



**Wilson HTM**  
INVESTMENT GROUP

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18 September 2014

The Manager  
Company Announcements Office  
ASX Ltd  
Exchange Centre  
Level 6, 20 Bridge Street  
SYDNEY NSW 2000

Dear Sir/Madam,

**Strategic Update**

In response to an article in today's Australian Financial Review, Wilson HTM Investment Group Ltd (**WIG**) advises that it is in discussions with its senior executive management team in relation to a potential reshaping of its securities business (**Wilson HTM**) as an investment boutique with an emphasis on supported independence, greater autonomy and an alignment of all stakeholder interests. WIG will inform the market if and when those discussions mature.

WIG is committed to its securities business and providing quality advice to clients.

Yours faithfully

**Don Mackenzie**  
**Company Secretary**  
**Wilson HTM Investment Group Ltd**

## **FOR MORE INFORMATION PLEASE CONTACT:**

### **Sandy Grant**

Managing Director

Wilson HTM Investment Group Ltd

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## **ABOUT WILSON HTM INVESTMENT GROUP (ASX:WIG)**

Wilson HTM Investment Group Ltd (**WIG**) is a listed financial services company. The firm was established in 1895 to provide stockbroking to its individual and company clients. From those beginnings, WIG has evolved to broaden its activities to:

- wealth management advisory for private investors including, portfolio advice, stockbroking and financial planning;
- strategic advice capability specialising in emerging companies;
- in-house research team focusing on emerging and small cap companies with access to broader research and capability via a strategic partnership with Deutsche Bank, who owns 19.80% of WIG's issued capital;
- institutional advice, trading and distribution;
- unique Australian equities fund offering via the Priority Growth Fund, which exclusively invests in the stocks researched by WIG, and the Priority Core Fund; and
- establishing Hyperion Asset Management Ltd in 1997 and expanding the funds management activities to form Pinnacle Investment Management Limited in 2006.

Wilson HTM has offices in Brisbane, Sydney, Melbourne as well as Dalby, Gold Coast and Hervey Bay.

Today, WIG owns 79.3% of Pinnacle Investment Management Limited (Pinnacle), which in turn holds equity interests of between 25% and 49.9% in six boutique fund managers. Pinnacle provides distribution services, business support and responsible entity services to these managers as well as to external managers.