

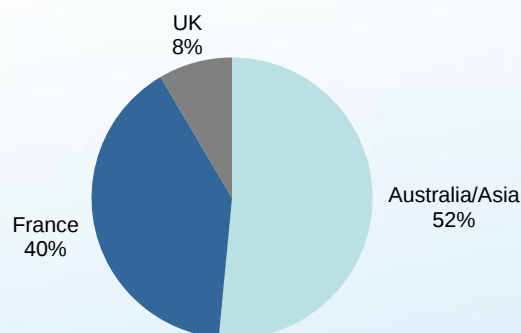
FY14 PRO FORMA FINANCIAL IMPACT

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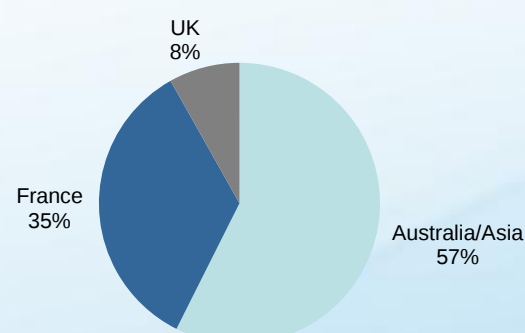


(A\$ million)	Consolidated Ramsay Group (Pre Transaction) ⁽¹⁾	Générale de Santé ⁽²⁾	Consolidated Ramsay Group (Post Transaction)
Revenue	4,854.0	2,458.5	7,312.5
EBITDA	730.0	295.7	1,025.7
Consolidated Group Leverage Ratio	1.8x		2.9x – 3.0x ⁽³⁾

Revenue by Geography (Post Transaction)



EBITDA by Geography (Post Transaction)



Note: Based on exchange rate of EURAUD 0.69.

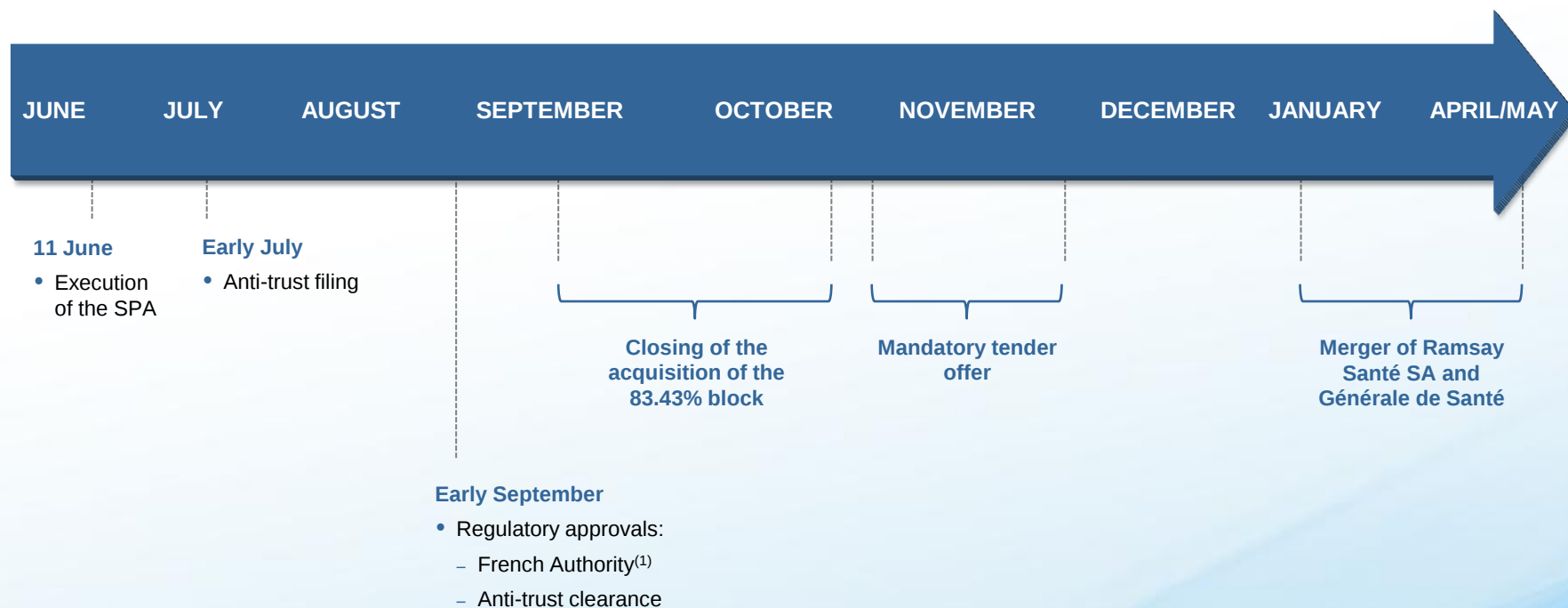
(1) Bloomberg median consensus estimates.

(2) Générale de Santé management forecasts.

(3) Subject to final ownership level.

INDICATIVE TIMING

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(1) As per a decree approved on May 14th 2014, the French Ministry of Finance needs to approve all transaction by a foreign party if it is a company in a number of limited sectors including healthcare.



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Questions?