

FY14 Full year results

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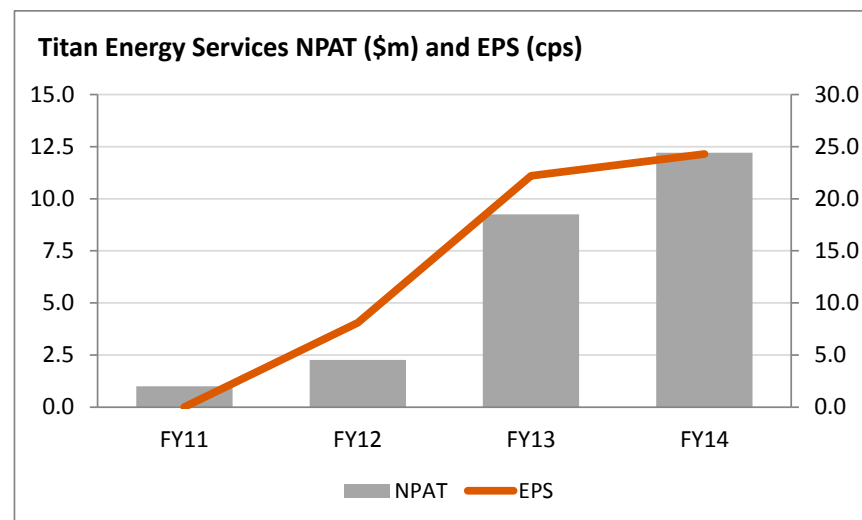
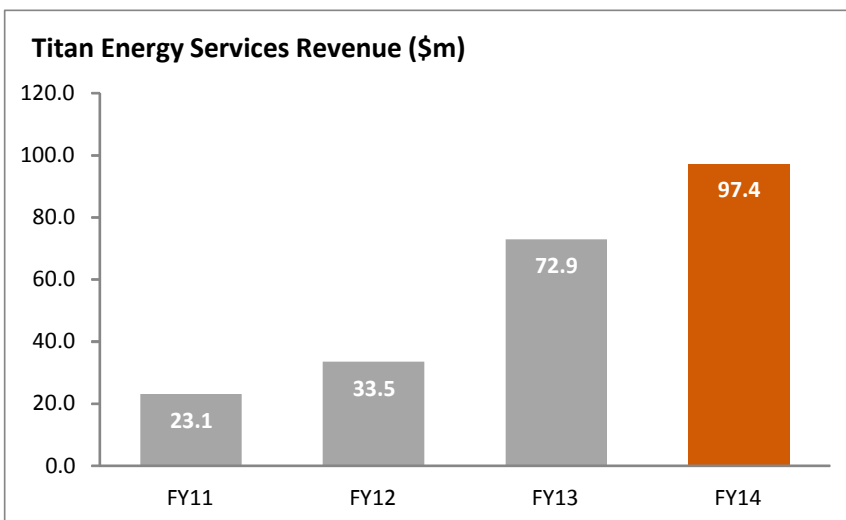
Group highlights

Growth

- Revenue increased to \$97.4m, up 34% year on year
- Robust operating cashflow \$17.0m, up 82% on FY13
- Record operational days for Atlas rigs and acquisition of Rig 3
- Strong revenue growth from Nektar and RCH
- Start-up water and waste business
- Full year of Hofco results

Value

- NPAT of \$12.2m, 34% improvement on FY13 – \$9.1m
- Titan's full year EBIT of \$18.5m, 28% increase on prior period (FY13 – \$14.5m)
- Earnings per share 24.3c, up from 21.6c¹ in prior year
- Interim fully franked dividend of 3.5cps
- Fully franked final dividend of 4.0cps to be paid in September 2014



¹ EPS previously reported at 30 June 2013 has been retrospectively adjusted to reflect the impact of the shares issued during the current year relating to the Performance Rights Plan that if in existence at 30 June 2013, would have impacted the EPS calculation, per the requirements of AASB133 (FP) Earnings Per Share.

Safety commitment

Why it is important

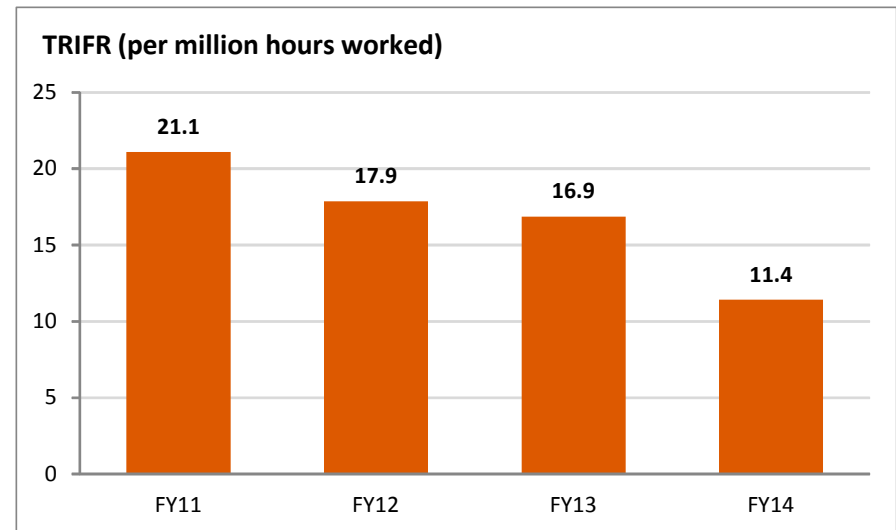
- Zero harm to our people, customers, community and environment
- Work with the best in the industry, top tier contractors
- Long-term growth and sustainability

Strategy

- Engaged respected advisors to assist us with the journey and provide training
- More visible and effective safety
- Site visits, safety interactions, training & coaching
- 18 month journey to become world class

Results

- TRIFR of 11.4 (FY13 – 16.9)
- No lost time injuries this year



Full year results overview

| | FY14 | FY13 | Change |
|----------------------------------|--------------|--------------|--------------|
| Revenue (\$m) | 97.4 | 72.9 | 34% |
| EBITDA (\$m) | 23.5 | 18.9 | 25% |
| <i>EBITDA margin %</i> | <i>24.2%</i> | <i>25.9%</i> | <i>-1.7%</i> |
| EBIT (\$m) | 18.5 | 14.5 | 28% |
| <i>EBIT margin %</i> | <i>19.0%</i> | <i>19.9%</i> | <i>-0.9%</i> |
| Net Profit After Tax (\$m) | 12.2 | 9.1 | 34% |
| <i>NPAT margin %</i> | <i>12.5%</i> | <i>12.5%</i> | <i>0.0%</i> |
| Basic earnings per share (cents) | 24.3 | 21.6 | 13% |
| Dividends per share (cents) | 7.5 | 5.5 | 36% |

- Sales increase driven by growth in all business units
- EBIT margin reduction driven by:
 - Change in Nektar sales mix (temp vs perm)
 - Reduced room rates and occupied rooms in RCH
 - Investment in Hofco growth
- Improved shareholder returns with earnings per share up 13% and dividend payout ratio of 31% (FY13 – 25%)

Business highlights

Oilfield services

Atlas

- Record sales \$42.0m – 18% year on year growth (YoY)
- Rig utilisation 78%, including recently acquired Rig 3
- Rigs 1, 2 & 3 contracted for majority of the year

Hofco

- First full year of trading achieves strong revenue
- Investment in people and capital to fund growth, further opportunities identified and executed

Accommodation services

RCH

- Room capacity up to 1,138 (FY13 – 674)
- Utilisation down due to contract deferrals
- Room rates down due to volume business, bundling of services and reduced ablution demand

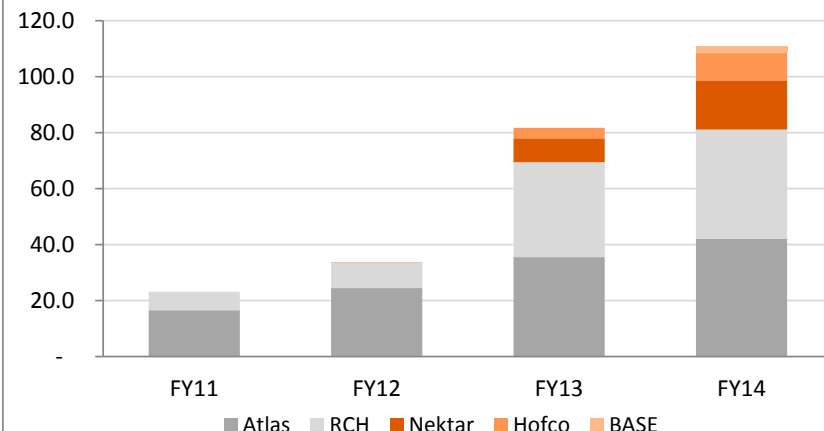
Nektar

- Built on last year's success with further diversification by securing two permanent camp contracts
- Significant increase in revenue – up 105% on FY13

Base

- Commenced late in 1H14, secured contracts in its first 6 months

Segment Revenue (\$m)



Strategy update

Goals

- Fastest growing and most respected listed energy services company in Australia
- Zero Harm - uncompromising safety with ongoing improvement

How will we grow?

1. World class safety → Achieving zero harm to our people, our customers and the community
2. QLD CSG → 20+ year LNG contracts driving growth and market share
3. Geographical expansion → Opportunities in SA, WA, NT & possibly NSW(?)
4. Bundled services → Projects consolidating suppliers and looking for one-stop shop
5. Organic and acquisition growth → Opportunities which are complimentary to our core business



Organic growth

Oilfield services



Atlas

- Record revenue in FY14 of \$42.0m
- Seven consecutive years of revenue growth
- Grown to four rigs and working for Tier 1 clients



Hofco

- 46% annualised sales growth since acquisition
- Investment in people as well as new products led by client demand

Accommodation services



RCH

- Revenue grown from \$6.6m to \$39.1m in 3 years
- Room capacity at 1,138, up from 110 rooms at acquisition (September 2011)
- Bundled services being offered in conjunction with Nektar / Base



Nektar

- Established in April 2012 and grown to \$17.5m revenue in 2 years
- Secured two “permanent camp” contracts in FY14



Base

- Commenced operations in December 2013 with one truck and two tankers
- Secured 7 contracts and added an additional truck and four more tankers in 2H14
- Most temporary and permanent camps are not connected to town water



Atlas overview

Strategy

- Maximise rig utilisation
- Maintain existing relationships with key clients
- Develop strong relationships with other key exploration and development customers
- Explore opportunities to expand capabilities

Execution

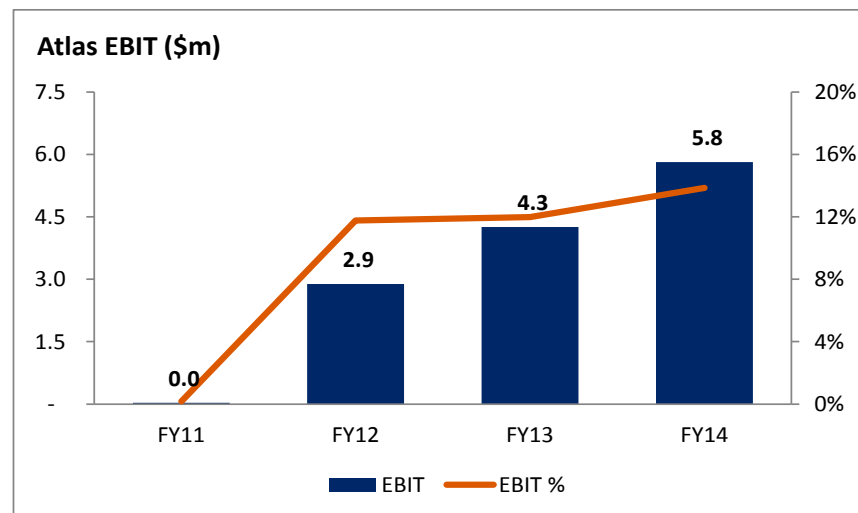
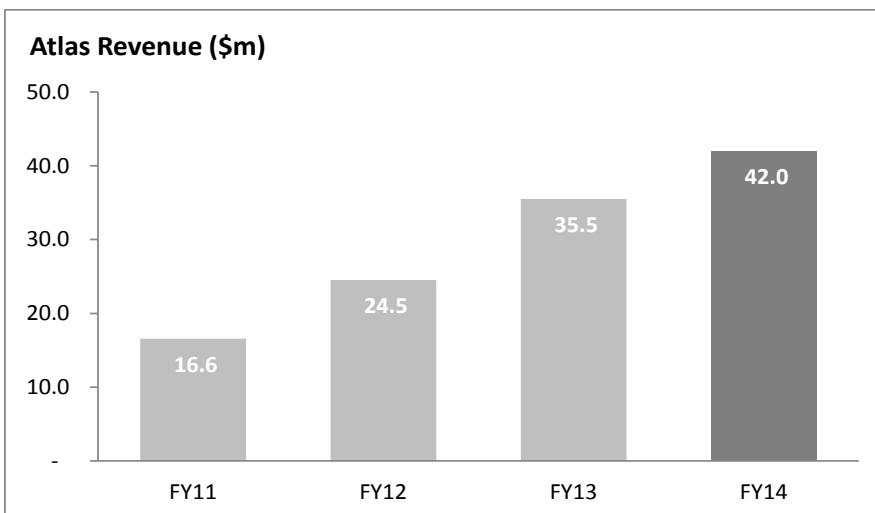
- Rig utilisation was strong
- Significant improvement in safety (LTI-free this year)
- Tendering to new customers
- Rig 3 acquired – 20 month payback on dry-hire cost
- Daily rig rates improved marginally

Atlas results

- Rigs 1, 2 & 3 contracted for majority of FY14
- Margin improvement driven by:
 - reduced down time with shorter wet season and fewer repairs
 - reduction in lease costs from acquisition of Rig 3
- Utilisation impacted by :
 - unexpected regulatory suspension of a clients drilling approval
 - lower than expected utilisation of Rig 4 during 2H14

| | FY14 | FY13 | Change |
|---------------|------|------|--------|
| Utilisation | 78% | 91% | -13% |
| Revenue (\$m) | 42.0 | 35.5 | 18% |
| EBIT (\$m) | 5.8 | 4.3 | 37% |
| EBIT margin % | 14% | 12% | 2% |
| Capex (\$m)* | 8.1 | 5.9 | 37% |
| P,P&E | 23.1 | 17.8 | 30% |

* FY14 includes acquisition of Rig 3 for \$5.5m



Hofco overview

Strategy

- Expand the range of products
- Capitalise on opportunities and client relationships within the other businesses
- Geographic expansion
- Focus on CSG sector but explore other opportunities

Execution

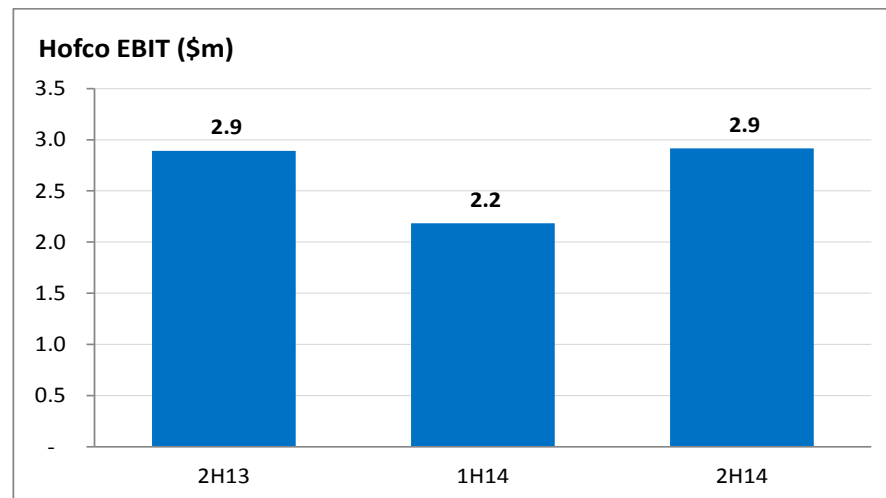
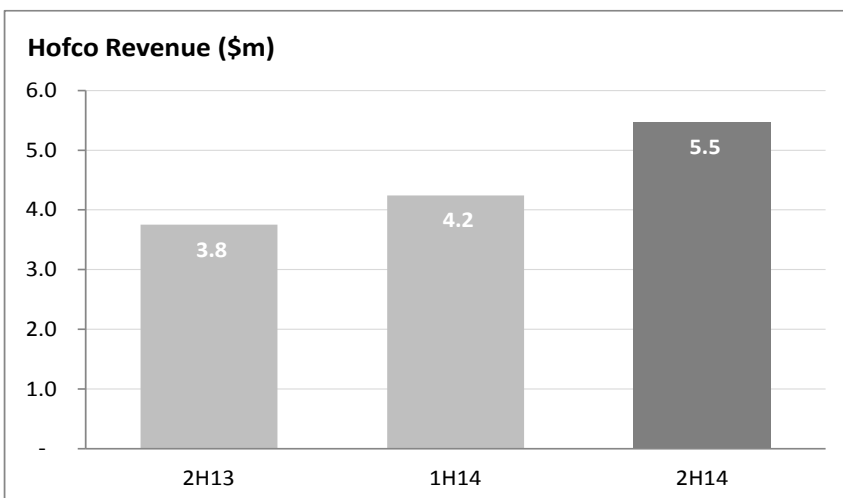
- Investment in drill pipe has yielded immediate results
- New GM (Mark Leal) with significant experience allows previous GM to step into dedicated business development role
- Expanded client base now includes customers in SA, NSW and NT
- New break-out machine to provide improved efficiency in tool turnaround times in the future



Hofco results

- First full year of trading yielded revenue of \$9.7m and EBIT of \$5.1m – an increase of 76% on FY13
- Margin reduction relates to:
 - Investment in people and property for growth
 - Higher value items generating lower margins due to external rental cost (e.g. Drill pipe)
- Utilisation reflects a larger number of smaller value items running at lower than expected levels
- Expanded sales function to improve market share

| | FY14 | FY13 | Change |
|--------------------------|------|------|--------|
| Revenue per day (\$'000) | 26.6 | 20.5 | 30% |
| Utilisation % | 26% | 29% | -3% |
| Revenue (\$m) | 9.7 | 3.8 | 159% |
| EBIT (\$m) | 5.1 | 2.9 | 76% |
| EBIT margin % | 52% | 77% | -24% |
| Capex (\$m) | 1.2 | 0.5 | 134% |
| P,P&E | 7.0 | 6.2 | 13% |





RCH overview

Strategy

- Capitalise on the CSG sector activity over the next 20+ years
- Invest in geographic and market expansion opportunities
- Maintain high levels of camp utilisation
- Phase-out / hand back double rooms in line with declining customer demand

Execution

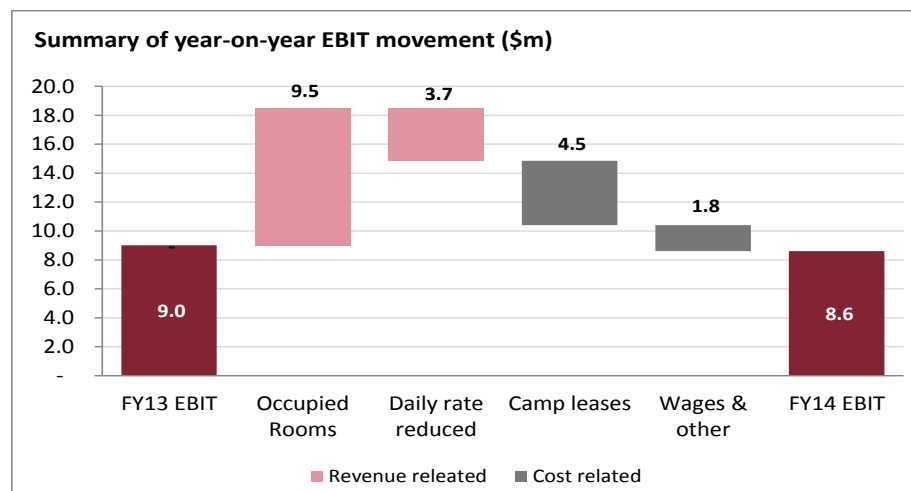
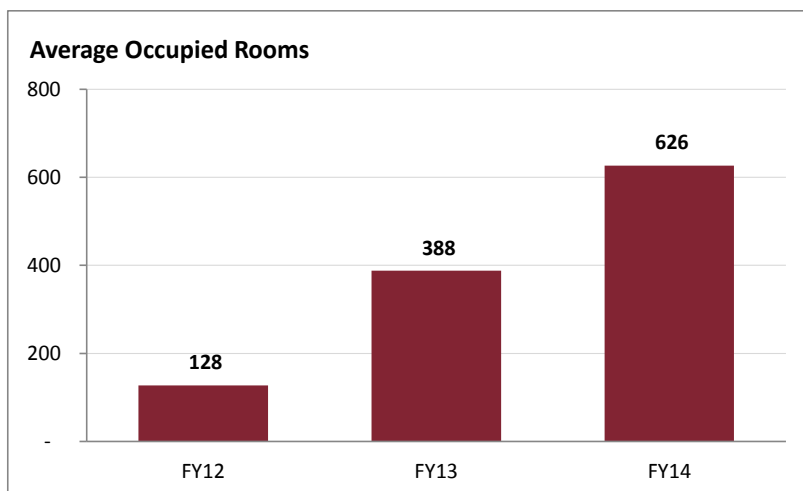
- Rooms capacity has grown by 464 rooms this year, an increase of 69%
- Investment made in NT with a new BDM (shared with Nektar) and 10-room camp in place to showcase for new clients
- Also appointed a new BDM in Western Australia in June for future growth
- Reduction of 29 Double rooms will improve utilisation and further 44 rooms to be handed back
- Contract delays in second half impacted results

Accommodation services

RCH results

- Record sales \$39.1m – 15% year on year growth
- Tight control of Capex spend ensuring maximised asset returns
- Market conditions more challenging with results impacted by:
 - Unexpected contract delays
 - Discounts for volume business
 - Increased lease costs
- Rooms have grown a further 69% bringing capacity to 1,138 at year end

| | FY14 | FY13 | Change |
|-----------------|-------|-------|--------|
| Utilisation | 71% | 84% | -13% |
| Daily room rate | \$109 | \$125 | -13% |
| Revenue (\$m) | 39.1 | 33.9 | 15% |
| EBIT (\$m) | 8.6 | 9.0 | -4% |
| EBIT margin % | 22% | 27% | -5% |
| Capex (\$m) | 3.2 | 3.1 | 2% |
| P,P&E | 16.5 | 15.6 | 6% |



Nektar overview

Strategy

- Target growth in temporary and permanent catering and camp management
- Expand into new geographic and industry segments
- Offer high quality catering and camp management solutions to remote accommodation service providers
- Investigate and develop new service capabilities

Execution

- Secured two permanent camp contracts
- Investment in new BDM in WA & NT to target new business
- Developing strong reputation for delivering a high quality product
- Key customer relationships leveraged to develop Base Transport and Logistics
- Now catering to weighted ave. of 443 people per day (2H14)



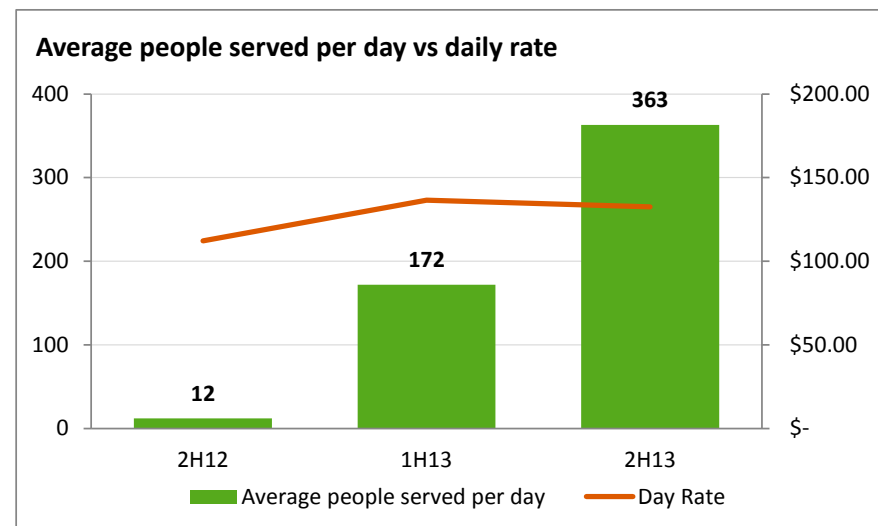
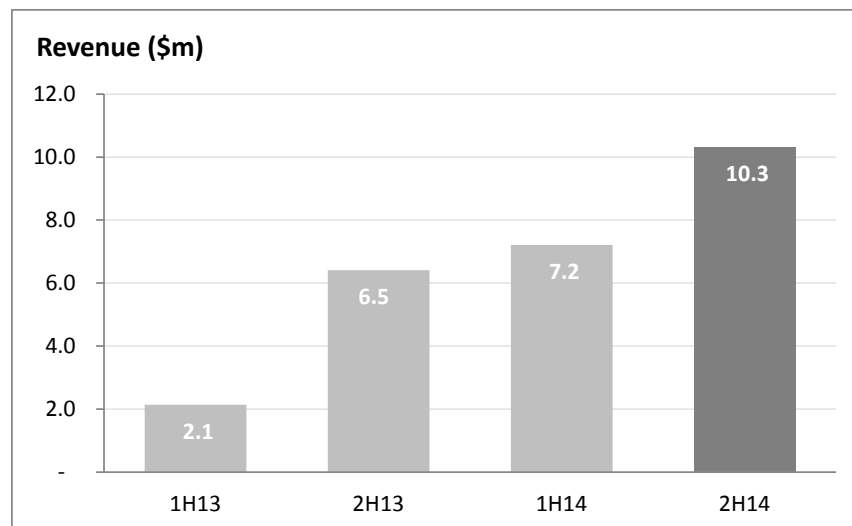
Accommodation services

Nektar results

- Strong growth in sales, up 105% on FY13
- Average daily rates reduced slightly with:
 - Discounts for bundled rates, and
 - Lower rates on permanent camp contracts
- EBIT margin reduction due to the change in mix of permanent and temporary camp contracts

Note, we will be reporting the average catered persons per day going forward as this is a more accurate driver of sales

| | FY14 | FY13 | Change |
|----------------------------------|-------|-------|--------|
| Weighted average catered persons | 363 | 172 | 111% |
| Average daily rate | \$133 | \$136 | -3% |
| Revenue (\$m) | 17.5 | 8.6 | 105% |
| EBIT (\$m) | 2.6 | 1.9 | 33% |
| EBIT margin % | 15% | 23% | -8% |
| Capex (\$m) | 0.2 | 0.0 | 100% |
| P,P&E | 0.4 | 0.0 | 1994% |



Base overview

Strategy

- Develop understanding of the market
- Secure initial contracts
- Maximise asset and personnel utilisation
- Expand the client base

Execution

- Secured 6 contracts in first half of operations
- Servicing 570 rooms for water and 370 for waste
- Q4 utilisation 48% during start-up phase
- Developing opportunities to expand including new tenders



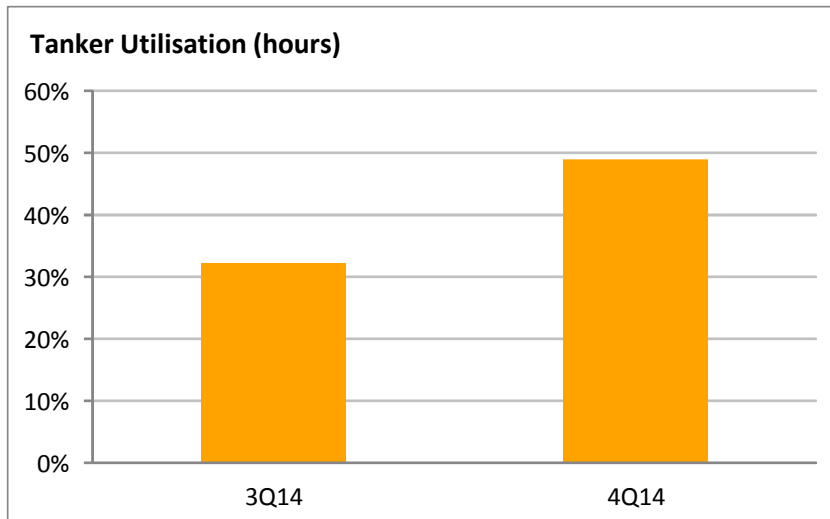
Accommodation services

Base results

- Utilisation improved significantly from the first quarter of operations
- 6 tankers – 4 water, 2 waste
- Revenue strong and entirely to internal customers
- EBIT margin expected to improve as the business transitions from start-up phase

| | 3Q14 | 4Q14 | FY14 |
|---------------|------|------|------|
| Utilisation | 36% | 48% | 43% |
| Tankers | 4 | 6 | 6 |
| Revenue (\$m) | 1.3 | 1.1 | 2.4 |
| EBIT (\$m) | 0.0 | 0.1 | 0.1 |
| EBIT margin % | 2% | 4% | 2% |
| Capex (\$m) | 0.2 | 0.0 | 0.2 |
| P,P&E* | 0.7 | 0.7 | 0.7 |

* includes \$0.5m of assets transferred from RCH



Group balance sheet

| \$m | 30 June 14 | 30 June 13 | Change |
|-----------------------------|-------------|-------------|-------------|
| Cash and cash equivalents | 4.3 | 6.6 | -36% |
| Receivables | 16.1 | 14.9 | 8% |
| Inventories | 3.1 | 1.9 | 59% |
| Property, plant & equipment | 48.3 | 39.6 | 22% |
| Intangibles assets | 20.4 | 20.4 | 0% |
| Deferred tax assets | 0.4 | 1.5 | -70% |
| Total Assets | 92.5 | 85.0 | 9% |
| Payables | 10.1 | 15.3 | -34% |
| Current tax liability | 0.8 | 3.3 | -76% |
| Borrowings - current | 4.3 | 3.6 | 18% |
| Borrowings - non-current | 8.6 | 9.6 | -10% |
| Other liabilities | 3.1 | 1.4 | 123% |
| Total Liabilities | 26.9 | 33.2 | -19% |
| Shareholders Equity | 65.6 | 51.8 | 27% |

Key movements

- Working capital improved slightly with the benefit of improved debtor collections of \$3.0m and conservative payments strategies
- Payables reduced by \$5.2m which includes a one-off payment of \$5.8m relating to the Hofco Oilfield Services acquisition
- Inventories reflects the increased stock levels held by Atlas
- Net debt finished the year at \$8.7m (FY13: \$12.4m which includes \$5.8m for the Hofco deferred payment).
- Gearing remains below the targeted levels at 12% and a reduction on the prior period.

Group cashflow

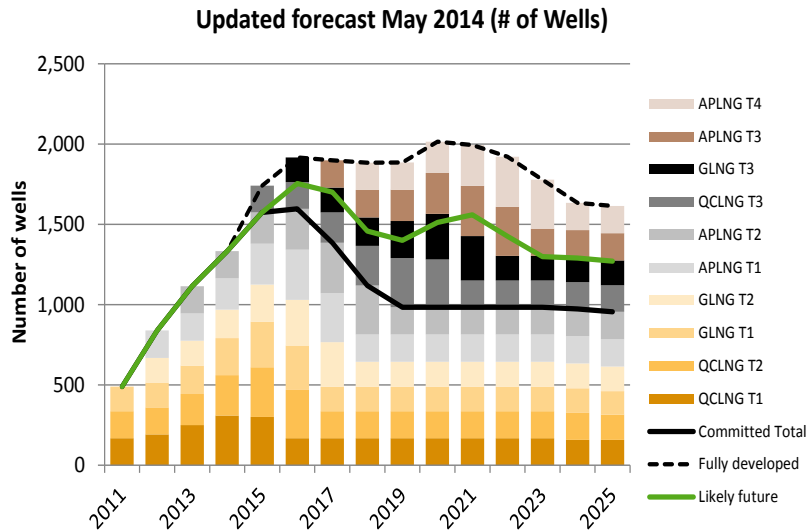
| \$m | FY14 | FY13 | Change |
|---|--------------|------------|--------------|
| Cash flow from operations (pre-tax) | 23.7 | 12.8 | 85% |
| Income tax paid | (6.7) | (3.5) | 92% |
| CAPEX* | (11.0) | (9.7) | 14% |
| Proceeds from disposal of P,P&E | 0.4 | 0.4 | 0% |
| Acquisitions | (5.8) | (15.1) | -62% |
| Net proceeds / (repayments) of borrowings | (0.4) | 3.8 | -110% |
| Proceeds from issue of shares / options exercised | 0.9 | 17.7 | -95% |
| Dividends paid | (3.4) | (1.2) | 192% |
| Net Cash flow | (2.4) | 5.2 | -146% |

* Capex excludes \$3.2m scrip issued as consideration for Atlas Rig 3 acquisition

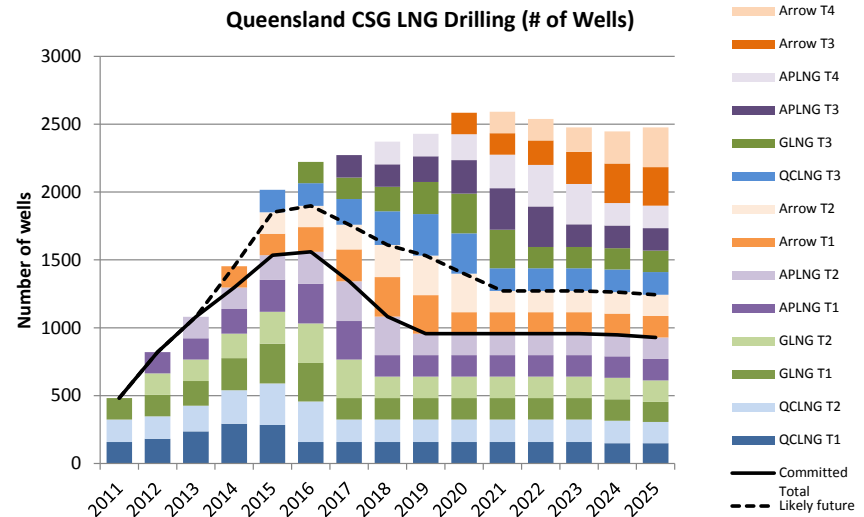
- Strong operating cashflow performance largely due to improved working capital management
- Tax payments increased due to catch-up payments related to FY13
- Capex increase resulted from the acquisition of Atlas Rig 3
- FY14 acquisition is the deferred Hofco payment
- Improved dividend payments

Qld CSG well profile

May 2014 forecast update



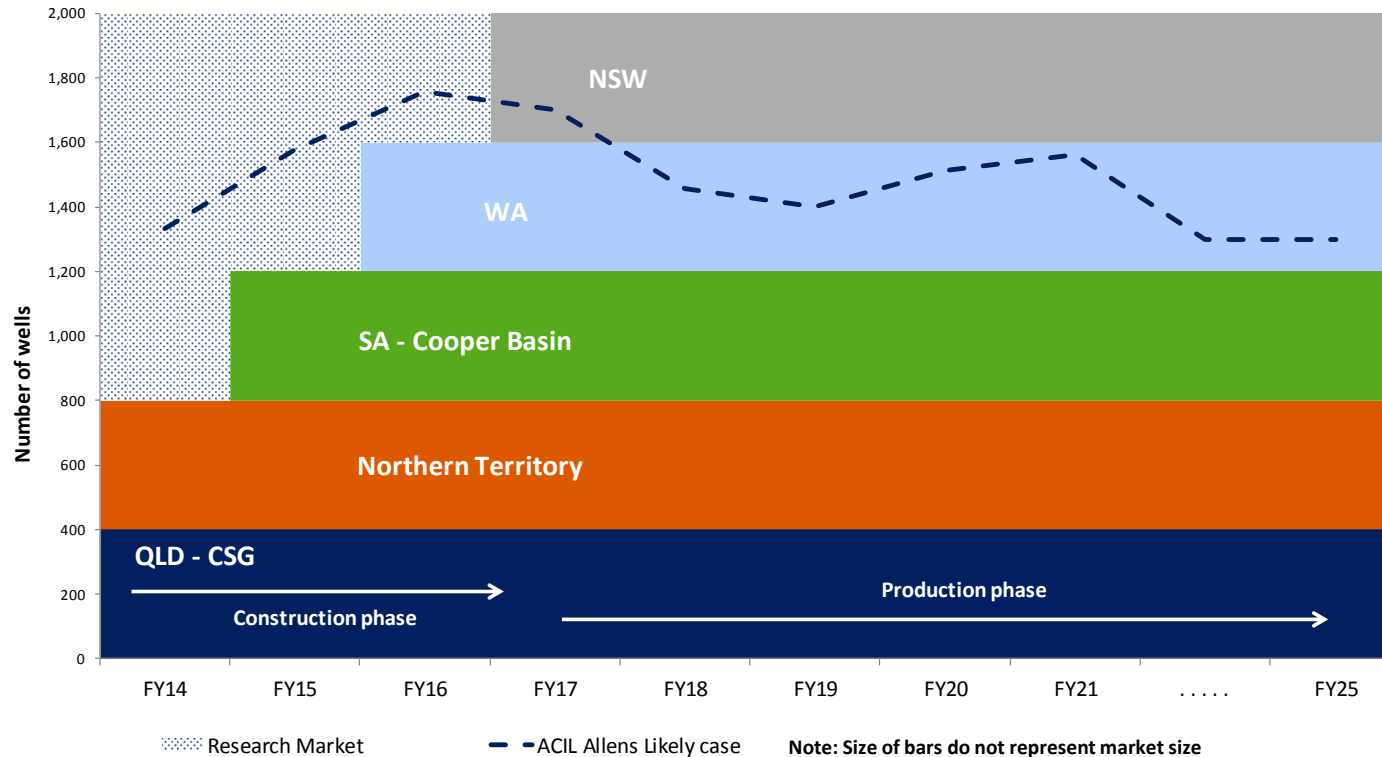
Source: Acil Allens (May 2014)



- Updated research recently completed confirms original expectations but...
- Likely number of wells drilled will include 3rd train on each of QCLNG & GLNG taking up production of Arrow Energy reserves
- Reaffirmed expectation of 1,300 – 1,500 wells

Titan growth opportunities

Forecast QLD CSG drilling activity & Titan growth plans



- Sales effort in a number of new markets, recent showcase of RCH and Nektar in NT
- Future growth beyond QLD CSG expected to come from geographic and industry diversification
- Increasing tendering activity in NT, WA and SA

Guidance

FY15 EBIT expected to exceed \$21.0m* EBIT (FY14 – \$18.5m).

We remain confident of a solid FY15 but have taken a measured approach to our guidance based on current contract position of the Atlas business.

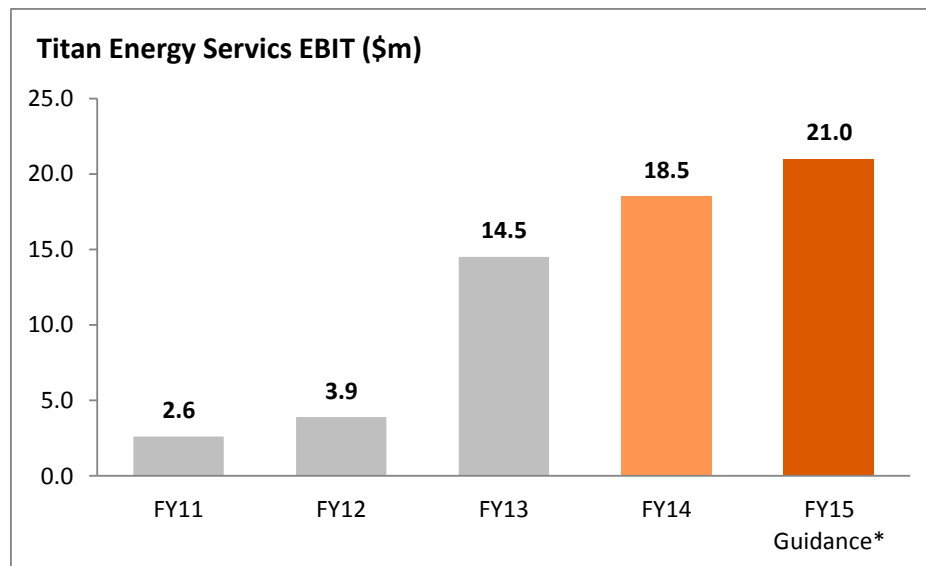
We will update guidance as our contracted position changes.

Atlas

- Will be driven by number of new wells drilled and initial flow rates
- Rigs 1 & 2 contracted however Rig 1 due to complete its current work package this month
- Rigs 3 & 4 being marketed to customers

Hofco

- Solid growth through measured sales activity
- Investment in new products including drill pipe
- Dedicated sales function led by BDM



** Excludes potential expenditure in relation to realisation of the contingent liability relating to the Hofco retention payment of \$1.9m, which remains subject to conditions being met*

RCH

- Utilisation will be the focus for FY15
- Opening capacity of 1,138 rooms an increase of c.29% on FY14 (weighted average – 880)
- Increase in bundled service contracts in conjunction with Nektar and BASE

Nektar

- Growth anticipated in new markets and geographies following investment in BD resources
- Full year contribution from permanent camps
- Increased mix of permanent vs temporary camps may result in lower margins

Base

- Full year BASE contribution
- Improvements in operational efficiency
- Investment in trucks / tankers as demand warrants

Other

- Considering opportunities to grow/diversify organically and through acquisition



Appendices

- Corporate Snapshot
- Titan History
- Group Pillars

Questions?



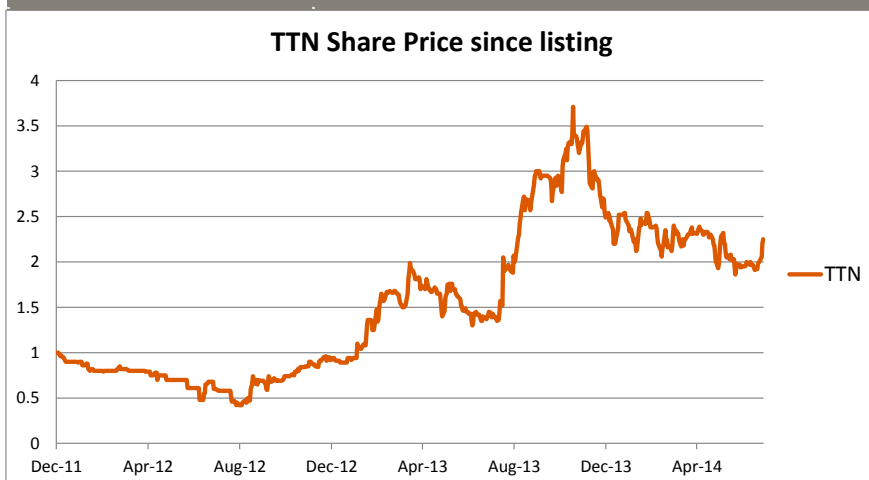
Corporate snapshot



CAPITAL

| | |
|---|-----------------|
| Share price (as at 6 August 2014) | \$2.03 |
| Ordinary shares on issue | 50.6 million |
| Market Capitalisation | \$102.7 million |
| Cash (as at 30 June 2014) | \$4.3 million |
| Debt (as at 30 June 2014) | \$12.9 million |
| Enterprise Value | \$111.3 million |
| Gearing (Net Debt / Net Debt + Equity) as at 30 June 2014 | 12% |

Share price performance



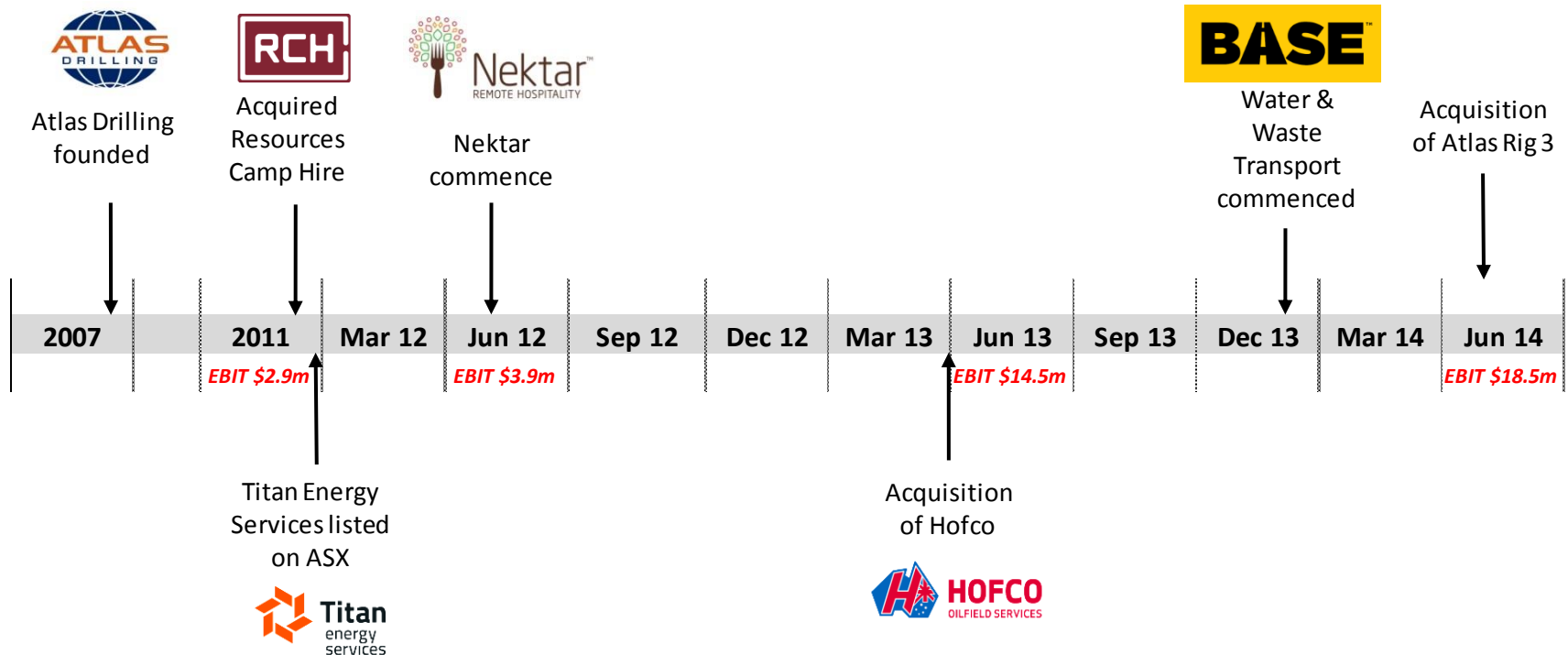
Board of Directors

| | |
|-----------------|----------------------------------|
| Shaun Scott | Chairman, Non-Executive Director |
| Simon Keyser | Non-Executive Director |
| Mark Snape | Non-Executive Director |
| Stephen Bizzell | Non-Executive Director |
| Jim Sturgess | Managing Director |
| Jim Diakos | Executive Director |
| David Thornton | Company Secretary |

Shareholders



| | | |
|----------------------------|------------------------|-----|
| Pie Funds Mgt | (Small Companies Fund) | 11% |
| XLX | (sector investor) | 9% |
| Board Members & Management | | 7% |
| Individuals | | 34% |
| Institutions | | 29% |
| Other | | 11% |

Titan history






Group pillars

Oilfield services

| | | |  |  |
|------------------|---------|--|---|---|
| | | | <ul style="list-style-type: none"> 2 rigs under contract Rig 3 recently acquired Strong utilisation 'Blue chip' customers | <ul style="list-style-type: none"> Rental provider of drilling equipment to the oil and gas sector Growth potential under Titan ownership |
| FY14 REV | \$42.0m | | \$9.7m | |
| FY14 EBIT | \$5.8m | | \$5.1m | |

Accommodation services

| | | |  |  |  |
|--|--|--|--|---|--|
| | | | <ul style="list-style-type: none"> Organic start-up business Commenced in April 2012 8 contracts secured Experiencing solid growth | <ul style="list-style-type: none"> 1,138 rooms – June 2014 Servicing CSG construction and production projects Experiencing good growth | <ul style="list-style-type: none"> Water and waste cartage Organic start-up through client demand Commenced in Dec 13 6 x Trailers |
| | | | \$17.5m | \$39.1m | \$2.4m |
| | | | \$2.6m | \$8.6m | \$0.1m |