



**Wilson HTM**  
INVESTMENT GROUP

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1 September 2014

The Manager  
Company Announcements Office  
ASX Ltd  
Exchange Centre  
Level 6, 20 Bridge Street  
SYDNEY NSW 2000

Dear Sir/Madam,

**Strategic Update**

Wilson HTM Investment Group Ltd (**Wilson HTM**) advises that, despite positive and cordial discussions with Shaw Stockbroking Limited, the parties have resolved not to pursue further dialogue in relation to a proposed transaction.

Wilson HTM notes that it released its FY2014 annual financial results on 27 August 2014 which reported a group net profit after tax of \$4.8 million attributable to shareholders and a fully franked dividend of 2.75 cents per share.

Yours faithfully

**Don Mackenzie**  
**Company Secretary**

## **FOR MORE INFORMATION PLEASE CONTACT:**

### **Sandy Grant**

Managing Director

Wilson HTM Investment Group Ltd

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## **ABOUT WILSON HTM INVESTMENT GROUP (ASX:WIG)**

Wilson HTM Investment Group Ltd (**WIG**) is a listed financial services company. The firm was established in 1895 to provide stockbroking to its individual and company clients. From those beginnings, WIG has evolved to broaden its activities to:

- wealth management advisory for private investors including, portfolio advice, stockbroking and financial planning;
- strategic advice capability specialising in emerging companies;
- in-house research team focusing on emerging and small cap companies with access to broader research and capability via a strategic partnership with Deutsche Bank, who owns 19.80% of WIG's issued capital;
- institutional advice, trading and distribution;
- unique Australian equities fund offering via the Priority Growth Fund, which exclusively invests in the stocks researched by WIG, and the Priority Core Fund; and
- establishing Hyperion Asset Management Ltd in 1997 and expanding the funds management activities to form Pinnacle Investment Management Limited in 2006.

Wilson HTM has offices in Brisbane, Sydney, Melbourne as well as Dalby, Gold Coast and Hervey Bay, and has funds under management as at 30 June 2014 totaling \$1.5 billion.

Today, WIG owns 79.3% of Pinnacle Investment Management Limited (Pinnacle), which in turn holds equity interests of between 25% and 49.9% in six boutique fund managers.

Pinnacle provides distribution services, business support and responsible entity services to these managers as well as to external managers. As at 30 June 2014, Pinnacle's funds under management totaled \$12.3 billion.

During 2013, Pinnacle Boutiques won the following major industry awards:

### **Money Management/Lonsec**

- Hyperion Asset Management Ltd was named 'Fund Manager of the Year' and was also awarded two main Australian Equities Awards – 'Australian Equities (Broad Cap)' and 'Australian Equities (Small Cap)'; and
- Plato Investment Management Ltd was awarded the Retirement Product Innovation Award for its Plato Australian Shares Income Fund.

### **Morningstar**

- Hyperion Asset Management Ltd was named Domestic Equity Category winner; and
- Resolution Capital Ltd was named Listed Property Category winner.