

ASX Announcement 29 August 2014

#### PRELIMINARY FINAL REPORT

SubZero Group Limited (ASX: SZG) submits its Appendix 4E preliminary financial report for the year ended 30 June 2014.

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## **About SubZero Group Limited**

The SubZero Group carries on an established mining service business based in the Hunter Valley, New South Wales. Its clients are almost exclusively involved in the Hunter Valley thermal coal mining industry. SubZero Group's services include Mechanical Support (on and off-site mining machinery support), Structural Support (on and off-site engineering support) and Production Support (mining production support). SubZero has a presence in over 25 coal mines and over 90 clients including Rio Tinto, BHP Billiton and Xstrata. Further information can be found at the SubZero website: <a href="http://subzeroservices.com.au/">http://subzeroservices.com.au/</a>

## SubZero Group Limited ASX Preliminary final report – 30/06/2014

Lodged with the ASX under Listing Rule 4.3A

## **Contents**

Results for Announcement to the Market	2
Preliminary consolidated comprehensive income statement	3
Preliminary consolidated statement of financial position	4
Preliminary consolidated statement of cash flows	5
Preliminary consolidated statement of changes in equity	6
Notes to the preliminary consolidated financial statements	7
Other Appendix 4E Information	10

SubZero Group Limited Year ended 30 June 2014 (Previous corresponding period: Year ended 30 June 2013)

## Results for Announcement to the Market

\$'000

Revenue from ordinary activities	down	24.9% to	63,786
Profit/(loss) from ordinary activities after			
tax attributable to members	down	114.4% to	(12,998)
Net profit/(loss) for the period			
attributable to members	down	114.4% to	(12,998)

#### Commentary on the results

SubZero Group Limited's (SZG) statutory net loss after tax attributable to members for the year ended 30 June 2014 (FY14) was \$12.998 million, underlying net loss after tax was \$10.054 million as per the attached reconciliation. Underlying earnings before interest, tax, depreciation and amortization (EBITDA) was a loss of \$3.935 million.

The underlying sales and profit results in FY14 continued to be negatively impacted by the general downturn in the mining sector resulting in continued delays in scheduled maintenance work from customers which has led to underutilization of SZG people and plant.

In addition the following factors have impacted the FY14 results;

- a) Write downs in work in progress and other capitalized expenses
- b) Impairment of goodwill and other intangibles
- c) Non recurring costs relating to prior years

Gross debt at 30 June 2014 was \$23.824 million, an increase of \$7.239 million from 30 June 2013. The debt is represented by loans of \$16.000 million and finance leases of \$7.824 million for equipment. As at 30 June 2014, the Group had breached its debt covenants with respect to its major banking facilities. Subsequent to 30 June 2014, the Group's financiers waived compliance with the June 2014 covenants within the testing period and agreed to new covenants for FY15.

On the 28th August 2014 SZG notified the ASX that the Company has continued to experience disappointing operating results and cashflow due to weak trading conditions as a number of the Company's customers have delayed and continue to delay scheduled maintenance work. In these circumstances the Board has initiated an internal review of the Company's business operations, in particular cost savings to offset anticipated revenue weakness.

## SubZero Group Limited Preliminary consolidated statement of comprehensive income For the year ended 30 June 2014

	2014	2013
	\$'000	\$'000
Revenue from continuing operations	63,786	84,903
Cost of sales	(49,162)	(55,463)
Gross profit	14,624	29,439
Other income	1,340	593
General and administration expenses	(5,766)	(3,712)
Vehicle and equipment costs	(2,365)	(5,144)
Depreciation and amortisation	(5,444)	(4,230)
Finance costs	(2,274)	(2,253)
Employee benefits expense	(9,834)	(14,879)
Rental expense	(3,064)	(1,957)
Costs of listing	-	(3,468)
Other expenses	(93)	
Profit/(loss) before income tax	(12,876)	(5,611)
Income tax (expense)/benefit	(69)	(453)
Profit/(loss) for the year	(12,945)	(6,064)
Profit/(loss) is attributable to:		
Owners of SubZero Group	(12,998)	(6,064)
Non-controlling interests	53	-
	(12,945)	(6,064)
Other comprehensive income		
Other comprehensive income for	-	-
Total comprehensive income	(12,945)	(6,064)
Total comprehensive income for the year is attributable to:		
Owners of SubZero Group	(12,998)	(6,064)
Non-controlling interests	<b>53</b>	-
	(12,945)	(6,064)
	Cents	Cents
Earnings per share for profit		
Basic earnings per ordinary	(6.0)	(3.9)
Diluted earnings per ordinary	(6.0)	(3.9)

The above consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

## SubZero Group Limited Preliminary consolidated statement of financial position As at 30 June 2014

2014 \$'000	2013 \$'000
	<u> </u>
Current assets	105
Cash and cash equivalents 782 Trade and other receivables 12,927	125 14,961
Inventories 4,402	2,601
Total current assets 18,111	17,687
Total current assets	17,007
Non-current assets	
Property, plant and equipment 14,865	17,431
Deferred tax assets 198	166
Financial assets 188	300
Intangible assets 542	1,391
Total non-current assets 15,793	19,288
Total assets 33,904	36,975
Current liabilities	
Current liabilities Trade and other payables 14,672	18,012
Borrowings 17,865	9,297
Current tax liabilities 234	424
Provisions 29	44
Total current liabilities 32,800	27,777
Non-current liabilities	
Borrowings 4,102	7,511
Provisions 390	227
Total non-current liabilities 4,492	7,739
Total liabilities 37,292	35,515
Net assets (3,388)	1,460
Equity	
Share capital 18,383	10,286
Reserves (502)	(502)
Retained earnings (21,322)	(8,324)
Capital and reserves attributable (3,441)	1,460
Non-controlling interests 53	<u>-</u>
Total equity (3,388)	1,460

The above consolidated statement of financial position should be read in conjunction with the accompanying notes.

## SubZero Group Limited Preliminary consolidated statement of cash flows For the year ended 30 June 2014

	2014 \$'000	2013 \$'000
Cash flows from operating activities		
Receipts from customers	70,744	94,906
Payments to suppliers and employees (inclusive of goods and services tax)	(79,451)	(87,932)
Other revenue	1,251	531
Interest paid	(2,274)	(2,416)
Income taxes paid		-
Net cash (outflow) inflow from operating activities	(9,730)	5,089
Cash flows from investing activities		
Payment for non-controlling interest	-	(659)
Payment for intangibles	(602)	(558)
Payment for property, plant and equipment	(1,954)	(3,186)
Proceeds from held-to-maturity investments	112	-
Proceeds from sale of property, plant and equipment	49	64
Net cash (outflow) inflow from investing activities	(2,395)	(4,339)
Cash flows from financing activities		
Proceeds from capital raising, net of transaction costs	8,097	6,262
Repayment of borrowings	(12,101)	(7,507)
Proceeds from borrowings	16,786	300
Net cash (outflow) inflow from financing activities	12,782	(945)
Net increase (decrease) in cash and cash equivalents	657	(195)
Cash and cash equivalents at the beginning of the year	125	320
Cash and cash equivalents at the beginning of the year	782	125
and and additioning at the and at the low.		

The above consolidated statement of cash flows should be read in conjunction with the accompanying notes.

## SubZero Group Limited Preliminary consolidated statement of changes in equity For the year ended 30 June 2014

	Attributable to owners of SubZero Group Limited					
	Contributed Equity	Reserves	Retained earnings	Total	Non- controlling interest	Total equity
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Total equity at the beginning of the financial year 30 June 2013	10,286	(502)	(8,324)	1,460	-	1,460
Profit for the year	-	-	(12,998)	(12,998)	53	(12,945)
	-	-	-	-	-	-
Other comprehensive income						
Total comprehensive income for			(12,998)	(12,998)	53	(12,945)
the year						
Transactions with owners in their capacity as owners:						
Contributions of equity, net of transaction costs and tax	8,097	-	-	8,097	-	8,097
Transactions with non-controlling interests	-	-	-		-	-
Balance at 30 June 2014	18,383	(502)	(21,322)	(3,441)	53	(3,388)

The above consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

## SubZero Group Limited Notes to the preliminary consolidated financial statements For the year ended 30 June 2014

## Note 1 Segment information

The SubZero Group operates in a single segment, Mining Services, in Australia. The various products and services all relate to the same economic characteristics and are sold to a common set of customers. Based on the operation of a single segment and geography separate segment numbers have not been provided as the financial statements represent the one segment.

Note 2	Profit from ordinary activities		
	•	2014	2013
		\$'000	\$'000
Revenue fron	n continuing operations		
Sales revenue		63,786	84,903
Other		1,340_	593
		65,126	85,496
Expenses			
•	income tax includes the following specific expen	ses:	
Depreciation			
Motor ve		1,082	1,322
	quipment	2,752	2,667
	d improvements	17	8
	niture & equipment	103	159
Low valu	e asset pool	51	55
Total dep	preciation	4,005	4,212
Amortisation			
Intangible	es assets	6	1
Borrowin	g costs	11_	17
Total am	ortisation	17	18
Impairment			
Impairme	ent of goodwill	833	-
Impairme	ent of research and development	589_	-
		4 400	

## Note 3 Events occurring after the balance sheet date

Total impairment

As at 30 June 2014, the Group had breached its debt covenants with respect to its major banking facilities. Subsequent to 30 June 2014, the Group's financiers waived compliance with the Interest Cover Ratio and Net leverage Ratio.

1,422

As a result of the amendment not being in place at 30 June 2014, the Group has classified \$16 million of borrowings as current liabilities on the balance sheet notwithstanding that at the date of this report they are not due to be repaid within twelve months.

## SubZero Group Limited Notes to the preliminary consolidated financial statements For the year ended 30 June 2014

Note 4 Reconciliation of profit from ordinary activities after income tax to net cash flow from operating activities

				2014	2013
				\$'000	\$'000
Profit for the year				(12,945)	(6,064)
Cost of listing				-	3,468
Depreciation and am	ortisation			5,444	4,207
Bad Debts Expense				199	21
Net (gain) loss on sa	le of non-current assets			185	7
(Increase) / decrease	e in trade debtors			1,923	1,513
(Increase) / decrease	e in inventories			(1,382)	(1,292)
(Increase) / decrease	e in deferred tax assets			32	224
Increase / (decrease	) in trade creditors			(3,203)	2,660
Increase / (decrease	) in provision for income	taxes payable		(21)	229
Increase / (decrease	) in other provisions			39	116
Net cash inflow from	operating activities			(9,730)	5,089
Note 5	Contributed equit	tv			
	•	•			
		2014	2013	2014	2013
	S	Shares	Shares	\$'000	\$'000
(a) Share capital Share Capital Fully paid		252,915,402	165,900,455	18,383 18,383	10,286 10,286
(b) Movements in	ordinary share capital	:			
Date				Number	\$'000
	Details			of shares	
1 July 2013	Opening Balance			165,900,455	10,286
11 November 2013	Issue of Shares			24,195,000	2,420
6 December 2013	Capital raising (net of t	transaction costs)		62,819,947	5,677
30 June 2014	Balance			252,915,402	18,383

## SubZero Group Limited Notes to the preliminary consolidated financial statements For the year ended 30 June 2014

Note 6	Reconciliation of income tax expense		
		2014	2013
(a) Income tax ex	pense	\$'000	\$'000
Current tax		101	229
Deferred tax		(32)	224
		69	453
Income tax expense			
Profit from continuin	g operations	69	453
Aggregate income to	ax expense	69	453
Deferred income tax	(revenue) expense included in income tax expense comprises	· ·	
	in deferred tax assets	(347)	(86)
(Decrease) increase	in deferred tax liabilities	315	310
		(32)	224
(b) Numerical rec	onciliation of		
Profit from continuin	g operations before income tax expense	(12,876)	(5,611)
Tax at the Australiar	n tax rate of 30% (2013: 30%)	(3,863)	(1,683)
Tax effect of amoun	ts which are not deductible (taxable) in calculating taxable incor	ne:	
Listing costs		-	1,040
	axable within the group	-	15
Entertainment		5	16
Fines		8	2
Research and dev	elopment rebate	-	(54)
Legal Fees		212	235
Distribution			93
		(3,638)	(336)
•	red tax balances previously not recognised	(1)	(42)
•	e losses not recognised as DTA	3,569	831
Income tax expense		(70)	453

# SubZero Group Limited Supplementary Appendix 4E information

#### **Audit**

This report is based on accounts, which are in the process of being audited.

The Audit report will be made available with the Company's financial report as part of the Company's Annual Report which is still being completed and will be released before the end of September 2014.

## Other significant information

## **Reconciliation of Underlying Profit to Statutory Profit**

	EBITDA	Net Profit/(loss) After Tax
Statutory financial statements		
Net loss after tax	(12,945)	(12,945)
Tax expense	69	
Finance costs	2,274	
Depreciation and amortisation	5,444	
Statutory EBITDA	(5,159)	
Inventory write-off	160	160
Redundancies	94	94
Impairment costs	-	1,422
Non-recurring expenses	970	1,215
Underlying profit	(3,935)	(10,054)

#### **Net Tangible Asset Backing**

	2014	2013
Net Tangible Assets per Security	-1.56 cents p/s	0.04 cents p/s

## **Controlled Entities acquired**

	Milford	Hills Pty Ltd
Date control gained	30	April 2014
Contribution to profit / (loss) from ordinary activities after tax in current period	\$	158,473